

proval of the Governor. The Commission has broad geographic representation from all parts of Maryland and from various elements of the private sector. The full Commission meets four times a year at the call of the Secretary (Code 1957, Art. 41, sec. 257H).

DIVISION OF ECONOMIC DEVELOPMENT

Samuel J. Lloyd, Jr., *Assistant Secretary for Economic Development*

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The Division of Economic Development has its genesis in the former Department of Economic Development (Chapter 185, Acts of 1959). In 1970, the Department of Economic and Community Development was created to reflect a broadened mandate by the Maryland General Assembly (Chapter 527, Acts of 1970). In this restructuring, the former Department became the Division of Economic Development.

The Assistant Secretary for Economic Development directs six programs in this Division: The Office of Business and Industrial Development, the Office of Business Liaison, the Office of Tourist Development, the Office of Seafood Marketing, the Maryland Industrial Development Financing Authority, and the Maryland Small Business Development Financing Authority. The goal of the Division is the creation of jobs, the increasing of income and the generation of new tax revenues by State initiatives to facilitate the expansion of resident business and industry, and the development of new business and industry.

The Division publishes reference and promotional materials and conducts advertising in national, regional, and trade publications, which detail Maryland's business and industrial advantages and opportunities, tourist attractions, and seafood delicacies.

The Division's programs are briefly described below:

OFFICE OF BUSINESS AND INDUSTRIAL DEVELOPMENT

Jerry L. McDonald *Program Director*

1748 Forest Drive
Annapolis 2140 Telephone: 269-3514

The Office of Business and Industrial Development (BID) is responsible for the creation and implementation of an aggressive marketing program to solicit new economic activity for the State. This program provides advice and assistance to business and industry on plant location and expansion, with particular expertise on such matters as sites, buildings, labor, industrial training, taxes, and financing. It also administers the Maryland Industrial Land Act (MILA), which assists the local political subdivisions of the State to acquire and develop industrial land and develop shell buildings and parks. BID operates international satellite offices in Brussels, Belgium and Tokyo, Japan in order to encourage capital investment in Maryland by foreign corporations.

OFFICE OF BUSINESS LIAISON

H. Gordon Byrd, Jr., *Program Director*

1748 Forest Drive
Annapolis 21401 Telephone: 269-2966
269-3610

Established in 1972, the Office of Business Liaison (OBL) is designed to enhance the growth and expansion of resident business and industry. It is Maryland's "ombudsman" to business in need of government services and expertise. The Office's main function is to reduce government red tape and time-consuming delays. OBL provides advice and assistance in financing, industrial training, site location, and related information required by expanding businesses, export promotion, and other services of assistance to the resident business community of the State of Maryland.

SMALL BUSINESS DEVELOPMENT FINANCING AUTHORITY

Directors: Robbie Page, 1981; Cecil F. Flamer, 1982; Eve R. Grover, 1983; W. Howard Pinckett, 1984; Dr. Winifred O. Bryson, 1985.

James O. Roberson, *Secretary, Department of Economic and Community Development*; William S. James, *State Treasurer*

World Trade Center
401 E. Pratt Street
Baltimore 21202 Telephone: 659-4270

The Small Business Development Financing Authority was created in 1978 to make working