

(B) "COMMISSION" MEANS COMPENSATION ACCRUING TO A SALES REPRESENTATIVE FOR PAYMENT BY A PRINCIPAL, AT:

(1) A RATE EXPRESSED AS A PERCENTAGE OF THE DOLLAR AMOUNT OF ORDERS TAKEN, SALES MADE, OR PROFITS EARNED FOR THE PRINCIPAL BY THE SALES REPRESENTATIVE; OR

(2) A SPECIFIED AMOUNT PER ORDER OR PER SALE.

(C) "PERSON" MEANS AN INDIVIDUAL, CORPORATION, PARTNERSHIP, UNINCORPORATED ASSOCIATION, ESTATE, OR TRUST.

(D) "PRINCIPAL" MEANS A SALES PROPRIETORSHIP, PARTNERSHIP, CORPORATION, OR OTHER BUSINESS ENTITY THAT:

(1) DOES NOT HAVE A FIXED PLACE OF BUSINESS IN THE STATE;

(2) MANUFACTURES, PRODUCES, IMPORTS, OR DISTRIBUTES A PRODUCT FOR WHOLESALE;

(3) CONTRACTS WITH A SALES REPRESENTATIVE TO SOLICIT ORDERS FOR THE PRODUCT; AND

(4) COMPENSATES THE SALES REPRESENTATIVE, IN WHOLE OR PART, BY COMMISSION.

(E) (1) "SALES REPRESENTATIVE" MEANS A PERSON WHO:

(I) CONTRACTS WITH A PRINCIPAL TO SOLICIT WHOLESALE ORDERS WITHIN THE STATE; AND

(II) IS COMPENSATED, IN WHOLE OR PART, BY COMMISSION.

(2) "SALES REPRESENTATIVE" DOES NOT INCLUDE A PERSON WHO:

(I) PLACES ORDERS OR PURCHASES FOR THE PERSON'S OWN ACCOUNT FOR RESALE;

(II) QUALIFIES AS AN EMPLOYEE OF THE PRINCIPAL UNDER THE MARYLAND WAGE PAYMENT AND COLLECTION LAW; OR

(III) SELLS OR TAKES ORDERS FOR THE SALE OF PRODUCTS TO THE ULTIMATE CONSUMER.

128.

WHEN A CONTRACT BETWEEN A SALES REPRESENTATIVE AND A PRINCIPAL IS TERMINATED, THE PRINCIPAL SHALL PAY ALL COMMISSIONS ACCRUED UNDER THE CONTRACT TO THE SALES REPRESENTATIVE WITHIN 21