—CAREER CORNER—

THE MARK OF EXCELLENCE — WEAR IT TODAY

- Weight in proportion to height and age
- U.S. citizen and a resident of Maryland on the date of appointment
- High school diploma or GED — college credit hours desirable

MARYLAND STATE POLICE

- Coast applicants may apply at 17 years of age
- Possession of a valid motor vehicle operator's license for auto
- Excellent moral character and physical condition
- Meets basic minimum vision standards, not weaker than 20/70

Starting salary
Trooper $21,861.00
$15,100.00 Cadet
plus benefits
CALL TODAY

653-4337 Headquarters
858-5101 Valley
398-3101 Security
761-5130 Glen Burnie

A PROUD PAST — JOIN — A PROMISING FUTURE

DATA PROCESSING DIRECTOR
STATE OF MARYLAND
DEPARTMENT OF HUMAN RESOURCES
$39,383-$51,730

This position provides support to the Department of Human Resources in design, development and implementation of automated systems. Duties include the supervision of 60-70 employees in the day-to-day activities of a typical DP operation, including software development, systems maintenance, Telecommunications, Office Automation, Security and Quality Assurance. Qualified candidates must possess a bachelor's degree in computer science and at least 6 years supervisory experience in the data processing field involving areas of planning, systems analysis and computer operations.
Resumes must be received by COB March 7, 1990.

Department of Human Resources
Connie Foxwell — Rm. 353 — Personnel
311 W. Saratoga Street
Baltimore, Maryland 21201

EASTERN STAINLESS CORPORATION

Local specialty steel manufacturer has exciting career opportunity to join its professional management team as a Programmer/Analyst.
Successful candidate will have a minimum of two years of college with emphasis on Data Processing, six years of experience in COBOL and JCL in an IBM mainframe environment (DOS or OS).
TOTAL DBMS, WESTI, SYS 38/AS400 and RPG III experience a plus.
For immediate consideration send resume' to:

EASTERN STAINLESS CORPORATION
P.O. Box 1975
Baltimore, MD 21203
Attn: D. Lotman
E.O.E. M/F/H/V

BALTIMORE
The City That Reads
The AFRO-AMERICAN
Newspaper

Contracts

CONTRACTS ADMINISTRATORS

US Sprint, one of the fastest growing long distance phone companies in America, is seeking Contracts Administrators to work at its VA facility.
In this position, you will be responsible for negotiating and administering government contracts compliance, and compliance with all Federal procurement laws. The position requires 3-5 years' experience including experience including exposure to government contract administration with a working knowledge of the FAR an related regulations, and a BS in business or equivalent. You must have exceptional oral, written and negotiation skills. Knowledge of telecommunications industry is required; experience with tarriffs would be a plus.
US Sprint offers a very competitive salary and comprehensive benefits package. Most importantly, you will find an opportunity to achieve your professional best faster than you ever imagined possible. Send your resume to: US SPRINT, Dept. EV/WP218, 13221 Woodland Park Road, Herndon, VA 22071-3020. We are an equal opportunity employer.

US Sprint

WBJC-FM/
COMMUNITY COLLEGE
OF BALTIMORE

Radio Announcer for classical station WBJC. Extensive classical music knowledge required. Send resume' and classical air-check tape postmarked by March 10 to:

Personnel Office
Communiy College of
Baltimore
2901 Liberty Heights Avenue
Baltimore, MD 21215

Annapolis Round Up

PROTEST CONTINUES: The African Americans who have been rallying in support of 'Prince George's County Delegate Juanita Miller after she was punished by House of Delegates Speaker R. Clayton Mitchell for allowing a choir to sing during a King Holiday observance, returned again this week to Annapolis to protest.

The groups, which include individuals from the AME church and the NAACP have vowed to return to Annapolis each week until the slain civil rights leader receives his propers from the Maryland lawmakers.

