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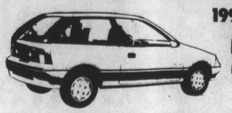

1990 GEO METRO
$117 per month*
EPA estimate 53 MPG City, 58 MPG Highway

1990 Cavaliers stock# 11030	$6950
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CAREER CORNER

SECRETARIES
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$14,740-$20,472
The Mass Transit Administration's Engineering Division is seeking two detail-oriented individuals who want the challenge, responsibility and who possess the required skills.
Requirements include: graduation from high school or possession of GED certificate and one year of successful secretarial or clerical experience which included the taking and transcribing of oral dictation. Demonstrated ability to type accurately at a speed of not less than 45 wpm and oral dictation at a speed of not less than 80 wpm.
Successful completion of an accredited secretarial program or college coursework in an A.A. Degree program in secretarial science may be substituted for the experience requirement.
Submit resume' or apply in person by indicating title of position **SECRETARY — STENOGRAPHIC OPTION** to:
Mass Transit Administration
Human Resources Division
300 W. Lexington Street
Baltimore, Maryland 21201-3415
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SCM Chemicals has an immediate opening for a Senior Programmer Analysis at our White Marsh facility.
The successful candidate will possess 2-4 years experience on System 38 or AS/400 hardware, utilizing RPGIII and CL programming languages. Experience in Manufacturing Applications and ability to function in PC environment is a plus.
We offer a comprehensive benefits package and competitive starting salary. Qualified candidates should mail resume' and salary requirements to:
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SCM Chemicals
3901 Fort Armistead Road
Baltimore, MD 21226
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Negotiate, settle and close bodily injury claims. A high school degree plus 2 yrs. of auto liability claims handling experience is required.

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With a high school degree and a minimum of 1 year claims experience in property & casualty.

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This position will supervise and train a PD unit. A high school degree and a minimum of 3 years of auto claims handling experience is required. We offer growth opportunities, competitive salaries, an extensive fringe benefits package and free parking.

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TRANSPORTATION
ASSISTANT DIRECTOR OF TRANSPORTATION — RAIL
$44,236-$58,104
The Baltimore Mass Transit Administration is seeking a qualified individual to develop and implement policies, provide guidance and direction and leadership in all aspects of rail service.
Requirements include: Graduation from an accredited college or university with a Bachelor's Degree in Transportation, Business Administration, Management or a related field and at least nine years of progressively responsible experience in public transportation, five years of which must have included managing the operation of an organization involving significant manpower, equipment and/or financial resources. Experience in rail transit system functions, operating practices, and scheduling techniques preferred. Significant additional transit operations experience may be substituted for the college degree requirement.
Submit resume' with title of position **"ASSISTANT DIRECTOR OF TRANSPORTATION — RAIL"** no later than July 6, 1990 to:
MASS TRANSIT ADMINISTRATION
300 West Lexington Street
Baltimore, Maryland 21201-3415
Employment Office
An Equal Opportunity Employer

ENGINEERING CONSULTANT
MANUFACTURING TECHNOLOGIES
The Technology Extension Service (TES) of the U. of Md., an active state-wide technology assistance program, requires a full-time experienced engineer to support the Maryland Manufacturing Enhancement Service and other programs of the Office to Technology Development, DEED.
Qualifications include a degree in an engineering discipline and at least four years of industrial experience. Candidate should have direct expertise in manufacturing processes technology.
Key responsibilities will include participation on industry productivity assessment teams, providing direct advice to manufacturers in areas of process improvement and modernization and participation as part of the existing TES network. This position will be located in Baltimore but will require frequent short-term travel to other Maryland locations.
This sponsored position offers salary commensurate with qualifications plus full benefits. Send letter of application and resume' with salary history to: W. T. Walton, Chair, TES Search Committee, Technology Extension Service, AVW Building, U. of Md., College Park, MD 20742 by July 11, 1990. The U. of Md. is an EEO/AA employer. Women and minority applicants are encouraged to apply.

NEW COMMUNITY COLLEGE OF BALTIMORE
POSITIONS FALL 1990
The New Community College of Baltimore is an urban, comprehensive, co-educational community college with a large multi-ethnic and multi-racial student body on two campuses whose mission is to provide services to residents of the Baltimore metropolitan area.
DEAN OF STUDENT SERVICES
RESPONSIBILITIES: The Dean of Student Services reports to the President and is responsible for the offices of Admissions, Registrar, Financial Aid, Student Life, and Counseling and Career Services. The Dean is charged with the planning, budgeting and operational management of the Division.
MINIMUM QUALIFICATIONS:
Master's degree (doctorate preferred) in higher education administration, education, or related field.
A minimum of five years of administrative experience in student services at an urban community college
Experience in a multi-racial and multi-ethnic environment
Demonstrated ability to speak effectively and write clearly
An understanding and commitment to the philosophy of the community college.
SALARY: Competitive — commensurate with experience.
FACULTY IN ELECTRONICS TECHNOLOGY
A full-time faculty position in the Electronics Technology Program
MINIMUM QUALIFICATIONS:
B.S. degree (M.S. preferred) or professional experience in one or more of the following areas: AC and DC Circuits; Digital and RF Systems; Microcomputer-Systems, Networks, Maintenance and Repair
3-4 years of related experience, 2 of which must have been in college teaching or industrial training
Experience in a multi-racial and multi-ethnic environment
An understanding and commitment to the philosophy of the community college
SALARY: Competitive — commensurate with experience.
FACULTY IN EMERGENCY MEDICAL SERVICES
A full-time faculty position in the Emergency Medical Services Program
MINIMUM QUALIFICATIONS:
Two years experience teaching in an urban community college
National registration as an Emergency Medical Technician-Paramedic
Current certifications:
Maryland Instructor Certification Review Board (MICRB) Emergency Care Instructor
MICRB Emergency Medical Technician Instructor
AHA Basic Life Support Instructor
Maryland Institute for Emergency Medical Services (MIEMSS)-ALS
Pre-Hospital Care Provider

