This Week's SPECIALS

GIANT
THE QUALITY FOOD PEOPLE

Plus...DOUBLE COUPONS See store for Details Please, No Coupon Clubs

BONUS SPECIAL

USDA Grade A Fresh Chicken
Drumsticks or Thighs
Giant or Holly Farms Regular Pak 99¢ lb.
Giant Jumbo Pak 89¢ lb.
Regular Thighs or Drumsticks 1.99 lb.

With Tenderloin
Beef Loin Sirloin Steak
USDA Choice 3.49 lb.
Giant Lean 2.99 lb.

BONUS SPECIAL

1/2 PRICE SPECIALS

Laundry Detergent **Fresh Start** 33-oz. plastic bot. Reg. 4.88 — 2.44

San Giorgio **Elbow Macaroni** 16-oz. box Reg. 95¢ — 47¢

Sliced **Imported DAK Ham** 4-oz. pkg. Reg. 1.49 — 74¢

Tyson Frozen Fully Cooked, Microwavable **Chicken Breast Sandwich** 4.25-oz. pkg. Reg. 1.59 — 79¢

Giant **Pound Cake Loaf** 16-oz. Reg. 1.69 — 84¢

Reduced Calorie Italian, Blue Cheese or Ranch **Walden Farms Salad Dressings** 12-oz. bot. Reg. 1.99 — 99¢

Blue or Black **Write Bros. Pens** 10 pack Reg. 2.09 — 1.04

Spring 100 Page Marble Back **Composition Notebook** each Reg. 1.89 — 94¢

Giant Assorted **Minty Fresh Gel or Toothpaste** 6.4-oz. tube Reg. 1.69 — 84¢
Compare to Crest

SO THAT OTHERS MAY SHARE IN THE SAVINGS, PLEASE LIMIT YOUR PURCHASE TO SIX OF EACH HALF PRICE ITEM.

WE WILL BE **OPEN LABOR DAY**
Monday, September 4, Regular Sunday Hours.
Open Regular Hours Tuesday, September 5
PRESCRIPTION DEPT. WILL BE CLOSED LABOR DAY
If you're driving this holiday, please drive carefully

SUPER SPECIALS

Giant Smooth or Crunchy **Peanut Butter** 18-oz. jar — 1.59

Smoked Meat, Beef or Kielbasa **Eckrich Sausage** — 1.99 lb.

Giant **Hamburger or Hot Dog Rolls** 11-oz. pkg. of 8 — 59¢

Regular or Dinner Size **Giant Franks** Meat 1-lb. pkg. Beef 1.49 — 1.29

Regular or Caffeine Free **Pepsi or Diet Pepsi** 6-pack 16-oz. NR bots. — 1.79

Giant Deep **9" White Paper Plates** pkg. of 150 — 2.99

Giant Regular, No Salt, BBQ or Sour Cream & Onion **Potato Chips** 4-oz. bags — 2/$1

Regular or Crunchy Reeses Peanut Butter Cups or **Hershey Kit Kat Bars** 5.6-oz. pkg. of 10 — 99¢

Frozen, 6 Slices Double Cheese **Ellio's Pizza** 19-oz. pkg. SAVE 60¢ — 2.39

Assorted Flavors **Giant Ice Cream** ½-gal. cont. In Handy Reusable Plastic Container SAVE 60¢ — 2.29

PRICES AND DOUBLE COUPONS ARE EFFECTIVE THRU SAT., SEPT. 2, 1989 in Giant stores in the City of Baltimore, Baltimore, Harford and Howard Counties, Glen Burnie, Severna Park, Annapolis & Edgewater. This merchandise is not offered for sale or available to retailers, restaurants or other commercial enterprises.

The Afro-American Section C

BUSINESS PULSE

Saturday, September 2, 1989

■ Career Corner C3
■ Sports C4

The sweet taste of success

WASHINGTON — It won't end the lure of the fast money to be made in the drug trade, but with a little help from some Republicans a unique business may give some Washington kids alternatives to getting involved in crime.

Champ Cookies and Things, Inc., a five-year old business begun by former D.C. school counselor Ali Khan, recruits inner city youngsters to sell chocolate chip and oatmeal raisin cookies in Washington. Some of the kids can earn as much as $50 a day selling the cookies in downtown Washington.

But currently, Khan can only bake enough cookies to support 65 sales kids while 200 other youngsters in Southeast Washington are waiting to join the business.

After reading about the Champ cookie kids in a local newspaper, Republican National Committee Chairman Lee Atwater met with Khan and some of the sales boys and girls.

