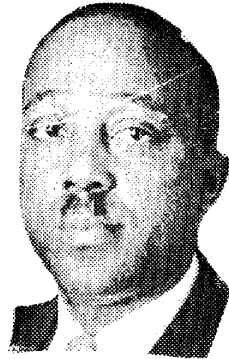




**JOHN L. BERRY**  
 Assistant Manager, North Carolina Mutual  
 Life Insurance Co.  
 Baltimore, Md.

John L. Berry, Assistant Manager, North Carolina Mutual Life Insurance Co., 1129 Druid Hill Ave., has built a large clientele through hard work and progressive methods. He is the pioneer salesman of color in the field of large insurance in the City of Baltimore. Mr. Berry is active in civic and social affairs of the community, having served for five years as secretary of The Adelpian Club, leading men's club of the city. He is trustee of Grace Presbyterian Church.



**WILLIAM N. JONES**  
 Managing Editor of the Afro-American.  
 Baltimore, Md.

As an active force in the Urban League and the Biracial Committee, Mr. Jones took a prominent part in having the colored recreation department transferred from the P. A. L. to the School Board supervision. A report on a business survey to the Interdenominational Ministerial Alliance by Mr. Jones set in motion activities by that body which resulted in the establishment of the Fair Department Store, Inc., here. His advice is generally sought on matters of civic welfare here in Baltimore. As managing editor of the Afro-American and instructor of journalism at Morgan College, Mr. Jones has become known as one of the leading factors in Negro journalism throughout the country.



**RALPH V. COOK**  
 Baltimore, Md.

Mr. Cook was born in Washington, D. C. He is the son of the late John F. Cook, who for 25 years was Tax Collector of the District of Columbia. Mr. Ralph V. Cook is a graduate of Cornell and is the head of the Technical Department and Art of Douglass High School.



**DR. MASON A. HAWKINS, Ph. D.**  
 Principal of Douglass High School.  
 Baltimore, Md.