ACCOUNTING

INTERNAL AUDITOR

An opportunity currently exists on our Corporate Internal Audit Staff for a professional Accountant with approximately one year of experience in accounting and/or auditing. Interested individuals should have a degree in accounting (BA or BS). CPA certification is preferred.
The individual in this position will be involved in financial and management audits within all operating units of the company (20% travel is required).
This position offers visibility as well as the opportunity to work and to develop in a highly professional environment along with an excellent salary and benefits program.
Interested individuals should send resume' and salary history to:

Manager, Human Relations (IA)
McCORMICK & COMPANY, INC.
11350 McCormick Road
Hunt Valley, Maryland 21031
EOE

Nurse

OCCUPATIONAL HEALTH NURSE

Day time hours. Immediate opening for a Nurse to provide health services and personnel support in our Baltimore manufacturing facity. Previous industrial experience desired but will consider other related background. We offer a salary commensurate with experience and a new flexible benefits cafeteria plan. Please send resume' and salary requirements to:

P.O. Box 1100
Dept. 2-08
Columbia, Maryland 21044

Equal Opportunity Employer
Smoke Free Environment

$868 $868
SWIMMING POOLS

Due to the rainy season, we are overstocked with 24' x 52' pools. Includes huge deck with fencing, filter, ladders, and skimmer, etc. Financing and installation available. Ask about other equally discounted pools. Wholesale Pool Dist. Corp., MHIC 3254-01. Call toll free 24 hours, 1-800-523-0400.

Business Pulse Directory

Brick Cleaning Masonry

C & S Construction Co. Inc.

Season Discount
If your building/home is not becoming to you, then you should be coming to us.
FREE ESTIMATES
727-4636
Brick Pointing Painting

VISA OR MASTERCARD!

Even if bankrupt or bad credit! We Guarantee you a card or **double** your money back. Call (805) 682-7555, EXT. M-1296.
(call 7 days a week)

SEIZED CARS

Porsche, Ferarri, BMW, trucks, boats, 4-wheelers, TVs, stereos, by DEA, FBI, IRS. Unbelievable bargains on late models. Available your area now. Call 1-805-682-7555, Ext. C-1775.

(call 7 days a week)

CUSTOMER/COMMUNITY RELATIONS OFFICER I
$23,157-$30,411

Two responsible, energetic and creative individuals needed to function as a liaison between the public and the Mass Transit Administration by coordinating the implementation and maintenance of on-going information programs, staffing exhibits and/or displays, conducting personal interviews with customers, preparing reports on information gathered from the public, and arranging and coordinating public events and speaking engagements. The position receives, investigates and responds to complaints, compliments and inquiries.
MINIMUM REQUIREMENTS INCLUDE: A Bachelor's Degree from an accredited college or university, preferably with major studies in Marketing, Human Ecology, Business, Public Relations or a related field and 2 to 3 (depending on degree of revelancy) years of progressively responsible professional experience in public, community and customer relations, marketing or a related field representing complex organizations and making presentations before community-based public interest groups, business and government organizations.
An additional 3 to 5 years (depending on degree of relevancy) of appropriate experience described above may be substituted for the required education. A graduate education in a related discipline may be substituted at the rate of 30 semester hours for one year of the experience requirement. Must possess a valid Maryland driver's license.
Submit resume' with title of the job "CUSTOMER/COMMUNITY RELATIONS OFFICER I" clearly indicated no later than March 2, 1990 to:

MASS TRANSIT ADMINISTRATION
300 WEST LEXINGTON STREET
HUMAN RESOURCES DIVISION
BALTIMORE, MARYLAND 21201

"FOR A COMPLETE LISTING OF ALL MTA JOBS AVAILABLE, DIAL 682-5627 (MTA-JOS)."
EQUAL EMPLOYMENT OPPORTUNITY

Sales

Pharmaceutical Sales
Rockville, MD Area

Major pharmaceutical firm is seeking individual for position of Sales Representative. Responsible for promotion and sale of broad line of pharmaceutical products to physicians, pharmacists and hospitals. Must be able to plan and organize activities in a manner that assures efficiency and profitability within the territory.

Applicant must have a four year college degree or equivalent and a strong interest in selling as a career. Experience in sales a definite plus but not a requirement. We provide a professional sales training program

We offer a competitive starting salary, comprehensive benefits package, car and outstanding career opportunities for growth in sales or other managerial responsibilities.