ECONOMIC STUDIES CONSULTANT
Center City — Inner Harbor Development, Inc. (CCIH) is seeking a consultant (or prime consultant and sub-contractors) to carry out various economic studies on an as-needed basis. Study types may include:
- **Market Studies:** Retail, residential, office, hotel and "attractions."
- **Feasibility Studies:** Alternative uses for a given property.
- **Appraisals:** Re-use, fair market, in use, etc.
- **Pro-forma Review:** Economic analysis of developer's proposals.
- **Public Finance:** Analyze and recommend feasibility of employing various financing mechanisms, including innovative techniques, such as tax increment financing, redevelopment bonds, etc.

CCIH is a non-profit corporation under contract to the City of Baltimore to carry out the redevelopment of the downtown of Baltimore.
Under this requirements' contract, 20% of the contract must go to certified minority businesses and an additional 3% must go to certified women-owned businesses.
Interested parties should send an expression of interest and a statement of qualifications to:
Mr. Jeff Middlebrooks
Vice President — Development
Center City — Inner Harbor Development, Inc.
2 Hopkins Plaza, Suite 2100
Baltimore, Maryland 21201
Responses are due by Monday, July 16, 1990. A selection panel made of CCIH staff will arrange and conduct interviews of each qualified respondent.

SYSTEMS INNOVATORS
JOIN US AT THE LEADING EDGE
WE ARE HOWARD COUNTY INFORMATION SYSTEMS SERVICES
Join our team as we move forward towards the creation of county-wide interactive information transcation networks
We are one of the most rapidly growing counties in the U.S. and must meet the overwhelming need for timely, accurate and relevant information for our county executives.
Essential to our success is the ability to design easy to use systems, accessible through a wide variety of local and remote area networks and SNA gateways using 286 & 386 microcomputers.
Innovation is key. Right now we are currently seeking enthusiastic, knowledgeable professionals to join us in our design and implementation efforts.
SYSTEMS AND PROGRAMMING SUPERVISOR
This top level management position reports directly to the Administrator. The ideal candidate will:
* Have a proven track record in providing the driving force behind the development of OLTP system networks to meet the critical needs of executives and administrators using IBM micros, minis and mainframes.
* Have strong people management skills to direct a diverse group of professionals performing project tasks which vary from the routine and technical to the unique and complex.
* Possess a high energy level, be savvy and think strategically.
* Have strong analytical, technical, presentation and verbal skills.
* Be capable of working within a diversified environment interacting with key personnel throughout the county.
* Have a college degree or equivalent in computer science or related discipline with five years of progressive experience in analysis and programming with at least two years in a senior lead position.
The visibility and growth potentials of this position are exceptional. Starting salary range is $41,368 to $55,633/yr.
TECHNICAL SUPPORT MANAGER
IF
* you want to manage an aggressive team of seasoned technical support professionals, and
* you want to oversee and contribute to the success of critical and challenging on-line teleprocessing capabilities, and
* you want the opportunity to create county-wide state of the art systems and technologies, and
* you have a systems programming, network development, dbms and information center background . . .
The ideal candidate will have:
* The ability to participate in tactical and strategic long range information planning is as equally important as your five plus years experience in a software engineering support organization using multiple IBM mainframes.
* Four years college level courses in computer science or related field plus three years as a senior systems programmer with strong interpersonal and presentation skills.
* In return for your expertise you can expect the visibility and growth potential that only a position at this level can offer. Starting salary range is $44,544-$59,935/yr.
SENIOR SYSTEMS PROGRAMMER
To design and develop high level operating system routines for the system architects and planners. Perform systems management functions sysgens; PTFs and CICS/VM tuning and installation. Should have experience in large scale hardware and software environments; capacity planning and system security. Should have B.S. degree or equivalent with courses in computer science plus four years in programming of which two years must have been in a systems programming position. Starting salary range is $37,481-$50,387/yr.
SYSTEM PLANNERS/PROGRAMMER ANALYSTS
You will be the driving force behind all development activities for our information networks. Applicants preferably should be familiar with structured systems analysis and design methodologies, and have experience designing and coding complex COBOL applications utilizing structured and modular techniques; have experience writing batch on-line programs which access large mainframe database; and have excellent written and oral communications skills. To qualify, applicants must possess a combination of education and experience equivalent to a Bachelor's degree in Information Systems and three years of programming analysis experience. Starting salary range is $33,981-$45,648/yr.
Our current environment: 3083J, 4381, 4361, AS/400 & S36 with CTC hardware and 3705/3725 front end telecommunication processors using VSE/SP, CICS/VS, VM/ACF/VTAM/NCP software. PROFS will be installed shortly. Near-term migration to MVS/XA is planned.
In return for your skills, you can expect a competitive salary and the visibility and growth potential that only a venture of this scope can offer. We invite you to forward your resume' and application, indicating the position of interest by July 9, 1990 to:
HOWARD COUNTY GOVERNMENT
OFFICE OF PERSONNEL
3430 COURTHOUSE DRIVE
ELLICOTT CITY, MARYLAND 21043
(301) 992-2035
DEAF TELETYPE ONLY (301) 992-2323
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