—Lampstand bookstore

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The Lampstand features the following Bibles; The Schofield, the Thompson Chain, Open Bible and Ryrie Study which are only a few of the study Bibles available to pastors, deacons, and serious students of the Bible.

Also, we carry a wide range of ladies' and men's pocket Bibles, for the senior citizen, we have several styles in Giant Paint.

Also, we have inexpensive pew Bibles. Finally, the Lampstand has taken a special interest in providing children's Bibles in all sizes and understanding level.

In the **Music Department**, the Lampstand stock gospel albums & tapes, various hymnals (including the Standard Baptist, and New National Baptist Hymnals), tambourines and other supporting music making instruments in sufficient quantities.

Also, a limited selection of contemporary and traditional albums plus sheet music are available. Churches that desire to purchase large quantities of hymnals can have this need met at the Lampstand. Children's music and performance tape are other items available for purchase.

The Lampstand also has a wide range of novelty gifts for the Sunday School and for special emphasis groups. Prices are economical.

Visit our jewelry display counter, the picture and plaque section. Don't miss the Communion and Churchware section;

Select a choir or minister's robe while you are browsing. Our Sales Counselors will be glad to discuss with you and help you select church furniture for your church (including church pew, pulpit, communion tables, etc). Deacon's and Ushers' handbooks are available. Also ask our sales counselors to show you our wide range of tracts and bumper stickers.

In our Sunday School and Vacation Bible School department, we have initiated an efficient and easy way for churches to order Sunday School literature and VBS material.

Our automatic quarterly Sunday School and VBS ordering service has already provided a great convenience and benefit to a number of Churches.

In essence, the Lampstand orders all quarterly Sunday School literature.

Call our Sales Counselors for details and how to get your church on our Automatic Quarterly Sunday School and Vacation Bible School Ordering Service.

At The Lampstand the management and staff strive to establish a relationship with their customers that is long term. We are more concerned with providing a total church and patron supply needs...We are in partnership together, therefore, a trusted relationship supercedes the consummation of a sales transaction. While you're at the Lampstand enjoy the rich old-fashioned shopping atmosphere in a modern setting.

Major credit cards honored; 30-day Lay-away plan can be easily processed by all our customers. Inquire about our Church Credit Plan.

FREE paking is across the street from the store:

A 10 percent year-round discount is extended to all our customers. Sunday School and Vacation Bible School, Excluded.

The Lampstand Christian Bookstore located 624 N. Castle St. is one block below the intersection of East Monument and Washington Streets. The store is open daily, Monday through Saturday 10:00 a.m. to 5 p.m., Thursday 'til 6 p.m. The telephone number is 675-7242.

The management and staff greet the Church & Christian Family, and invite you to stop at the Lampstand.

From auto mechanic to Harry's Afro Hut

Willie Harry, owner of Harry's Afro Hut on York Road, majored in auto mechanics while attending Carver Vocational High School in Baltimore. But his interests were soon to change as he became disenchanted with the field disliking the "coldness and dirtiness" it entailed.

Fascinated by the creativity displayed by Freddie Copeland in his barbershop, Harry was inspired by Copeland's approach and creativity to barbering. He decided he wanted to be like Freddie Copeland.

Harry attended night classes in cosmetology at Carver and upon completion, worked for several barbers including Percy Thomas and Jack Chandler, who both taught him the art of razor cutting.

During the heyday of the Afro hairstyle, Harry opened his Harry's Afro Hut in 1960 offering unisex styling. While other barbers saw the Afro as just a lot of hair, Harry saw the style as one which allowed for creativity from the ground up starting with only one operator and now employing 10 operators and 3 part-timers.

He has travelled as far as Tennessee to seek qualified operators.

Before opening, Harry used good business sense as he surveyed the community to familiarize

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Minority business agency hosts awards luncheon

By R. B. Jones

Local businesses and government agencies were honored recently during Minority Enterprise Development Week (Oct. 5-11) at a luncheon sponsored by The Baltimore Minority Business Development Center.

