Business Pulse Directory

JOE TURNER

TURNER'S UPHOLSTERY
2315 Hollins Street - 624-0400
COMMERCIAL AND RESIDENTIAL
• Sofas & Chairs
• Kitchen & Dining Room Chairs
• Bar Stools & Office Furniture
For More Information And Appointment
Call JOE TURNER
Master Card & Visa Accepted

BORROW
$100-$100,000! Instant reply! Rush stamped, addressed envelope:
Financial
Drawer 1883
Alabaster, Alabama
35007

YOU CAN HAVE PULTE QUALITY IN BALTIMORE'S BEST LOCATIONS.

Thomas Run
Townhomes in Bel Air,
$80's, 301/893-1580
Pleasant Hills
Townhomes in Owings Mills,
Low 100's, 301/356-0114
Glen Manor
Single Family Homes
in Western Howard County
$350's, 301/442-7720
Silver Hill Farm
Townhomes in White Marsh
Low 100's, 301/256-1256
Coming Soon Rolling Ridge
Single-Family Homes
$200's, 301/681-5800

PULTE
Master Builder

RITE AID
SAVE EVERY DAY WITH RITE AID BRAND PRODUCTS!

CURÉL
MOISTURIZING LOTION
6 OZ. SIZE
3.47

MYLANTA
ANTACID/ ANTI-GAS
TABLETS
3 ROLL PACK
1.39

EXCEDRIN PM
ASPIRIN FREE
TABLETS PKG. OF 50
5.99

SINUS EXCEDRIN
DECONGESTANT
TABLETS PKG. OF 24
4.57

CERTAIN ITEMS MAY NOT BE AVAILABLE IN ALL STORES
PRICES EFFECTIVE JAN. 22 THRU JAN. 27, 1990

CAB DRIVERS
Injury income insurance
Regardless of Fault
486-0068

MONEY AVAILABLE for any purpose! $1,500.00 up to $10 thousand. For application and details, send $2.00 plus self-addressed, stamped envelope, to:
Financial Information Services
Box 1457
Alabaster, Alabama
35007-1457

VISA OR MASTERCARD!
Even if bankrupt or bad credit! We Guarantee you a card or **double** your money back. Call (805) 682-7555, EXT. M-1296.
(call 7 days a week)

SEIZED CARS
Porsche, Ferarri, BMW, trucks, boats, 4-wheelers, TVs, stereos, by DEA, FBI, IRS. Unbelievable bargains on late models. Available your area now. Call 1-805-682-7555, Ext. C-1775.
(call 7 days a week)

Lady Dar
Fashion Originals
Look elegant and exciting in formal and semi-formal apparel. Original designs from the Lady Dar Collections.
Hours by appointment.
448-5543

Ultimate Performance
Beauty Salon
$5 off
All Hair Styles
Call: Dericka or Saundra
483-4510
Ultimate Performance
3505 Belair Rd.
Baltimore, Md. 21213

Barber Shop/ Beauty Salon
For Rent
Located at corner of Bentalou and Baker Sts.
Also Available
Chair Rental
$50.00 Full Time/
$30.00 Part Time
For more information contact:
Pinkney Howell
448-1815
669-8479
1760 E. Chase St.

SANDTOWN SHOE REPAIR
Formerly Rudies
Let Us
Repair Your Heels
Save Your Soles
1200½ W. Mosher Street
669-8504
9:00-6:00 P.M.
Closed Wed. & Sunday

PYRANAH ATTACKS!!!
Provides custom software design, and a practical turn key operation for the in-home, start up and small business sector, that is very affordable.
Save money, manpower and time, while increasing revenue and cash flow.
To determine how your operation canbe computerized, arrange for a low cost needs analysis . . . . Write:
Pyranah Data Management
c/o The Dunk Group
P.O. Box 2388
Washington, D.C. 20013-2288
or
Call: (301) 702-3066 24 Hrs.

