

~~Annotated Code of Maryland
(1990 Replacement Volume and 1994 Supplement)~~

BY adding to

Article - Commercial Law

Section 11-1307

Annotated Code of Maryland

(1990 Replacement Volume and 1994 Supplement)

SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:

Article - Commercial Law

11-1301.

(g) (1) ~~“Distributor” means a person:~~

(i) ~~Whose primary business is the wholesale distribution of commercial goods for resale;~~

(ii) 1. ~~Who maintains an inventory of commercial goods for resale;~~
OR

2. ~~WHO DISTRIBUTES SPECIALTY CUSTOM MADE PRODUCTS PRODUCED BY A MANUFACTURER ON A PER JOB BASIS AND MAINTAINS AN INVENTORY OF ACCESSORY PRODUCTS THAT ARE UNIQUE TO THE SPECIALTY CUSTOM PRODUCTS;~~

(iii) ~~Who has been granted either expressly or implicitly the right to sell or distribute a grantor’s commercial goods in Maryland for resale to retailers or other resellers or to an industrial or commercial manufacturer; and~~

(iv) ~~Who conducts a substantial business in Maryland.~~

(2) ~~“Distributor” does not include:~~

(i) ~~A sales representative that does not maintain an inventory of commercial goods; or~~

(ii) ~~A direct seller whose work is exempt from covered employment under § 8-206(b) of the Labor and Employment Article.~~

11-1303.

(a) ~~Except as provided in subsections (d) and (e) of this section, [a grantor shall notify] a GRANTOR MAY NOT CANCEL OR REFUSE TO RENEW AN AGREEMENT UNLESS:~~

(1) ~~THE DISTRIBUTOR HAS FAILED TO MEET THE MATERIAL TERMS AND CONDITIONS OF THE AGREEMENT; AND~~

(2) ~~THE GRANTOR NOTIFIES THE distributor not less than 60 days before:~~