This Week's SPECIALS

GIANT
THE QUALITY FOOD PEOPLE

Plus... DOUBLE COUPONS
See store for Details
Please, No Coupon Clubs

USDA Grade A Fresh Chicken Whole, 18 to 30 lbs.

BONUS SPECIAL
Leg Quarters With Back Portion 39¢ lb.
Perdue Fresh Chicken Leg Quarters 49¢ lb.

Boneless Beef Bottom Rounds
USDA Choice 1.89 lb. Giant Lean 1.69 lb.
Can Be Custom Cut at No Extra Charge

BONUS SPECIAL
SOLD TO YOU UNTRIMMED AS WE RECEIVE THEM FROM THE PACKER.

1/2 PRICE SPECIALS

Assorted Microwave Popcorn
Orville Redenbacher
10.5-oz. box
Reg. 1.99
99¢

Bunlength
Louis Rich Turkey Franks
1-lb. pkg.
Reg. 1.69
84¢

Rice & Sauce, Noodles & Sauce or Pasta & Sauce
Lipton Side Dishes
4.25-oz. to 4.9-oz. pkg.
Reg. 1.19
59¢

Giant
Butter Added White Bread
24-oz. loaf
Reg. 89¢
44¢

Deodorant, Assorted
Mennen Speed Stick
2.5-oz. cont.
Reg. 2.79
1.39

6" x 9" Ruled or Unruled
Giant Writing Tablet
100 page
Reg. 99¢
49¢

Regular or Security, Standard or Legal
Giant Envelopes
box of 36, 50, 70 or 100
Reg. 99¢
49¢

The Half Price Specials below are available only in stores with a Pharmacy.

With Fluoride
Viadent Toothpaste
4.6-oz. tube
Reg. 3.99
Rx STORES ONLY
1.99

Junior, Youth Medium or Junior Extra Soft
Colgate Toothbrush
each
Reg. 1.59
Rx STORES ONLY
84¢

Original or Mint
Viadent Oral Rinse
16-oz. bot.
Reg. 3.59
Rx STORES ONLY
1.79

SO THAT OTHERS MAY SHARE IN THE SAVINGS, PLEASE LIMIT YOUR PURCHASE TO SIX OF EACH HALF PRICE ITEM.

SUPER SPECIALS

Cereal
Kellogg's Special K
12-oz. box
2.29

Regular or Thick
Giant Sliced Bacon
1-lb. pkg.
1.39

Iced
Breakfast Buns
6/89¢

Regular or Diet
Dr Pepper or Mt. Dew
6-pack 16-oz. NR bots.
Price includes Balt. City & Balt. Co. tax
2.11

Kellogg's
Raisin Bran
20-oz. box
2.79

Kraft Soft
Parkay Spread
2-lb. bowl
1.69

Assorted Flavor Combinations
Tropicana Twisters
46-oz. bot.
1.49

Decorator or Designer
Viva 2 Ply Towels
62 sq. ft. roll
79¢

Frozen, Ore Ida
Golden Fries or Crinkles
SAVE 40¢
2-lb. pkg.
1.29

Frozen, Combination or Pepperoni
Totino's Party Pizza
SAVE 80¢
10.2-oz. to 10.5-oz. pkg.
99¢

PRICES AND DOUBLE COUPONS ARE EFFECTIVE THRU SAT., JAN. 13, 1990 in Giant stores in the city of Baltimore; Baltimore, Harford and Howard Counties, Glen Burnie, Severna Park, Annapolis & Edgewater. This merchandise is not offered for sale or available to retailers, restaurants or other commercial enterprises.

The Afro-American Section C

BUSINESS PULSE

■ Career Corner C3
■ Sports C6

Saturday, January 13, 1990

PACK YOUR BAGS
Conference Update

AMERICA'S RESURGENCE

Beyond Decline: America's Resurgence In The New Century is the theme for a conference, Hosted by the Center for the New West on Jan. 22-23, at the Broadmoor Hotel in Colorado Springs, Colo. The conference will address the direction of America's leadership, focusing on entrepreneurship, the expanding pan-Pacific community, the positive role of immigration and foreign investment. For information call (202) 636-5661.

PERSONNEL CONFERENCE

The 36th Annual Conference of the National Association of Personnel Workers will be held Feb. 11-14 at the Howard Inn in Wash., D.C. The theme: "Educational Empowerment: A Challenging Odyssey Toward the 21st Century, will feature more than 200 top and mid-level professionals representing historically-Black and institutions of higher learning. For information call (202) 636-5661.