If you feel qualified to accept this challenging opportunity, send your resume to:

Box 90 RTW
628 N. Eutaw Street
Baltimore, MD 21201

An Equal Opportunity Employer, M/F/H

JOE TURNER

TURNER'S UPHOLSTERY
2315 Hollins Street · 624-0400
COMMERCIAL AND RESIDENTIAL
- Sofas & Chairs
- Kitchen & Dining Room Chairs
- Bar Stools & Office Furniture

For More Information And Appointment
Call JOE TURNER
Master Card & Visa Accepted

Announcing

Pamela E. Smith
Freelance Graphic Artist

Designs with Distinction

- Posters
- Brochures
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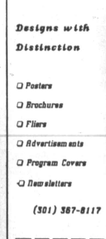

(301) 387-8117

DON'T GIVE UP
REV. MOTHER MARTIN
Don't let distance stand in your way, call 342-1777

THE SOUTHERN BORN Spiritualist who Brings YOU the solutions to the mysteries of the DEEP SOUTH, seeks to help many thousands of people who have been CROSSED, HAVE SPELLS, CAN'T HOLD MONEY, WANT LUCK, WANT THEIR LOVED ONES BACK, WANT TO STOP NATURE PROBLEMS or WANT TO GET RID OF STRANGE SICKNESSES.

See her in the morning. Be happy at night.
THIS WOMAN DOES WHAT OTHERS CLAIM TO DO
ONE FREE QUESTION BY PHONE
CALL THE PRAYER LINE (301) 342-1777
SPECIAL! THIS WEEKEND
PSYCHIC FAIR AT 2430 E. MONUMENT ST.

ANNE ARUNDEL COUNTY
CAREER OPPORTUNITIES

Anne Arundel County Government offers a 24-hour, automated telephone information system. If you want additional information about any of the jobs listed below, call (301) 280-1175, 1176 or 1177. Follow the instructions heard over the phone. You must have the last three (3) digits of the Announcement Number to make an inquiry.

Announcement	Position	Salary
#90-022	PLANNER II	$30,730-$40,322
#90-023	RECREATION CENTER SUPERVISOR	$21,750-$27,162
#90-024	RECREATION SUPERVISOR	$28,536-$37,443
#89-199R	PLANNER II	$30,730-$40,322

Application forms are available by calling the 24-hour, automated telephone information system at (301) 280-1170, 1175, 1176 or 1177. Applications must be on the employment form used by Anne Arundel County, and must be received no later than 4:00 p.m. on MONDAY, MARCH 12, 1990.
Send Applications to:

ANNE ARUNDEL COUNTY
Office of Personnel
P.O. Box 2700
Annapolis, Md. 21404
An Equal Opportunity/Affirmative Action Employer

CERUTI'S NAIL DEN, INC.
432 Old Town Mall
837-2222

SALE • SALE • SALE
Now Until March! Whole Nails
TIPS ODORLESS ONLY
$28.95 SET

Lake Clifton
One Hour
Dry Cleaning

2218-20 Harford Road

- Dry Cleaning — 3 items for the price of two.
- 10% discount for senior citizens.
- Keys Made on Premises

467-4404

Bring in this adv. and receive an additional $1.00 off any $10.00 purchase.

CAREER CORNER

EASTERN STAINLESS CORPORATION

Excellent career opportunity currently exists at Eastern Stainless Corporation as an Area Manager, Melting to assume the responsibility and supervision of the melting operations.
Successful candidate should have 7-10 years experience with all phases of electric arc furnace and/or AOD operations. Excellent communication skills and demonstrated supervisory abilities are required. B.S.M.E. degree preferable. Eastern Stainless Corporation offers an excellent opportunity for career growth and advancement.
For immediate consideration send resume' to:

EASTERN STAINLESS CORPORATION
P.O. Box 1975
Baltimore, MD 21203
Attn: D. Lotman
E.O.E. M/F/H/V

COMPUTER

HAVE A BA/BS degree

FANNIE MAE
WILL TRAIN YOU
TO PROGRAM

Meet the technical challenge of supporting more than nine million home loans with the company that houses America . . . we are currently seeking candidates for our Business Systems Training Program. This is an outstanding, fast track program in which you will develop skills in computer programming and analysis through a combination of classroom work and hands-on experience in our state-of-the art IBM entertainment.