Six awardees were named at the ceremony held at the Forum on Thursday, Oct. 2. The keynote speaker for the affair was George L. Russell prominent local attorney and recently named partner to the prestigious Piper and Marbury Law Firm.

The Westinghouse Defense Group was named Private Sector Company of the Year. The company since 1973 has made a conscious effort to increase minority participation in the supply of goods and services for use in the performance of government contracts.

The company advertises in black publications, participates in minority opportunity fairs and donates outdated surplus equipment that might be helpful to new or existing businesses.

It also does business with small disadvantaged suppliers,

The Maryland Small Business Financing Agency was named Government Agency of the Year. This agency assists the promotion of the growth of businesses owned by socially and economically disadvantaged business persons.

The agency has five programs, Government Contract Financing Program, Long Term Guaranty Program, Surety Bond Guaranty Program Equity Participation Investment Program and the Equity Participation Investment Program in Franchising.

National Elevator Company Inc. was named Minority Service Industry Firm of the Year. The company engages in the installation and repair of passenger and freight elevators, escalators, dumbwaiters and moving stairways.

The president and vice-president of the company Bruce Pope and Herlean Bess were the first two black elevator mechanics in Baltimore. The company is the only black owned elevator firm between New Jersey and Florida and sales for 1986 are projected at $1 million.

Harvey Harris Contractors was named Construction Firm of Year. The company was founded in 1977 and has made steady progress in the construction field since that time.

The Retail Firm of the Year was James E. Ransome and Blondcette "Cookie" Britt owners of 7-11 Stores and the Guest House Bakery and Deli. The two own three 7-11 Stores and in May of 1983 they founded the Minority 7-11 Minority Franchise Owners Association.

The businesses have over 3 million in sales annually. They employ about 50 persons, 80 percent of whom come from the neighborhood where the businesses are located.

SBA Minority Entrepreneur of the Year Award went to R. J. O. Enterprises. Inc.

Harvey Harris of Harvey Harris Contractors receives an award as Maryland Minority Construction Firm of the Year.

Time Printers

Al Maddox and his staff at Time Printers are looking optimistically to the future. After thirty-two years of operation, their recent move more than doubles the work area of the organization.

Along with the purchase of more computerized typesetting/layout equipment, Time Printers (a family owned business) is now in position to better serve the printing needs of the community.

—Afro Hut

Continued from page 9

himself with the market. He walked the streets to find out the hair care needs of the community as well as household size and family income.

He marketed himself to the Waverly/Govans community and canvassed beauty shops going out of business to get the necessary equipment.

He also incorporated a blood pressure screening program with doctor referral for patrons who show a high reading.

Aside from Harry's Afro Hut, Willie Harry has been the barber teacher at the Westside Skills Center on Edmondson Ave. He says he is fascinated with watching the students developing their skills. He urges them to be creative as he teaches them his own unique approach to barbering.

Harry sees his work as being that of an artist or sculptor and says, "I am able to display my inner feelings." He teaches his students to display their inner feelings with their clients. He also teaches them to distinguish the needs and type of person on whom they perform their creativity.

Harry cites a story of a patron who was a banker and insisted on having a shag cut. Harry discussed the decision with his patron telling him that this was not the right cut for his profession. However, Harry gave his client what he desired.

Upon returning from a business trip, the banker returned to Harry's Afro Hut and requested the shag cut off. The client had made a presentation to other bankers and felt that all audience attention was taken away from his presentation and directed to his shag cut.

Harry fears the black hair care industry is in trouble. He says that "it is an industry we've had in the past but are losing to whites." He finds an increase of whites doing black hair, many white owned shops employing black operators and most black hair shows being sponsored by white owned industries.

Harry says we must gain control of our industry. He stresses maintaining a sense of professionalism, creativity and developing qualified technicians. Because blacks are more mobile, the black salon owners must reduce waiting time and must keep his salon open to accommodate patron's convenience.

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