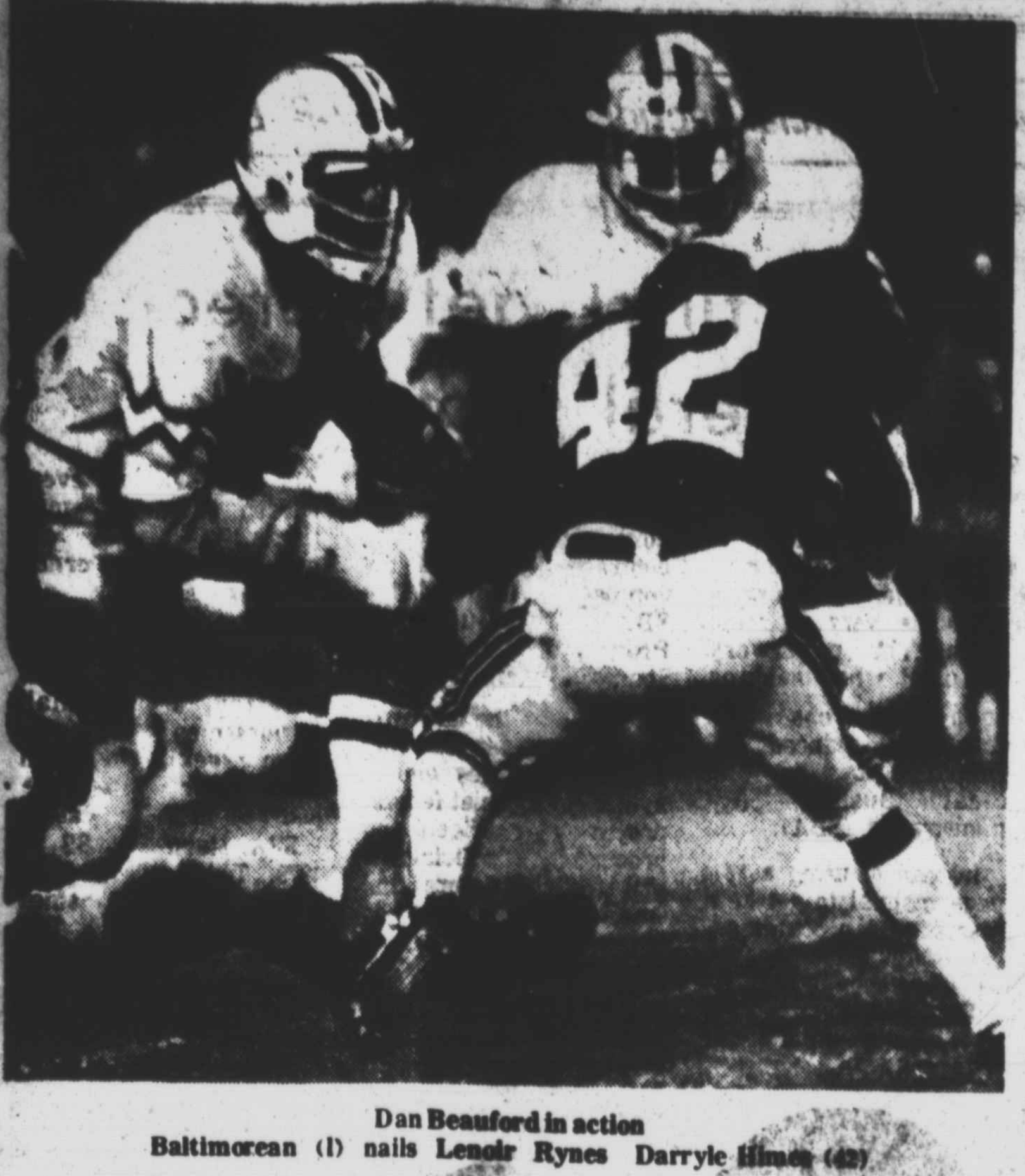

Dan Beauford in action
Baltimorean (l) nails Lenoir Rynes Darryle Himes (42)

Baltimore duo leading J.C. Smith resurgence

By Greg [illegible]
Special to the AFRO

CHARLOTTE, N.C. — The coaching staff of Johnson C. Smith University knew that it would be hard to replace some of the defensive veterans that graduated from the 1979 team.

