BUSINESS/REAL ESTATE

This week's financial section produced by P. E. Bedham

G&M Oil increasing Beth Steel business

When G&M Oil Company, a Baltimore minority-owned heating oil firm, was formed in the early '60s, Rudolph Gustus was its first and only truck driver. Now he's vice - president and chief operating officer of the firm.

Gustus started at the bottom of the ladder but he admits, with a smile, that his climb was made easier by the fact that it was his dad, James, who started the firm.

For a little more than a decade, the firm was strictly a domestic heating-oil firm. G&M broke into industrial heating-oil sales just a little over four years ago.

Bethlehem Steel's Sparrows Point plant was one of its first industrial customers and now, according to Gustus, "It's one of our biggest, if not the biggest, customer we have."

Last year's sales of No. 2 heating oil to Bethlehem Steel were well over half-a-million dollars.

Gustus enjoys his relationship with Bethlehem Steel and its people. From the time of his first visit with the purchasing people at the plant, he went out there simply looking for new business. He says, "Bethlehem's people have been most cordial. They're sharp business people and they don't give anything away. The only thing they ask is that you be competitive with other vendors, and we are."

So far G&M has only sold No. 2 heating oil to Bethlehem Steel, "but someday I'll be selling Bethlehem Steel No. 6 oil," says Gustus with confidence. But to get into the No. 6 business will take some doing on his part.

Right now G&M's largest tanker trucks carry 8,000 gallons and are as large as any tankers on the road. But sales in bulk of No. 6 oil will require barge, not truck, deliveries.

"I've already been up to Bethlehem to the corporate offices and talked with Dick Young about No. 6 business," said Gustus.

Young is the purchasing manager for the raw materials - metals group, the office that coordinates all corporate oil purchases.

And Gustus is also looking beyond No. 6 oil as a way to expand G&M's business. "I'm taking a long, cold look at coal right now. It's got to be our oil sources down the road. We'll have to use what petroleum supplies we have for those energy needs for which substitute fuels cannot be used.

Industry is already making the move to coal where it can. Residential heating with coal will have to come one of these days.

The firm has 21 trucks and employs 40 to 50 people.

This article was printed in part from the Bethlehem Steel's in-house publication, Bethlehem Review which comes out quarterly.

STARTED AS DRIVER — Rudolph Gustus who started as a driver with G&M Oil Company, stands in front of one of the firm's 21 tank trucks.

Wells Fargo pays $18,000 settlement

Attorney General Stephen H. Sachs has announced that Wells Fargo Armored Service Corporation has agreed to pay the state $18,000 in settling its part of an antitrust suit brought against it and Brink's, Incorporated.

In June, 1978, the Antitrust Division of the attorney general's office filed suit in Baltimore federal court against Wells Fargo and Brink's on behalf of Maryland's political subdivisions and governmental agencies alleging that the two armored car companies conspired to allocate customers, divide territories and submit collusive, rigged bids in violation of the federal antitrust laws. The state's suit against Brink's is still pending.

Under the terms of the settlement, the money from Wells Fargo will be divided among the subdivisions and governmental agencies that purchased armored car services between 1968 and 1975, the term of the alleged conspiracy.

Although Wells Fargo did not admit liability, it did agree to the entry of a final judgment and consent decree containing an injunction forbidding it from continuing the alleged violations of the antitrust laws.

The money received in today's settlement is several times the amount that would have been obtained through the settlement of a nation-wide class action suit brought against the Wells Fargo and Brink's in Atlanta, Ga.

Maryland declined to participate in that case, which arose following an investigation of the two companies by the United States Justice Department.

The Justice Department investigation resulted in federal indictments of Brink's, Wells Gargo and six executives of those corporations in 1977, accusing them of antitrust violations.

All defendants entered pleas of nolo contendre in 1978. Brink's and Wells Fargo then were fined a total of $1 million dollars.

Real estate news

Saundra Northington-Wilson has been appointed sales manager of the Gelson Drive office of Otis Warren Realty.

Mrs. Wilson joined the firm October 1977 as a full-time sales associate.

She is a member of the Real Estate Million Dollar Association, the LTD executive committee associate division and the membership committee of the Greater Baltimore Board of Realtors.

In the past three years she has sold over $6 million worth of residential sales, serving more than 150 families.

