PACIFIC GUANO COMPANY-CAPITAL, \$1,000,000.

## ddison, Agents Pacific Gueno Company

CELLANEOUS.

ry, Cl., 220 p., \$1.50. Free pt of price. MASCRY & WE:

Caroline County, Va, July 16, 187

Charlotte County, Va., July 16, 157

my experience in the use of Pacific Guan

n my wheat crop was decidedly marked regards yield and quality, and should

unbesitatingly as to its merits, I am pier

cc., following the wheat crop, I'm not prepare

dison. Agente Pacific Guano Company

some few bags of Pacific Guano last fall of

cot crop, using Peruvian on the main port

not see any difference in the wheat field,

d the Perurian. I raised a fine crop on t

hich it was used—the yield being about

H. G. OWEN

Prince Edward Co., Va., July 15, 1870.

r land. The grass grows finely after it.

ddison. Agents Pacific Guano Company.

ed one hundred and fifty pounds Soluble P

re on thin corn land last fall, and I think to

r to any crop I have ever had on the lind.

rith it, and prefer it to the Peruvian Guan

Pacific Guano this year on my corn land !

looking very well. I wish I had used mor

ddison, A:ents Pacific Guano Compiny:

ed Pacific Guano, last fall, on thin corn land

s. per acre. It made a fine crep. I think !

: besides, the land scems to be in much bene

Guano was used. I applied it on my presen

crop is equal to that on which Peruvan

Fluvanna County, Va. July 10th, 1970.

ddison, Agents Pacific Guano Company:

suit of the application of Pacific Guano

entirely satisfactory. I harvested, this year

op of wheat, with about the same quantity

than I have done since the war with sam

Guano. I have a very find stand of ciove

is and well, and, judging from its pro-

opinion your Guano is a very good permaner

Idison, Agents Parine Guans Company.

my experience with the use of the Pacific at

am fully convinced that the same amount

acific Guano will produce a larger yield, at

an that made with Peruvian Guano, and the

neific) on all kinds of grass or weeds growing

better than that of Peruvian. I believe the

improver of land, but as a general thing

ountry, do not think a sufficient quantity

yie'd of wheat, and add much to the value

0 to 200 pounds to the acre, with from 75

ut the quantity used, whereas if 2 0 pour

portionate quantity of Plaster was used to :

d of wheat would pay equally as well, at

fore rapidly. The crop of straw in this w

t the grain is deficient in quantity and qua

loubt, to the excessive rains in the early pa

Adison, Agents Pacific Guano Compan.

acific Guano furnished me last fall came fully

ns and your representations of it. It was use

late in wheat. In consequence of the una-

we had last October and November, the seed

le in the ground, and was not up till winter,

Guano were visible during the winter, and

fore and since harvest, exceeded my calcula-

fa popular Super Phosphate, Pacific Guano

ely the superior. The stand of clover is re-

he land. But for the evil effect of the long-

ink the crops where Pacific Guano was und

usually good. From the character of the fail

ing and early summer. I think the wheat cap

Charles City County, Va., July 7, 1'70.

Pacific Guano last fall on wheat, at the rate of

pounds per acre, on land from which I had

crop, now shocked in the field, I consider a

m a bed left without Guane, think the mp

ation. Its effects on the clover growing on

k equally beneficial. I have used Pacific Ga-

tisfactory results, and nothing but the want

te. So far as my experience enables me to

revented us using it freely the last sports

and it inferior to Peruvian Guano, and I con

oprover, and am enty waiting for money to

ou, believing you will send me a good article.

Hightstown, N. J. July, 1870.

JOSHUA E. NORTON.

Hightstown, July, 1870.

GEORGE WEST.

D. P. HUTCHINSON.

eld on which I used your Pacific Guspo, is the

hole neighborhood. I left a part of my richest

Pacific Guano the corn is four times as large.

ng in the hill, but from the very ball where I

your Soluble Pacific Guano on my crops last

with No. 1 Peruvian Guano, and consider that

to raise large crops at a comparatively small

ubled my corn crep by using your Pacife

on about here is of the highest order, and if

shall continue to use it in preference to any

saw anything to equal your Soluble Pacific

My experience has, thus far, been contand

Pacific Guano I bought of you works like a

ed it on my corn it is now four times as be as

fertilizers Its character as a manure acces

ific Guano beats my best stable manure side

shall use it as a matter of dollars and ones.

wishes me to tell you what I think of Jour

ink it is a first-rate article for wheat and po-

its present standard is mantained, it pays

are glad to have an article in our place that

satisfaction Yours truly, ABEL TROTH.

d most all kinds of Manures, Phesphates, &c

adiced trial, I find your Pacific Guano to be

ence has been on wheat and cabbage. I pro-

that cant be beat. Yours truly.
THOMAS DENNIS.