One test would be finding a man to replace All-American defensive tackle Alfred Wring. The man to step forward was Maryland Eastern Shore transfer Daniel Beauford, a graduate of Lake Clifton High School.

"At first I thought that it would affect me to try and replace him," explained Beauford. "But I steadied myself and came into my own because I hate when people doubt my potential. If someone else can do it, I feel I can do it better."

Beauford does not have to take a back seat to anyone. The sophomore defensive end has led the Golden Bulls in total tackles and sacks from the very first game. He has the ability to slide off of would - be blockers quickly to get the ball. In six games Daniel has been in on 66 tackles (23 solo), 10 quarterback sacks, batted down 5 passes and recovered 3 fumbles.

"I have the attitude that no one can block me and I feel I must make the play," stated Beauford, who once was tried at tackle.

"I prefer end because I can move more freely and am more aware of what blocking to expect." Beauford made NAIA - 26 defensive player of the week against Hampton Institute. He had 13 tackles, batted down 3 passes and picked up a fumble. "I am a very aggressive player, always staying after my man," explained Beauford. "I try always to know where I am on the field and do what ever it takes to get there."

Much of Daniel's success comes from an intense summer weight training program. "Since having increased my weight, I have gained more confidence, expecially when I go against guys that are 20 to 30 pounds heavier. You need it all," explained Beauford.

The other half of the Baltimore Bulls is the soft spoken, middle linebacker, Reginald Wilson, a strong, graceful athlete that lets his action speak for itself.

A product of Baltimore's Forest Park High School, Reggie missed out on the first game of the season, but quickly made up for lost time. The next game he was all over the field, totaling 18 tackles and one interception. "One thing that enables me to get to the ball is that I stay low when I make contact with my man," explained Wilson.

"Being aggressive is another asset. But the most important to me is reading offensive keys. That's why I like to watch lots of film."

Before the start of the year, Wilson was playing end on defense but found himself out of position.

"At defensive end, I was put in 3-point stand and didn't feel comfortable at all," noted Wilson. "I felt like I was being slowed down. At linebacker I have a totally different frame of mind."

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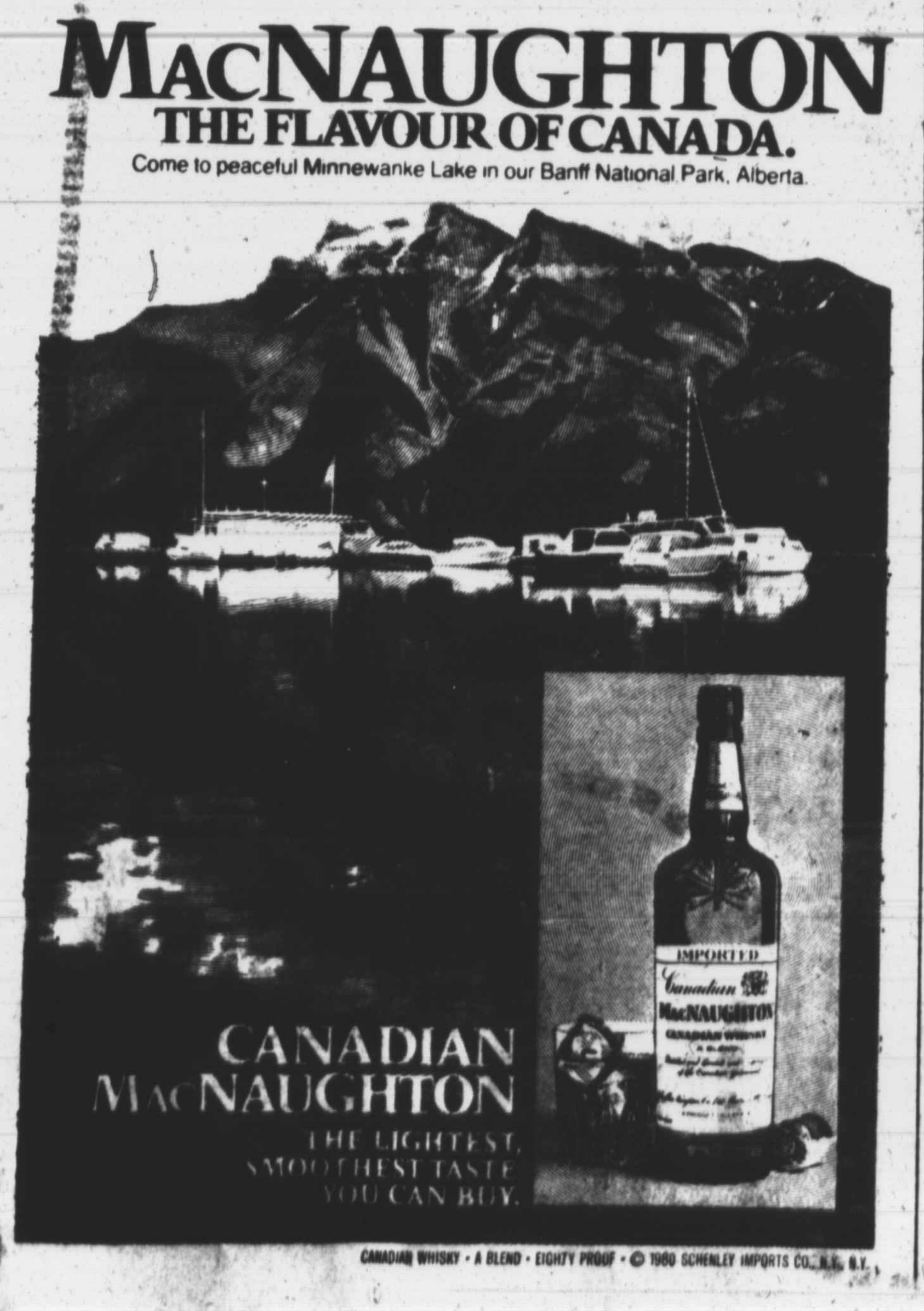