Saundra Wilson

Patricia Davis

Patricia Davis, realtor-associate with Otis Warren and Company, closed over $1 million in residential sales for the calendar year.

Mrs. Davis, a designee of the Graduate Realtor's Institute, and a candidate for the associate-broker's license, is a real estate instructor at the Community College of Baltimore.

G&M OIL

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Warning: The Surgeon General Has Determined That Cigarette Smoking Is Dangerous to Your Health.

NOTICE

BEFORE THE
PUBLIC SERVICE COMMISSION
OF MARYLAND
CASE NO. 7456

IN THE MATTER OF THE INVESTIGATION BY THE COMMISSION ON ITS OWN MOTION OF LIFELINE RATES FOR ELECTRIC SERVICE.

Notice is hereby given that in accordance with Section 114 of the Public Utility Regulatory Policies Act of 1978, the Public Service Commission of Maryland will be conducting evidentiary hearings for the purpose of determining whether or not a Lifeline Rate (defined as a rate for essential needs of residential customers which is lower than a rate which reflects the cost of providing that service) should be implemented by Baltimore Gas and Electric Company, Delmarva Power & Light Company, The Potomac Edison Company, Potomac Electric Power Company and Southern Maryland Electric Cooperative, Inc.

Any party desiring to intervene in this proceeding and who can demonstrate sufficient interest and desire to produce direct evidence must file, through Counsel, eight (8) copies of a Petition Requesting Leave to Intervene with the Public Service Commission, American Building, 231 East Baltimore Street, Baltimore, Maryland 21202, by no later than the close of business on Friday, November 28, 1980.

A prehearing conference will be held on Friday, December 5, 1980 in the Commission's 14th Floor Hearing Room, American Building, 231 East Baltimore Street, Baltimore, Maryland 21202, beginning at 2:00 o'clock, p.m. At that time, the Petitions for Leave to Intervene and other preliminary matters will be considered.

THE LIVING CHURCH

Free Thanksgiving day dinners for the needy

Ten years ago, the Rev. William W. Payne former pastor of Wayland Baptist Church told his members he was leaving the church "Because I want to go into the community and help people. I want to help the helpless, work with drug addicts, alcoholics and establish a community house in the inner city."

Today, Rev. Payne continues to work with the helpless, feed the poor, lonely and sick. Members of City Temple Baptist Church, 317 Dolphin St., where the Rev. Payne is pastor and founder, are now making plans to serve dinner to 6,000 people Thanksgiving day.

Dinner will be served from 12 to 4 p.m. at City Temple, Pleasant Grove Baptist Church, 214 S. Loudon Ave., and the House of Hope at Wolfe and 20th Street.

Mrs. Zadie Simon, a member of the church who is working with the committee to prepare dinner says, "We expect to feed more people this year because so many people are unemployed."

Dinners will also be delivered to senior citizen homes and there is no charg for the dinner and no questions will be asked.

City Temple serves a free lunch daily and twice a week clothing is distributed and the church also finds temporary homes for the homeless.

Mrs. Simon states people start forming a line in front of the church as early as 10 a.m. Thanksgiving day for dinner. When Rev. Payne served his first Thanksgiving dinner at City Temple, there were only 50 people. He says each year it continues to grow.

"All of the food is donated by members and friends of the church and prepared at members homes. Rev. Payne says he has always had a great concern for everyone but especially for those who are unloved and unwanted."

Thanksgiving dinner for senior citizens will also be served on Nov. 26 at St. Mark's United Methodist Church, Liberty Heights Avenue and Garrison Boulevard.

The dinner is being sponsored by the Urban League. Starting at 12:30 p.m. the dinner which is a voluntary effort on the part of staff and friends of the League, is given in an effort to let residents in area nursing homes know that they have not been forgotten during the holiday season.

The Urban League has invited 300 citizens and some of the residents who will attend this year's affair have attended previous dinners. As in the past, the menu will consist of turkey, ham, sweet potatoes, greens, a fruit basket, sweet potato pie and ice cream.

The Rev. Bernard Keels, pastor of St. Mark's has once again made the church's facilities available to the league. Miss Maggie C. Lane, director of the league's education and youth incentives department, is serving as chairperson for this year's dinner.

The warmth of this Thanksgiving season will also be shared for the first time with five community organizations new to the Goodwill Thanksgiving dinner.

The Goodwill dinner for 1,700 persons in need will be held on Thanksgiving eve at the Masonic Temple on Eutaw Place.