I know its value as a fertilizer in compare

it can't be beat. Yours truly.

shall use it again this fall.

Hightstown, N. J , August, 1870.

Hightstown N. J., Jaly, 1570.

Hightstown, N. J., July, 1570.

Hightstown, N. J., July, 1873.

Rancocus, N. J., June, 15.04

Rancocus, N. J., June, 150

G. W. FIELDER

CHARLES II. PERRINE.

your Guano. I don't want anything better.

WALTER D. LEAKE.

A. H. FURGUSSON.

Your eludient servant.

Iddisan, Agents Pacific Guano Company.

State was greatly injured.

tlemen, very respectfully,

I am truly yours,

use it. Yours tru'y.

at a much less cost.

Yours respectfully,

se & Co.:

ours truly,

se d Co.:

se & Co.:

se & Co.: .. ..

Goochland County, Va., July 15, 1870.

espectfully,

Fluvanna County, Va., July 15, 1570.

Lm, gentlemen, very respectfally.

Amelia County, Va., July 12th, 1870.

R. L. BRICE.

T. E. WHITWORTS.

JUDSON M. KENT.

J. K. NOEL

Very respectfully,

r tebacco fertilizer were used.

Yours. &c ,

THOO I I GEODER R. F. GAINES

Halifax County, Va. Jaly, 1976

chily reaped my wheat

Your obedient servant.

rs on tobacco. I am very much pleased

## Tours, very respectfully. L. B. GATETOO

which engage the enterprise and attention of men, Guano made in the yield, when I harvested it. I to use it in preference to all others. Yours truly, le upon my growing crep of tobacco, vi I shall bed no he disney in contracting the Pernylan Guano. As to its effect upon in the fact that the former contemplates and requires mantecedent special tuition to a degree and extent thich is not required in the ordinary business and occupations of life.

It is said that man is a "bartering animal." No rediness with which men generally fall into the orinary pursuits of trade and speculation. Those nursuits which are embraced in the general terms trale business, &c.," require no special, antecedent mition. The practical matter of ordinary trade is limited to the exercise of judgment as to those qualbe formed from the evidence of the senses-sight, worthy the attention of all farmers. truch, &c. Hence, no other tuition is required to judge of the value of ordinary nicrchandize, than that afforded by practice. After practice to cultivate julgment, the exercise of discretion, to buy low and at a profit, constitutes an element of success rich is intustive. Degrees of excellence in these

the laws of supply and demand. The business of the Manufacture of Fertilizers. which has become of so great magnitude and imortance in this country and Europe, can not properly be classed with those pursuits which are emraced in the general terms, trade, barter, &c., &c. To be pursued intelligently, and with safety to the

whic, there must be antecedent fitness acquired by secial tuition. An intelligent pursuit of this busiless requires a knowledge of the science of Chemismatituent elements of vegetable nutrition; of their mural sources of supply, as to whether they be of orgaze or morganic origin; a knowledge of the constitutions in which the elements of fertility may exist; a howledge of the nature and character of the elenents which should enter into the composition of a corn on which it was used has a good appearance, and is at least a knowledge of the difference in calue and multy of certain elements which professional chem-Sical by the same names; for example, Phosphate Mesere. John S Reese & Co. d'Lime, whether mineral or organic, is called Phosmont of analyses, chemists are not expected, and do at make note of these important differences. They the no note of the fact as to whether ammonis in a falizer be in the form of salts or be generated

astions enter in the consideration. knowledge of all these subjects and matters is Essary to an intelligent manufacture of Fertilizers,

fure of a profession. the business be pursued without these proper mifications it becomes the subject of quackery, as the case in other professions. A quack is he who Mentre. John S. Reese & Co. is therefore liable to constant blunders and mis- corn is all that I desire. Yours truly, No business partaking of the nature of a Mession has been more subject to the intrusions of Messrs. John S. Reese & Co. worthless, as on the one hand to involve loss to say that it is a first-class article. Yours truly. money and time to the consumer, and on the to create distrust in their minds, of those Messes John S. Reese & Co. cles which are brought into market by parties sessing all the requisite qualifications as to ded by ample material resources.

