Business Pulse Directory

BAIL BONDING
and Referral Service
Courteous and Confidential Service
Any Court! Anywhere! Anytime!
AGENT ARVEY JONES 332-1243 — AGENT MARTEST SHEFFIELD 332-7388
After 5 p.m. 792-9691
Call for FREE Consultation
KINDERING, INC.
116 W. Mulberry St.
24 Hour Service

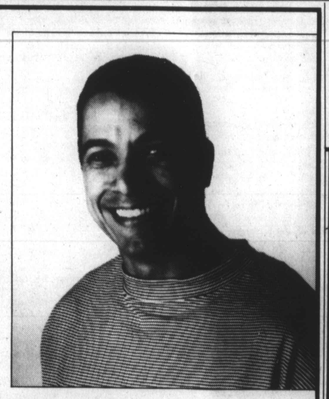
JOE TURNER
TURNER'S UPHOLSTERY
2315 Hollins Street - 624-0400
COMMERCIAL AND RESIDENTIAL
• Sofas & Chairs
• Kitchen & Dining Room Chairs
• Bar Stools & Office Furniture
For More Information And Appointment
Call JOE TURNER
Master Card & Visa Accepted

Limited Special
Curls $45.00
Free Haircut with Perm
EVONNE
at
4333 York Road
Call For Appointment
435-3137

Specializing in Black American Art
FRAMED EXPRESSIONS
Custom Framing and Art Gallery
Featuring Black Art By:
Bearden, Jacob Lawrence, Earnie Barnes, Honeywood
and much more . . .
Also available: Custom Framing, Original & Limited Works
VIOLET G. WHITE, Owner
3740 Twin Lakes Ct.
Balto., MD 21207
(301) 922-7734

MARTINI ROOFING
Contracting, Inc.
• DEAL WITH ROOFERS *NOT* SALESMEN!
★ NO JOB IS TOO SMALL ★ FREE ESTIMATES & ADVICE ★ 24 HOURS AND 7 DAYS WEEKLY ★ 30 YRS. EXPERIENCE
★ FAST, HONEST, RELIABLE WORK!
ROOF REPAIRS!
633-7145
MHIC 33885
WE GUARANTEE WHAT WE DO IN WRITING
EMERGENCY SERVICE
LICENSED • INSURED • FINANCING AVAILABLE • DISCOUNTS TO SENIOR CITIZENS AND HANDICAPPED PERSONS

LIVELY UP YOURSELF
$8 Clipper Cuts
(includes shampoo)
& as a special bonus, receive a FREE conditioning treatment ($5.00 value)
Hurry, offer ends Aug. 31, 1989



Offer valid at these participating salons:
W. Bell Shopping Center, 944-9572
Bradlees Plaza, 922-9708
Downtown Light St., 539-9704
Hechinger's Square, (behind Security Mall), 944-9767
Hollingswood Shopping Center, 644-9737
Lexington St., 727-9741
Pike Park Shopping Center, 744-9549
No Appointments, Just Walk In
Staffed only with experienced stylists
Conveniently located to serve you better
Most Salons open Mon.-Fri., 9-9, Sat., 9-7, Sun. 12-5
THE HAIR Cuttery®
The Family Haircutters™
Prices slightly higher for long, thick or curly hair, extra time and materials. Not valid with any other service offer. © Creative Hairdressers, Inc. 1989 818

COMMUNICATIONS/MARKETING

MARKETING SPECIALIST

$23,157 - $30,411

Responsible, energetic and creative person needed to develop, implement, manage and evaluate marketing strategies and promotions to increase awareness of MTA and its services.

Must have experience in project management, marketing planning, advertising and promotional activities. Writing and public speaking ability required. Must be able to work independently, meet deadlines and budgets.

Position requires a Bachelor's Degree in Marketing, Public Relations, Advertising or a related liberal arts field.

Three (3) years experience in the areas of marketing advertising, promotions or related public relations activities.

