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**DIVISION OF BUSINESS  
DEVELOPMENT**

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James W. Peiffer, *Director*

217 E. Redwood St.  
Baltimore, MD 21202 333-6985

Primary duties of the Department of Economic Development, created in 1959, were to encourage the location in the State of new industrial enterprises and to retain and expand existing enterprises (Chapter 185, Acts of 1959). These functions have devolved on the Division of Business Development.

**NATIONAL MARKETING**

Vacancy, *Manager* 333-6970

Through an aggressive marketing program, National Marketing secures new economic activity for the State. The unit advises and assists business and industry on plant location and expansion. It offers particular expertise in such matters as sites, buildings, labor, industrial training, taxes, and financing.

**MARKETING RESOURCES**

Mark Jacobson, *Manager* 333-6980

Marketing Resources conducts research to support the marketing efforts of the Division of Business Development. The unit conducts customized economic studies, produces collateral sales materials, and provides the statistical analysis of locational factors used by staff marketing representatives to encourage increased investment in Maryland.

**MARYLAND BUSINESS ASSISTANCE CENTER**

Vacancy, *Manager* 333-6975

Within the Division of Business Development, the Maryland Business Assistance Center (MBAC) informs business and industry about State programs and services. The Center provides the business community with a direct point of contact with State government and offers professional help for companies seeking to expand in Maryland. The Center also serves as an advocate for business in dealing with government-related issues and problems.

**SMALL BUSINESS DEVELOPMENT  
CENTER PROGRAM**

A. Elliott Rittenhouse, Jr., *Director*  
333-6995

The Small Business Development Center Program was formed within the Department of Economic and Employment Development in 1989 (Chapter 497, Acts of 1989). The Program fosters, supports, and assists the economic growth and revitalization of small business in Maryland by coordinating small business extension services throughout the State (Code 1957, Art. 83A, secs. 5-201, 5-202).

**ADVISORY BOARD**

John Hess, Jr., *Chairperson*

*Appointed by Secretary of Economic & Employment Development (who also designates chair):* Lester Coffey; Amy Coleman; Dolores K. Ebert; David W. Edgerly; Harlow Fullwood, Jr.; James P. Goeden; Gerald A. Inglesby; W. Leroy Lyons; Scott S. Menzies; Carol Moller; James W. Peiffer; A. Elliott Rittenhouse, Jr.; Jean Schapper; Stanley Tucker; Timothy J. Wilson; one vacancy.

The Advisory Board of the Small Business Development Center Program was created in 1989 (Chapter 497, Acts of 1989). Serving as a general advocate for small businesses, the Board advises the Secretary of Economic and Employment Development on the Program.

The Secretary of Economic and Employment Development appoints the Board's seventeen members.

**OFFICE OF TECHNOLOGY  
DEVELOPMENT**

Selig Solomon, *Director* 333-6990

The Office of Technology Development began operation in January 1989. The Office stimulates development, application, and commercialization of new technologies for Maryland industries concerned with manufacturing, information services, biotechnology, and other fields. In this way, the Office works to retain and expand existing firms and to encourage the start-up and location of technology enterprises within the State. The Office coordinates and leverages resources in the public, private and academic sectors to support technology businesses.

**ADVISORY BOARD**

John F. Dealy, *Chairperson*

*Appointed by Governor (who also designates chair):* Richard Bernstein; Dr. Jared L. Cohon; Dr. Eugene M. DeLoatch; Bruns H. Grayson; Laura