merly existed, and still exists, to some extent, know it anst Fertilizers prepared for market. It was bethat no Fertilizer was safe but Peruvian Messre. John S. Reese & Co. to, because it was applied as imported from the of Fertilizers, and possibly, to some extent, a causes less excusable.

doubt now exists that with the crude elements Messrs. John S. Reese & Co. material resources, are necessary condi- it a decided preserence. his were not true, the immense stores of the I am, gentlemen, yours respectfully, tements of fertility, which are found aggrenature, would be entirely useless, and Messrs John S. Reese & Co. exist in crude forms and conditions, utterly crop. lable for use; and, by a little reflection, it seen that they could not possibly exist in any Messrs. John S. Reese & Co.

will be recognized in these facts a conall, if not all, the material gifts of ProviRespectfully yours, man are found, in some sense, to exist in Gold, copper, zinc, gutta percha, and Mestrs. John S. Reese & Co.: of similar natural products, adapted to tition with Peruvian No. 1, Baugh's Phosphate, Lester's Bone Table uses for the benefit and convenience of Dust, and Moro Phillips' Phosphate, on wheat, corn, and potatoes, The deposits of the elements of fertility, stored all the past ages for the use of mankind ast days, form no exception to this general est redence demands an equivalent for the use reat gifts, in the exercise of the intelligence; pon man by the same great author of all order to fit them for the highest utility; and astitutes the avocation of the legitimate manuer of Fertilizers.

with all these resources at hand, we are to bring these valuable gifts of nature to tonsumer, prepared under the guidance of the scientific ability and skill, in such forms and as to yield the highest result.

JOHN S. REESE & CO., Beneral Agents of the Pacific Guano Company, BALTIMORE.

dightstown, N. J., July, 1870. Messrs. John S. Reese & Co.: Dear Sirs-I used your Guano last year on my corn crop with great satisfaction. It took the lead of all the Phosphates in the It may be said, in a general sense, that a profest early part of the season, and gave me a much better crop. Where const occupation differs from the ordinary pursuits I used it on my wheat, I never saw such a difference as your Guano made in the yield, when I harvested it. I shall continue JOHN B. APPLEGATE.

Hightstown, N. J., July, 1870. Dear Sirs-I have given close observance to the effect of your Plaster. Guano on crops in comparison with other manures, such as Phosdoubt this saying has passed into a proverb from the phates. Where your Pacific Ocean Guano was used, my crops are twice as good as where I applied the Phosphates. Yours truly,

Hightstown, N. J., July, 1870. Messrs. John B. Reese & Co.: Gents .- I used your Pacific Guano on my crops last year with entire satisfaction. This spring I used it side by side with Bone at this time my corn is four times as big where I used the Guano his which are sensible, or of which an opinion can as where the Bone and Phosphates were used. It is an article Yours truly, A. PERRINE.

Burlington Township, N. J., Aug. 12, 1869. John S. Reese & Co.; In regard to your query of the effects of the Pacific Guano, this being the first year I have used it, I can only say that I used it on potatoes by the side of the Peruvian, the same amount per row. and so far those where the Pacific was used look the best. I also used it on oats, and am well satisfied that it is the cheapest fertilpursuits are developed by diligence in the study of izer now in the market. Yours, &c., A. N. TROTH.

> Rancocus, N. J., June, 1870. Messrs. John S. Reese & Co: Gents -I am not anxious to have my name in print, unless it is to certify to facts, and as one of those facts, I pronounce your Pacific Guano to excel all the Phosphates or Guanos that I have used on wheat and potatoes. My crops on which it has been used are all that I desire, and think it will pay any farmer to use it. GEO. JOHNSON.

Rancocus, N. J., June 16, 1870. Messrs. John S. Reese & Co.: Gents -Mr. Leeds, your Agent at Rancocus, has desired me to the physiology of plants, their vital forces, their that I have used it on wheat and cabbage, and find it superior to Peruvian, will say, that I am unable to give you a satisfactory structure and organism: a knowledge of the anything that I have previously used. It is as good a Manure as i want. SAN'L J. WILLS.

Vineland, N. J., July 10, 1870. Messrs. John S. Reese & Co. Gents.-Have used your Pacific Guano on a variety of crops, and cis of the atmosphere and their relations to culti- can say that I prefer it to any other fertilizer in the market, not Richmond, \$70 per ton, that I do not consider half as good as the difference in the wheat; all ripened and came in about the same Hammondton, N. J., July, 1870.

morentrated Fertilizer, their relative proportions, two weeks ahead of any other in growth where it was not used. P. A. JONES. Vineland, N. J., July 10, 1870.

