

make very few A's, though at Weighing off, I know they are not so nice.

TO prevent all Disputes about the different Quantities, I think we had better, to the *French*, make but Two Sortments of Leaf: For such as they call A's, will bear no Proportion to B and C, hardly Five such Hogheads coming in an Hundred.

SO that were we to make Three Sortments, A B C, in equal Quantity, and let the middle Price be the Average Price for the Whole, I doubt that would be very difficult, if not impossible; the Seller and Buyer will so differ about the Quality.

TO prevent such Disputes, I can think of no better Way, than to put the Tobacco into Three Sortments, &c.

THE very best superfine Leaf, which will be but a few, into the first A; all the other Leaf to be very good, but inferior to the A's, to be the Second Sortment, (or rather the First Sortment to the *French*) called B.

THE Third, (or as I would have it,) the Second Sort, to be called C, and to consist of good Tobacco, proper for the *French* Use.

I would have a greater Disproportion made in the Price, between A and B, than between B and C; which two last Sortments, may be made pretty near in Number and Quantity to one another; always allowing the Advantage to the Buyer.

WHATSOEVER Agreement shall be made with the *French*, I propose may be only for B and C, and then whether the Price be made upon both Sorts together, or each separate, will break no Squares.

AS for Instance, Should the B's be put at Three Pence Farthing, and the C's at Two Pence Three Farthings; the Average Price will be Three Pence; which I think is as low as the Planters can live by.