Submit resume with title "MARKETING SPECIALIST" clearly indicated no later than August 11, 1989 to:

MASS TRANSIT ADMINISTRATION
300 WEST LEXINGTON STREET
BALTIMORE, MARYLAND 21201 - 3415

"FOR A COMPLETE LISTING OF ALL MTA JOBS AVAILABLE DIAL, MTA-JOBS (682-5627)."

EQUAL EMPLOYMENT OPPORTUNITY

DON'T GIVE UP
REV. MOTHER MARTIN
Don't let distance stand in your way, call 342-1777
THIS SOUTHERN BORN Spiritualist who Brings TO YOU the solutions to the mysteries of the DEEP SOUTH, seeks to help many thousands of people who have been CROSSED, HAVE SPELLS, CAN'T HOLD MONEY, WANT LUCK, WANT THEIR LOVED ONES BACK, WANT TO STOP NATURE PROBLEMS or WANT TO GET RID OF STRANGE SICKNESSES
See her in the morning. Be happy at night.
THIS WOMAN DOES WHAT OTHERS CLAIM TO DO
ONE FREE QUESTION BY PHONE
CALL THE PRAYER LINE (301) 342-1777
2430 E. MONUMENT ST.
(Near Johns Hopkins Hospital)

(301) 628-7215
(301) 525-5279 (Beeper #)
Serving: MD, VA, NC, PA, NJ, NY
MIGHTY K'S MOVING & HAULING ENTERPRISE
24 Hour Service
Charles L. Koonce Jr.
Owner Operator

Turn your Hobby into a money-making venture! Report tells how. Satisfaction Guaranteed. $4.00.
BIRDIE BIRD & SONS
POB 23821
Baltimore, Maryland
21203-5821

TRAINEE PROGRAM

State Farm Insurance Company is seeking a progressive, career-oriented individual to enter our Health Claim Training Program in our Frederick, Maryland office. Ideal candidate will possess excellent communication and interpersonal skills and a Bachelor's Degree. Must be self-motivated and possess good decision making ability. Starting salary, $23,064. Comprehensive benefits package including cost of living salary adjustments.

RESPOND IN WRITING ONLY TO:

Personnel Department
State Farm Insurance Co.
800 Oak St.
Frederick, MD 21701
E.O.E.

STATE FARM INSURANCE

CAREER CORNER

CAREER OPPORTUNITY

Are you willing to make a 4-year commitment to learn one of the following trades?

. . . .Sheet Metal
. . . .Plumbing
. . . .Carpentry

Vocational high school diploma or GED preferred but not essential. Must have own transportation. Apply in person on Thursdays from 9-11 a.m. and 1:30-4 p.m. at 5716 York Rd. We are an Equal Opportunity/Affirmative Action Employer. Qualified minority and female applicants are encouraged to apply.

SOCIAL WORKER

Social Worker vacancies (full time) available at Patuxent Institution, an innovative correctional treatment and rehabilitation facility located in Jessup, Maryland. Requires MSW and LCSW or LGSW. Salary commensurate with experience. Send resume to Personnel, Patuxent Institution, Box 700, Jessup, Maryland, 20794. EOE

DIRECTOR

City of Baltimore is seeking a person experienced in managing a large municipal agency, emphasis on developing and implementing organizational changes to provide a high level of services to the community with budget constraints. Experience in mobilizing private sector support and in the field of recreation and parks, if possible. The director plans, coordinates, develops and directs the recreation and park activities of the city government while managing a large department. Applicants should have a strong background in Administration at a policy making level with specific responsibility for the agency budget and staffing. Familiarity with policy issues in public recreation services and park management desired. Requirements; MS or MA in public or business administration or related discipline from an accredited college or university, 8 years experience executive level policy/decisions making experience and preferably with familiarity with recreation and/or parks experience. Or, BS or BA with 10 years executive level policy/decision making experience. Salary: $65,000. Apply before September 16, 1989 by sending a resume to:

CIVIL SERVICE COMMISSION
111 NORTH CALVERT STREET
BALTIMORE, MARYLAND 21202
ATTENTION: JESSE E. HOSKINS

EOE M/F

If you wish to practice nursing in an environment that welcomes creativity, professionalism and growth, LOOK at The Medical College of Virginia Hospitals, Richmond, VA.