They asked Atwater for help raising money to expand their business. Atwater agreed, and began asking members of the private sector to help Champ.

Maryland entrepreneur Joshua Smith, owner of Maxima Corporation, the ninth-largest Black-owned business in the country, and newly appointed chairman of the Commission on Minority Business, has made the Champ kids his personal project.

The kids from Champ cookies, Joshua Smith and Lee Atwater. (sitting L to R) Ali Khan, George Bush and another Champ member.

It is Smith's goal to raise about $200,000 for the Champ business, enabling them to open more bakeries and hire more kids. Recently he met with GOP contributors and made a sales pitch for the Champ kids.

In the meantime, to keep the Champ kids motivated, Atwater took the top Champ sales boys and girls to the White House to meet President Bush and eat lunch in the office of White House Chief of Staff, John Sununu.

The Champ kids are already attempting to give something back to their community. Recently, each of the 65 kids donated $5 to a scholarship fund in the name of a 13-year-old boy involved with drugs who was shot to death in a crack house.

Cookies sales kid Anthony Brooks, 15, explained their gift to the scholarship fund to a local columnist: "We felt sad for him. We know how rough it is; how much pressure there is to sell drugs."

African to African-American symposium set Sept. 11th

Despite its enormous resources, extensive market and numerous areas for business development and expansion, Africa remains an area which firms do not seem to be doing much to explore.

The objective of this symposium is to bring to the attention of the business community, the various opportunities currently available in different sectors in Africa and to provide them with some tips and expert knowledge on how to be successful in doing business on the continent.

The symposium is open to businesses of all types and all sizes.

The presentations and workshops will focus on explanation rather than on description. By explanation we mean that, we will be dealing with the "how to" question. That is, we will be talking about how firms and businesses could go about taking advantage of the opportunities available and how they could deal with the other factors that are required for a successful business operation.

This focus is reflected in the various topics that will be dealt with.

The topics that will be covered are: Marketing Your Products In Africa — The What To Do and The What Not To Do; Investing In Africa — The Strategy That Will Yield Much Profit With Less Headache; Business Contracting With the African/American Public Sectors And How To Go About It; Importing Africa's Products/Africa's Export Needs; Financing Your Business Undertakings in Africa — Where The Money Is And How To Get It; Conducting Business Negotiations With Africa; The Legal Context Of Doing Business In Africa — Labor/Management Relationship; Taxation and Commercial Laws.

For information contact: Dr. Moses K. Tesi, Ph.D. (301) 589-3312.

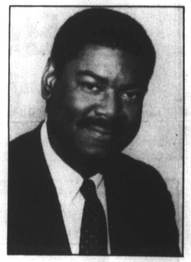
Jews and Leatherwood voted to MNB board

Maryland National Bank has appointed William L. Jews and Richard L. Leatherwood as new members of its Board of Directors.

Mr. Jews, 37, has been president since 1982 of Liberty Medical Center, Inc., the Lutheran Health Care Corporation, and St. Luke Lutheran Holding Company and Nursing Home. He holds a 1976 MA from the Graduate School of Urban Studies, Morgan State University, and a 1974 BA from Johns Hopkins University.

Mr. Jews is a director of the Greater Baltimore Committee, the Abell Foundation, Baltimore Community Foundation, Greater Baltimore College Board Foundation, the Maryland Hospital Education Institute; a member of the Baltimore City Judicial Nominating Committee, the University of Maryland (Baltimore Campus) President's Advisory Board; and president of the Baltimore City Chamber of Commerce Division.

Mr. Leatherwood, 50, has been president and chief executive officer of CSX Equipment Group since 1985. CSX Equipment is one of three components of the rail transportation business of CSX Corporation.



William L. Jews

Previously, Mr. Leatherwood served as vice chairman of Chessie System Railroads and Seaboard System Railroad. prior to this appointment, he was president and CEO of Texas Gas Resources Corporation, which was acquired by CSX in 1983.

He is a director of the National Association of Manufacturers, the Greater Baltimore Committee, and the B&O Railroad Museum; a trustee of the Maryland Academy of Sciences, Baltimore Opera, and Baltimore City Life Museums.

Increasing the bottomline:

Women and minorities in banking

WASHINGTON (UPI) — Women and minorities are reaching the highest professional ranks at the nation's main banks in greater numbers than ever before, the American Bankers Association said Sunday.

Women now represent almost 70 percent of employees at large banks, and almost one half of the country's top banking officials, according to the association's data, collected from the nation's largest banks based on assets.

