PEOPLE ON THE MOVE

Tara Craig

Tara C. Craig of Baltimore, is one of 36 college freshmen enrolled at historically public Black colleges and universities to receive the first four-year scholarships, valued at $16,000 each.

They are awarded by the Thurgood Marshall Black Education Fund, a merit scholarship program honoring the Associate Justice of the Supreme Court of the United States.

"Since I am fully responsible for paying for my education at Coppin," Craig said, "I must hold a part-time job to pay for my educational costs.

However, with the Thurgood Marshall scholarship, I will be able to concentrate

Tara Craig

solely on my academic work and not have to deal with the distractions associated with having a job.

Donna Jacobs

Semmes, Bowen, and Semmes, has announced that Donna L. Jacobs, was elected Partner of the Firm, effective March 1, 1990.

William R. Dorsey, III, Chairman of the Firm commented that "each of these attorneys adds strength in significant areas of the Firm's practice."

Donna Jacobs practices general and insurance litigation and immigration law and received her undergraduate degree from Wesleyan University and her law degree from Georgetown University Law Center.

Donna is a member of the Board of Directors of the Arena Players. Donna lives in

Donna Jacobs

Baltimore with her husband, Brian L. Wallace and their twins, Morgan and Ayana Wallace.

Walter Barnes

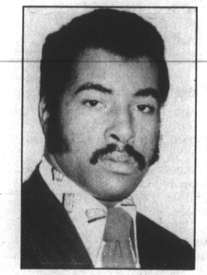
Walter Barnes, of Columbia, recently joined Harbor Hospital Center's Patient and Professional Services Division as Assistant Administrator.

This position was created following the retirement of Dick Rodzinski, director of Food Service, and a restructuring of the Division, according to Betty Sinclair, senior vice president.

He joins Harbor Hospital Center with more than 20 years of progressive health care experience in a variety of ancillary and support services, including tenures at

Walter Barnes

Walter Reed Army Medical Center, Ft. Meade's Kimbrough Hospital and several overseas hospitals.



Beaufort R. Williams

Baker & Williams

William A. Baker, sales manager and Beauford R. Williams, agent in the Baltimore district office of American General Life and Accident Insurance Company, located at 6000 Metro Drive, have both marked 15 years with the firm.

American General Life and Accident is the nation's largest insurance company employing the home service distribution system exclusively.

William A. Baker

Business seminar scheduled

Johns Hopkins University's School of Continuing Studies and The President's Roundtable, an organization of Black CEOs present for the second year a seminar series for small business managers and entrepreneurs.

The series entitled, "Winning Business Strategies" will be presented each Saturday beginning March 10 through April 7 at the Johns Hopkins Downtown Center, One Charles Plaza, Charles and Saratoga Streets.

Collectively, the 20 members of The Presidents' Roundtable employ over 5,000 people and generate gross sales of over one-half billion dollars.

Jerry A. Stanley, C.P.A. and President of J. A. Stanley, a financial consulting and tax accounting firm will serve as instructor, and members of The Presidents' Roundtable will assist by offering their "real world" experiences to the topics discussed.

March 10 — Sales and Marketing.

March 17 — The Harsh Realities of Business Finance Analysis.

March 24 — Cash Flow: What It Means in Dollars and Cents.

March 31 — Bank Loans, Credit, and the Art of Raising Money.

April 7 — How to Select, Keep and Reward Good Employees.

$50M gift for UNCF

By Uka Okoro Onuma
AFRO Intern

A $50 million donation to the United Negro College Fund from 82 year-old publisher, Walter Annenberg will not be disbursed any differently from other funds received, according to the organization.

According to Patricia Mulvey, the Manager of Information Service in the New York Office of the United Negro College Fund, "the fund will not be disbursed any differently from the other funds we've been getting."

"There is a generally accepted formula that governs the 41 private Black colleges under the UNCF consortium. The funds coming in go to the operating cost and they are divided among the schools according to their sizes," Ms. Mulvey said.

"Instead the gift will spark off a three-year $250 million extra drive for funds," she said.

"Funds generated by the UNCF are generally used to equip the laboratories and to keep the schools up to date but most importantly, these funds have helped bring down the cost of fees. Participating UNCF schools in the South pay half the cost of tuition paid by private schools while nationally it climbs to two-thirds," she said.

It is "obligatory that young Blacks have a fair opportunity so as to get into the mainstream of economic affairs of the country," said Mr. Annenberg shortly after making the donation to the UNCF.

"If one segment of the population is behind other segments of the population, you obviously have a very unwholesome citizenry in the country."

