NATION'S TOP BLACK BUSINESSES

—Where they are, what they are—

Each year Black Enterprise magazine, founded by Earl Graves, reports on the top black businesses in our country and lets us know where they are, what earnings are and how they rank.

Black Enterprise states, "Invariably, there is an attempt to compare black companies to major industrial firms and dismiss black businesses as insignificant.'

"But such comparisons miss the point. Black business, as we keep saying over and over again, is small business. But the development of an economic base, no matter how small, is an essential element in the evolution of black people in America.

"Every ethnic group in this country has had to develop a financial base to support its political aspirations."

Here is the list of top black businesses:

MOTOWN INDUSTRIES - Entertainment - Los Angles, California; Last year's sales: $64 million.

JOBSON PUBLISHING COMPANY, INC. - Publishing, cosmetics, broadcasting - Chicago, Illinois; last year's sales: $61 million.

FEDCO FOODS CORPORATION - Retail supermarkets - Bronx, New York; Last year's sales: $45 million.

H.J. RUSSELL CONSTRUCTION CO., INC. - Construction and Development - Atlanta, Georgia; Last year's sales: $41 million.

JOHNSON PRODUCTS CO., INC. - Manufacturer of hair care products and cosmetics-Chicago, Illinois; Last year's sales: $35 million.

VANGUARD OIL AND SERVICE CO., INC. - Oil distribution - Brooklyn, New York; Last year's sales: $35 million.

AFRO INTERNATIONAL CORPORATION - Exports - New York, New York; Last year's sales: $32 million.

SMITH PIPE AND SUPPLY, INC. - Oilfield pipe and supply - Houston, Texas; Last year's sales: $32 million.

GRIMES OIL COMPANY, INC. - Petroleum - Dorchester, Massachusetts; Last year's sales: $30 million.

WALLACE & WALLACE ENTERPRISES, INC. - Fuel oil wholesale & retail sales - St. Albans, New York; Last year's sales: $25 million.

CHIOKE INTERNATIONAL CORPORATION - Defense equipment and materials, crude oil marketing - New York, New York; Last year's sales: $25 million.

COMMONWEALTH HOLDING CO., INC. - Manufacturing, real estate and building materials - New York, New York; Last year's sales: $16 million.

DRUMMOND DISTRIBUTING COMPANY - Liquor wholesaler - Compton, California; Last year's sales: $16 million.

L.H. SMITH OIL CORPORATION - Wholesale-retail fuels and lubricants, Indianapolis, Indiana; Last year's sales: $16 million.

MISSO SERVICES CORP. & ASSOCIATES - Computer dealers general purpose - Washington, D.C.; Last year's sales: $16 million.

PORTERFIELD WILSON PONTIAC, GMC TRUCK, INC.-Automobile-truck sales - Detroit, Michigan; Last year's sales: $15 million.

DICK GIDRON CADILLAC, INC. - Auto sales & service - Bronx, New York; Last year's sales: $15 million.

R.L. DUKES OLDSMOBILE, INC. - Auto sales & service - Chicago, Illinois; Last year's sales: $9 million.

DELTA ENTERPRISES, INC. - Diversified manufacturing - Greenville, Mississippi; Last year's sales: $9 million.

INNER CITY BROADCASTING CORPORATION - Radio broadcasting - New York, New York; Last year's sales: $9 million.

TECHNOLOGY DEVELOPMENT CORPORATION - Electronic systems - Santa Clara, California; Last year's sales: $9 million.

M & M PRODUCTS COMPANY - Manufacturing & distribution of hair care products - Forest Park, Georgia; Last year's sales: $9 million.

PRO-LINE CORPORATION - Cosmetics manufacturing - Carson, California; Last year's sales: $9 million.

TRAN BAY ENGINEERS & BUILDERS, INC. - General contracting & engineering - Oakland, California; Last year's sales: $9 million.

PAYTON WELLS FORD, INC. - Auto sales & service - Indianapolis, Indiana; Last year's sales: $9 million.

TYNES CHEVROLET-CADILLAC, INC. - Auto sales & service - Delaware, Ohio; Last year's sales: $9 million.

LANDMARK FORD SALES, INC. - Auto sales & service - Fairfield, Ohio; Last year's sales: $9 million.

CONYERS FORD INC. - Auto sales & service - Detroit, Michigan; Last year's sales: $9 million.

SAM JOHNSON LINCOLN & MERCURY INC. - Auto sales & service - Charlotte, North Carolina; Last year's sales: $9 million.

AL JONES OIL CORPORATION - Oil distributors - Jamaica, New York; Last year's sales: $9 million.

MCLAUGHLIN OLDSMOBILE, INC. - Auto sales & service - Capitol Heights, Maryland; Last year's sales: $8 million.

THE EMANUEL COMPANY - Beer distributor - Detroit, Michigan; Last year's sales: $8 million.

THOMAS DISTRIBUTORS, INC. - Auto sales & service - Chicago, Illinois; Last year's sales: $8 million.

TERRY BRANTLEY GREENBRIAR LINCOLN - MERCURY SALES, INC. Auto sales & service - Atlanta, Georgia; Last year's sales: $8 million.

WILLIE DAVIS DISTRIBUTING COMPANY - Beer distributors - Los Angeles, California; Last year's sales: $8 million.

