HECHT'S

Special
8 a.m. opening

Biggest Sale Day of the year Saturday!

Save 25% to 70% storewide
Free continental breakfast until 10 a.m.

Save 25% Entire stock of leather handbags except clutches

Save 25% Entire stock of Dearform Warm-Up boots for men and women

Save 30% Entire stock of casual socks by Anne Klein, other great designers

Save 50% Entire stock of women's mufflers for added warmth

Save 20% Entire stock of women's umbrellas and rainwear, plus accessories

Save 25% Entire stock of imported vinyl gloves for women

Save 25% Entire stock* * Etienne Aigner coats, shoes, sweaters and accessories

Save 25% Entire stock of Sporto duck casual shoes for women

Save 50% Entire stock of women's athletic shoes including Nike, Adidas

Save 25% Entire stock of infants' easy-care stretch overalls

Save 33% to 50% Entire stock of costume jewelry, cocktail rings by Orion

Save 30% Entire stock of pierced costume jewelry earrings by Orion

Save 25% Entire stock of Bali bras for every figure

Save 20% Entire stock of Underscene and Flexee briefs, panty-girdles

Save 35% Entire stock of Warner's Honeys bras and panties

Save 25% Entire stock of children's Health-Tex playwear

Save 25% Entire stock of Pam panties, includes briefs and bikinis

Save 20% Entire stock of designer, better sleepwear, loungewear, robes

Save 25% Entire stock of plush animals in Children's Accessories

Save 30% to 35% Entire stock of Elaine Sklar print loungewear for misses

Save 25% to 40% Special group of tricot sleepwear. Kayser, Miss Elaine, Val-Mode, more. Orig.* $15 to $23. sale 9.99 to 16.99.

Save 25% to 40% Special group of misses' nylon and cotton flannel sleepwear Reg. $15 to $20. sale 9.99 to 14.99.

Save 25% to 30% Special group of misses' warm fleece robes Reg. $36 to $43. sale 24.99 to 29.99.

Save 25% to 33% Special group of women's leather boots: Joyce, Candies, Naturalizer Reg. $75 to $90. sale 55.99 and 59.99.

Save 25% Entire stock of children's quilted vests to chase winter chills

*Savings based on markdowns of regular and original prices. Intermediate markdowns have been taken on original prices. Irregularities will not affect fit or wear. All styles, colors and sizes not in all stores. All items in limited quantities and subject to prior sale. Sorry, no mail, phone or C.O.D. orders. Use your Hecht's charge. * * Aigner not at F Street, Silver Spring, Landover, Howard Street and Northwood.

Small Ads... Big Results! CLASSIFIED ADS! just call 728-8200

DEATH NOTICE

DENNIS, GILBERT R. of 1900 Lamont St., N.W. Washington, D.C.; formerly of Baltimore. On November 11, 1981. Beloved father of Gary V. Dennis of Baltimore, nephew of Mrs. Rebecca Shaw and Mrs. Edna brown of Annapolis, Md. and Mrs. Elizabeth Greer of Baltimore, Md. Memorial Services will be held on Saturday at 2 P.M. from Rhimes Funeral Chapel, 3030 12th St., N.E. Washington, D.C. Interment private. Please omit flowers.

IN MEMORIAM

GORDON - In loving memory of our mother **HELEN IRENE GORDON**, who passed away November 3, 1976. Gone, dear Mother, gone forever.
How we miss your smiling face.
But you left us to remember
None on earth can take your place.
A happy home we once enjoyed.
How sweet the memory still,
But death has left a loneliness
The world can never fill.
LOVING CHILDREN

LE COUNT - In sad, but loving memory of my dear son and our love one, **JAMIE LE COUNT**, who suddenly departed this life, November 13, 1977. We cannot say, we will not say
He is not dead, he is just away.
You never have been,
Or never will be forgotton.
Loving Mother
MARY E. LE COUNT
and **FAMILY**

WILLIAMSON - In loving memory of my dear uncle, **REV. SIMON WILLIAMSON, DD**. who departed this life November 7, 1954.
Do not ask me if I miss him
There's such a vacant place.
Or I think I hear his footsteps,
And see his smiling face.
Days of sadness still come o'er me
Tears in silence often flow,
Memory keeps him ever near me,
Though he left me twenty-seven years ago.
Devoted Nephew,
EDDIE HENDERSON

PERSONAL

YOU DON'T HAVE ANYONE
To share your holidays or New Year's with?
Ages 21 to 65. Mail self stamped, addressed envelope to: Columbia National Friends & Assoc., Inc. P.O. Box 2336, Columbia, MD 21045.

