

SMALL BUSINESS DEVELOPMENT CENTER NETWORKWoodrow McCutchen, *Director* (410) 333-6995**ADVISORY BOARD**John Hess, Jr., *Chairperson*

Appointed by Secretary of Economic and Employment Development: Lester Coffey; Amy S. Coleman; Dolores Ebert; David Edgerley; Harlow Fullwood, Jr.; James P. Goeden; Gerald A. Inglesby; W. Leroy Lyons; Woodrow McCutchen; Scott S. Menzies; Carol N. Moller; James W. Peiffer; Jean Schappert; Stanley W. Tucker; Timothy J. Wilson; one vacancy.

SMALL BUSINESS DEVELOPMENT CENTERS**CENTRAL REGION SMALL BUSINESS DEVELOPMENT CENTER**Dr. Richard Palmer, *Director*

Suite 310, Box 9

1414 Key Highway

Baltimore, MD 21230 (410) 234-0505
 1-800-834-SBDC**EASTERN REGION SMALL BUSINESS DEVELOPMENT CENTER**John Dillard, *Director*

Salisbury State University

1101 Camden Ave.

Salisbury, MD 21801 1-800-999-SBDC

SOUTHERN REGION SMALL BUSINESS DEVELOPMENT CENTERBetsy Cooksey, *Director*

235 Smallwood Village Shopping Ctr.

Waldorf, MD 20602 1-800-762-SBDC

WESTERN REGION SMALL BUSINESS DEVELOPMENT CENTERRobin Douglas, *Director*

3 Commerce Drive

Cumberland, MD 21502 . . . 1-800-457-SBDC

SUBURBAN WASHINGTON REGION SMALL BUSINESS DEVELOPMENT CENTERA. Thomas McLamore, *Director*

9201 Basil Court, Room 403

Landover, MD 20785 (301) 925-5032

APPRENTICESHIP

FY1994 appropriation \$501,322

FY1994 authorized positions 6

Ann Edwards, *Director of Apprenticeship & Training* (410) 333-8754**APPRENTICESHIP & TRAINING COUNCIL**G. William Troxler, *Chairperson*, 1997

Appointed by Governor (who names chair) with advice of Secretary of Economic & Employment Development and Senate advice & consent: Frederick James Bachman, 1994; Larry R. Greenhill, Sr., 1994; Ronney D. Spencer, 1994; James A. Williams, Sr., 1994; Garnet Lou Magsamen, 1995; Betty Ann Figue, 1996; William J. Shade, 1996; Elmer Jefferson Brown, 1997; Peter J. Capezio, 1997; Patricia G. Martin, 1997; Wilmer S. Webster, 1997.

Consultants appointed by Governor: Delores C. Datcher; Larry E. Vinck.

Ex officio (nonvoting): Katharine M. Oliver, Assistant State Superintendent for Career Technology & Adult Learning, State Dept. of Education; Larry Ward, State Director, Bureau of Apprenticeship & Training, U.S. Dept. of Labor.

TECHNOLOGY COMMERCIALIZATION

FY1994 appropriation \$3,277,221

FY1994 authorized positions 5

Vacancy, *Director* (410) 333-6990**REGIONAL TECHNOLOGY COUNCILS****GREATER BALTIMORE REGIONAL TECHNOLOGY COUNCIL**

Contact: Marc Ottinger

Greater Baltimore Committee

Legg Mason Tower

111 South Calvert St., Suite 1500

Baltimore, MD 21202 (410) 727-2820

LOWER EASTERN SHORE REGIONAL TECHNOLOGY COUNCIL

Contact: Warren Keller

Franklin P. Perdue School of Business

Salisbury State University

1101 Camden Ave.

Salisbury, MD 21801—6837. (410) 546-3679

SOUTHERN MARYLAND REGIONAL TECHNOLOGY COUNCIL

Contact: Scott Rowan

Charles County Community College

P.O. Box 910

La Plata, MD 20646—0910. (301) 934-5316

SUBURBAN MARYLAND REGIONAL TECHNOLOGY COUNCIL

Contact: Robert Snyder

Montgomery County High Technology Council, Inc.

51 Monroe St., Suite 1701

Rockville, MD 20850 (301) 762-6325

UPPER EASTERN SHORE REGIONAL TECHNOLOGY COUNCIL

Contact: Capt. James Barrett

P.O. Box 8

Chesapeake College

Wye Mills, MD 21679 (410) 827-7744

WESTERN MARYLAND REGIONAL TECHNOLOGY COUNCIL

Contact: John Mullendore

Advanced Technology Center

11400 Robinwood Drive

Hagerstown, MD 21742—6590

. (301) 714-0225

DIVISION OF BUSINESS DEVELOPMENT (38.05.00.01)

FY1994 appropriation \$2,175,138

FY1994 authorized positions 29

James W. Peiffer, *Director* (appointed by Secretary of Economic & Employment Development with Governor's approval) (410) 333-6985
 Ann M. Coscia, *Deputy Director* (410) 333-6985

BUSINESS DEVELOPMENT GROUPRobert McGlotten, *Manager* (410) 333-6970**BUSINESS LOCATION GROUP**Gary Ventry, *Manager* (410) 333-6970**MARKETING RESEARCH GROUP**Mark Jacobson, *Manager* (410) 333-6980