"The statistics are encouraging, showing that women and minorities are rising to senior management," said Donald Summers, chairman of ABA's Human Resources Executive Committee.

"The executive committee is encouraging banks to continue diversifying the work force, particularly senior management," said Summers, who also is a senior vice president at Security Pacific Bank in Seattle, Washington.

In 1988, women accounted for about 47 percent of all officials and managers, the top employment level, and more than 57 percent of professionals, the second highest employment level, in the nation's 50 main banks, the ABA said.

By comparison, a decade ago women comprised about 33 percent of officials and managers and more than 41 percent of all professional jobs in the top 50 banks, the study said.

In technician jobs, the third highest banking employment level, the number of women employed grew to more than 44 percent from 36.4 percent in 1978, the ABA said.

The total percentage of women in the banking work force grew from 65 percent in 1978 to 69.3 percent in 1988, the ABA said.

The association noted that minorities during the same period have also gained. The percentage of all minority group members in the officials and managers category grew to 15.9 percent from 12.3 percent, the ABA said. Among professionals, minorities grew to 20.9 percent from 15.8 percent.

The proportion of minority group members in banks in 1988 was 29.3 percent, up from 25.8 percent a decade ago, the ABA said.

Within the minorities category, growth of black employees in management positions during the same period also escalated, the study found.

The percentage of blacks in the officials and managers category in the top 50 banks increased to 6.9 percent, from 5.4 percent in 1978. In the professionals category, black employment rose to 9 percent from 8 percent. The percentage of blacks among technicians grew to 16 percent in 1988 from 15 percent in 1978.

As overall banking employment grew, as well as the proportion of women, the number of women in top management — officials, managers and professionals — increased 166 percent in the last decade.

The number of minority group members — blacks, Hispanics, Asians and Indians — in top management increased by more than 100 percent in the period.

The ABA noted that the number of blacks in top management more than doubled.

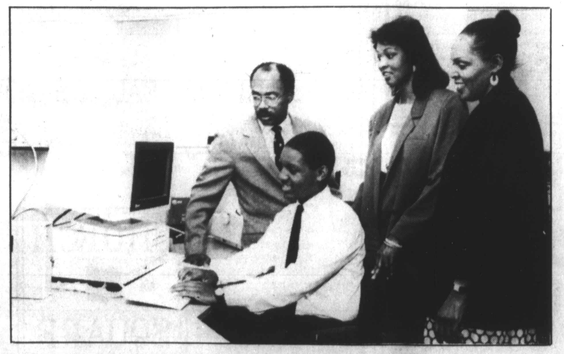
Kraft funds Job Readiness program

GLENVIEW, IL., August 16, 1989 — As high school dropout rates soar throughout the country, Kraft General Foods is taking preventive steps to combat the problem in Chicago.

Nearly 200 students from Chicago's Dunbar Vocational School and Farragut Career Academy have been placed in summer jobs at non-profit organizations through Kraft General Foods' $130,000 sponsorship of Job Readiness, a career awareness, dropout prevention and job preparation program for economically disadvantaged high school students.

Job Readiness, which is administered through Chicago United, combines academic classes, counseling, hands-on training for various professions, parental involvement and summer work experience.

The Kraft General Foods grant pays the salaries of High school freshmen and sophomores whose improved class attendance and academic performance qualified them for summer employment through Job Readiness.



KRAFT READIES YOUTH FOR JOB MARKET (from left) Charles L. Reid, Reggie West (sitting), Sandra Watson, Donna Franks.

Over the last three years, Kraft General Foods has provided more than $300,000 to fund jobs for more than 400 students.

"Kraft General Foods believes that it must invest in its future work force through educational and job training programs now," said Charles L. Reid, director of urban affairs for Kraft General Foods. "Job Readiness not only offers participants work experience, but also helps increase motivation to stay in school."

Reggie West, a student at Dunbar Vocational School, agrees that Job Readiness is giving him more than job experience.

In his second year with the program, West says, "My computer skills have improved, and I'm developing a sense of responsibility through my assignments at the Information Technology Resource Center."

According to Sandra Watson, director of employment and training at Chicago United, "Last year's research on the program indicates the substantial impact on participants.

Job Readiness students at both Dunbar and Farragut High Schools outperform their matched comparison group counterparts in such areas as attendance, retention in school, credits earned, courses passed and grade point averages."

Chicago United is a non-profit business leadership organization dedicated to the improvement of race relations in Chicago.