Qualifications include a bachelor's degree in ANY discipline. Work experience in the field of computer technology highly desirable. Starting salary is $25,000 with generous fringe benefits which include: Fully paid health, dental and life insurance, company-paid pension, stock purchase and free parking.

To apply, forward resume and letter describing your career interests. NO PHONE INQUIRIES ACCEPTED! Respond to: FANNIE MAE, Dept. MRCM211, P.O. Box 329206, Washington, D.C. 20016 FANNIE MAE is an Affirmative Action/Equal Opportunity Employer. We invite inquires and applications from minorities, women and members of protected groups.

FannieMae
The USA's Housing Partner

PROFESSIONAL EMPLOYMENT AND CAREER TRAINING OPPORTUNITIES

EXECUTIVE DIRECTOR
SOCIAL SERVICE ADMINISTRATION
$64,900-$68,853

The Maryland Department of Human Resources is seeking a senior level administrator. Our welfare reform plan and innovation in service programming offer a challenging agenda in a State committed to quality human services. Position requires MSW or MPA degree and minimum of 5 years senior administrative experience with special emphasis in children & adult welfare services. Submit resume' by March 7, 1990 to:

Charles C. Hooper
Director of Personnel
Department of Human Resources
311 W. Saratoga Street
Baltimore, Maryland 21201

HOWARD COUNTY JOB OPPORTUNITIES

Howard County Government is accepting applications for the following positions:

HOUSING ASSISTANCE ADMINISTRATOR

To administer various housing related programs in the County such as rehabilitation of housing, low interest loan programs, rental assistance and housing counseling and central intake.
Requires considerable knowledge of the development and implementation construction programs for the production of assisted housing or of the underwriting and monitoring of loan programs for the production of multi-family housing. Considerable knowledge of federal and state programs and regulations related to the development and management of assisted housing and community development is required. The individual should demonstrate a background of innovative program development in the provision of housing and services for low and moderate income households. The individual should also have knowledge of management methods and techniques.
The position requires a combination of education and experience equivalent to a bachelor's degree in business or public administration and five (5) years of experience in the housing assistance and/or community development areas which has included at least two years of administrative responsibility. Salary range: $35,867-$51,937 with a comprehensive, flexible benefits package.
Please forward an updated resume' to:

Howard County Government
Office of Personnel
3430 Courthouse Drive
Ellicott City, Maryland 21043

All resumes for this position must be received in the Office of Personnel no later than Thursday, March 8, 1990.

SALES REPRESENTATIVE

National Computer Systems, a leading supplier of computer based scanning systems, software and other products for Education, seeks an experienced and successful sales representative to work a territory which includes D.C., Maryland and Delaware. You will market hardware, software, forms, and services to large school districts, universities, and other assigned accounts. We seek successful career sales professionals who have had 3-5 years of direct outside sales experience with information processing products. Prior experience in teaching or school administrations is desirable.
NCS offers a competitive base salary plus incentives and benefits. For consideration, send your resume' to National Computer Systems, Education Systems Group, Human Resources — RN, #118, Dept. 100, 11000 Prairie Lakes Drive, Eden Prairie, MN 55344.

NATIONAL COMPUTER SYSTEMS
An Equal Opportunity Employer

HOWARD COUNTY JOB OPPORTUNITIES

Howard County Government is accepting applications for the following positions:

ADMINISTRATIVE ASSISTANT

To perform administrative support work at the entry professional level in the Bureau of Environmental Affairs. Duties include: supervision of clerical staff; generating management information reports related to landfill activity, and extensive public contact answering inquiries and resolving complaints related to solid waste.
To qualify, applicants must possess any combination of education and experience equivalent to completion of a bachelor's degree with coursework in business or public administration or completion of an associate's degree and four years of progressively responsible administrative experience. Must have the ability to maintain and enhance computerized office procedures. Salary range: $25,385-$36,746/yr. with a 35 hour work week.