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FOOT BALL

COLLEGE GAMES
Saturday
Morgan at A and T
Howard at Hampton
Central St. at Bowie
UDC at Salisbury St.
Delaware St. at Towson St.
Bethune at Norfolk St.
Livingstone at St. Paul's
Eliz. City at Fayetteville
S.C. State at Morris Brown (N)
W. Salem at J.C. Smith
Tuskegee at Fla. A-M
Knoxville at Fisk
Atlanta Bapt. at Ft. Valley
Moravian at Johns - Hopkins
Ala. A-M at Ala. State
Miles at Morehouse
W. Md. at Dickinson
Savannah St. at Newberry
Clark at Albany St.
Lane at Ky. State
Southern at Tenn. State
Grambling at T. Southern
Langston at Ark-Pine Bluff (H)
Prairie View at Miss. Valley
Bishop at Alcorn

NFL SCHEDULE
Sunday
Baltimore at Kansas City
Minnesota at Washington
Atlanta at Buffalo
Dallas at St. Louis
Green Bay at Pittsburgh
Houston at Denver
Miami at Oakland
New Orleans at Los Angeles
New York Giants at Tampa Bay
New York Jets at New England
Philadelphia at Seattle
San Diego at Cincinnati
San Francisco at Detroit
Monday Night
Chicago at Cleveland

College results

FOOTBALL
Howard 35, A and T 14
JC Smith 21, UDC 6
Va. Union 26, Norfolk St. 26
Hampton 16, Va. State 9
St. Paul's 12, Bowie State 11
N.C. Central 28, Eliz. City 14
S.C. State 21, Fla. A-M 19
Fayetteville 26, Livingstone 0
Central State 24, W. Salem 17
Clark 44, Savannah St. 26
Knoxville 20, Miles 12
Ky. State 12, Ark-Pine Bluff 6
Tenn. State 40, Nicholls 15
W. Va. State 14, Bluefield 6
Morehouse 14, Fisk 7
Morris Brown 10, Ala. A-M 10
Ala. State 30, Albany St. 27
SE Missouri 57, Mo. Lincoln 3
Grambling 24, Jackson St. 14
Southern 15, Alcorn 7
Miss. Valley 20, T. Southern 12

YOU KNOW
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Wheelchair cagers open Sunday against Va. five

The Baltimore Ravens wheelchair basketball team launches its official 1980-81 season tomorrow (Saturday) evening at Kenwood High School, Marlyn Ave., and Stemmers Run. Tipoff is scheduled for 7:30 o'clock.

The visiting Virginia Beach Sun Wheelers are the newest of five entries in the Capital Conference of the National Wheelchair Basketball Association. The other teams which comprise the conference are the Ravens, the Capital Smokers, the Washington U.F.O.s, and the Richmond Rim Riders.