Gents .- I have used Pacific Guano the past two seasons, also various other kinds of fertilizers, including Peruvian Guano, on pate of Lime; Potash, whether supplied from fel- various kinds of crops, and I can cheerfully say that I consider it far in soluble form, is called Potash. In making far superior, for all crops, to any of the fertilizers on the market, bot excepting Peruvian Guano. Respectfully yours,

Vineland, N. J., July 12, 1870. Messrs. John S. Reese & Co. Gents .- I have used your Soluble Pacific Guano for two years on animal organic matter; hence, published analyses corn, and think it equal as a Fertilizer, (using equal quantities of not give correct basis of value, for all these | each,) to Peruvian Guano. Yours truly,

JAMES M. FITCH. Rancocus, N. J., June, 1870. Messrs. John S. Reese & Co.

TIMOTHY M. BISHOP

Salem, N. J., June, 1870. Trues a profession under the guidance of rules and | Dear Sirs-When I make an experiment, I think it is only just tamples, without knowledge of laws or principles, to give thegesults. My trial of your Pacific Guano on wheat and Messrs. Allison & Addison, GEORGE M. WARD.

Salem, N. J., June, 1870. Likery than this very business of manufacturing Gents. -I have tested your Pacific Guano on wheat and corn chizers; hence it is that so many Fertilizers have against the Phosphate and Bone Dust manufactured in Delaware

EBENEZER MULFORD. Salem, N. J., June, 1670. Dear Sirs-In using your Pacific Guano on wheat I have carefully watched its effect, and am perfectly satisfied with the reledge of principles involved, and the facilities sult. My wheat is good, and my clover looks well. When I use article that speaks for itself on my wheat and corn fields (which

I'm this very cause grew up the prejudice which is my vay of testing manure). I like the farming community to Mestrs. Allison & Addison, WILLIAM SHEPPARD. Salem, N. J., June, 1870.

Fire from a want of knowledge in the manufac- alongside on wheat. Where the Guano is used is the best. I have no doubt of its being a : ood manure, and it pays to use it.

JOSEPH BROWN. Yours respectfully, Vineland, N. J., July 8th, 1870.

my, as furnished by nature, a better fertilizer Gentlemen-I have used your Pacific Guano for the last two prepared than Peruvian Guano was, but a years on general crops, more particularly with corn, sweet pota-ELLYS LAYTON.

Palatine, N. J., July, 1870. not testify, as they do, to the infinite wisdom, on corn, wheat and potatoes, with entire satisfaction. Last year crop next fall. Gents .- I have used your Pacific Guano for the past three years tobacco crop, and expect to use it liberally when I seed my wheat and power of the Supreme Giver of all good. I used the same quantity of Peruvian, side by side, on potatoes, a fact that the vast deposits of phosphoric and the Pacific Guano was quite equal. Last fall I sowed the potato and other elements of fertility, which have ground in wheat, and where the Pacific Guano was used last seatrought to light within the past quarter of a Peruvian. I don't think the Pacific Guano can be beat on any WM. H. WARD.

> Buenavista, N. J., July 10, 1870. Dear Sirs-Having used your Pacific Guano on corn alongside with M-P-Phosphate and Bone Dust, I can cheerfully say that I consider the Guano decidedly prescrable to either the Bone

ARCHIBALD CAMPBEEL, SE Columbus, N. J., July, 1870.

are all furnished by the hand of nature in and have found it infinitely superior to any of them, and would The deposition they are of no building up of the soil, at the same cost. BARCLAY KERLIN.

## VIRGINIA.

Albemarle County, Va., July 18, 1870. Mestrs. Allison & Addison, Agents Pacific Guano Company. Dear Sirs-In regard to the Soluble Pacific Guano, my report is that wherever I have used it, it has uniformly given satisfaction. I fast year made a crop of wheat of not less than twelve bushels per acre on very poor land, by the application of 200 lbs, Pacific, and 100 lbs. Plaster, applied with the drill, and though the droughth burned out my clover, the stubble this year, I think, shows a much heavier growth of weeds, &c , &c , than could possibly have been expected from the land previous to the application of the Guano. Messrs. H. Kerr & Bro .: To sum up, I will say, that so far as I can judge, every dollar's Gentlemen-In reply to your inquiry about the Guano I pur erop last fall, applying one hundred pounds per acre. The crop worth of Pacific that I have used on this poor land, has paid me chased of you last fall, I would say I am very much pleased with of straw was not as good as I expected, but the head and grain from twenty-five to seventy-five per cent, net, according to the it. I think I made twice as much wheat per acre as I would have promised well before the wet weather, waich materially fujured crop and the season. My advice to any intending to use it on made without it. I put on N5 lbs. per acre. I have not threshed them The crop of weeds are now greater where I used the Pacific wheat on very thin land, would be, use 300 lbs. with the drill, or yet, and can not speak correctly as regards difference in yield. I Guano than on my tobacco lot, on which I applied nearly three 400 lbs., if sowed broadcast. The result, in a favorable season, like it better than any I have ever used. I think it a good fer- 1 --- cel pounds per acre Peruvian Guano, in the spring of 1869. would be almost a certainty. . I am, very respectfully. JOSEPH B. MCKBAN

