## PART III. DUTIES OF LICENSEES.

17-528.

- (A) IN THIS PART III OF THIS SUBTITLE THE FOLLOWING WORDS HAVE THE MEANINGS INDICATED.
- (B) "AGENCY RELATIONSHIP" MEANS EACH RELATIONSHIP IN WHICH A LICENSEE ACTS FOR OR REPRESENTS ANOTHER PERSON WITH THE PERSON'S AUTHORITY IN A RESIDENTIAL REAL ESTATE TRANSACTION.
- (C) "BROKER" MEANS A LICENSED REAL ESTATE BROKER, INCLUDING A CORPORATION, LIMITED LIABILITY COMPANY, PARTNERSHIP, OR SOLE PROPRIETORSHIP THROUGH WHICH A LICENSED REAL ESTATE BROKER PROVIDES REAL ESTATE BROKERAGE SERVICES UNDER § 17–321 OF THIS TITLE.
- (D) "BROKERAGE AGREEMENT" MEANS A WRITTEN AGREEMENT BETWEEN A BROKER AND A CLIENT TO PROVIDE REAL ESTATE BROKERAGE SERVICES UNDER A BROKERAGE RELATIONSHIP.
- (E) "BROKERAGE RELATIONSHIP" MEANS AN AGENCY RELATIONSHIP UNDER A BROKERAGE AGREEMENT BETWEEN A CLIENT AND A BROKER WHO HAS BEEN ENGAGED BY THE CLIENT TO PROVIDE REAL ESTATE BROKERAGE SERVICES IN A RESIDENTIAL REAL ESTATE TRANSACTION.
- (F) "CLIENT" MEANS A PERSON WHO HAS ENTERED INTO A BROKERAGE AGREEMENT WITH A BROKER UNDER A BROKERAGE RELATIONSHIP.
- (G) (1) "COMMON SOURCE INFORMATION COMPANY" MEANS ANY PERSON, ENTITY, OR BUSINESS THAT IS A SOURCE, COMPILER, OR SUPPLIER OF INFORMATION REGARDING RESIDENTIAL REAL ESTATE FOR SALE OR LEASE OR OTHER DATA.
- (2) "COMMON SOURCE INFORMATION COMPANY" INCLUDES A MULTIPLE LISTING SERVICE.
  - (H) "CONFIDENTIAL INFORMATION" INCLUDES INFORMATION THAT:
- (1) THE SELLER OR LESSOR WILL ACCEPT A PRICE OR RENT LESS THAN THE PRICE OR RENT AS SET FORTH IN THE BROKERAGE AGREEMENT OR WILL ACCEPT TERMS OTHER THAN THOSE CONTAINED IN THE BROKERAGE AGREEMENT;
- (2) THE BUYER OR LESSEE IS WILLING TO PAY A PRICE OR RENT HIGHER THAN THE PRICE OR RENT THE BUYER OR LESSEE OFFERED OR WILL ACCEPT TERMS OTHER THAN THOSE CONTAINED IN THE OFFER OF THE BUYER OR LESSEE;
- (3) DISCLOSES THE MOTIVATION OF A BUYER, LESSEE, SELLER, OR LESSOR OR THE NEED OR URGENCY OF A SELLER TO SELL, A BUYER TO BUY, A LESSEE TO LEASE, OR A LESSOR TO LEASE;
- (4) DISCLOSES ANY FACTS THAT LED THE SELLER TO SELL, THE BUYER TO BUY, THE LESSEE TO LEASE, OR THE LESSOR TO LEASE; OR
  - (5) RELATES TO THE NEGOTIATING STRATEGY OF A CLIENT.