Tickets for this, or any home game, can be purchased in advance at the League for the Handicapped, 1111 East Cold Spring Lane, for $1 or at the door for $1.25.

To date the Ravens have played one exhibition game. They "blew out" the Philadelphia Spokesmen last Saturday 45-15.

Co - sponsored by the League and the Maryland Rehabilitation Center, Ravens are the only wheelchair basketball team in the state competing in the National Wheelchair Association.

Grid standings

CIAA Unofficial			
N.C. Central	5	0	0
W. Salem	4	1	0
Va. Union	4	1	1
Eliz. City	3	2	0
St. Paul's	3	2	0
J.C. Smith	2	1	0
Fayetteville	3	3	0
Hampton	2	3	0
Norfolk St.	2	3	1
Va. State	[illegible]	3	0
Livingstone	0	4	0
Bowie State	0	5	0
MEAC Unofficial			
S.C. State	4	0	0
A and T	2	2	0
Howard	2	2	1
Bethune	1	[illegible]	0
Fla. A and M	1	1	0
Delaware St.	0	4	0

WINNER AND STILL ... — WBC heavyweight champion Larry Holmes took it upon himself to declare Jimmy Carter the "winner and still president" when he visited the White House late last week.

CHEVY'S UP AHEAD FOR 1981
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1981 is off and running at your Chevy dealer's now. So now's the time to come in and see a great new year of great new Chevrolet cars and trucks.

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Come see the new mid-size Chevy Malibu that proves a car can seat six adults and still have "pizzazz."

Then take a look at the beautifully new Monte Carlo, with virtually every inch reshaped and line resculpted.

And for '81, there's a GM-developed on-board computer that continuously monitors and adjusts your car's performance to suit driving conditions ... automatically! It's called Computer Command Control. And it's standard on every 1981 gasoline-powered Chevy passenger car.

So come on up ahead with all of the 1981 Chevrolets. At your Chevy dealer's now.

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BUSINESS/REAL ESTATE

This week's financial section produced by P. E. Badham

City okays minority business program

By Portia E. Badham
AFRO Staff Writer

After nearly a year of review and revisions, the city's minority business program was finally approved this week by the board of estimates.

The program which was proposed last year and drafted by the city solicitor's office, requires that minority businesses be included in at least 15 percent and up to 25 percent of the construction contracts awarded by the city and at least 15 percent of procurement contracts.

The unanimous vote came at the board's meeting Wednesday and will set the program in motion by Nov. 1 for construction contracts and Nov. 15 for procurement.

According to Benjamin L. Brown, city solicitor, the program will have an impact on the minority business participation with the city.

"This is a major step for minority businesses," said Brown. "With the test run we've already done this year, we've already increased the minority participation in construction in some cases beyond 25 percent."

The program was originally scheduled to come before the board Oct. 22 but some last minute surprises in the executive session, held prior to the public meeting, stalled the vote for another week.

Members of the board who include Hyman Pressman, Walter Orlinsky and Francis Kuchta, were all set to approve the plan and send it on its way, but were caught off guard by a move by Charles Benton, director of finance who recommended that the procurement section of the plan be withdrawn.

In his recommendation to the board, dated Oct. 22, he stated, "While I have no general reservations as to the objectives of the plan, I do not believe it is ready for action by the board of estimates today."

Several minority business leaders who were anxious to see the plan approved, expressed concerns that the removal of the procurement section would only weaken the plan and that it would not make sense to have two separate plans.

Several minority buisness leaders have also raised concerns that the new program could be hurt by "front" companies which are white-owned firms that masquerade as minority firms by hiring black presidents or directors.

There is not any specific clause in the program that states how the Equal Opportunity Compliance office, which will oversee the program, will handle fronts.

But Brown stated, "I expect to see a lot more popping up. But any firm found not to be a bonafide minority enterprise will not be awarded the contract being bid upon and may be excluded from any bidding with the city for a year."

Although females are not defined in the plan as minorities, there is a stipulation in program which will allow female-owned businesses to meet the required percentages.

When a contractor is unable to achieve the 25 percent goal but has achieved 15 percent or more, women business enterprises may be used to achieve the remainder of the goal. If a contractor is unable to accomplish the 15 percent for procurement but has achieved at least 10 percent, WBEs may be used for the remainder.