Correspondence Continued. Mestre. Allison & Addison, Powhatan Co., Va., July 21st, 1870. Agents Pacific Guano Company, Richmond: I used, as a top dressing to my wheat and clover last spring, a combination, one half l'acific Guano, one fourth l'eruvian Guano, provers. The effects on the wheat and grass and clover following

> none was applied. I find also that the clover and grass is more luxuriant, I remain yours very truly. WM. T. TURPIN, M. D. Pitteylrania Co., Va., July 19th, 1870. Messrs. Allison & Addison.

Agents l'acific Guano Company. Richmond: Gentlemen-I have used the Pacific Guano, and I consider it Mestrs. Allison & Additon. Agents Pacific Guano Company: second to none. It is adapted to a greater variety of soils than Your obedient servant, HENRY R. FARMER.

Backingham Co., Va., July 15th, 1870. Messes. Allison & Addison Agents Pacific Guano Company, Richmond: Gentlemen-I used, last fall, on thin corn land, one third Peruvian Guano and two-thirds Pacific, which made a very good crop of wheat and the finest stand of timothy and clover that I ever! saw. I used both Pacific and Peruvian alone, and could see no Dust and two kinds of Phosphates (of high repute) on corn, and difference in the wheat, but a decided difference in the clover, in

favor of the Pacific Guano. I used Pacific Guano last spring in the drill, for tobaceo, in equal quantities, side by side with l'eruvian, but see no difference in the result as yet. With proper management, I consider it an improver of the soil. Taking every. thing in consideration, I believe I would as soon have it as Peruvian Guano, even at the same price, if it continues to act as well as it has done. Yours respectfully, J. P. JONES.

Chesterfield County, Va., July 19, 1870. Messrs. Allison & Addison Agents Pacific Guano Company, Richmond. Gentlemen-I used your Pacific Guano last fall, on my wheat Messrs. Allison & Addison, Agents Pacific Guano Company: crop, and I think it better than the Peruvian. The wheat looked | Dear Sirs-The Pacific Guano I purchased of you last fall was well from the time it came up until harvest, and I made a fine applied to wheat, on a very poor old field, which had not been in crop. I failed to sow clover seed, or, I think, from the regetation cultivation for several years. I applied one hundred and twenty

terms of it. Respectfully yours. RICHARD PHAUP. Rockbridge County, Va., July 20, 1570. Messrs. Allison & Addison, Agents Pacific Guano Company, Richmond. Gentlemen-I have your favor of the 5th inst., and in reply to

statement on the subject, owing to the fact, that I have used none of the latter for tem years, but I am highly pleased with the action of the Pacific Guano, purchased of you last fall. The wheat on which it was sown, will make a fair crop, when, without its aid. I would have had a short one, and the grass following the wheat I sowed a tobacco lot in wheat; one half of this lot was sown in Pacific. I applied a portion of what I bought of you this spring, to my oats, and can see a marked difference. In few words, I am better pleased with the Pacific Guano, than any other fertilizer have ever used. I will, perhaps, drop you another line on the Very truly yours,

S. P. CAMPBELL. Powhatan County, Va., July 22, 1870. Messrs. Allison & Addison

Agents Pacific Guano Company, Richmond: Gentlemen-I have used the Pacific and Flour of Bone for several years, also Peruvian Guano, on wheat and tobacco. For Messrs. Allison & Addison, Agents Pacific Guano Comining: three years past, I have discontinued the use of Peruvian Guano, after satisfying myself of the greater advantage in using the Pacific Guano. Last fall I used no other fertilizer on wheat, than Pacific Guane, Bone Flour and Plaster, in the proportion of 200 lbs. Pacific, 100 lbs. Bone Flour, and 100 lbs. Plaster, and applying about 250 lbs. of the preparation to the acre, both broadcast and drilled. I have not yet threshed my wheat, but am satisfied that the crop is very greatly increased by its use, and that the land will be permanently improved, as I have a fine stand of clover on last year's corn land, although I sowed no seed, which is growing very