"We are reaching out to many senior citizens, families and disabled by providing Thanksgiving dinner to a larger number of poor but deserving persons," said Harvey E. Kettering II, president of Goodwill.

Kettering said, "For those of us blessed with a warm hearth and bountiful table, this dinner provides us a way to share with those less fortunate."

Women's Day at Wayland

Last Sunday was Women's Day at Wayland Baptist Church, 3200 Garrison Blvd., where the Rev. Darneal F. Johnson is pastor, assisted by the Rev. J. Edgar Henson.

The day began with a prayer service at 7 a.m., after which coffee and dough nuts were served.

The Rev. Mrs. Dorothy Finch, a former member of Wayland and presently an associate minister at Mount Carmel Baptist, told the congregation at the family worship hour what love is and what love isn't.

At the morning worship service, Mrs. Bessie Mason of Faith Baptist, expounded on the theme, "Christian Women United, Exemplifying God's Love." In her message she challenged the women not to practice their theme only that day, but to continue to do so throughout the year.

The congregation was treated to a delicious smorgasbord following the morning service, which had been cooked and prepared by the ladies of Wayland. Gentlemen assisting included James Long, James Saunders, Clayton Smith, Austin Walker and Ronald Wells.

As a fitting climax to the end of the Women's Day observance, the Dunbar Chamber Choir under the direction of Hugh Carey and the Women's Day Chorus under the direction of Mrs. Janet Campbell, organist and Miss Penelope Calloway, pianist, were presented in a mini recital.

Mrs. Dorothy Barrick, poet laureate, did impressive readings on love.

At the social hour which followed there was a table beautifully decorated and laden with cake, nuts and mints for the guests' pleasure. At either end of the table was a tidbit tree. The fountain flowed with red punch.

The theme of love was carried out by the 75-voice Women's Day Chorus, with such hymns as "Love Divine", "I Love The Lord", "Love Lifted Me" and "Jesus I Love You."

Stirring renditions of "Where He Leads Me I Will Follow", "One More Time" and "Thou My Everlasting Portion" led by Mrs. Valerie Fields, added to spiritual atmosphere.

Other talented soloists for the day were Miss Roslyn Gross, Mrs. Lucille McCormick, Mrs. Maryetta Hyman, Miss Tamara Coxson and Mrs. Harriet Johnson.

The Chorus consisted of members of all the church choirs, encompassing all ages — the Morning Choir, Women's Chorus, Voices of Wayland, Sanctuary Choir, Gospel Chorus, Chancel Ensemble and the Choralettes.

Mrs. Harriet Johnson

Mrs. Cynthia Robinson

A further display of love came in the afternoon when all the captains were presented with trophies. Mrs. Janet Thomas, Mrs. Micah Lee Holcomb and Mrs. Marie Shaw, top money raisers also received plants.

Mrs. Harriet Johnson, chairperson and Mrs Cynthia Robinson, cochairperson, presented gifts to all committee chairpersons. They were Ms. Daisel Coffey, finance; Ms. Carolyn McCamey, hospitality; Mrs. Carolyn Smith, activities; Ms. Helen Shaw, publicity; Mrs. Thelma Kilby, social; Mrs. Iva Broadnax, decorating; Mrs. Alice Cooper, revival; Mrs. Gladys Dozier, souvenir ad book; Mrs. Elnora Boykins, smorgasbord and Mrs. Mary Jones, honorees.

Mrs. Robinson received a plant from Mrs. Johnson and Mrs. Johnson was presented a basket of red and white carnations by Mrs. Mary Jones.

The red and white colors for the day were displayed throughout, beginning with the artistically designed banner which hung over the pulpit, proclaiming it was the Seventieth Annual Women's Day. Red and white carnations decked the altar. The 32-page souvenir booklet was attractively done in white with red lettering, picturing women clustered together in a heart.

Members of the Chorus wore attractive red blouses and white skirts in the morning and white dresses in the afternoon, adorned with red and white clusters of ribbons.

The ushers wore white with red and white corsages, as did the participants, who were attired in red and white of some form.

Other members serving on committees, captains or participating on the program included:

Wilhelmina Abrahams, Wanda Adams, Marie Allmond, Gwendolyn Arnold, Darlene Austin.