URBAN LEAGUE BALL

"The Other Hollywood" is the featured theme of the National Urban League Guild's annual Beaux Arts Ball to be held Friday, Feb. 23 at 9 p.m. at the Waldorf Astoria Hotel in New York City. Each year the Guild honors outstanding individuals who work for freedom and racial progress. For information call (212) 310-9223 or (212) 310-9000.

PARTNERS FOR PROFIT

Partners for Profit III, a conference will be held in Racine on the Lake Festival Park, on June 19-20 in Racine, Wisc. For information contact: Floyd Rose, at (608) 241-5858.

Meet the Money man!

Roberts shares the secrets of his incredible success

WASHNGTON,DC—His rags-to-riches tale is not familiar even to those Washingtonians, who know him well. Most see him as a man of affluence from a moneyed past, but stockbroker Talmadge Roberts has come a long way from his beginnings in rural Alabama.

Today, he is known as "The Money Man," a financial wizard who has unraveled the mystery of how to earn money and make it work for the investor or anyone else bold enough to venture into the turbulent world of stocks and bonds.

"Tal" as he is known gives advice to hundreds of people on a regular basis and until two years ago was host of a long-running radio show "Investor's Guide" on Howard University's radio station WHUR-FM.

These days he is a member of the financial team of Dominick and Dominick, in Bethesda, Md, where he dishes out advice to top-notch clientele.

"I have joined a thriving and growing company that I am honored to be associated with, "said Mr. Roberts of his recently acquired job.

THE MONEY MAN Talmadge (Tal) Roberts says all can benefit and achieve financial sovereignty. "Planning is the key," he says.

"Many of my loyal customers and close friends that have been with me over the years have moved with me. I will continue to work hard for them and my new clientele, as I have in the past."

And he sees significant changes for Black consumers ahead. There will be "a more balanced approach to life and the handling of our financial resources. We will be spending and consuming less and using the remainder to advantage. Using Reggie Lewis, owner of Beatrice International and Bob Johnson of BET as examples, we will be looking to invest our monies into businesses that will yield profits."

Mr. Roberts also predicts a stabler stock market this year and believes that there will be a move to reduce capital gains taxation by the government and that a lower tax interest rate will also become a reality.

"People will do more investing and feel more comfortable with the process. The role of the broker is to be a personal business adviser. We are the professionals, guiding our clients step by step to favorable investment opportunities. We make the unknown known in a process of de-mystification."

And de-mystifying is at the center of a television package recently devised by Mr. Roberts, which he said will educate the general public about investments.

In the meantime, he will continue to work on his client base and provide sound advice to investors.

"It is important that an investor puts his faith and trust in his broker. Years of experience are important. A Johnny-come-lately couldn't possibly know the ins and outs that are routine to an experienced investor working hand-in-hand with his client to mutual confidence. A good broker is worth his weight in gold."

McHenry named Africare director

DONALD F. McHENRY

Donald F. McHenry, former U.S. Permanent Representative to the United Nations and a member of former President Jimmy Carter's cabinet, has been elected chairman of the board of the Washington, DC-based development organization Africare.

Ambassador McHenry, a native of St. Louis, Mo., is currently university research professor of Diplomacy and International Affairs at Georgetown University and president of the IRC Group, Inc., an international consulting firm.

"Africa is at a stage now where help from the United States will reap huge benefits in the continent's development," Mr. McHenry said. "Africare is at the forefront of organizations helping Africans in the development of their countries. I am delighted to have the opportunity to become deeply involved in these efforts."

Founded in 1971 by Americans and Africans, Africare has worked in 25 sub-Saharan countries in the field of agriculture, health services, environmental aid, water resource development and refugee assistance.

It presently supports more than 250 projects in 17 African countries.

In announcing the appointment, co-founder and executive director of Africare, C. Payne Lucas, said "We're honored to elect a man of Don McHenry's caliber as Chairman of the Board of Africare ... we intend with Ambassador McHenry's help to increase the American public's understanding of Africa's needs."

America's top Black firms

Nine area companies made the list of the country's top Black businesses, complied by Black Enterprise magazine.

Revenue by these companies grew by 14.4 percent last year, topping the 7.6 percent growth of the Fortune 500, according to BE.

