Bargain Center

Kleenex Paper Towels 100 sheets per roll 54¢
Kleenex Facial Tissue 200 per box 64¢
Delsey Toilet Tissue 330 count per roll 87¢ 4 rolls
Kleenex Table Napkins 140 count 64¢

With this coupon only.

Bargain Center

Corelle dinnerware.
Free
$14.50 platter.
with purchase of 16 piece set.
$38.65 off 35.99 Reg. price without the platter, $74.64

With this coupon only.

Bargain Center

Polyester Blanket, Twin or full.
3.77 Regularly $7.95
Washable. Terrific buy at this low price.
Save 52%

With this coupon only.

MONTGOMERY WARD LIMITED TIME.

Reduced Prices in effect thru Sat., Mar. 7th.

Monroe St. Only.

Assorted catalog overstock super dress clearance.
5.88 Were $13-$18
Snap up, stock up and save. Take advantage of our incredible fashion values in dresses. Go everywhere styles. Various size assortment.

Special buy.
Assorted knit tops for now into Spring
3.88
An assortment of knit tops at a marvelous price. Quality features, various styles, colors and fabrics. Styles may vary. Misses' S,M,L.
Misses' Sportswear

Unassembled 8318 6314
$10-$13 off!
Wrought iron corner-style or flat-back baker racks.
Your choice 49.88 Reg. $62.99
Corner model stands 60x30x12" deep, has four shelves. Flat-back stands 62x24x17" deep, has three shelves. Black finish, brass accents help showcase your plants.
$34.99, plant rack 24.88

Save $60
5'7"x8'2" Oriental-look rug-great for any room.
89.99 Regularly $149.99
Our beautiful rug has a classic styling that's right for many decors. Of durable, densely woven Olefin III, in assorted colors and designs. Use for floor, walls.
20% off all decorator rugs.

Selection limited.
25-50% off.
Glamorize your walls with a decorative touch.
Decorative framed pictures under glass. Find Scenics, florals, wildlife in gold-or silver-tone metal or wood frames. Good selection.

Save $4
GAF® self-adhesive vinyl wall tile.
Looks like ceramic, wood shake or brick. Easy to install. Approx. covers 8 sq.ft.
$42.30, vinyl tiles 37.80 ctn.
6.97 pkg. of 8 Regularly $10.99

1900
Save $12.98
Clock radio features LED time readout.
Set AM radio and 24-hour clock to wake you to your choice of music or alarm.
16.97 Regularly $29.95

Save 22%
"Mill Valley", foam-back nylon carpet.
Multi-level-loop styling. Foam back softens steps; no pad needed. In 5 colors.
$4.99, "Highwood" foam back, 6.99 sq.yd.
6.99 sq.yd. Regularly $8.99

$5 off.
Cool knit sport shirts for men.
5.97
Regularly $11
Short-sleeved style has two pockets, hemmed bottom. Solid hues, in machine-wash polyester interlock. S-XL

Save 50%
8x10 collection frames for favorite pictures.
Multi-opening frame in gold-tone metal. Ideal for favorite snapshots. Similar to illustration.
2.33 Regularly $4.69

Save $7
Our new compact mist curling iron.
7.88
Regularly $14.99
Only 10" long so you can take it anywhere. Swivel cord and built-in stand. Ready dot indicates when unit is hot enough to use.

Save 28%
Easy-Stik® 12x12" vinyl/asbestos tile.
22.05 ctn.
Regularly $31.05
Easy to install. Just peel off back, press in place. Choose from A variety of colors. In-stock patterns.
$42.30, vinyl tiles 37.80 ctn.

AC DC, batteries extra.
Save $20
3983
AM/FM radio with cassette recorder.
Record "live" with built-in mike or directly from radio. LED output lights.
59.97 Regularly $79.99

Automotive Department.
Save $5
Our 90 psi portable air compressor.
Features a 10' cord that plugs into lighter, inflates all types of tires.
16.88 Regularly $21.99

ORTHO Home Pest Killer
Value.
Ortho® home pest killer.
9.98 1/2 gal.
Wards low price.
All ready to use. No mixing required. Do-it-yourself control of roaches, ants, spiders, silverfish, etc.

Men's & Boys' MVP Skips®.
Save $6 8.97 Regularly $15
Assorted styles, sizes for men/boys.

MONTGOMERY WARD

Monroe St. Phone: 244-2000

Support, participate in Buy In/Buy Us Week!

March 1-8, 1981

Buy In, Buy Us week ends with conference, banquet

By Portia E. Badham
AFRO Staff Writer

The "Buy In, Buy Us" campaign going on this week in Baltimore will culminate Sunday, March 8 with a banquet, featuring H. Naylor Fitzhugh, former vice president of Pepsi Cola, as the guest speaker at the Hilton Hotel downtown.

