- (III) THE FORM AND SUBSTANCE OF ALL ADVERTISEMENTS, ADVERTISING CAMPAIGNS, AND OTHER PROMOTIONAL MATERIALS SUBMITTED ARE NOT DECEPTIVE, MISLEADING, OR LIKELY TO MISLEAD;
- (IV) FOR A PROJECT OTHER THAN A CONVERSION, CONTINUING CARE AGREEMENTS HAVE BEEN EXECUTED WITH SUBSCRIBERS FOR AT LEAST 65% OF THE INDEPENDENT LIVING UNITS AND AT LEAST 10% OF THE ENTRANCE FEE HAS BEEN PAID AS A DEPOSIT FOR EACH CONTRACTED UNIT:
- (V) FOR A CONVERSION PROJECT, AT LEAST 80% OF THE ACCOMMODATIONS IN THE PROJECT THAT ARE NOT LICENSED AS ASSISTED LIVING OR COMPREHENSIVE CARE BEDS ARE OCCUPIED OR RESERVED IN ACCORDANCE WITH:
  - 1. LEASES;
- 2. CONTINUING CARE AGREEMENTS EXECUTED WITH SUBSCRIBERS WHO HAVE PAID A DEPOSIT THAT:
- A. EQUALS AT LEAST 10% OF THE TOTAL ENTRANCE FEE;
- B. HAS BEEN DEPOSITED BY THE PROVIDER UNDER AN ESCROW AGREEMENT APPROVED BY THE DEPARTMENT; OR
  - 3. OTHER APPROPRIATE CONTRACTUAL ARRANGEMENTS:
- (VI) IF CONSTRUCTION FINANCING IS REQUIRED, CLOSING ON THE FINANCING HAS OCCURRED; AND
- (VII) THE PROVIDER HAS A COMMITMENT FOR PERMANENT LONG-TERM FINANCING.
- (2) THE DEPARTMENT MAY ISSUE THE INITIAL CERTIFICATE OF REGISTRATION FOR A PERIOD NOT EXCEEDING 18 MONTHS.
  - (F) USE OF DEPOSITS HELD IN ESCROW.

A DEPOSIT HELD IN ESCROW MAY NOT BE USED UNTIL:

- (1) AN INITIAL CERTIFICATE OF REGISTRATION HAS BEEN ISSUED;
- (2) CONSTRUCTION IS COMPLETED;
- (3) THE PROVIDER HAS A CERTIFICATE OF OCCUPANCY OR THE EQUIVALENT FROM THE APPROPRIATE LOCAL JURISDICTION, AND
- (4) THE PROVIDER HAS THE APPROPRIATE LICENSES OR CERTIFICATES FROM THE DEPARTMENT OF HEALTH AND MENTAL HYGIENE OR THE DEPARTMENT.
  - (G) FAILURE TO OBTAIN CERTIFICATE OF REGISTRATION.

IF AN INITIAL CERTIFICATE OF REGISTRATION IS NOT ISSUED WITHIN 24 MONTHS AFTER THE ISSUANCE OF A PRELIMINARY CERTIFICATE OF REGISTRATION.