Advance FEDERAL
SAVINGS AND LOAN ASSOCIATION
(Founded June 1957, Federally Chartered Sept. 1963)
EQUAL HOUSING LENDER

Statement of Condition
As of December 31, 1989

ASSETS

First Mortgage Loans	$25,735,476
Savings Account Loans	545,129
Home Improvement Loans	92,060
Other Loans	430,074
Real Estate Owned	171,667
Stock in Federal Home Loan Bank	217,200
Stock in Federal Home Loan Mortgage Corporation	7,446
Cash on Hand and in Banks	1,923,767
Investments and Securities	6,181,205
Other Investments	81,082
Property and Equipment	68,137
Other Assets	890,741
TOTAL ASSETS	**$36,343,984**

LIABILITIES AND NET WORTH

Savings Accounts	$29,816,334
Advances from Federal Home Loan Bank	NONE
Advance Payments by Borrowers	1,804,384
Other Liabilities	510,918
TOTAL LIABILITIES	$32,131,636
Net Worth	4,212,348
TOTAL LIABILITIES AND NET WORTH	**$36,343,984**

OFFICERS
DR. W. O. BRYSON, JR., President

JOSEPH A. BUSH	Senior Vice President
DR. THEODORE D. PHIFER	Treasurer
ZELMA A. BROWN	Vice President, Administrative Officer
CARRIE M. YOUNG	Vice President, Loan Officer
LINWOOD JENNINGS	Vice President, Finance
THEODORE E. BROWN, SR.	Secretary
DENISE JONES-FRASIER	Assistant Vice President, Teller Operations
ELLIS R. HARCUM	Assistant Vice President, Loan Servicing
TABITHA SHAW-TAYLOR	Assistant Secretary, Loan Officer
CALAWAY M. BRAXTON	Internal Auditor
JUNE R. BROWN	Assistant Secretary, Loan Officer

BOARD OF DIRECTORS
DR. W. O. BRYSON, JR., Chairman

THEODORE E. BROWN, SR. — DR. THEODORE D. PHIFER
ZELMA A. BROWN — DR. ROBERT M. PHILLIPS
JOSEPH A. BUSH — DR. BERYL W. WILLIAMS
LINWOOD JENNINGS — LILLIAN T. WILSON
REV. MARCUS G. WOOD

Deposits Federally Insured to $100,000

Home Office
1405 E. COLD SPRING LANE
(at Loch Raven)
Baltimore, Maryland 21239
323-9570

North Avenue Office
1611 W. NORTH AVENUE
Baltimore, Maryland 21217
523-7100

Walbrook Drive-In
3411 CLIFTON AVENUE
(In Walbrook Junction Plaza)
Baltimore, Maryland 21216
233-6570

Accounts Insured Up To $100,000 By FDIC

MAKE A STATEMENT!

Advertise in our special Black History Month edition

January and February are particularly historical months for our community. History is made this month with the third official celebration of Dr. Martin Luther King's Birthday. And February is Black History Month - a month set aside to celebrate and recall a long and prestigious history.

If you are an Equal Opportunity employer, a Black business owner, or have customers who are Black, our February Special Edition provides a special opportunity for your business.

If you've never advertised before, do it now. If you have advertised before, it's an excellent time to show your support of Black Americans. Our readers will be paying close attention to this edition.

The Afro-American Newspaper will be running a special editorial and feature during February and ads running will be part of a historical celebration. Readers will be keeping this edition as a memento.

Show your pride and gratitude to the community. Your business will profit.

TO PLACE YOUR AD, CALL:
(301) 728-8200 Ext. 225

Baltimore Conference Council on Ministries

The Rev. Mary Brown Oliver, pastor of the Northwood - Appold United Methodist Church in Baltimore since 1988, will become District Superintendent of the Washington Central District of the United Methodist Church, effective July 1, according to an announcement by Bishop Joseph H. Yeakel, bishop of the Washington Area.

Rev. Oliver becomes only the second Black Clergywoman to be named a district superintendent in the United States.

A graduate of the University of the District of Columbia, with a Master's Degree in Education from Trinity College in Washington, she was for 28 years a teacher and principal in the DC public schools, before making a vocational switch to pastoral ministry.

Upon graduation from Howard University Divinity School in 1983, she was appointed pastor of Westphalia United Methodist Church in Upper Marlboro, MD, where she served until 1988.

A native of the District of Columbia, Oliver is married to Charles Washington Oliver. The couple has three grown children: Howard, Allyson and Clayton.