The week-long campaign, sponsored by the HUB organization's economic development committee, is aimed at getting blacks to support black businesses. The purpose of the campaign is to strengthen black and minority owned businesses in Baltimore.

"Buy In, Buy Us" is the brainchild of Terry Addision, chairman of HUB's economic committee.

He said, "Buy In, Buy Us is something that should attract everyone. There's no way you can be black, live in the metropolitan area and not participate in this program."

Addison is president of the eight-year-old insurance firm, Atlas Insurance Agency, which received a $5 million contract with the World Trade Center at the Inner Harbor.

Raymond Haysbert, president of HUB, stated, "We feel that as an organization our efforts will be designed to make the free enterprise system work within the minority community as it does in the majority community.

"The HUB organization is building self-interest plans to aid and raise the image of black businesses within the black community."

Former Pepsi Cola vice president H. Naylor Fitzhugh, the guest speaker for Sunday's program, will address the theme "Moving Up to Higher Ground, Getting Down to Basics."

Fitzhugh, who retired in 1974, served as vice president of Pepsi for nearly 10 years and is now a project consultant for the company.

He received a special award as "Dean of Black Business" from Black Enterprise Magazine in 1974 and has written several articles and booklets in marketing, management and minority business enterprise.

Also included on the program will be a fashion show by two local modeling groups, Travis Winkey and Company and Korea, Inc.

The Julius Brockington Ensemble will provide musical entertainment. There had been some discrepancy that Brenda Alford was scheduled on the program. However, HUB officials report that annoucements made listing her as the guest was made in error.

On Saturday, the group will hold a "brain-storming" session beginning at 9 a.m. at the Hilton Hotel. Among those topics to be discussed are communications, future projects, community education, ownership and budget and finance.

Various business and community persons will participate in the session which is expected to meet at least four hours.

"We want anyone to participate," said Addison. "We need doers, movers, thinkers and shakers."

The group will also begin plans to assess the impact of black on black businesses this week during the campaing. Addision stated that several types of businesses throughout the city were targeted to watch.

He said that the main thrust of the campaign is scheduled for Saturday's business day. The group also hopes that the efforts made this week to generate interest to support black businesses will continue after the official campaign has ended.

The black consummumer should be able to locate a black-owned business that provides just about the daily goods and services needed. Many of the businesses in the city are the first of its kind owned by a minority or the only one of its type in Baltimore.

There are several approaches that can be taken during the "Buy In, Buy Us" campaign. Not only can blacks support black-owned businesses but they support the blacks who work in white-owned operations that might benefit from a commission from a sale.

Or where there are franchises owned by a black, business could be done there.

Whatever the case, the buying should be done so that the black dollar begins to stay in the black community. And while it doesn't turn over now, continued support of black businesses will help turn several times and perhaps never make its way to the white community.

H. Naylor Fitzhugh

Raymond Haysbert

Tyrous Addision

City, CEBO sponsors minority business seminar

The city of Baltimore, in cooperation with the Council for Equal Business Opportunity, (CEBO), will sponsor a seminar on doing business with the city on March 14.

The program, entitled "How to do Business With Baltimore City", will take place at Mergenthaler Vocational - Technical School, 3500 Hillen Rd., from 8:15 a.m. until 4:00 p.m.

Attendance at the seminar is limited to the first 300 applicants, so all interested parties are urged to contact John Clark Mayden, (396-4313) or Benjamin Whitten, (669-3400).

City officials participating in the program include city solicitor Benjamin Brown, Jay Brodie, Commisioner of Housing and Community Development; Francis W. Kuchta, Director of Public Works; Richard Sheckells, Administrator of Contractor's Qualification Committee; Stanley Zelmansky, city Purchasing Agent; and Charles White, Compliance Officer, Baltimore City.

The Office of Equal Opportunity Compliance of the Law Department is coordinating the participation of City agencies to assure that the objectives of the new

(Continued on Page 18)

Benjamin Brown

M. Jay Brodie

A guide to Baltimore's black businesses

Black businesses are everywhere in the state and they are as different and unique as the people they serve.

Nearly all goods, services and products can be obtained from a minority business.

