

bound in Duty to offer my Thoughts, I wish every Other would as freely declare their Minds.

THE first and most natural Way, and what I chiefly wish may take Effect, or at least may be Effected, is, that the *French* Agent, and we, may come to a fair Treaty. He is so reasonable a Man, that were he made rightly sensible of the only End we aim at, I cannot but think, so far from being offended, he would think it reasonable every Body concerned should live by their Labour, and come into an Agreement with us, that would make both himself and us easy.

THE RE-FOR-E I earnestly wish this Way be tried, and in the most genteel Way we can think of: If that should, as I am hopeful it may, take Effect, all other Methods will be needless to mention.

IF we do come to such a Treaty, I shall mention some Things proper to be thought of in such an Agreement, viz.

I. THAT the Price to be agreed for, be only for those Three Sorts of Leaf he sends to *France*, which he usually marks A B C; we all know what Sortments they are.

II. THAT the Agreement be for One whole Year, and no more.

III. THAT the Price be either upon all Three Sortments in an Average,

IV. Or Three Prices, according to the Three different Qualities.

THE last I think is the most equitable Way, as it gives most Encouragement to the Planters to take Pains in handling their Tobacco.

BUT in this I own there is a Difficulty; for although at the Scale they make three Sorts A B C, and so do in the Samples, when they look upon them at our Houses:

YET before bought, what we call A, they call B; and so B a C; and by that Means, at Buying, make