Sister Melissa Spiritual Reader & Advisor
Phone 625-0001

CAREER CORNER

Young aims bill at school dropouts

By Hamil Harris
AFRO Staff Writer

Citing that too many students are able to drop out of School and end up unemployed and in trouble, Senator Larry Senator Larry Young has introduced legislation which would make it illegal for a student to drop out of school before age 18.

Maryland State law currently allows students to legally drop out of school at the age of 16, but Senator Young said he will ask "the governor and the legislature to explore the feasibility of increasing the age that a person can legally drop of school."

"In 1988 real wages for high school graduates were increasing while the wages for high school dropouts were decreasing," he said, referring to a University of Chicago study.

Sen. Young also pointed out that high school dropouts are increasingly showing up on welfare rolls as well as in state prisons.

As for enforcement, Young explained the new law would be enforced just like existing laws but under a new law, "we can't blow them off at 16, we have to stick with them until the age of 18."

Blasting potential critics who could stall the bill, Sen. Young pointed out that the Maryland school system plans for students to stay in school until age 18, so there should not be an additional cost to the state.

—PROFESSIONAL EMPLOYMENT AND CAREER TRAINING OPPORTUNITIES—

Engineering

MANAGER — FACILITIES SYSTEMS ENGINEERING
$36,464-$47,898

The Manager is responsible for the design and implementation of all mechanical and electrical engineering projects related to the MTGA bus or rail facilities and the supervision of design engineers. Experience in a consulting office highly desirable.

Qualifications include: Graduation from an accredited college or university with a Bachelor's Degree in Mechanical or Electrical Engineering and seven years progressively responsible experience in the administration of mechanical and electrical engineering design of major facilities, three of which should include directing and supervising the work of professional engineers, technicians, and draftsmen. Experience in contracting for design services is preferred.

Registration as a Professional Engineer is desirable. Graduate education in Engineering may be substituted for the non-supervisory experience at the rate of 30 credit hours per year of experience for up to two years. Submit resume' with title of position (Manager — Facilities Systems Engineering) clearly indicated no later than February 2, 1990 to:

MASS TRANSIT ADMINISTRATION
HUMAN RESOURCES DIVISION
300 W. LEXINGTON STREET
BALTIMORE, MARYLAND 21201-3415

"For a complete listing of all MTA positions open this week, dial (301) MTA-JOBS (301) 82-5627."
EQUAL OPPORTUNITY EMPLOYER

MARYLAND STATE DEPARTMENT OF EDUCATION
Division of Instruction
Arts and Sciences Branch

Position: Specialist in Drug Abuse Prevention, Reimbursable or Contractual Position
Duties And Responsibilities: Coordinate Parent Facilitator Training Program of the Drug-Free Schools Project;
Review and monitor federal Drug-Free Schools' grants in local school systems;
Provide technical assistance to local school systems;
Assist in coordinating statewide conferences and meetings;
Assist MSDE staff with Drug-Free Schools activities.
Minimum Qualifications: Bachelor's degree in education; five years of school experience, including two years of teaching; and successful experience working with parent groups.
Essential Requirements Of Work: Knowledge of curriculum and instruction in drug abuse prevention; skill in planning in-service programs; ability to organize state plans for implementing parent awareness programs; ability to communicate orally and in writing.
Procedures For Applications: Applicants must send a letter expressing interest, a current resume', and two letters of reference to:

Russell Henke
Health Education Specialist
Arts and Sciences Branch
Divison of Instruction
Maryland State Department of Education
200 West Baltimore Street
Baltimore, Maryland 21201
CLOSING DATE FOR RECEIPT OF MATERIALS IS:
January 19, 1990

Conditions Of Employment: This position is a reimbursable or contractual one-year position. The person is not an employee of the Maryland State Department of Education.
Questions may be referred to Russell Henke at (301) 333-2324.

DEVELOPMENT OFFICER

The MD Dept. of Housing and Community Devel. seeks professional to provide technical assistance to MD communities in the areas of community revitalization, commercial and infrastructure development and redevelopment, assist with portfolio management and loan and grant administration.
QUALIFICATIONS: Bachelor's degree and two years experience or an equivalent combination of acceptable education and experience in community or commercial/residential development and redevelopment programs and projects and financial packaging.
Temporary appointment to classified position pending State exam.
SALARY: $26,867 plus fringe benefits.
Resumes must be received by January 31, 1990 at 4:30 p.m.
Send Resume' to:

Michael Siegel
Office of Commercial Revitalization
45 Calvert Street
Annapolis, Maryland 21401-1907
E.O.E.