We offer:

- EXCELLENT SALARY AND SHIFT DIFFERENTIAL
- TUITION WAIVER
- 12 ANNUAL LEAVE DAYS
- 11 HOLIDAYS
- 15 SICK LEAVE DAYS
- HOSPITALIZATION INSURANCE
- RETIREMENT
- AND MORE!

RN Opportunities include:

AMBULATORY SURGERY	NEUOSURGERY
BRAIN INJURY REHAB	ORTHOPEDICS
CARDIOLOGY/TELEMETRY	REHABILITATION
CHILD & ADOLESCENT ER	SCHOOL AGE
CORRECTIONS	SURGERY/TRAUMA
LABOR & DELIVERY	VASCULAR SURGERY
MEDICINE	

Call Nursing Personnel Services collect (804) 786-0918 to schedule an interview.

MCV/VCU is an AA/EO employer. Women and minorities are encouraged to apply.

PROFESSIONAL OPPORTUNITIES AT ANNE ARUNDEL MEDICAL CENTER LOOKS GOOD FROM ANY POINT OF VIEW

Any way you look at it, Anne Arundel Medical Center has everything to fulfill your professional career. We're a full service, fully accredited 303-bed facility located in historic Annapolis.

OCEANS OF OPPORTUNITY

Our expansion has created numerous opportunities to excel in a variety of challenging areas. We currently have needs within the following professions: Nursing, Respiratory & Physical Therapy, Laboratory-Technology, Radio-Tech, Social Work and Pharmacy. All of which offer extensive continuing education programs. As sensitive to the needs of our employees as we are to our patients, we offer excellent benefits including tuition assistance up to $2,500 per year, comprehensive medical and dental coverage, (where applicable) generous differentials: 10% evening shift, and 7% weekend shift, a pension plan, thrift plan and many other extras. And wait until you discover what's outside our hospital.

A GREAT PLACE TO LIVE

Surrounded by the beautiful Chesapeake Bay, Annapolis is home of the U.S. Naval Academy, the prestigious St. John's College and is the capital city of Maryland. Recreation is at your fingertips with western Maryland mountains and every type of water sport you can think of. Nearby are the shores of Ocean City, Maryland, and, of course, all the cultural activities of Washington, D.C. At Anne Arundel General Hospital and Medical Center, your ship has come in.

CLINICAL SERVICES
— Medical-Surgical
— Nursery
— Pediatrics
— Labor & Delivery
— Cardiac Telemetry
— ICU
— Psych
— PACU
— Walk-in Health Center
— CCU
— ER
— OR
— Orthopedics
— Oncology
— Ambulatory Surgery
— Home Health Care
— OB/GYN

ALLIED HEALTH
Respiratory Therapy
Physical Therapy
Laboratory-Technology
Social Worker
Staff Pharmacist

For further information on Employment Opportunities at our Hospital, please contact the Human Resources Department, Anne Arundel General Hospital and Medical Center, Franklin & Cathedral Streets, Annapolis, MD 21401, (301) 267-1367, 1-800-242-AAMC

Equal Opportunity/Affirmative Action Employer

EDUCATION

Maryland State Department of Education

Call (301) 333-2038 for Application and Position Announcement.

Instructional Personnel, Business, Position #035301; salary determined by the Washington County Board of Education pay scale based on education and experience. Position located at the Maryland Correctional Training Center near Hagerstown, Maryland.

This is a professional position responsible for providing vocational instruction in Business, including coordination with academic instruction and employability skills to incarcerated male adults.

MIN. QUALS: Bachelor's degree. Candidates must be eligible for Certification in Business Education by the Maryland State Department of Education. Business experience (private or public sector) and/or teaching experience is desirable.

Applications must be received by August 21, 1989.

AA/EOE

ENGINEER

SENIOR SYSTEMS ENGINEER - TRAIN CONTROL AND COMMUNICATION (TRACTION POWER)

$31,264 - $41,065

The Mass Transit Administration is currently recruiting for an experienced Senior Systems Engineer - Train Control and Communication (Traction Power).

