

PROPERTY; (I) THE LISTING CONTRACT TO SELL OR RENT REAL

(II) THE CONTRACT OF SALE; OR

(III) THE LEASE AGREEMENT;

(15) FOR ANY TRANSACTION IN WHICH THE LICENSEE HAS SERVED AS OR ON BEHALF OF A REAL ESTATE BROKER, FAILS TO KEEP A COPY OF ANY EXECUTED:

PROPERTY; (I) LISTING CONTRACT TO SELL OR RENT REAL

(II) CONTRACT OF SALE; OR

(III) LEASE AGREEMENT;

(16) WHETHER OR NOT ACTING FOR MONETARY GAIN, KNOWINGLY INDUCES OR ATTEMPTS TO INDUCE A PERSON TO TRANSFER REAL ESTATE OR DISCOURAGES OR ATTEMPTS TO DISCOURAGE A PERSON FROM BUYING REAL ESTATE:

(I) BY MAKING REPRESENTATIONS ABOUT THE EXISTING OR POTENTIAL PROXIMITY OF REAL PROPERTY OWNED OR USED BY INDIVIDUALS OF A PARTICULAR RACE, COLOR, RELIGION, OR NATIONAL ORIGIN; OR

(II) BY REPRESENTING THAT THE EXISTING OR POTENTIAL PROXIMITY OF REAL PROPERTY OWNED OR USED BY INDIVIDUALS OF A PARTICULAR RACE, COLOR, RELIGION, OR NATIONAL ORIGIN WILL OR MAY RESULT IN:

1. THE LOWERING OF PROPERTY VALUES;

2. A CHANGE IN THE RACIAL, RELIGIOUS, OR ETHNIC CHARACTER OF THE BLOCK, NEIGHBORHOOD, OR AREA;

3. AN INCREASE IN CRIMINAL OR ANTISOCIAL BEHAVIOR IN THE AREA; OR

4. A DECLINE IN THE QUALITY OF THE SCHOOLS SERVING THE AREA;

(17) USES ANY OF THE FOLLOWING MATERIAL IF IT INCLUDES THE NAME OF AN ORGANIZATION OR ASSOCIATION OF WHICH THE LICENSEE IS NOT A MEMBER:

(I) A CONTRACT FORM FOR THE LISTING OF REAL PROPERTY FOR SALE, RENT, OR EXCHANGE;

(II) A CONTRACT FORM FOR THE SALE, RENT, OR EXCHANGE OF REAL PROPERTY; OR