DEVELOPMENT OFFICER

The MD Dept. of Housing and Community Devel. seeks professional to provide technical assistance to local governments and non-profit organizations and small for profit developers in financial packaging and implementing affordable housing projects and programs.
QUALIFICATIONS: Bachelor's degree and three years experience or an equivalent combination of acceptable education and experience in housing project development and financing, or housing program development, including financial packaging or underwriting.
SALARY RANGE: $28,948-$38,023 plus fringe benefits.
Resumes must be received by January 31, 1990 at 4:30 p.m.
Send Resume' to:

Jonathan Herz
DHCD/Office of Housing Development
45 Calvert Street
Annapolis, Maryland 21401-1907
E.O.E.

ANNE ARUNDEL COUNTY
CAREER OPPORTUNITIES

Effective January 24, 1990, Anne Arundel County Government will offer a 24-hour, automated telephone information system. If you want additional information about any of the jobs listed below, call (301) 280-1170, 1175, 1176 or 1177. Follow the instructions heard over the phone. You must have the last three (3) digits of the Announcement Number to make an inquiry.

Announcement	Position	Salary
#90-009	CIVIL ENGINEER II	$30,730-$40,322
#90-013	CRISIS INTERVENTION COUNSELOR	$25,222-$36,000

Application forms are available by calling the 24-hour, automated telephone information system at (301) 280-1170, 1176 or 1177. Applications must be on the employment form used by Anne Arundel County, and must be received no later than 4:00 p.m. on TUESDAY, February 13, 1990.
Send applications to:

ANNE ARUNDEL COUNTY
Office of Personnel
P.O. Box 2700
Annapolis, Md. 21404
An Equal Opportunity/Affirmative Action Employer

COLLEGE GRADUATES
GREAT OPPORTUNITIES

Wyeth-Ayerst Laboratories, a leading manufacturer and marketer of pharmaceutical, biological and nutritional products is NOW ACCEPTING resumes for temporary positions as Technicians and Analysts offering a chance to earn great pay and gain valuable experience.

ANALYSTS

The major responsibilities for this position will be to perform qualitative and quantitative analysis on a variety of samples as well as preparing, interpreting, recording and checking results for accuracy. Will also perform calibration of instruments and equipment and fulfill quarterly CGMP traling requirements. This opening requires a Bachelor's degree in Chemistry, Pharmaceutical or a related science as well as knowledge of wet chemical methods; instrumental, quantitative and gravimetric analysis, separation techniques, chromatography and titration. This position requires the ability to lift up to 25 lbs. unassisted.

TECHNICIANS

This position will require you to perform microbiological techniques and procedures used in the production of influenza vaccine, ensuring that the product and manufacturing processes conform with the necessary standards. You must have a Bachelor's Degree, preferably in a scientific field, or a non-science degree with college level science courses. Must be willing to work varying hours and shifts, including some weekend work. Some lifting involved.
For immediate consideration, send your resume' to: Wyeth-Ayerst Laboratories, Personnel Section, P.O. Box 304, Marietta, PA 17547. Equal Opportunity Employer, M/F/H/V responses encouraged.

WYETH-AYERST

BIOLOGY

MANUFACTURING TECHNICIAN

Wyeth-Ayerst Laboratories, one of the world leaders in the manufacture and marketing of a wide range of pharmaceutical, biological and nutritional products, has an opening for a Manufacturing Technician at our Marietta, PA facility.
Major responsibilities will be to perform microbiological technique procedures involved in the production and formulation of viral, bacterial and serum products. Individual will also prepare seed suspensions, seed stock, viable bacterial and viral cultures and frozen cell cultures. Will also perform lab tests and examinations and evaluate results.
The qualified candidate will possess a Bachelor's degree in biology or a related science with coursew in microbiology preferred. A thorough understanding of aseptic techniques and familiarity with general labpratory equipment is required. Some lifting is required.
We offer a competitive salary and excellent benefits package. Qualified candidates should submit resume' with salary requirements to: WYETH-AYERST LABORATORIES, Personnel Section, RE: MT, P.O. Box 304, Marietta, PA 17547. Equal Opportunity Employer, M/F/H/V responses encouraged.