Requirements include: Graduation from an accredited four-year college or university with a Bachelor's Degree in Electrical Engineering, or related technical field and five years of progressively responsible professional experience preferably in the area of traction power, with two years operating in a supervisory capacity. A thorough knowledge of the complete electrical and electronic systems associated with traction power and corrosion control are required. Good understanding of SCADA systems is desirable. Registration as a Professional Engineer is desirable. Appropriate professional experience may be substituted for the college education requirement.

Submit resume with title of position clearly indicated SENIOR SYSTEMS ENGINEER - TRAIN CONTROL AND COMMUNICATIONS (TRACTION POWER) NO LATER THAN AUGUST 18, 1989 to:

MASS TRANSIT ADMINISTRATION
300 WEST LEXINGTON STREET
BALTIMORE, MARYLAND 21201

"FOR A COMPLETE LISTING OF ALL MTA JOBS AVAILABLE DIAL, MTA-JOBS (682-5627)."

EQUAL EMPLOYMENT OPPORTUNITY

GRANTS PROGRAM COORDINATOR

$26,867-$35,287

The Mass Transit Administration is seeking qualified candidates for the position Grants Program Coordinator to develop, manage and coordinate federal and state grants activities including writing and submitting applications for funding, development of funding strategies and monitoring grant budgeting process and expenditure review systems.

The position requires a Bachelor's Degree from an accredited college or university with major studies in Transportation, Urban Planning, Business or Public Administration or a related field.

A minimum of 5 years of progressive responsible experience in grants management, program administration management, grants accounting, financial planning or capital program planning is required. Additional applicable work experience may be substituted for the required degree on a year-for-year basis.

We offer excellent fringe benefits. Please submit resume with title of the position clearly indicated no later than August 11, 1989.

MASS TRANSIT ADMINISTRATION
300 WEST LEXINGTON STREET
BALTIMORE, MARYLAND 21201

"FOR A COMPLETE LISTING OF ALL MTA JOBS AVAILABLE DIAL, MTA-JOBS (682-5627)."

EQUAL EMPLOYMENT OPPORTUNITY

DATA PROCESSING

SENIOR PROGRAMMER

$31,264-41,065

The Mass Transit Administration has nearly completed the expansion of its MIS Department. Currently, we are recruiting for the position of Senior Programmer. The position reports to the Direct, MIS, and serves as a programmer and supervisor of other programmers. Duties include assignment of programming tasks, maintaining schedules, and writing programs in COBOL, UNIX, C, Fortran, dBase III Plus, Informix, Oracle, or Lotus. Applicants should be familiar with commercial applications such as accounting, payroll, and inventory. Applicants should have strong programming background on mainframe, mini, and personal computer equipment.

Requirements include: bachelor's Degree in Business Administration, Computer Science or a related field and five years of experience in programming commercial applications in languages such as Cobol and fortran. Unix and database experience desired. Additional experience may be substituted for the educational requirement on a year for year basis.

To apply, please send resume with title of position clearly indicated no later than August 18, 1989 to:

MASS TRANSIT ADMINISTRATION
EMPLOYMENT OFFICE
300 WEST LEXINGTON STREET
BALTIMORE, MARYLAND 21201

EQUAL OPPORTUNITY EMPLOYER

"FOR A COMPLETE LISTING OF ALL MTA JOBS AVAILABLE DIAL, MTA-JOBS (682-5627)."

CAREER CORNER

Maryland State Department of Education

Call (301) 333-2038 for Application and Position Announcement.

Associate Librarian I: Position #039581; Grade 12, Step 2 ($24,150-$28,232), maximum obtained in four annual increments. Position located at the Maryland House of Correction near Jessup, Maryland.

This is a professional position responsible for managing a progressive library program in a State correctional facility.

MIN. QUALS: Possession of a Master's Degree in Library Science from an American Library Association (ALA) accredited library school **and** three years of experience as a professional librarian.

Assistant Librarian: Position #061353; Grade 10, Step 2 ($20,813,-$24,334), maximum obtained in four annual increments. Position located at the Eastern Correctional Institution (ECI) near Princess Anne, Maryland.

This is an entry level professional position responsible for assisting in the management of a progress library program within a State correctional facility.