The following is listing of black businesses in the metropolitan area.

accountants
Davis Allen C.P.A., Linwood Jennings, C.P.A., King & Brooks, C.P.A., Royce J. Lokeman, C.P.A.

architects
Atti Consultants, Ltd., Leon Bridges Co., Bernard C. Madison, Sulton & Campbell & Assoc., Edward Taylor, (A.I.A.).

artist
Mr. Frank, Nathaniel Parker, Jr.

attorneys
W. Emerson Brown, Jr., Brenda Clark, James L. Foster, Askew W. Gatewood, Jr., Larry S. Gibson, Roberta Gill, Vegnon F. Greene, Charles P. Howard, Jr., Harry H. Braxton, Kenneth L. Johnson, Richard V. Johnson, Charles J. Josey, Jacques Leeds, Juanita Mitchell, David Mitchell, Clarence Mitchell, Jr., Michael B. Esq. Mitchell, Larry W. Newell, A.U. Patrick, George L. Parrish, Dwight Pettit, John Rhines, Anthony W. Robinson, Dashiell & Roberts Singleton, DeHaven L. Smith, James E. Stancil, Joseph H. Thomas, Jr., Kenneth Thompson, Charles L. Williams, John S. Wood.

advertising
Fleet Photo graphics, Inc., I & D Studios, Minority Business Directory.

air conditioning
McDonald Mechanical Contractors.

animal hospital
Ammos Animal Hospital, North Fulton Animal Hospital.

appliances
Boon's Furniture & Appliance Co., Lindsey's TV & Record Shop, Rucker's TV & Record Shop, George R. Shelton III.

automobile accessories
automobile repairs
Annapolis Service Center, All-State Collision, Central Auto Repair, Esquire Car Care Center, Hunter Body & Fender Shop, Northwest Body & Fender, Shin's Auto Body & Paint Shop.

automobile salesmen
Paul Brice, Irving Charles, Shirley Diggs, Billy Edwards, Melvin Humphry, Wilber Jones, Lester Parker, Rick Pender, Lawrence Rawlings, Loney Rawlings, Percy Smith, Robert Tyler.

bakeries
Donald Duck Donuts, Salaam Bakery.

barber shops
Blackwells Styling Parlor, Capels Barber Shop, Dolfield Barber Shop, Esquire Barber Shop, Hamlin's Barber Shop, Harry's Afro Hut, Hilltop Barber Shop, House of Swindell, James Barber Shop, Lenny's House of Naturals, Marco's Unisex Hair Styles Park Heights Barber Shop, Parklane Barber Shop, Sanitary Barber Shop, Saunder's House of Styles, Sportsman Barber Shop, Third World Barber Shop, VIP Barber Shop.

beauty salons
Blair's Beauty Salon, China's Beauty Shop, Gwynn Oak Beauty Salon, L & L Beauty Center, La Princess Beautyrama, Lenita's House of Beauty, Linda's Beauty Salon.

beauty supplies
E & H Distributors

bike shop
Esquire Sports Shop.

bookkeeping
Brown & Watson, Melvin A. Greene, H & L Bookkeeping & Ta Service, Royce J. Lokeman, Pasley Graham Booking Agency, Professional Income Tax.

bowling centers
Lafayette Bowling Center, Liberty Heights Bowling Academy, Walbrook Bowling Center.

bus charter
Mallory's Transportation Service.

bus rentals
B E & H Bus Service, LTD., Jay's Transportation Service, Mallory's Transportation Service, S & P Bus Rentals.

banks
Paul J. Cockrell.

camping equipment
Esquire Sports Shop.

car wash
Park Circle Car Wash.

(Continued on Page 18)

E $ H DISTRIBUTORS, INC.
Wholesale Distributors of Beauty Aids/Cosmetics Hair Care Items (Professional & Retail) and General Merchandise
Distributors of
French Perm
Summit
CLAIROL
UltraSheen
Sta-Sof-Fro
tcb
Wella
REVLON
SOFT SHEEN'S CARE FREE CURL
PRO-LINE
"Don's Come Back Hair"
Ernest Young, President
Phone 301-332-0209
Raleigh Building 1100 Wicomico Street Baltimore, Maryland 21230

THE INNER HARBOR MARINA
SAIL BALTIMORE DOWNTOWN
Taste the twin pleasures of boating life and city life in the Chesapeake Bay area's newest marina...with the latest, most modern floating docks.
- 158 slips with individually consoled electric & water service
- Heads and Showers
- Service Center.
- 24-hour Staff attention
- Within walking distance of all Inner Harbor office buildings, museums and festivities
- Convenient to Baltimore's finest restaurants, shops, and theatres
- Agent for Dinner and Theatre reservations

NOW accepting Reservations for permanent dockage and transient cruises
Contact: Captain William L. Flohr, Jr., Marina Manager
(301) 837-5339
THE INNER HARBOR MARINA OF BALTIMORE, INC.
400 Key Highway • Baltimore, Maryland 21230