WYETH-AYERST

POLICE OFFICER
ANNE ARUNDEL COUNTY
CAREER OPPORTUNITY
POLICE OFFICER

Announcement #89-209
Graduation from high school or possession of a GED and proof of U.S. citizenship are required at time of filing application. A valid Class D Maryland Motor Vehicle Operator's License is required prior to appointment. Candidates must be 21 years of age at time of graduation from the Police Training Academy. Appointees must complete all required training in order to continue employment.
NOTE: In order to become an Anne Arundel County Police Officer, you must successfully complete a written examination, an oral interview, a background investigation, polygraph examination, psychological screening and physical examination. Applicants will NOT be required to take a physical strength or agility test as part of the selection process. However, all applicants who are selected will be required to complete successfully the training academy.
This position requires shift work.
Salary: $25,208-$31,480 (effective July, 1990)
Applications must be on the employment form used by Anne Arundel County, and must be received no later than 4:00 p.m. on MONDAY, MARCH 26, 1990.
Application forms are available by calling (301) 280-1722 or 974-6750, x-1722 (Baltimore), or 970-8250, x-1722 (Washington).
FEMALES AND MINORITIES ARE STRONGLY ENCOURAGED TO APPLY

HOWARD COUNTY JOB OPPORTUNITIES

Howard County Government is accepting applications for the following positions:

ANIMAL CONTROL WARDEN

Howard County Government is accepting applications for an individual experienced in dealing with animals to enforce Animal Control laws in an assigned area of the County. Will capture animals and transport to shelter. May euthanize animals. Will also keep records and participate in education program. Requires any combination of education and experience equivalent to completion of the 12th grade and some experience dealing with animals other than pets is desirable. Salary range: $21,060-29,717/yr.

AUDITOR IV-EDP

This is an advanced level audit position with administrative and supervisory responsibilities. The position is specifically for an EDP auditor with experience in Mainframe and Micro Computer auditing and Local Area Networks, particularly in a government DOS environment. Experience in Easytrieve Plus, Panaudit Plus, and the Local Government Financial System is helpful. Auditor will conduct financial and performance audits as well as EDP audits. Requires: Completion of a bachelor's degree program from an accredited college or university with major coursework in public administration, accounting, business administration or a related field and five years of responsible auditing experience which included examination of electronic data processing systems and/or difficult operation analysis. Certification in one of the following areas is required: C.P.A., C.I.A., C.I.S.A. Salary range: $35,867-$51,937/yr.

GRAPHICS SPECIALIST I

This is skilled illustration and graphics design work performing a variety of tasks not limited to layouts, free-hand art work, illustration, graphics design, desktop publishing and camera work. This individual will use photographic and darkroom equipment; operate a micro-computer; assist in the design and mechanical preparation of a variety of publications. Requires a combination of sixty credit hours of college coursework in illustration of graphic design and 3 years of graphic design experience or related field. Experience in Ventura desktop publishing, Harvard and Videoshow presentation graphics, 35mm camera and darkroom work preferred. Salary range: $20,806-$30,185/yr.

SECURITY GUARDS
Part-time

To maintain security of assigned location. Duties include: monitoring TV/camera equipment for security of assigned location, monitor alarms and metal detectors, entry and exits, check buildings and grounds on regular basis; secure doors and windows; report suspicious activities to appropriate personnel. Requires H.S. diploma or GED. Prior security experience is preferred but not required. Must possess a valid MD Class D driver's license. Note: Applicants must provide their driver's license # on application form. This is rotating day and evening shift work. Salary range: $7.71-$10.64/hr.
All positions include an excellent fringe benfits package.
Howard County applications must be received or postmarked by February 2, 1990. Contact:

HOWARD COUNTY GOVERNMENT
3430 COURT HOUSE DRIVE
ELLICOTT CITY, MARYLAND 21043
(301) 992-2035
DEAF TELETYPE ONLY (301) 992-2323
EOE HANDICAPPED M/F