MIN. QUALS: **Education:** Possession of a Bachelor's degree from an accredited college/university and successful completion of a state sponsored Library Associate (LA) Training program or an equivalent approved LA in-service training program for 60 hours, OR Bachelor's degree from an accredited college/university supplemented by successful completion of six (6) graduate level hours of academic course work in library science. **Experience** One (1) year of satisfactory experience as a Public Library Associate or its equivalent.

Applications must be received by August 23, 1989.

AA/EOE

PLANNER V - (Unclassified)
Grade 16

The Maryland Department of Housing and Community Development seeks a full-time professional person to assist in managing the State's Housing Development Assistance Program (HODAP) based in Annapolis. Will work with local governments and non-profit developers statewide in financial packaging and implementing affordable housing projects and programs.

Minimum qualifications: a Master's degree in Planning or a related discipline and six (6) years of recent progressively responsible professional experience in the area of governmentally — assisted housing, community or economic development programs and real estate project development. Bachelor's degree in planning or a related discipline plus 8 years of experience may be substituted for the required graduate degree. Additional experience in negotiating with public and private sectors; using computer applications in gathering and compiling data and statistics; writing reports, constituent letters, and legislation; organizing and conducting training workshops, and knowledge of available development funding sources is strongly preferred. Frequent travel required. Unclassified Position with the State of Maryland. Salary: $28,948 plus fringe benefits. Resumes must be received by Aug. 14, 1989 at 4:30 p.m. PLEASE SEND RESUME TO:

Mr. Jonathan Herz
Chief, Office of Housing Assistance
Division of Community Assistance
Department of Housing and Community Development
45 Calvert Street, Room 288
Annapolis, Maryland, 21401-1907

EOE M/F/H

Public Relations

The MTA has two immediate opportunities available in its Public Relations Department for experienced Public Relations professionals.

Manager, Public Relations and Publications
$31,264-$41,065

This position serves as a primary public relations resource, managing a staff of creative personnel and has responsibilities encompassing development and implementation of the MTA's Public Relations program and the writing, editing, audio/visual, graphics, publications and printing efforts.

To qualify you need a bachelor's degree in English, Journalism, Public Relations, Communications or a related discipline and a minimum of 5 years progressively responsible experience in public relations or journalism with demonstrated expertise in writing, editing and media/press relations. Working knowledge of graphics, printing and audio/visuals desired.

A Graduate education in an appropriate discipline may be substituted at the rate of 30 semester hours for one year of experience.

Public Relations Specialist
$23,157-$30,411

The Specialist position requires an experienced Public Relations professional to write, edit and design publications, news releases and speeches, audio/visual presentations and assist with promotional events, presentations and other public information activities.

The position requires a Bachelor's Degree in Journalism, Public Relations, Communications or a related field and a minimun of 3 years experience in journalism or public relations.

We offer an environment for professional achievement and excellent benefits.

Submit resume with the position title you are interested in clearly indicated no later than August 18, 1989 to:

MASS TRANSIT ADMINISTRATION
HUMAN RESOURCES DIVISION/EMPLOYMENT
300 WEST LEXINGTON STREET
BALTIMORE, MARYLAND 21201-3415

DESIGN AND PRODUCTION COORDINATOR

Creative, flexible, detail-oriented individual sought to design and coordinate production of alumni magazines and serve as assistant art director of Johns Hopkins Magazine. Position requires an aptitude for in-house typesetting/design system, excellent skills with clients, and knowledge of printing/production. Minimum 2-3 years experience in design. Send samples, resume and cover letter indicating Job #U89-415 no late than August 14 to:

The Johns Hopkins University
34th and Charles Sts.
Baltimore, MD 21218
Attn: Carolyn D. Gaskins
146 Garland Hall
A.A./E.O.E.

Excellent benefits including life and health insurance, and dental and tuition plans for staff member, spouse and dependent children.

ACCOUNTING

INTERNAL AUDIT

We are the MASS TRANSIT ADMINISTRATION - a dynamic team dedicated to providing quality service to our customers and challenging, rewarding opportunities to our team members. Due to recent promotions, our Audit Department has two excellent opportunities in its Internal Audit Unit for an Internal Auditor and a Senior Internal Auditor.