PARKS PLANNER I

To participate in park planning and development, including the review of all work related to park construction and related contract work. Duties include: analysis of statistical material; compilation of demographic data and map drawing; interpretation of subdivision regulations; and assisting with park site selection and design proposals.
To qualify, applicants must possess any combination of education and experience equivalent to completion of a bachelor's degree with major coursework in planning, landscape architecture or closely related field. Previous experience with planning parks and subdivision open space preferred. Salary range: $25,385-$35,746/yr. with a 35 hour work week.

UTILITY WORKER

To perform a variety of manual labor tasks in the Department of Public Works. Examples of duties are: highway repairs; loading trucks, landscaping and mowing in parks; painting; custodial care of buildings and snow removal.
Requires any combination of education and experience sufficient to perform routine manual work, including the use of manual and small power tools in a variety of laboring activities which may require prolonged physical exertion and exposure to adverse weather conditions. Salary range: $7.91-$10.89/hr. Hours: 7:30 a.m.-4:00 p.m. We offer a comprehensive, flexible choice benefits package.

BUYER I

To locate supplies and services and ascertain most efficient method of purchasing. Responsibilities will include: developing new and revising existing specifications and bid packages; communicating regularly with vendors and users; providing technical assistance in carrying out County purchasing regulations and policies, and preparing and anlayzing bids.
Qualified applicants must possess any combination of education and experience equivalent to completion of an associate's degree in business or public administration and one year of purchasing experience and have considerable knowledge of public purchasing procedures and ability to establish and maintain effective work relationships with users, bidders and vendors. Experience with a computerized purchasing system preferred. Salary range: $23,580-$25,385/yr. with a 35 hour work week.

ACCOUNTING CLERK

This position in Taxpayer Services needs a person skilled in handling cash and in effectively dealing with people. Responsibilities include providing service to the public, employees, and agencies in such areas as: receiving payments for such items as water and sewer bills and parking tickets, and answering and researching requests for information. Other accounting support duties include posting invoices, running an adding machine and data entry.
Requires any combination of education and experience equivalent to completion of twelfth grade and two years of clerical experience, one year of which has included posting figures, maintaining bookkeeping records or receiving and accounting for cash payments. Experience as a bank teller is desirable. Salary range: $18,428-$26,002 with a 35 hour work week.

UTILITY WORKER III

An individual skilled in manual work is needed to assist in the construction, operation and maintenance of public works facilities. Duties include: assisting in the operation and maintenance of water and sewer facilities; including instructing and directing subordinate crew members and operating power and hand tools to maintain facilities.
Requires any combination of education and experience which provides sufficient knowledge, skill and ability to perform skilled manual work in laboring operations and 2 years of general laboring or public works maintenance/construction experience which included the use of small hand and power tools. Must possess knowledge of reading blueprints and contract maps. Must possess a valid MD Class D driver's license. Note: Must provide driver's license # on application form. Salary range: $10.13-$14.29/hr. Hours: 7:30 .m.-4:00 p.m. Mon.-Fri.

WASTEWATER TREATMENT PLANT OPERATOR I

To perform semi-skilled work in the operation, maintenance and care of mechanical and electrical equipment in the wastewater treatment plant in Savage. Duties include: testing wastewater; assisting in operation of intake structures and pumps; monitoring process control computer; performing equipment maintenance and building custodial tasks.
Requires high school diploma or G.E.D. and knowledge of elementary mechanical, electrical and hydraulic principles. Must obtain certification by the MD State Board of Waterworks and Waste System Operators as a Temporary Class "SSA" Wastewater Operation upon hire. Required to work a rotating Shift. Salary range: $8.93-$12.34/hr.

ALL FULL TIME POSITIONS INCLUDE A COMPREHENSIVE FLEXIBLE BENEFITS PACKAGE WHICH MAY INCLUDE THE OPTION OF SELECTING ADDITIONAL SALARY IN LIEU OF BENEFITS.
Howard County applications must be received or postmarked by March 5, 1990.
Contact:

HOWARD COUNTY GOVERNMENT
3430 COURTHOUSE DRIVE
ELLICOTT CITY, MARYLAND 21043
(301) 992-2035
DEAF TELETYPE ONLY (301) 992-2323
EQUAL OPPORTUNITY EMPLOYER M/F/H/V