INSTRUCTION

PRIVATE LESSONS - Spanish, French, Latin, English. Mr. Foley, 332-0195.

HELP WANTED

BANKING RETURN ITEMS CLERK
This position requires a self motivated invididual with prior banking experience. Must have excellent typing skills; 50-60 wpm and ability to operate ten-key adding machine. Overtime is required. Competitive salary offered.
MERCANTILE BANK & TRUST CO.
Bank Operations Center
742 Old Hammonds Ferry Rd.
Linthicum, MD 21090
E.O.E. M-F
Affirmative Action Employer

HELP WANTED

Public Information

DIRECTOR OF COMMUNICATIONS

A large health agency, based in Baltimore, is seeking an exp. Public Information Professional to direct its Office of Communications. The Director of Communications will have responsibility for transmitting this agency's policies, programs and goal to a variety of groups including the general public, the media, health advocacy groups, and the agency's large work force.

Candidates must have a BA and a minimum of 5 yrs. progressively responsible exp. in Public Information, Journalism, or a related field. They must also demonstrate superior writing and public speaking skills. Since a crucial aspect of this job will be assuring the communications of information to the agency's numerous employees, the ideal candidate will have some exp. in Human Relations or Employee Relations. A working knowledge of health care issues would also be useful.

The Director will be expected to show considerable creativity and innovation in publicizing and clarifying the agency's programs and policies. He or she will be expected to provide advice and recommendations to agency leadership, develop and direct an improved system for communicating with employees, oversee the preparation and distribution of press releases, prepare public statements for senior officials; and assist in outreach for agency health programs.

The maximum salary for this position will be in the low $30s, depending on qualifications and exp. Interested candidates should send a detailed resume, salary history, and writing samples to Box 45DH, c-o Afro-American Newspapers, 628 N. Eutaw St., Balto., MD 21201.

For fullest consideration, applications should be received no later than November 23, 1981.
An Equal Oppor. Employer

CHALLENGING CAREER OPPORTUNITIES WITH VITRO...

Vitro Laboratories, a leading systems engineering firm located in Silver Spring, Maryland, is looking for qualified support personnel for immediate and future employment opportunities. If you have experience as a:
- •Bindery Operator
- •Photolithographer
- •Reproduction Machine Operator
- •Drafting Detailer
- •Keypunch Operator
- •Make-up Clerk
- •Secretary Illustrator
- •Drafting Technician
- •Computer Graphics Tech
- •Word Processing Operator
- •Data Entry Clerk
- •Production Typist
- •Plant Mecpanic

For further information, call DOUG BUSHEY, STAFFING REPRESENTATIVE, TOLL FREE at (800) 492-2990, ext. 2105 from Maryland; or call COLLECT at (301) 871-2105. If unable to call, please forward your resume to:

AUTOMATION INDUSTRIES, INC.
Vitro Laboratories Division
Department AF-2939
14000 Georgia Avenue
Silver Spring, Maryland 20910
An Equal Opportunity Employer M/F/H
U.S. Citizenship Required

POSITION — MSTA intends to employ 3 additional "Casual" consultants to work with the Maryland State Educational services council (School system support personnel Locals and Harford, St. Mary and Washington county.
DUTIES — the consultants will assist MSESC locals and members in the areas of general organizing.
MEMBERSHIP PROMOTION — bargaining, grievance processing, etc. Such services are to be performed at times outside of the employee's regular employment.
QUALIFICATIONS — successful experience in the areas listed above.
PROXIMITY — of the applicant's residence to the local to be served will be considered.
COMPENSATION — ten dollars per hour plus reasonable and necessary travel expenses.
APPLICATION — procedures a letter of application which include qualifications and references should be forwarded to:
Harvey Zorbaugh
Exc. Director
Maryland State Teachers Association
344 North Charles Street
Baltimore, Maryland 21201
Closing date Nov. 20, 1981
MSTA is an Equal Opportunity Employer

ORGANIST-PIANO Player - Needed for young congregation Gospel group in Cherryhill Area. Should be able to teach parts; read notes and if possible direct. Salary is negotiable. Call 355-2625 or 362-9474.