Dear Sirs-I have used various kinds of Manures on my truck, perfect where it was used, than on better land where it was not John Dillon, has been using the Pacific four or five years, and is Tich necessarily implies a special tuition; hence we but never used an article that pays me better than your Soluble used; cannot say what was the amount of increase where it was so well pleased with it he uses no other fertilizer; and it is getting Pacific Ocean Guano. When we get a good article in our section used. From close observation for several years, in the use of Pa- to be very popular with all the farmers in this neighborhood. of country we know how to appreciate it, and as such I shall con- cife Guano, I am satisfied it is a great improver of the soil. My clover crops, after wheat, where it has been used, have been more than doubled, and if I have not been fully remunerated in my wheat crop, I certainly have been in the improvement of my lands. Very respectfully yours, &c., JOHN F. WHITFIELD.

> Caroline Co., Va., July 25, 1870. Agents Pacific Guano Company, Richmond Dear Sirs-You wish me to let you know how I fike the Pacific Guano and Flour of Bone. I used no other fertilizer on my crop | Messrs. H. Kerr & Bre.: of wheat last fall except a small portion of Peruvian Guano

which I mixed with some Flour of Bone, and I had up to the time | used I'acific Guano, purchased of you, for three years. I have the wet weather set in the best prospect for a crop I ever had. I applied it by the side of Peruvian and nearly all the Phosphates placed upon the markets which have proved so city, and find your article decidedly the best. I do not hesitate am very well pleased with both and shall use them again on my I consider it superior to any of the Phosphates, and at the differ wheat, as I consider them preserable to Peruvian Guano. I have ence in price would much preser it to Peruvian. also used the Pacific Guano on my corn this spring, which is looking well. I saw no difference in my wheat where I used the mixture of Peruvian and Flour of Bone, and that where I used the Flour of Bone alone; my clover and timothy are looking well and my wheat turned out well considering the season. I am yours, &c.,

> R. P. SMITH. Charlotte Co., Va., July 22, 1870.

Dear Sirs-In reply to your favor of the 12th inst., inquiring acre. how I have been pleased with the action of Pacific Gravo, I will say, that judging from my own experience in the use of it, I regard it as a most excellent and valuable fertilizer. I used it for Pear Sirs-In trying your Pacific Guano with my best stable the first time on tobacco last year, both at the time of planting and We say this was a prejudice, arising in great manure, I left half a load for that purpose, and ased your Guano subsequently it promoted the growth of that crop wonderfully, as long as there was any moisture in the ground, but the crop was cut off by one of the severest droughts ever experienced in this region, there having been not enough rain thoroughly to moisten the earth from the time the crop was planted (1st June) until the use of farmers. 25th of September; a few light showers were all that we had during the interval. The crop of wheat which followed the tolacco was Messrs. H. Kerr & Bro. as fine as I ever saw grow, judging from its appearance. I have not threshed it yet so as to ascertain the actual yield. Wherever thirty acres, and I am sure I doubled my crop by the use of it. of principles, as above indicated, with skill side with the most expensive fertilizers in the market, and I give I have seeded clover on wheat land, manured with Pacific Guano, I have an unusually fine stand, and I do not doubt that it is an admirable manure for the clover crop. I have ceased using Peruvian Guano, regarding some other fertilizers as equally efficacious stand of grass, and consider it a very valuable fertilizer. in their immediate effects on the crops, and far better as improvers of the soil. I am using Pacific Guand in part on my growing

> Yours, truly, J. R. WATKINS.

Oakland, Stafford Co., Va., July 7, 1970. I used the Soluble Pacific Guano upon the poorest land that I seeded, which yielded more wheat and of better quality than any land in the field.

Bunker Hill, Spottsylvania Co., Va., July 20, 1870. I used the Soluble Pacific Guano on both wheat and tobacco alongside of the same upon which I used the Peruvian Guano, and I could see no difference in their effects upon either crop. also used the Soluble Pacific Guano on my coin last year, and am satisfied with its effects. R. W. COLBERT. Farmville, Prince Edward Co , Va., July 15th, 1870.