Vera Bagwell, Inez Boles, Mary Boozer, Maria Bowles, Elnora Boykins, Sally Broadnax, Christine Brown, Louise Bullock.

Grace Calloway, Barbara Carter, Denise Carter, Minnie Christian, Laura Christopher, Carrie Clark, Odessa Coates, Alice Cooper, Joan Cooper, Geraldine Cowling.

Evelyn Demines, Lillie Dickens, Lillian Douglass, Mary Drake, Elizabeth Durrette.

Lillie Edwards, Nora Etheridge, Annie Evans, Joyce Evans, Sharon Evans.

Normetha Forges, Mamie Foster, Rhonda Frazier, Robin Frazier, Delores Giles, Catherine Green, Catherine Gross.

Clarice Handy, Idelia Hardy, Maylena Harmon, Rosa Lee Hennigan, Joycelyn Hodges, Lizzie Holly, Minnie Holly.

Annie Jenkins, Minnie Johnson, Evelyn Jones, Mary Lee Jones, Vivian Jones, Annie King, Evelyn Knight, Janice Knox, Pearl Leneau.

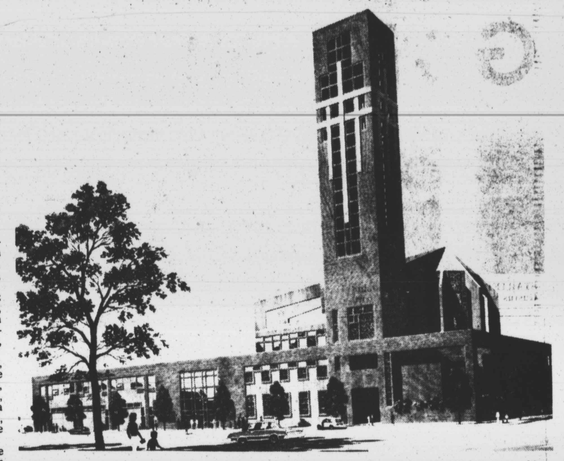
Harriet Madison, Katherine Moore, Loren Murphy, Susie Murphy, Lucile McCormick, Oletha Nettles.

Vista Paige, Mae Peters, Edna Phillips, Denise Powell, Margaret Pritchard, Thelma Reynolds, Mary Rice.

Delia Saunders, Dona Sheffield, Dorothy Shell, Dee Snell, Marjorie Spellman, Gertrude Steele, Rosa Taylor, Roberta Thomas, Tillie Thomas

Margaret Walker, Juanita Wells, Doris Wheeler, Sylvia Williams, Yvonne Willis, Geraldine Wilson, Gertrude Wilson, Ruth Wilson, Louise Wilson, Emmeraline Woodson, Ernestine Wynn.

Mrs. Carolyn Thompson was secretary.



DEDICATION SERVICES were held recently on a vacant lot at the corner of Monroe Street and Clifton Avenue, where the New Shiloh Baptist Church will be built. Shown is an architect's sketch of the new church. The new church will include a 2,000 seat sanctuary with 200 seat choir, chapel for 200, fellowship dining hall for 1,000 persons, 32 classrooms with an outdoor prayer garden, indoor and outdoor baptistry, office suite Also, game room, shop, bride's room, family room and other rooms for use by church board and committees. The Rev. Dr. Harold A. Carter is pastor and the church looks forward to the building being used by members, neighbors as well as by associational and ministerial meetings.

"Enter into his Gate with Thanksgiving and into his court with praise." — Psalm 100-4

UNION THANKSGIVING SERVICE OF CENTENIAL UNITED METHODIST CHURCH, FAITH BAPTIST CHURCH, MEMORIAL BAPTIST CHURCH

THURS., NOV. 27, 1980
11:00 A.M.
AT
CENTENNIAL UNITED METHODIST CHURCH

MONUMENT & STERLING STS.
BALTIMORE, MARYLAND

All Are Welcome

Ministers: Rev. Harold Palmer
Rev. Angus Smith
Rev. Walter E. Paige

MORNING STAR BAPTIST CHURCH
1063 WEST FAYETTE STREET
"The Witnessing Church"
NINETIETH ANNIVERSARY — CELEBRATION OF CHURCH
THIRTEENTH ANNIVERSARY OF OUR PASTOR

Theme: "Ninety Years With Christ" The Lord hath done great things for us; whereof we are glad. Psalm 126:3
Sunday, November 23, 1980
ANNIVERSARY SUNDAY

