(II) MARKETING TECHNIQUES AND RISKS;

(III) FOREIGN TRADE LAWS; AND

(IV) THE AVAILABILITY OF PRIVATE OR PUBLIC FINANCING;

(3) DEVELOPING PUBLICATIONS TO FACILITATE THE EXCHANGE OF INFORMATION ON PRODUCTS AND SERVICES BETWEEN BUSINESSES IN THE STATE AND FOREIGN BUSINESSES;

(4) INITIATING AND ORGANIZING FOREIGN TRADE MISSIONS TO AND FROM FOREIGN COUNTRIES AND PARTICIPATING IN TRADE FAIRS, IN COOPERATION WITH LOCAL GOVERNMENTS AND THE PRIVATE SECTOR;

(5) ESTABLISHING AN OUTREACH PROGRAM FOR SMALL-SIZED AND MEDIUM-SIZED BUSINESSES THAT HAVE EXPORT POTENTIAL TO PROVIDE COUNSELING AND TO USE EXPERIENCED PRIVATE-SECTOR EXPORTERS AND OTHER QUALIFIED PERSONS; AND

(6) ASSISTING, AS APPROPRIATE, WITH ACQUISITION OF EXPORT-RELATED FINANCING THROUGH THE MARYLAND INDUSTRIAL DEVELOPMENT FINANCING AUTHORITY AND FEDERAL, LOCAL, OR PRIVATE PROGRAMS.

REVISOR'S NOTE: This section is new language derived without substantive change from former Art. 83A, § 3-301(b)(1).

In this section and throughout this subtitle, the former phrase "[i]n furtherance of the purpose set forth in subsection (a) of this section," is deleted as surplusage.

In item (2)(iii) of this section, the former reference to foreign trade "regulations" is deleted in light of the comprehensive reference to foreign trade "laws" for brevity.

As to the Maryland Industrial Development Financing Authority, *see* Title 5, Subtitle 4 of this article.

Defined terms: "Office" § 3-301
"Person" § 1-101
"State" § 1-101

3-305. TRADE AND VENTURE TRANSACTIONS.

THE OFFICE SHALL ENCOURAGE AND FACILITATE PARTICIPATION BY BUSINESSES IN THE STATE IN BARTER, COUNTER TRADE, AND JOINT VENTURE TRANSACTIONS, AS APPROPRIATE, BY:

(1) PROVIDING INFORMATIONAL AND CONSULTATIVE SERVICES, INCLUDING THE NECESSARY COMPONENTS AND LAWS INVOLVED IN THESE TRANSACTIONS;

(2) FACILITATING THE COMMERCIAL RELATIONSHIP BETWEEN MARYLAND BUSINESSES IN THE STATE AND COUNTERPART FOREIGN BUSINESSES INVOLVED IN THESE TRANSACTIONS; AND