- (1) FROM THE RESULTS OF THE SELECTION PROCESS UNDER SUBSECTION (A) OF THIS SECTION, THE TRANSPORTATION UNIT SHALL:
- (I) BEGIN NEGOTIATIONS WITH THE MOST QUALIFIED PERSON; AND
- TRY TO NEGOTIATE A PROCUREMENT CONTRACT (II) PERSON AT A RATE OF COMPENSATION THAT IS FAIR, COMPETITIVE, AND REASONABLE.
- (2) IN DETERMINING THE RATE OF COMPENSATION UNDER THIS SUBSECTION, THE TRANSPORTATION UNIT SHALL:
- (I) CONSIDER THE SCOPE AND COMPLEXITY OF THE ARCHITECTURAL OR ENGINEERING SERVICES REQUIRED; AND
- (II) CONDUCT A DETAILED ANALYSIS OF THE COST OF THOSE SERVICES.
 - (C) ALTERNATIVE NEGOTIATIONS.
- (1) IF THE TRANSPORTATION UNIT IS UNABLE TO NEGOTIATE SATISFACTORY PROCUREMENT CONTRACT UNDER-SUBSECTION- $\{B\}$ $\{t\}$ -OF THIS-SECTION AT A RATE OF COMPENSATION THAT IS FAIR, COMPETITIVE, AND REASONABLE, IT SHALL:
- (I) TERMINATE NEGOTIATIONS WITH THE MOST QUALIFIED PERSON: AND
- (II) NEGOTIATE IN THE SAME MANNER WITH THE 2ND AND, IF NECESSARY, THE 3RD MOST QUALIFIED PERSON CHOSEN UNDER SUBSECTION (A) OF THIS SECTION.
- (2) IF THE TRANSPORTATION UNIT IS UNABLE TO NEGOTIATE A PROCUREMENT CONTRACT WITH ANY PERSON CHOSEN UNDER SUBSECTION (A) OF THIS SECTION, THE TRANSPORTATION UNIT SHALL:
- (I) CHOOSE ADDITIONAL PERSONS IN ORDER OF THEIR COMPETENCE AND QUALIFICATION; AND
- (II) CONTINUE NEGOTIATIONS IN ACCORDANCE WITH THE PROCEDURES UNDER THIS SECTION UNTIL IT REACHES AN AGREEMENT.
 - (D) DELEGATION BY TRANSPORTATION SELECTION BOARD.
- TRANSPORTATION SELECTION BOARD MAY DELEGATE THE NEGOTIATION PROCESS TO THE DEPARTMENT OF TRANSPORTATION, BUT ANY NEGOTIATING TEAM SHALL INCLUDE A REPRESENTATIVE OF THE TRANSPORTATION UNIT REQUESTING THE PROCUREMENT.
 - REVISOR'S NOTE: Subsection (a) of this section is new language based on the reference, in former § 11-156(a), to "the screening process of the Department