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2. Long-Term Guaranty Program

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For all small businesses: This program helps the small contractor secure bonding by guaranteeing up to 90% of the losses that a surety company may incur in the event of a breach of a contract, on a Project financed by a Federal, State or Local government or a Maryland public utility.

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Help Is Just A Phone Call Away

MSBDFA is among the most innovative state financing programs in the country. A unique opportunity. And it's only available in Maryland. If you think you qualify for our assistance, call us. Together, we can make your business a success. For more information contact the Maryland Small Business Development Financing Authority. The Maryland Small Business Development Financing Authority is an agency of the Maryland Dept. of Economic and Employment Development.

Maryland Small Business Development Financing Authority
217 E. Redwood St., Suite 2200
Baltimore, Maryland 21202
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Balto. City, Dept. of Social Services is seeking individuals who will serve as consultants in the specialized areas of Mental Health, Developmental Disabilities, Education and Addiction. The pos. are 6 mths., full-time State of Md. contractual pos. except the Addiction pos. is part-time (50 percent). Positions involve weekly case staffings to assist Foster Care workers with case situations involving children and/or parents with specific problems. Development of reporting mechanism for documentation of unmet needs. Establishing outreach, working relationships and formal linkages with various state adms. Development of a training curriculum for Foster Care staff. Min. qual's., possession of a Bachelor's degree in nursing, social work, psychology, education, counseling or a related field. 3 yrs. prof. exp. in Health Services, 2 of which must have been in the option for which application is made. Education position req. Bachelor's degree in education plus at least 1 yr. exp. in classroom setting or in Educ. Adm. Starting salary F. T. $919.75 bi-wkly., P.T. $459.88 bi/wkly. Please submit resume by 12/28/88 to: J.W. Lundin, Balto. City Soc. Services, Persnl. Serv., 1510 Guilford Ave., Balto., Md. 21202 (E.O.E.)

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Master of Counseling Degree required with minimum of one year of professional experience in counseling, preferably in a multicultural college setting. Excellent human relations skills required to provide personal and academic counseling for students experiencing academic difficulty; to monitor attendance; to assist instructors with individual and group problems; to act as a liaison between the Learning Skills Center and campus counseling; to provide workshops and programs to motivate student excellence; and to develop and maintain accurate records of student profile and progress in order to curb attrition.
Apply with letter of interest, resume, and three current references or letters of recommendation by December 23, 1988 to Dr. Dana Zeidler, Director, Learning Skills Center, Box 678, Delaware State College, Dover, De. 19901.
AA/EOE

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Alexis Nursing Agency is in search of professional RN's, LPN's and GNA's to perform the following:

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Carroll Community College has position available to assist in the development of the program of public relations/publications. Requires A.A. degree or equivalent stressing Writing Skills, English, Social Science; one years experience working in public relations, for a newspaper or related area. This position is on a full-time, annually renewable basis. Salary $16,944. Excellent fringe benefit package. Call Catonsville Community College, 455-4252. Qualified women, minorities and the handicapped are encouraged to apply.

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AA/EOE.

PUBLIC RELATIONS

DIRECTOR OF COMMUNICATIONS

The University of Maryland at Baltimore (UMAB), the professional campus of the new University of Maryland System, seeks a senior administrative officer to direct a comprehensive public relations, special events and internal communications program. The individual will have responsibility for the creation of an effective media relations program as well as overall management at the above activities including personnel, budget and related matters. UMAB is a 32-acre campus and includes schools of dentistry, law, medicine, nursing, pharmacy and social work and community planning.
Requirements include a bachelor's degree and a minimum of five years experience in communications, including knowledge of media relations and special events planning. A master's degree and experience in a higher education and/or health related institution is preferred. The successful candidate will be a leader in the public relations field and will have strong management and interpersonal skills, as well as excellent oral and written communication skills.
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1989 Maryland Summer Centers Positions Available

1989 Maryland Summer Centers Administrative, Teaching and Counseling positions available at residential centers for gifted and talented 5-12 grade students. Centers focus on mathematics and/or computer programming, environmental science, humanities and creative writing, critical thinking and creative problem-solving, political and social science, government and economics, computer simulations, computer graphics, and visual and performing arts. Teaching and counselor positions available at most centers. Programs are two weeks in duration per session — two or three sessions available dependent upon center.
Administrators and teachers will be involved in student selection, program planning, supervising or direct teaching, and program evaluation. Counselors will be involved with organizing extracurricular and co-curricular activities in a residential setting. On-site residence required.
Administrative and teaching applicants should have successful experience supervising/teaching elementary, junior and/or senior high gifted and talented students, and demonstrated advanced skills in the appropriate subject area. College freshman through postgraduate standing who evidence strong subject-related studies and interpersonal skills will be considered as counselors. All applicants will be subject to a criminal background check.
Salaries for administrative duties range from $450 to $750 per week dependent upon level of responsibility and experience. Salaries for teachers range from $440-$525 per week. Starting salary for counselors is $175 per week.
By January 13, 1989 send a resume with 2 letters of reference under separate cover including contact information, and a brief cover letter which highlights the strengths you could bring to the program to:

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