Messrs. John S. Reese & Co., Baltimore, Md.: We beg to add our testimony as to the great virtue of the Soluble Pacific Guano, which we have sold to a large number of our best farmers every season for the past four or five years. We could used this fertilizer, but feel it to be quite unne essary. We have sold fertilizers to over two hundred customers every season; have in any one season. It acts well on all crops cultivated in Vir-WARREN, SON'& CO.

Fear Grove, Augusta Co., Va., July 20th, 1570. Mestrs. H Kerr & Bro. Guano, I bought of you last fall, upon my wheat, I will say that |ing well. it was very gratifying. I used 170 lbs. to the acre; I think I made double what I would have without the use of it.

Yours, P. H. WHEELER. Mt. Meridian, Augusta Co., Va., July 20th, 1870.

Respectfully,

W. R. FOSTER

Charlotte Co, Va., July 15, 1870. Messrs. Allison & Addison, Agents Pucific Guano Company Gentlemen-From the result of my application of Pacific Guano and Bone Flour on wheat last fall, I consider them decided imand one fourth Ground Plaster. . I found, upon examination, the being fine,-altogether superior to Peruvian Guano and other ferwheat matured rather earlier, and much better filled, than where tilizers. I will state also for your further satisfaction, that in 1868 I used Pacific Guano alone on a lot of wheat which proved very fine indeed. It was succeeded by a crop of corn, which up to the present time is better than I ever raised on the land with Peruvian Gueno, Plaster and other fertilizers combined. Yours, &c., G. C. HANNARL

Rockbridge Co., Va., July 29, 1870. any other Guano. I have never seen grass and clover grow so I applied on fourteen acres out stubble land-pretty well wornwell after any other fertilizer. It is excellent for vegetables, and with wheat about the 10th September, sowing clover and timothy seed at the same time. I am of the opinion that the crop of wheat was increased one-third at least, by the light application I gave it, and there is now a fine set of clover and timothy quite green above the stubble. I think from the appearance of the grass now, that the Pacific Guano is a land improver, as well as one of the best fertilizers now in use, or that I know of. I expect to send an order to you soon for more of it.

> Very respectfully yours, W. F. POAGUE

Charlotte County, Va., July 19, 1870. Messrs. Allison & Addison, Agents Pacife Guano Company. Gentlemen-The result of the application of Pacific Guane on my wheat and grass sowed last fall, was entirely satisfactory, and consider it an excellent fertilizer on wheat. In sowing the Guano last fall, I accidentally missed a small land in the centre of my lot, and it plainly demonstrated the great value of the Guane, by the difference in the grain. The heads of the wheat were three times as long, and filled double as well on the land where I used the Guano, while the other was scarcely worth cutting. Yours respectfully, (Signed,) R. N. MORRISON

Appemattex Co , Va., July 20th, 1870. on the land, I should have had a good stand of clover. The man lbs. to the acre. I used a drill for sowing my wheat. The Guano that has been sowing Guano for me, says it is the best he has ever was a little damp, and did not scatter very regular, and I find sowed. My neighbors who have been using it, speak in the highest where it failed to scatter there was no wheat. The quality of wheat is excellent. I did not give your Guano a very fair test; I did not follow it with clover, the land was too poor to rick it. must say, the results were very satisfactory, and I think the Pacific is equally as good as the Peruvian.

Yours very respectfully, (Signed.)

Hanover Co., Va , July 20th, 1870. Messrs. Allison & Addison, Agents Pacific Guano Company: Dear Sirs-This is the third year I have been using Pacific Guano, and am highly pleased with its action on wheat, tobacco, and clover. I have applied one ton to my corn this last spring, time. The clover was much thicker, presenting a more vigorous and healthy growth on that part of the lot which had recrived the Pacific Guano. The difference could be seen to the row, and I am clearly of the opinion that it is much cheaper, and a more permanent improver of the soil, than the Peruvian Guano. lexpert to use no other kind this fall on wheat

Yours very respectfully, A. G. WARR

Appemattex Co., Va , Ju'y 1' 1870. Gentlemen-I think the Soluble Pacific Guano, sold 1 y John & Reese & Co., of Baltimore, the best and cheapest fertiliar now in use. I used the l'acific and Peruvian last year side by side. The Pacific, on tobacco, was decidedly the best. Owing to the longcontinued drought the crop on which both were und was sho t and Inferior. I am using the Peruvian and Pacific, this year, side by side; I cannot see any difference up to this time. My object for using the Peruvian this year was. I had a piece of new ground that I wanted to make working tobacco, and I think the Peruvianmakes the silkiest and finest tobacco, the easiest to cure yellow; luxuriantly. It was generally observed, in harvesting my wheat, the Pacific makes the richest and darkest tobacco. I think the that the straw was much stiffer and less lodged where the fertilizer | Pacific the best fertilizer we have for corn, and the cheapest fertilwas used, than on other lands, and the straw much harder to cut, iser for wheat. As to its durability as a fertilizer I cannot speak showing its action on the silica in the soil. The grain is more advisedly, as my experience with it has been short. My father,

Yours very respectfully,
JAS. M. DILLON.