President Bush, who announced the gift to the United Negro College Fund, called Mr. Annenberg's gesture "a significant and marvelous example ... to this excellent cause."

Last week, Democrat **ARTIE POLK** a long time civic activist, and resident of Mitchellville, Maryland announced his candidacy for the office of County Executive of Prince George's County at Prince George's Community College in Largo, Maryland.

Mr. Polk strongly believes Prince George's County is in need of economic empowerment for all citizens.

High-risk insurer opens in MD

The Agency Insurance Company of Maryland (AIC) announced it has received the necessary rate, rule and form approvals to begin writing high risk automobile insurance in the state.

The company plans to begin offering policies in mid - March. AIC was licensed November 17, 1989.

Henry Stansbury organized the start-up as an alternative to Maryland's residual market plan, the Maryland Automobile Insurance Fund (MAIF).

At a time when automobile insurance is subject of some controversy in Maryland, managers of the insurer expect AIC to be welcome competition. "Competition is the strongest method of holding down rates," commented Stansbury.

After an intensive interviewing and screening process, approximately 100 agents have been offered AIC appointments. Appointments allow agents to write business for individual companies.

AIC will offer additional appointments on a limited basis as soon as the company progresses beyond the start-up phase.

The company will begin issuing policies with $3 million in capital, well above Maryland's $1.25 million minimum. AIC plans to write about 3000 policies in its first year of operation.

The additional capital enables AIC to write up to $9 million in premium, much beyond their stated 1990 business plan of $3 million. Managers say that expansion is being discussed, but no formal plans will be made until the high risk auto line is a proven success.

Bowie State U celebrates 125th

Bowie State University (BSU) will officially kick off its 125th Anniversary during the weekend of March 30 — April 1, 1990.

It begins with its first annual fundraising gala and its annual Founders Day celebration.

The theme of the 125th Anniversary is "Humble Birth . . . Proud Present . . . Dynamic Future."

The "Bowie Legacy of Excellence Gala" will be held at Martin's Crosswinds (Greenbelt, MD) on Friday, March 30, at 8 p.m.

The Annual Founder's Day Convocation will be held at the campus' Martin Luther King, Jr. Communication Arts Center Auditorium, on Sunday, April 1, at 3 p.m.

Bowie State University is the third oldest historically Black university in the United States, and the oldest in the Washington metropolitan area.

Among those honored are Richard Brown, director, National Association for the Advancement of Colored People (NAACP), Prince George's County Chapter;

The Honorable Judge William Missouri; the Honorable Leo Green (State Senator); Jan Scruggs (creator of the Vietnam War Memorial);

And Raymond LaPlaca, general partner, Carrollton Enterprises, inc. Proceeds from the gala will support student scholarships.

The annual Founder's Day Convocation will focus attention on the University's history and challenges for the future.

Former BSU President Dr. Samuel L. Myers (1967-76) will keynote the convocation.

Dr. Myers is currently the president of the National Association for Equal Opportunity in Education (NAFEO).

WAKE UP WITH YOUR COFFEE-MATE IN THE BAHAMAS

Carnation.

Where would you and your Coffee-mate like to wake up? The Bahamas, Mexico, anywhere in the U.S. or sailing the blue on a 7-day cruise? Well that's the decision you may have to make as the grand prize winner of the **Coffee-mate Great Escape Sweepstakes.** Just send in the entry form below and who knows, you and your Coffee-mate could wake up in your very own paradise.

Grand Prize
A seven (7) day trip for two to one of the following:
- Bahama Islands
- Mexico
- Anywhere in the continental U.S.
- 7 Day Cruise

First Prize:
(2) Weekend package for two (2) to Lake Geneva, Wisconsin.

Second Prize:
(4) Weekend package for two (2) at the Fairmont Hotel in Chicago.

Third Prize: (5) His and Her Pierre Cardin robes.