This provision would allow black as well as white women to be included in the minority participation goal and minority businessmen fear this is a way cutting off black business and allowing more white female-owned firms to get contracts.

Small firms get a break on federal paperwork

Hundreds of thousands of small companies seeking the chance to secure federal procurement contracts got some very welcome news. The paperwork required when seeking such work has been drastically reduced and simplified by the U.S. Small Business Administration (SBA).

Instead of using a 16 - page manual to get on a master SBA procurement list, small businesses soon will use a one - page form.

This computerized data base is made up of small firms capable of performing work on federal contracts and subcontracts. Names of the companies are included in SBA's computerized Procurement Automated Source System (PASS).

PASS lists the names of small companies and their capabilities and is available to assist federal procurement officers and procurement officials of private contractors find small companies to do federal work.

"The amount of paperwork involved in getting on our PASS list has long been a severe burden on many small firms," SBA administrator A. Vernon Weaver said in announcing the new single - page form. "The paperwork burden has deterred some small businessmen and women from seeking federal work. Their gripes were justified in many cases."

SBA started PASS in 1978. Today, more than [illegible] small companies are on the system. The agency has plans to add [illegible] additional small firms in fiscal 1981, the year which began Oct. 1.

Economic education course at Towson

A new specialization in economic education is now available to students in the master of education program at Towson State University.

The new program was developed by the university in cooperation with the Council on Economic Education in Maryland, a group of business, labor, agriculture and education leaders dedicated to promoting economic literacy among Maryland's citizens.

The council, with executive offices at Towson, works closely with the university's economics department and education division.

Economic education specialization is designed to give the student a sound understanding of economics together with the tools to teach at the high school or community college level and to develop curriculum for both private and public schools.

The program also will offer participants the skills necessary to work with direct economic education programs for corporations, chambers of commerce, community organizations and councils and centers for economic education affiliated with the Joint Council on Economic Education.

The program consists of 15 hours of economics, 15 hours of education and 6 hours of electives in a thematic option chosen by the student.

For further information, contact the Graduate Dean (321 - 2500) or the Council on Economic Education (321 - 2137).

27 women graduate from UB program

Twenty - seven women will graduate next month from the University of Baltimore's Women's Program in Management, celebrating their completion of the 28 - credit, 14 month graduate program with ceremonies held in the Academic Center Friday, Nov. 7 at 7:00 p.m.

The guest speaker at the graduation will be Joanne Hogg, president of Byron's Publishers, Inc. Ms. Hogg is a self - employed business woman who presently owns and operates 3 separate corporations with a gross annual sales of 5 million dollars.

She holds a B.A. degree with a minor in psychology from Columbia Union College, and has wide experience in marketing, advertising, printing and composition, and health care as well as publishing. She is also a consultant in health care administration.

The Women in Management Program, now in its fourth year of graduation, is designed for women seeking entry - level managerial positions or advancement within their current employment. Each class begins in May and completes the program in November of the following year. Classes are scheduled on alternating Fridays and Saturdays.

Many of the program graduates have changed directions in their careers, moving out of such fields as education and nursing into business fields such as banking, investment and marketing, while others have been promoted to more advanced managerial jobs with their current employers.

In both cases, many graduates have used the certificate to transfer into the M.B.A. program.