9:00 A.M. — Church School — Sis. Juanita Gaither, Superintendent
10:45 A.M. — Morning Worship Service — The Rev. Dr. Jacob C. Oglesby, Memphis, Tenn.
1:00 P.M. Dinner Served — Joint Board of Ushers
3:30 P.M. — The Rev. Dr. Jacob C. Oglesby, Memphis, Tenn.
Music For The Day — The Samuel Ray Revival Choir and the Ione Rhodes Fellowship Choir
Mr. James R. Peterson, Mr. Samuel Jonathan Ray and Mr. Ernest Skiles — Musicians
5:30 P.M. — Church Training — Deacon James Gilliard, Director
Tuesday, November 25, 1980
7:30 P.M. — The Rev. Dr. Samuel Reed, Choir and Congregation, Mt. Ararat Baptist Church, Baltimore
Participating
Male, Female, Junior and Young Adult Usher Boards
Wednesday, November 26, 1980
7:00 P.M. — Youth Talent Night
Thursday, November 27, 1980
10:00 A.M. — THANKSGIVING SERVICE
Participating Churches
Rev. Dr. Eddie Wilson, Leadenhall Baptist Church, Baltimore
Rev. Dr. E. W. Williams, First Baptist Church, Fairfield
Rev. Dr. Lorenzo Graves, Calvary Baptist Church, Baltimore
Saturday, November 29, 1980
7:30 P.M. — Church Community Evangelistic Crusade — The Rev. Dr. Harold A. Carter, Choir and Congregation, New Shiloh Baptist Church, Baltimore

ALL ARE WELCOME
Rev. Samuel Ray, Pastor

PERKINS SQUARE BAPTIST CHURCH
2500 EDMONDSON AVE.
CORNER OF WARWICK

SUNDAY, NOVEMBER 23, 1980
Church School Day

8:00 A.M. — Early Morning Worship Sermon By the Pastor
9:15 A.M. — Church School and New Members Class
10:30 A.M. — Open Heart Service
11:00 A.M. — Morning worship — sermon by the pastor
3:00 P.M. — Family Day (Featuring A Skit)
6:00 P.M. — BTU and New Members' Class
Subject: "Who Are You?"
Family Night

REV. RICHARD OGLE
Pastor

St. James Episcopal Church
Lafayette Square Baltimore, Maryland

8:00 A.M. Holy Communion
9:00 A.M. Church School
10:30 A.M. Choral Eucharist Sermon

The Rev. Donald O. Wilson, Rector
Mr. A. Maurice Murphy, Organist

The Public Is Cordially Invited To Attend

SHARP ST. MEMORIAL UNITED METHODIST CHURCH
Dolphin and Etting Streets
SUNDAY, NOVEMBER 23, 1980
9:30 A.M. Church School
11:00 A.M. Morning Worship
Rev. John W. Coleman, Minister
Rev. Arthur White, Assistant Minister

DOUGLAS COMMUNITY CHURCH
"The People of the Way"
Lafayette and Madison Aves.
MARION CURTIS BASCOM
D.D. Minister
James S. Hammond, M. MUS.

SUNDAY
NOVEMBER 23, 1980
Eight and Eleven O'Clock
Marion C. Bascom, Preaching

No Man Is An Island —George Mead
Ride The Charriott —Noah Ryder
For The Beauty Of The Earth —Buryl Red
God Is My Shepherd —Jordan Young

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John Gwynn, head custodian

Funeral services for John S. Gwynn, 70, were held Nov. 19 at Asbury United Methodist Church. Mr. Gwynn, of the 4700 block Forge Road in Perry Hall died Nov. 17 after a lengthy illness.

After his retirement in 1971, he was made an honorary alumnus of T owson State. He started working at Towson State College at the age of 15 as a janitor for his father, who was head custodian. In 1945, he became head custodian until 1957. Mr. Gwynn was the financial secretary at Asbury United Methodist Church for 40 years and financial secretary for Lodge No. 1 of the Union of Brothers and Sisters of Forge Asbury.

Mr. Gwynn was also a charter member of the Chase Charge Male Chorus.

In addition to his wife, he is survived by Mrs. Frances G. Walker, a sister; two brothers, the Rev. George B. Gwynn and the Rev. Moses L. Gwynn Jr.,