The Internal Auditor will assist in the development and implementation of internal procedures and controls. The Senior Auditor will be responsible for the operation of the Internal Audit Unit which performs a wide range of internal, operational and performance audits. Successful candidates for either position should possess the following qualifications:

* Bachelor's degree in accounting
* Ability to document and evaluate internal controls and procedures and recommend the appropriate corrective action
* Working knowledge of PC's and their use in the accounting/auditing function
* Strong analytical skills
* Strong written and oral communication skills

Additionally, the Internal Auditor position requires a minimum of one year of experience in internal, operational or performance auditing.

The Senior Internal Auditor requires three or more years experience in internal operational or performance auditing and supervisory ability.

The salary ranges (not starting salary) for these two positions are:

SENIOR INTERNAL AUDITOR
$31,264-$41,065
INTERNAL AUDITOR
$26,867-$35,827

We offer an excellent starting salary and fringe benefit package (including free transportation). Please submit resume with salary history and title of position you are applying for clearly indicated no later than August 11, 1989 to:

MASS TRANSIT ADMINISTRATION
HUMAN RESOURCE DIVISION/EMPLOYMENT
300 W. LEXINGTON STREET
BALTIMORE, MARYLAND 21201-3415

"FOR A COMPLETE LISTING OF ALL MTA JOBS AVAILABLE DIAL MTA-JOBS (682-5627)."

EQUAL OPPORTUNITY EMPLOYMENT

HOWARD COUNTY JOB OPPORTUNITIES

Howard County Government is accepting applications for the following positions:

MOTOR EQUIPMENT OPERATOR I

To operate dump trucks, haul sand, stone, pipe, tools and other materials used in road and water and sewer construction and maintenance; operate motor vehicles with attachments and/or tools to spread salt and sand on icy roads, shore up ditches, install pipes, cut grass, etc.; inspect and operate more complex motor equipment, hand tools, and power tools. Requires: The equivalent of completion of the tenth grade and one year of experience operating large dump trucks and/or other motor equipment of the same laboring work, some of which has included the operation of such motor equipment. Must possess valid Md. Class D driver's license and obtain a Class B license if required by work assignment. Note: Must provide driver license # on application form. Several positions available. Salary range: $9.64 - $13.27/hr.

WASTEWATER TREATMENT SHIFT SUPERVISOR

To perform skilled mechanical and technical wastewater treatment work at the crew leader level. Duties include: acting as shift supervisor, overseeing the day-to-day operatings of the plant; analyzing instrument readings and laboratory test results to determine processing requirements and ensure adherence to plant standard operating practices; inspecting plant equipment and processes regularly; ordering materials, supervising or performing adjustments and repairs; maintaining and evaluating operating records; and training personnel and evalutaing employee performance. Requires: H.S. grad or GED supplemented by college level courses in chemistry, biology or related field and four years of wastewater treatment experience at the Class "5SA" level, including two years supervisory or crew leader experience. Must possess Md. Class "5SA" Wastewater Operator Certificate and pass the next oral exam for Superintendent offered by State. Salary range: $29,012-$41,995/yr.

SURVEY PARTY CHIEF (Geodetic)

To direct a survey crew in a variety of survey functions. Duties include: establishing geodetic control using global positioning system and classical methods; performing computations and Federal Blue Booking of observational data; conducting network maintenance on horizontal and vertical geodetic control new lines and network maintenance, global positioning systems, classical geodesy; geodetic computations and data processing using PC and mainframe software. Requires: any combination of education and experience equivalent to completion of the twelfth school grade and three years of progressively responsible field survey experience, including at least one year as an instrument operator. Salary range: $26,948-$39,027/yr.

All positions include a comprehensive fringe benefits package. Howard County applications must be received or postmarked by August 11, 1989. Contact:

HOWARD COUNTY PERSONNEL
3430 COURT HOUSE DRIVE
ELLICOTT CITY, MARYLAND 21043
(301) 992-2035
DEAF TELETYPE ONLY (301) 992-2323