Fourth Prize: (100) 16-oz Jar of Coffee-mate

Official Entry Blank and Rules

1. No purchase necessary. 2. To enter, print your name and address on an official mail-entry form or a separate 3" x 5" card and mail it to: Coffee-mate Great Escape Sweepstakes P.O. Box 5749-G Kalamazoo, MI 49003-5749G. Enter as often as you wish, but each entry must be mailed separately. No mechanical reproductions permitted. No responsibility is assumed for lost, stolen, misdirected or late entries. 3. Entries must be postmarked by 03/31/90 and received by 04/07/90 to be eligible to win. Multiple entries (more than one entry in a single envelope) will be disqualified. Only one prize per family or address. 4. The Grand Prize is a trip including round trip coach airfares for two to one of the following anywhere in the Continental U.S., Mexico or Bahama Islands or a 7 day cruise (maximum retail value: $6,000); (2) First Prizes: a weekend package for two to Lake Geneva, Wisconsin (approximate retail value: $800.00); (4) Second Prizes: a weekend package for two at the Fairmont Hotel in Chicago (approximate retail value: $400.00 each); (5) Third Prizes: a pair of his and her Pierre Cardin robes (approximate retail value: $208.00); (100) Fourth Prizes of a 16-oz. jar of Coffee-mate (approximate retail value: ($3.20). No prizes or cash substitution permitted, and prizes are non-refundable and non-transferable. The odds of winning depend upon the number of entries received. Taxes are the sole responsibility of winner. 5. Winner will be selected in a random drawing from among all eligible entries received. Drawing will be held on or about 04/15/90. Winner will be notified by mail on 05/01/90. By entering the sweepstakes, entrants accept and agree to these rules and the decision of the judges which shall be final. Winner may be required to sign an affidavit of eligibility and release. By submitting an entry, a potential winner agrees to allow use of his or her name, and/or photograph for advertising this or similar promotions without compensation. 6. Sweepstakes open to residents of Illinois, Ohio, California and Maryland 18 years or older, except employees and their families of Carnation Company, its affiliates, subsidiaries, advertising agency, and judging organization. Subject to all federal, state and local laws. Void where prohibited, restricted or taxed. 7. For list of sweepstakes winners, send a self-addressed stamped envelope to Coffee-mate Great Escape Sweepstakes Winner, P.O. Box 5749, Kalamazoo, MI 49003-5749. Winner requests must be received by 06/01/90. 8. All entries become the property of Carnation Company.

Name _____ (PLEASE PRINT)
Address _____ (HOUSE, BOX, APT. # MUST BE INCLUDED)
City _____
State _____ Zip _____
Sweepstakes end 3/31/90. Entries must be received by 4/7/90. No purchase necessary.

Business Pulse Directory

DISSATISFIED???

U Don't Have To Be
Single mom earns $11,434 1st month. Former pharmacist earns $12,522 2nd month. Water treatment operator earns $13,885 3rd month.

INTERESTED?
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From YARMOUTH, NOVA SCOTIA

PACKAGE INCLUDES:
Tour of Peggy's Cove
Guided tour of Halifax, Nova Scotia
Guided tour of Cape Breton Island and Cabot Trail
Guided tour of St. John, New Brunswick
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Duty free shopping on the Ferry
Visit to Magnetic Hill
Visit to Reversing Falls
Visit Acadia National Park (guided tour)
9 Breakfasts
9 Dinners
Standard gratuities and taxes included
Baggage handling

DATE: JULY 8-17, 1990

$875.00 per person, double occupancy
Single Supplement $255.00

PRICE: Including transportation - accommodations activities - entertainment - meals

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Gloria Muldrow
Phone No. 466-4387
Anita J. Williams
Phone Number 922-8929

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At Columbia Auto Sales we have the answers. We're at Rt. 175 and the Balto.-Wash. Pkwy. in Jessup and Rt. 40 West in Catonsville. Over 100 quality, MD. inspected used autos are priced from $2000 to $15,000.

Columbia Auto Sales is a family business. Sales personnel consists of Pop, three sons (Marc, Steve, Matt), Uncle Bill, Reds and Schwartzy.

We have our own, well equipped shop and a multitude of payment plans if you need financing. For first time buyers and others we have a plan that runs $156.20 a month (no collision ins. req'd) for a very decent used car. If you have bad credit due to youthful mistakes, a bad marriage, or other reasons, but have a stable job we can help you.

TRY US! WHAT HAVE YOU GOT TO LOSE.
744♥8033 Rt. 40 West • Catonsville
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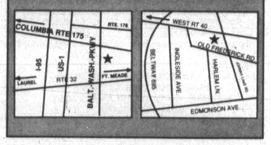

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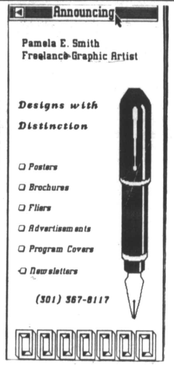

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$ 8.00, $10.00 Haircuts	$ 4.00 & $ 5.00

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Optr/Stylists
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BNI sues 4 developers

By Joy M. Tyler
AFRO Staff Writer

Baltimore Neighborhoods, Inc., and four Black plaintiffs, have filed suits in Circuit Court against four housing developers for over a million dollars.

They are accused of using illegal practices in their real estate advertisements.