ACCOUNTING - For Family and Children Saga Senior Centers. Requirements: Accounting Degree, 2 years experience required; responsible for overall financing management of a small program. Salary between $12,913 to $13,817 based upon experience. Resume should be sent to: Saga 1301 Park Avenue, Baltimore, Maryland 21217 Erban Service Agency Program. E.O.E.

COUNSELOR - To work in Therapeutic community. AA degree desired. Experience in group counselling preferred. Please state salary requirement. EOE. Send replies to: Box 325G, c-o Afro-American Newspapers, 628 N. Eutaw St., Balto., Md. 21201.

ACCOUNTANT Assistant Office Manager for National Construction Company. Recent graduate with a degree in accounting to be trained as a office manager. Experience with payroll and purchasing helpful. Send resume to: Office, 3150 Mertens Avenue, Baltimore, Maryland 21224. E.O.E.

NEW BUS SERVICE - Available Prince Georgia County and Metro Area to transport inmates, families and friends to House of Correction at Jessup. $77-$120.

HELP WANTED

ILLUSTRATOR

IMMEDIATE OPENING WESTINGHOUSE, COLUMBIA

Westinghouse has an immediate opening for a Technical Manual Illustrator. Must have minimum experience of 2 years in layout and inking of logic schematic diagrams. This position is salaried and you will participate in liberal employee benefits. If interested please apply Monday thru Friday between 9 A.M. & 11 A.M. to:

WESTINGHOUSE ELECTRIC CORP.
1111 Schilling Rd.
Hunt Valley, MD 21030
Bldg. 21

For more information call Jan Buxton, 301/667-3509
An Equal Opportunity Employer

ENGINEER
PRINCIPAL ENGINEER
Dept. of Physical Plant
University of Maryland
College Park

Immediate opening for Principal Engineer in the Office of Design and Construction. Large metropolitan D.C. campus. Enrollment — 38,000 students, 8 million sq. ft. of facilities, 1,300 acres of grounds. Position reports to Director of Design and Construction. Incumbent provides supervisory and engineering direction to professional engineering and support staff.
Qualifications: Bachelor's Degree in Civil, Electrical, or Mechanical Engineering with professional registration required.
Experience as registered engineer in a firm or government agency responsible for project development with particular emphasis on educational facilities.
Salary: Dependent on qualifications (minimum $28,000)
Submit full credentials by December 4, 1981 to:
William H. Horsey
Associate Director
Dept. of Physical Plant
University of Maryland
College Park, MD. 20742
EOE

REGIONAL MANAGER
Property casualty affiliate of a large and western health and life company, needs local Regional Manager. Duties include: Assisting in training, education and motivation of sales agents. For interview:
Call|Gloria Rock
1-800 288-9281
Equal Opportunity Employer

CHIEF ANIMAL HEALTH
SALARY: $38,000 Flat Rate.
This is a highly responsible professional position in the field of veterinary medicine at the supervisory, administrative and consultative level requiring a Doctor of Veterinary Medicine or a Veterinary Medical Doctor's degree from a college or university accredited or recognized by the American Veterinary Medical Association. Also seven (7) years of general veterinary medicine experience is required, at least five years of which must have involved regulatory veterinary medicine. Two years of this exper. must have included supervisory responsibilities. File Applics. no later than 11-30-81.

VICE PRESIDENT for BUSINESS AFFAIRS & TREASURER

Vice President for Business Affairs and Treasurer. Five years experience in college business management with accounting and investment management background required. Minimum bachelor's degree. Application deadline January 15, 1982. Appointment effective July 1, 1982. Send resume to Dr. Ralph C. John, President, Western Maryland College, Westminster, Maryland 21157. Affirmative action, equal opportunity employer.

ASSISTANT DIRECTOR Urban Agent Program - The University of Delaware has an opening in its Urban Agent Program for an Assistant Director. Responsibilities include assisting in the administration of a university urban extension program which offers educational, planning, and applied research assistance to urban neighborhood and community groups. Master's degree in public or business administration, community, economic development, planning, or related field required. At least three years' experience in the area of urban community or economic development related activities required. Send resume and the names of three references to David L. Ames, Dean, College of Urban Affairs and Public Policy, University of Delaware, Newark, DE 19711 by December 7, 1981. Position available January 1, 1982. Salary to $23,000. The University of Delaware is an affirmative action-equal opportunity employer.