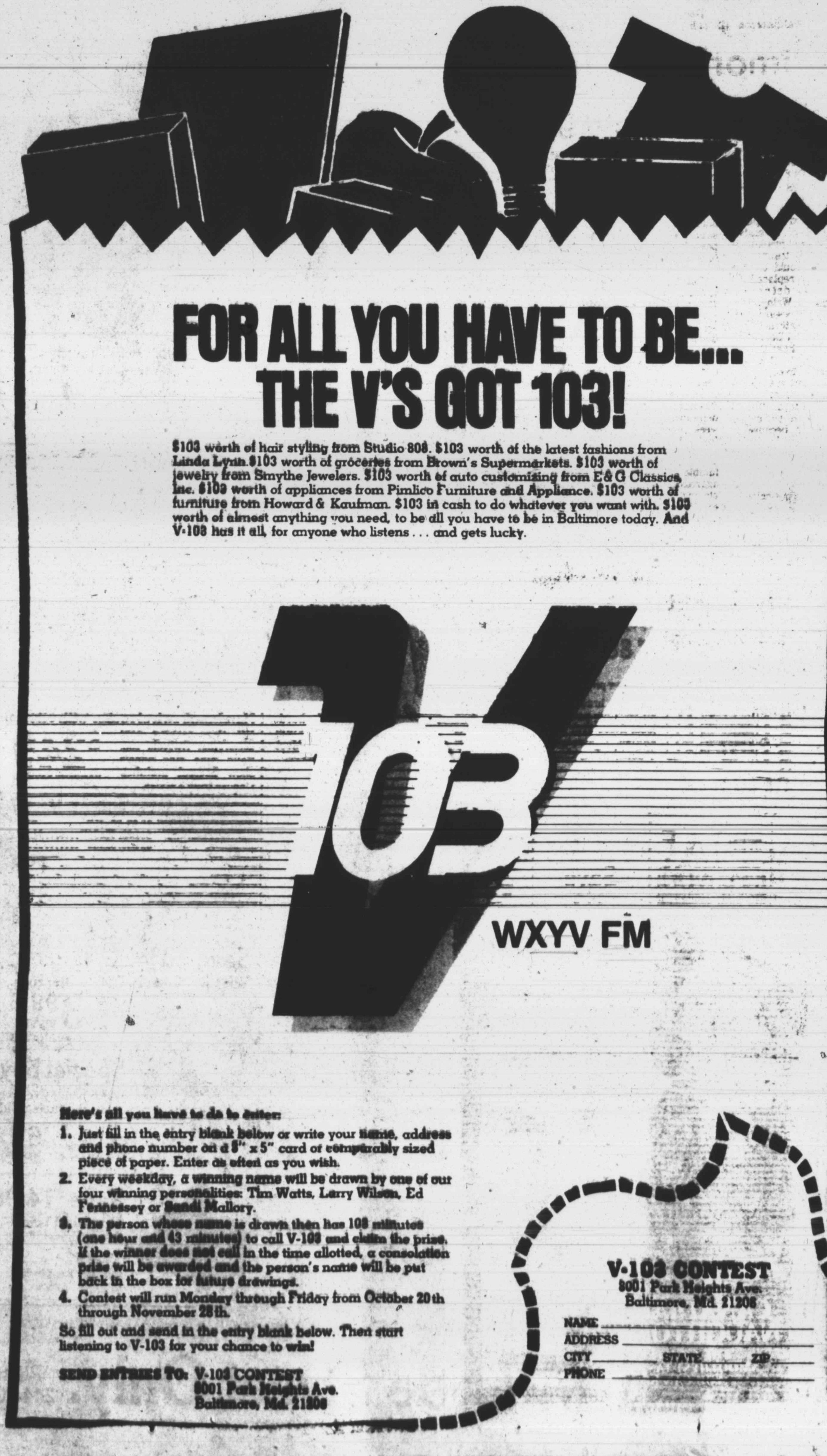
Graduates of the program include: a former C&P executive who has been promoted to industry manager for all health care organization accounts, an educational services professional who became marketing director for a consulting firm; and a hospital nursing director who, as recipient of the 1980 National Health Care Scholarship, is now involved in policy planning for the Department of Health, Education and Welfare.

Course for small business managers

Businessmen can acquire firsthand knowledge of integrating personnel management and labor relations in the continuing education course "Personnel and Labor Relations" on Saturdays from 9 a.m. to 12 noon, through Nov. 29 at Dundalk Community College.

Objectives designed to assist small business managers understand "people" and "relationship" problems, to understand better the regulatory agencies, EEOC and unemployment commissions, and to help them prepare for fact finding conferences on unemployment appeals.

The fee for the course is $[illegible] and John Jeffrey is the instructor. For more information call Dundalk Community College at [illegible].



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Here's all you have to do to enter:

1. Just fill in the entry blank below or write your name, address and phone number on a 3" x 5" card of comparably sized piece of paper. Enter as often as you wish.
2. Every weekday, a winning name will be drawn by one of our four winning personalities: Tim Watts, Larry Wilson, Ed Fennessey or Sandi Mallory.
3. The person whose name is drawn then has 103 minutes (one hour and 43 minutes) to call V-103 and claim the prize. If the winner does not call in the time allotted, a consolation prize will be awarded and the person's name will be put back in the box for future drawings.
4. Contest will run Monday through Friday from October 20th through November 28th.

So fill out and send in the entry blank below. Then start listening to V-103 for your chance to win!

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