The suit is based on defendants' practice of racially discriminatory advertising in continuing violation of the Baltimore City Code of the Fair Housing Act of 1968.

It prohibits the use of human models in housing ads "to indicate exclusiveness because of race or color."

The defendants are the owners and managers of the Towers at Harbor Court, the St. James Condominiums, the Owings Chase Apartments in west Baltimore County, and Winchester Homes.

The plaintiffs contend that time has run out for these developers who have historically contributed to the long tradition of discriminatory advertising practices for housing in the Baltimore area.

One of the plaintiffs in the case, Mrs. Kim Fenwick-Schafer, and her family have been looking for a home in the Baltimore Market for over a year.

They had become discouraged after seeing what she called a severe case of exclusion of Blacks from advertisements in local print publications.

All four Black plaintiffs assert that they were injured and offended by the all-White ads and were discouraged from living at the complexes that practice a present day equivalent of the phrase "For Whites Only."

"This practice continues against Blacks because we don't make enough noise," said Mrs. Schafer.

The metropolitan area is over one quarter Black according to the census bureau, and Baltimore Neighborhoods and the four plaintiffs say that the defendants selected White models only with the intent to discriminate.

In over 99 percent of the advertisements for the defendants only half of a percent used Blacks in the ads, one was a carpenter, and the other two were "barely noticeable," according to the study by Baltimore Neighborhoods.

The organization adamantly stated that the time to bargain and politely ask for all real estate companies to stop participating in these illegal advertisements is over, and they are seeking several damage claims.

The present suits asks that defendants remedy their discriminatory advertising, continue to use human models, and depict Black persons in numbers at least proportional to their representation in the population of the metropolitan area in which the advertising is published.

The suit seeks compensatory and punitive damages of over a million dollars, and reasonable attorney fees.

PEOPLE

SHEILA BANKS

Recently Philip Morris U. S. A. announced the appointment of **SHEILA BANKS** as Director of Media Affairs. Ms. Banks will serve as senior spokesperson for Philip Morris U. S. A. in this newly created position.

She is responsible for directing all communications activities with the media regarding tobacco and other related issues and events.

Added to her credits, Ms. Banks is the hostess of "This Week in Black Entertainment" on the BET Network.

Ms. Banks has authored feature articles in several national magazines, and has produced a wide variety of industrial films.

She earned a bachelor of science degree in journalism from Boston University in 1974. She pursued further studies in dramatic writing for theatrical and television film at the University of California in Los Angeles.

Career Corner

EDUCATION

Maryland State Dept. of Education

Call (301) 333-2038 for Application and Position Announcement

Staff Specialist III, Program/Finance, Position #048502; Grade 17 ($31,264-$41,065).

This is a professional position responsible for the review and approval of applications for non-public special education program tuition assistance grants and for monitoring grant expenditures to assure compliance with State and Federal regulations.

MIN. QUALS.: A Master's Degree in Education with experience in public agency financing and budgeting is required; coursework in accounting is desirable.

OR

A Master's Degree in Finance with experience in a public school system or equivalent experience is required; coursework in accounting is desirable.

Closing date for receipt of applications is March 23, 1990.

AA/EOE

EDUCATION

ENGLISH INSTRUCTOR

Catonsville Community College is conducting a search for two full-time, entry level English Instructors to teach remedial courses, freshman composition and introductory literature courses. These positions are on a 10-month basis. Master's degree in English or English and a related field required. Starting salary $22,305-$25,692. Excellent fringe benefit package. Application deadline March 30, 1990. Please submit letter of interest and resume to Personnel, Catonsville Community College, 800 South Rolling Road, Catonsville, Maryland 21228. Qualified women, minorities and handicapped persons are encouraged to apply.

THE MARK OF EXCELLENCE — WEAR IT TODAY

- Weight in proportion to height and age
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OCEANS OF OPPORTUNITY

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As sensitive to the needs of our employees as we are to our patients, we offer excellent benefits, including tuition assistance up to $2,500 per year, comprehensive medical and dental coverage, (where applicable) generous differentials; 10% evening shift, 15% night shift and 7% weekend shift, a pension plan, thrift plan and many other extras. And wait until you discover what's outside our hospital.

A GREAT PLACE TO LIVE

Surrounded by the beautiful Chesapeake Bay, Annapolis is home of the U.S. Naval Academy, the prestigious St. John's College and is the capital city of Maryland. Recreation is at your fingertips with western Maryland mountains and every type of water sport you can think of. Nearby are the shores of Ocean City, Maryland, and, of course, all the cultural activities of Washington, D.C. At Anne Arundel General Hospital and Medical Center, your ship has come in.

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