HOUSING MANAGEMENT OFFICER

Beginning Salary: $26,867.00
Unclassified position with the State of Maryland responsible for monitoring the management of rental housing developments financed by the Community Development Administration, the State of Maryland's housing finance agency. Extensive contact is required with sponsors and their contracted agents and representatives.
Minimum qualifications: Bachelor's degree from an accredited college or university. Three years of recent full-time progressively responsible professional experience in housing management as a property manager. Additional work experience may be substituted for a degree on a year-for-year basis.
Resumes must be received by March 9, 1990.
Send resume' to:

Administrator, Property Management
Community Development Administration
Department of Housing and Community Development
45 Calvert Street
Annapolis, Maryland 21401
E.O.E.

DIRECTOR, FINANCIAL MANAGEMENT SYSTEMS

The State Department of Budget & Fiscal Planning is seeking to employ an individual to plan, manage and install an automated, Statewide financial management system. The individual we seek will have solid experience & educational background in automation and finance. The successful candidate should have managed a financial management system implementation project in a large, complex, decentralized organization. An undergraduate degree is required; an advanced degree is preferred. The person selected will lead a 3-person team and have direct management responsibility for contractor implementation. This is a permanent, full-time executive position in State service and entry compensation can range from $60,093-$67,636 depending upon qualifications and salary history.
Interested applicants should send a resume', including 3 applicable references, by March 2, 1990 to:

Carolyn Thrift, Personnel Officer
Maryland Department of Budget & Fiscal Planning
Goldstein Treasury Building, Room 425
Annapolis, Maryland 21404
Telephone (301) 974-3844
An Equal Opportunity Employer

A leading manufacturer has an exceptional opportunity immediately available in its **large, modern facility in Baltimore.** The successful candidate must have a BS/BA degree in mechanical or electrical engineering with 3-5 years' experience in a manufacturing plant environment. Should have knowledge of process control logic systems.

PLANT ENGINEER

This **challenging position** reports directly to the Plant Manager and involves interfacing and working very closely with engineering, maintenance, production, accounting, purchasing, quality evaluation, personnnel and safety. You will also be involved with Technical Sales Reps. and City, State & Federal EPA representatives.

Responsibilities will include:
- **Providing product capability for high utilization/low scrap thru proper maintenance, upgrading, and design of associated equipment**
- **Maintaining cost efficiency while satisfying other important parameters (raw material utilization, production rates, energy, quality)**
- **Minimizing mechanical lost time and providing capability for high production rates to manufacturing**
- **Energy consumption, safety, quality and asset management**
- **Developing & maintaining an efficient/effective preventative maintenance program**

In addition to an excellent compensation & benefits package we offer the opportunity for personal growth and professional satisfaction. For immediate, confidential consideration, please send resume including salary history to: Afro-American Newspaper, 628 N. Eutaw Street, Balto., MD 21201

BOX A.V. #10

An Equal Opportunity Employer M/F/H/V

POLICE OFFICER
Announcement #89-209

Graduation from high school or possession of a GED and proof of U.S. citizenship are required at time of filing application. A valid Class D Maryland Motor Vehicle Operator's License is required prior to appointment. Candidates must be 21 years of age at time of graduation from the Police Training Academy. Appointees must complete all required training in order to continue employment.
NOTE: In order to become an Anne Arundel County Police Officer, you must successfully complete a written examination, an oral interview, a background investigation, polygraph examination, psychological screening, and physical examination. Applicants will NOT be required to take a physical strength or agility test as part of the selection process. However, all applicants who are selected will be required to complete successfully the training academy. This position requires shift work.
Salary: $25,208-$31,480 (effective July, 1990)
Application forms are available by calling (301) 280-1722, or 974-6750, x-1722 (Baltimore), or 970-8250, x-1722 (Washington). Applications must be on the employment form used by Anne Arundel County, and must be received no later than 4:00 p.m. on **MONDAY, MARCH 26, 1990.**
Send Applications to:

ANNE ARUNDEL COUNTY
Office of Personnel
P.O. Box 27009
Annapolis, MD 21404
FEMALES AND MINORITIES ARE STRONGLY ENCOURAGED TO APPLY