INDUSTRIES GENERAL MANAGER
The Industries General Manager is responsible for the planning, staffing, organizing, diversing, and controlling of the industrial operations within The State Division of Correction. He will be responsible for accomplishing the full range of functions of an industrial general manager, including market research, product line selection, product design and development, product specifications, sales, marketing, pricing, fiscal planning, fiscal control, personnel management, plant layout, plant maintenance, manufacturing engineering, procurement manufacturing production control, quality control and product distribution.
Possession of a Bachelor's degree from an accredited four year College or University.
Six years supervisory experience in industrial plant management at least three years of which must have included multiple functional responsibilities such as some combination of design, manufacturing, marketing or other manufacturing operation.
Send resume and salary requirement to:
Personnel
Department of Public Safety and Correctional Services
Suite 930
One Investment Place
Towson, Maryland 21204
"A State of Maryland Equal Opportunity Employer"

Coppin State
Vacancy for Steno-Clerk position
Contact Miss Bell 383-5931
9-4 Monday thru Friday

EDUCATION TRAINEE - 7 month position, $785 a month. Requires BS in appropriate field, or entering senior year. Minimum 1 year college, biology or zoology. Experience working with children, interest in marine aquatic education career, able to work in front of large audience, comfortable working with live animals (snakes, turtles, etc.). Send resume and Aquarium application to: Carol Ruppert, National Aquarium in Baltimore, 501 East Pratt St., Balto., Md. 21202. Closing Date: 12-31-81. Equal Opportunity Employer.

HELP WANTED

HOWARD COUNTY JOB OPPORTUNITIES
Howard County Government is accepting applications for the following position vacancies:

HOUSING PROGRAM SPECIALIST I
CAO - Housing & Comm. Development
Salary: $16,745 yr. $21,942 yr.

Howard County's Office of Housing and Community Development has an immediate opening for a manager for its 94 unit apartment townhouse complex.

Duties include maintaining physical condition of property including inspections and supervision of a maintenance staff; conducting housing counseling and referral assistance to low and moderate income applicants; monitoring grant and loan applications; reviewing bid proposals and selecting appropriate contractors in addition to working with other departments agencies, landlords, tenants and the public to ensure the successful operation of the assisted housing programs.

The position requires a bachelor's degree plus 1 yr. of experience in a housing assistance program. Candidates holding CPM, RAM, PHM or other recognized certificates will be given preference.

SENIOR CLERK
Finance
Salary: $11,847 - yr. $15,559c1 yr.

The individual selected for this position will gather and summarize information related to new water - sewer bond contracts, developer contracts and property transfers; read deeds when necessary to determine metes and bounds of individual properties; complete work sheets listing properties and computes footages based on applicable rate for real property tax bills and perform other advanced clerical tasks.

The position requires education and experience equivalent to completion of the 12th grade and 3 yrs. of increasingly responsible clerical experience. Light accurate typing required. The ability to perform complex computations and tabulations required.

Positions include a comprehensive fringe benefits package.

Howard County applications must be submitted by Nov. 20, 1981 and may be acquired by contacting:
Howard County Personnel
3430 Court House Drive
Ellicott City, Md. 21043
(301) 992-2035
Deaf Teletype 441-1111
EOE M-F Handicapped

NURSE, REGISTERED STILL A PIONEER FIELD

Positions immediately available, in the Greater Baltimore Metropolitan area. Duties will include care of 32 patients on a medical-surgical unit, participating in the development and implementation of a comprehensive health education program for approximately 2,000 Maryland penitentiary inmates.

Enjoy liberal state benefits in conjunction with a starting salary of $16,257 based on education and experience. Free parking and meals are provided. Promotions are based on merit.

Interested applicants should contact Lenora McKenzie, R.N., at 837-2135 between the hours of 9 A.M. & 4 P.M.

COMMUNITY-ECONOMIC Development Planner - The University of Delaware has an opening in its Urban Agent Program for an Urban Agent to offer educational, planning, and applied research assistance to urban neighborhood and community groups interested in community and economic self-help programs. Master's degree in public or business administration, community, economic development planning or related fields preferred. Some work experience in the area of urban community and economic development required. Send resume and names of three references to David L. Ames, Dean, College of Urban Affairs and Public Policy, University of Delaware, Newark, DE 19711 by December 7, 1981. Position available January 1, 1982. Salary to $19,000. The University of Delaware is an affirmative action-equal opportunity employer.

