

or their own People, or rather have a fixed Price, from which they do not vary, let them buy Tobacco here never so cheap; and as they constantly employ but one Agent at one Time, I think we might fall into a Method, so to incorporate our selves, as to treat as one Man with that Agent, for fixing the Price for such a Time as may be thought convenient; and so from Time to Time, to rise or fall the Price as the Circumstances of the Trade may require; which I wish to be done with all Civility, by Way of Contract, with the *French* Agent, by a Committee of the Trade specially appointed for that Purpose, at a General Meeting: And when the Time contracted for, is expired, or near expiring, then the same (or a new Committee) may be appointed, after Consultation in the General Meeting, to renew the old, or make a new Contract, according to what shall be agreed upon by a Majority in the General Meeting. I cannot but think the *French* Agent, would willingly come into such a Method, as it would make Things easy to him; and being done by Treaty with himself, will not look like Compulsion: As the Price will then be fixed and known, every Body will fare alike, and the *French* Gentleman will then have nothing to do, but please himself with the Quality of the Tobacco.

THIS Agreement I think ought only to be for *James River* Tobacco, which is almost only proper for the *French* Market, and such Part of *Maryland* Tobacco as is likewise proper for the *French* Market.

AS for all other Sorts of *Oroonoko* Tobacco, I think the Price cannot be fixed other, than that I think some certain Price ought to be fix'd for a certain Time; within which Time, no Tobacco, even the worst of Scrubs, should be sold under that Price: Not that I suppose we may obtain such a Price for ordinary Scrubs; but I think it will be the Interest of