The companies, in order of rank, are as follows:

SYSTEMS MANAGEMENT AMERICAN CORP., Norfolk, Va., a computer systems integration firm, with sales of $60.4 million. Ranked 8.

MAXIMA CORP., Rockville, Md., a systems engineering and computer management company sales of $59.4 million. Ranked 9.

COMMUNITY FOOD INC., Baltimore, Md., a food retailer with sales of $45 million. Ranked 12.

PARKS SAUSAGE Co., Baltimore, Md., sausage manufacturer with $28 million in sales. Ranked 23.

MANDEX INC., Springfield, Va., a telecommunications firm with sales $20 million. Ranked 36.

WORLD COMPUTER SYSTEMS INC., Laurel, a computer hardware sales company with sales of $11 million. Ranked 60.

SCIENTEX CORP, Washington, DC., an engineering and technical service firm with sales of $8.06 million. Ranked 81.

CENTENNIAL ONE INC., of Lanham, Md. a building services maintenance company with sales of $8 million. Ranked 83.

STEPHENS ENGINEERING CO. INC., Greenbelt, Md., a systems integration company with $7.06 million in sales. Ranked 89.

TIDBITS

BRIGADIER GEN. CELES KING, III, a founding charter member of The National Association of The Black Military, was the 1989 military honoree at the Sixth Annual Military Awards Banquet. Gen. King, a prominent Los Angeles Businessman and Community Activist, is the highest ranking Black officer in the California state military reserve. Gen. King's many honors and distinctions include a career as a former pilot with the Renowned Tuskegee Airmen.

BUSINESS BRIEFS

GOVERNMENT WORK

Black people working in city governments are especially vulnerable to layoffs caused by municipal privatization, according to a study by the Joint Center for Political Studies, a Washington, DC-based research body.

The study, which focused on 10 cities including Boston, Mass., and Trenton, N.J., also found that minority business owners gain few city contracts resulting from privatization.

ART COMPETITION

The Maryland National Capital Park and Planning Commission is conducting juried competition for Artwork at Flower Ave. Park, Silver Spring, Md. and Wheaton Regional Park, Wheaton, Md.

A commission of $20,000 will be awarded to create and install a fine piece of permanent art, whose subject and style fits into the parks atmosphere. Also $11,000 will be awarded to sculpt a white oak.

For information write to the Maryland National Capital Park and Planning Commission, Parkside Headquarters, 9500 Brunett Ave.,S.S., Md. 20901 by Jan. 15.

P.G. MINIBONDS

Prince George's County will hold a $2 million minibond sale this month, expanding an existing program. During the sale investors will be able to purchase municipal bonds in demoninations of $500 rather than the $5,000 minimum investment usually required for tax-free investments.

For information call the minibond hotline on (301) 952-5459.

AIDS SUPPORT

A report on the life and health insurance industry has shown a major increase in support for AIDS education and treatment, feeding the hungry and sheltering the homesless.

According to the report the "17th Social Report of the Life and Health Insurance Business," published yearly by the Center for Corporate Public Involvement, 49 percent of companies gave money to AIDS compared to 8 percent.

LAND EXPERT

Dr. Fern Vestal Piret, an expert in land use and local government policy issues, has been named director of the Prince George's County planning Department of the Maryland-National Capital Parking and Planning Commission.

Dr. Piret has more than 15 years of experience in Prince George's County. She is currently senior advisor for Economic Development and Transportation in the Office of the County Executive.

ENVIRONMENT

The Department of Justice has reported a major increase in convictions for environmental crimes during 1989.

According to the Department there was a 70 percent increase and more than 37 years of indidivual prison time for such crimes. They included discharging of fueld into the Ohio river; and the failure of a company to provide workers with protective clothing while dealing with hazadous waste.

MANAGERS FORUM

The Montgomery County Office of Minority and Multicutural Affairs Second Annual Black Manager's Forum will take place on Jan. 17. A videoconference, Carmen Turner, General Manager of the Washington Area Metropolitan Tansit Authority will be the keynote speaker. For information call Anise Brown at 217-2521 and Liz Haberman at 217-2292.

WOMEN'S BRIEFING

The 1990 Women's Legislative Briefing, sponsored by the Commissions for Women for Montgomery and Prince George's Counties and other organizations, will be held on Sunday, Jan. 21, at the University of Maryland in College Park.

For information contact (202)279-8300.