- (II) PROOF THAT THE AGENT OR BROKER HAS COMPLETED AT LEAST 8 HOURS OF CONTINUING EDUCATION FOR THE APPLICABLE RENEWAL PERIOD AND AN AFFIDAVIT THAT, OVER THE PREVIOUS 25 CONSECUTIVE YEARS, THE AGENT OR BROKER CONTINUALLY:
- 1. HAS HELD AN AGENT'S CERTIFICATE OF QUALIFICATION OR A BROKER'S CERTIFICATE OF QUALIFICATION IN THIS STATE; AND
- 2. HAS BEEN EMPLOYED IN THE SELLING OF INSURANCE IN THIS STATE.
- (4) (I) TO PROMOTE THE EDUCATION LEVEL OF AGENTS AND BROKERS, THE CONTINUING EDUCATION SHALL BE OBTAINED IN THE KIND OR SUBDIVISION OF INSURANCE FOR WHICH THE AGENT OR BROKER HAS RECEIVED A CERTIFICATE OF QUALIFICATION.
- (II) EVERY AGENT OR BROKER POSSESSING A CERTIFICATE OF QUALIFICATION TO SELL HEALTH INSURANCE AND WHO SELLS LONG-TERM CARE INSURANCE SHALL RECEIVE CONTINUING EDUCATION THAT DIRECTLY RELATES TO LONG-TERM CARE INSURANCE.

{(4)}(5) In each renewal period, the Commissioner[:

- (i) Shall] SHALL permit an agent or broker to receive up to three fourths of the agent's or broker's continuing education requirement from a course or courses sponsored by an insurance company or companies[; and
- (ii) May permit an agent or broker to receive all of the agent's or broker's continuing education requirement from a course or courses sponsored-by an insurance company or companies].
- (6) (5) IF CONTINUING EDUCATION IS REQUIRED, THE COMMISSIONER MAY GRANT A WAIVER TO:
 - (I) AN AGENT OR BROKER WHO IS 70 YEARS OR OLDER: OR
- (H) AN AGENT OR BROKER WHO HAS REQUESTED A WAIVER FOR OTHER CIRCUMSTANCES REASONS THAT ARE DETERMINED BY THE COMMISSIONER TO WARRANT THE WAIVER.
- (6) AN INSURER MAY NOT PROHIBIT ONE OF ITS AGENTS FROM OBTAINING CONTINUING EDUCATION CREDITS FROM ANY COURSE APPROVED BY THE COMMISSIONER.
- (c) An agent's certificate of qualification may not be renewed if for a period of 2 years prior to the time of renewal the agent has had no appointments from insurers doing business in this State.]
- (D) THE FOLLOWING PERSONS ARE EXEMPT FROM THE CONTINUING EDUCATION REQUIREMENTS IMPOSED UNDER THIS SECTION:
- (1) EMPLOYEES OF HEALTH MAINTENANCE ORGANIZATIONS WHO ARE EMPLOYED SOLELY TO SOLICIT MEMBERSHIP IN THE HEALTH MAINTENANCE