Mt. Sidney, Augusta Co., Va., July 25th, 1870. Gents,-In reply to your note of 15th instant, I have used the Pacific Guano three years on my wheat crop, and I consider it the best fertilizer in the market Yours most respectfully. W. H. MOORMAN.

Staunton, Va., July 19th, 1876.

Gentlemen-In reply to your inquiries I would say that I have Truly yours, R. SUMMERSON

Fishersville, Augusta County, Va., July 25, 1870. Mestre. M. Kerr & Bro.:

Gentlemen-The l'acife Guano purchased of you last season, was used by me at the rate of 100 lbs. per acre, mixed with Flaster. The effect of the Guano was evident from the first appearance of the wheat until harvest. The Guanced wheat was down very much, owing to unusually heavy rains, and could not all be saved As it was, I got about nineteen bushels per acre; and had it all. Agents Pacific Guano Company, Richmond. stood I could, beyond doubt, have saved twenty-five bushels per Very respectfully,

MICHAEL A. COINER, Staunton, July 13, 1870.

Messes. II. Kerr & Bro. Gentlemen-The Guano bought of you last fall. I used at the

rate of 200 lbs. per acre, and find that it increased the yield at least ten bushels to the acre. As a fertilizer, both for grain and grass. I consider it unequaled, and would recommend it to the P. T. BUCKHOLDER. Mount Meridian, Augusta County, July 25, 1870.

Gentlemen-I used two (2) tons of your Pacific Guano, on about sowed a part of my wheat crop in a field of much superior land, without the Guano, and the yield will not be more than half the Guanoed wheat. I have, also, by the use of the Guano, a fine JOHN G. FULTON, JRC Very truly, &c., Oak Grove, July 22, 1870. Mr. J. L. Green.

Dear Sir-I have been farming in Virginia four years, and have used some of every manipulated fertilizer that has been introduced into this market, and I wish to testify that the Soluble Pacific purchased from you, has thus far proved the best upon wheat. have tried it upon my corn this season, and will report to you Yours respectfully, when I gather it.

Mecklenberg Co., Va., July 25, 1876 Mezzre. Allison & Addison, Agents Pacific Guano Company, Richmond. .

Gentlemen-Touching the action of the Pacific Guano you furnished me last fall, it was sowed with the wheat on very imperfectly fallowed land on which there was a fair crop of wheat last year, at the rate of about one hundred pounds to the acre. The wheat was quite slow of growth until late in the spring, when it seemed to take a very vigorous start and spread and grew amazingly fast indeed. When ripening it filled well, and was perfectly free from smut or rust, and most of it when harvesting was called by my send you a large number of certificates from those who have neighbors as nice and heavy a crop as they ever saw in this part of the State. I have not yet threshed but have no doubt of the yield being good. I sowed early in March on the same ground, at dealt in fertilizers over fifteen years, and have never sold any the rate of four quarts to the acre of red clover, which you also article that gives more universal satisfaction than Soluble Pacific furnished me, and the result so far is that now I have as nice a Guano. Our sales are constantly increasing, and expect to sell stand of clover on most all of it as I ever saw North or any other largely more this fall, for the wheat crop, than we have ever sold place, not excepting the rich and fertile Valley of the Tennessee. So luxuriant is the growth that much of the clover is now knee high and in full bloom. I have no doubt in my mind but that the action of the Soluble Pacific Guano contributed very largely indeed to the seemingly abundant crop of wheat I have gathered, and is also beneficial to the growth of the clover and other vegetable mat-In answer to your inquiry in regard to the effect of the Pacific | ter on the land. I shall want more of the Guano this fall, all be-

> Respectfully yours, &c. Fluvanna Co., Va., July 22, 1870

Mesers. Allison & Addison. Agents Pacific Guano Company, Richmond. Sirs-I used one thousand pounds Pacific Guano on my wheat Yours, very truly,

ASA M. RYALS.

and Provisions. Flour, Bacon, Lard escription, Pearl Homiother artic les not neces and we will con uce taken in exchange for warranted as represented or showing them.