AUTOS FOR SALE

OLDS '98 - Regency coupe, loaded. Good condition; 82,000 miles. $1,900 cash or offer. 997-8992.

'73 ELORADO Convertible. Best offer. Day 542-2600; night 944-0913.

STORE WANTED
LADY LOOKING - For Store. Prefer Northwest Section. 669-1073.

MOV. & HAUL
SHORT NOTICE Movers Prompt services. No job to small or too large. Yard and basement cleaning also. Call 7 days a week. 462-2277.

MISC. FOR SALE

USED FURNITURE AND ANTIQUES
BOUGHT AND SOLD
944-1434
523-5113

PAT'S USED FURNITURE
WE BUY AND SELL ALL USED FURNITURE/APPLIANCES, VERY REASONABLE
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Some Discontinued lines, all new in cartons. Quality cabinets below contractor's cost. Delivered and installed.
A.A.A. SALES
426-6400

GAS STOVE - White. $50. Call after 5 p.m., 788-8949.

CHURCH FOR RENT
Church For Rent
1818 BRADDISH AVE.
7 Rooms, 2 Baths
Gas Heat
$259 Mo..
Future Realty
685-3131

EAST BALTIMORE - Seating 200-400. 435-2712. Marion Jones.

FOR RENT
HALL FOR Rent - Holidays, Parties, Disco, Meetings, etc. East Baltimore. 435-2712, Marion Jones.

GARAGE FOR RENT
EDMONDSON VILLAGE - For single car or other storage. $37.00 month. 945-0290.

DRUID PARK - Safe and sturdy. $35.00 per month plus security. 563-3331.

ROOM & BOARD
MENTALLY RETARDED or Elderly - Will give exclusive care, activities and supervision. 426-1710.

AUTOS, TRUCKS, etc.
JEEPS, CARS Pickups from $35. Available at local Government Auctions. For Directory call Surplus Data Center, 415-330-7800.

CAR FOR Sale - '81 Chervolet. 664-0889. Best Offer. Cash.

MATCH '77 - 280Z's, His and Her's. 5-speed, 4 speed. AC, AM-FM. Excellent condition. 944-0638 after 5.

HOME IMPROV.

3-Piece BATH Replacement
Completely Installed,
Total Plumbing COST $950
Tile & Carpentry Work Extra
JIM BUSH PLUMBING
644-1399

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Gas Conversion
Steam • Hot Water • Hot Air
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Reasonable Prices For Quality Work
Free Estimates
All Work Guaranteed
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Notary Public
Income Taxes Prepared
Individuals
Business
566-2109
24-Hr. Service

PAINTER - Interior and Exterior Prompt, efficient service at very reasonable rates. For free estimates call Mr. Taylor, 728-0373.

EMERGENCY PLUMBING. Reasonable. All type by master plumber. 664-6610.

AUTOS, TRUCKS, etc.

TOWN & COUNTRY PONTIAC-DATSUN
PRICES START AT $1995

'75 DATSUN 210 210, 4-door auto.
'76 DATSUN 610, 4-door
'80 DATSUN 210 Hatchback
'81 DATSUN 210 Sedan
'80 PONTIAC Sunbird Hatchback
'80 DATSUN 280Z
'79 TOYOTA Celica S.T.
'78 DATSUN 280Z 2 plus 2
'76 DATSUN 210 Hatchback
'75 DATSUN 210 4-door
'80 MERCURY Cougar XR-7
'77 DATSUN 280Z
'79 OLDS. Cutlass Supreme
'79 PONTIAC Gran Prix S.J.
'79 CADILLAC Eldorado
'78 DATSUN 210 G.X. Hatchback
'76 DATSUN pick-up
'80 DATSUN Long bed, 5 spd. Air. 2 TO CHOOSE from
'81 DATSUN King Kab 4x4
'79 DATSUN King Kab
'79 FORD pick-up
'79 DODGE Custom Power Wagon
'80 DATSUN King Kab
'79 DATSUN Long Bed Pickup
'78 DATSUN King Kab
'80 FORD 4x4

85 USED CARS & TRUCKS IN STOCK
WE ARRANGE EASY FINANCING
READY FOR DELIVERY INSTANT CREDIT LINE
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TOWN & COUNTRY PONTIAC-DATSUN
8903 BELAIR ROAD—IN PERRY HALL
2 miles north of beltway exit 32

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