EBONY OIL CORPORATION - Sale of petroleum products - Jamaica, New York; Last year's sales: $8 million.

TELLPORT OIL COMPANY, INC. - Gasoline diesel fuel wholesaler - San Francisco, California; Last year's sales: $8 million.

BARANCO PONTIAC INC. - Auto sales & service - East Point, Georgia; Last year's sales: $8 million.

INNER CITY FOODS, INC. - Fast food restaurants - Chicago, Illinois; Last year's sales: $8 million.

BOB ROSS BUICK, INC. - Auto sales & service - Centerville, Ohio; Last year's sales: $8 million.

WILLIAM HUFF FORD INC. - Auto sales & service - Manchester, Georgia; Last year's sales: $8 million.

SEIDEL CHEVROLET, INC. - Auto sales & service Landover, Maryland; Last year's sales: $8 million.

YUCCA VALLEY FORD, INC. - Auto sales & service - Yucca Valley, California; Last year's sales: $7 million.

PARKER HOUSE SAUSAGE COMPANY - Sausage manufacturer - Chicago, Illinois; Last year's sales: $7 million.

MICON CONSTRUCTION & DEVELOPMENT CORP. - General construction - Lynbrook, New York; Last year's sales: $7 million.

BATTEAST CONSTRUCTION COMPANY, INC. - General construction - Southbend, Indiana; Last year's sales: $7 million.

WALTON BUICK-OPEL INC. - Auto sales & service - Medford, Massachusetts; Last year's sales: $7 million.

GOLDEN BIRD INC. - Fast food restaurants - Culver City, California; Last year's sales: $7 million.

BUSH CONSTRUCTION CO., INC. - General construction, industrial & commercial - Chicago, Illinois; Last year's sales: $7 million.

BILL NELSON CHEVROLET INC. - Auto sales & service - Richmond, Virginia; Last year's sales: $7 million.

SENGSTACKE ENTERPRISES, INC. - Publisbing - Chicago, Illinois; Last year's sales: $7 million.

THE BARFIELD COMPANIES - Manufacturer of car parts - Ypsilanti, Michigan; Last year's sales: $7 million.

BOB SMITH CHEVROLET INC. - Auto sales & service - Louisville, Kentucky; Last year's sales: $6 million.

FULLER OIL COMPANY - Home heating oil deliveries - Fayetteville, North Carolina; Last year's sales: $6 million.

EARL G. GRAVES, LTD. - Communications - New York, New York; Last year's sales: $6 million.

H.F. HENDERSON INDUSTRIES - Automatic weighing & control systems - West Caldwell, New Jersey; Last year's sales: $6 million.

ALL-STAINLESS INC. - Stainless steel industrial hardware - Hingham, Massachusetts; Last year's sales: $6 million.

DPS PROTECTIVE SYSTEMS, INC. - Security guards - New York, New York; Last year's sales: $6 million.

KEARNEY OLDS CADILLAC GMC CORPORATION - Auto sales & service- Williamsburg, Virginia; Last year's sales: $6 million.

JIM BRADLEY PONTIAC-GMC, INC. - Auto sales & service - Ann Arbor, Michigan; Last year's sales: $6 million.

ROYAL RIDGE MANAGEMENT COMPANY-Food service - Cleveland, Ohio; Last year's sales: $6 million.

GORDON BUICK, INC. - Auto sales & service - Philadelphia, Pennsylvania; Last year's sales: $6 million.

ASCENSION CHEMICAL OF AMERICA CORP. - Manufacture: aluminum chloride - Tonawanda, New York; Last year's sales: $6 million.

RAN-DER INDUSTRIES INC. - Oil field drilling, chemicals engineering - Morgan City, Louisiana; Last year's sales; $6 million.

BASZILE METALS SERVICE - Metal service center - Los Angeles, California; Last year's sales: $6 million.

URBAN ENTERPRISES CORPORATION - Manufacturer looseleaf binders, office specialties - Chicago, Illinois; Last year's sales: $6 million.

BEAUCHAMP DISTRIBUTING COMPANY - Beer distributor - Los-Angeles, California; Last year's sales: $5 million.

KEYS GROUP COMPANY - Fast food restaurants, coal brokering, game specialties - Detroit, Michigan; Last year's sales: $5 million.

BOB NEAL PONTIAC-TOYOTA INC. - Auto sales & service - Chicago, Illinois; Last year's sales: $5 million.

SYSTEMS & APPLIED SCIENCES Info processing - computer software - Riverdale, Maryland; Last year's sales: $5 million.

HORACE NOBLE LINCOLN-MERCURY, INC. - Auto sales & services - Chicago, Illinois; Last year's sales: $5 million.

GEORGE HUGHES CHEVROLET, INC. - Auto sales & service - Freehold, New Jersey; Last year's sales: $5 million.

TOMBS & SONS, INC. - Food service - Bonner Springs, Kansas; Last year's sales: $5 million.

RAVEN SYSTEMS & RESEARCH, INC. - Food service computer processing - research & development - Washington, D.C.; Last year's sales: $5 million.

T.W.O. HILLMAN'S CORPORATION - Retail food - Chicago, Illinois; Last year's sales: $5 million.

D&H TIRE SERVICE COMPANY - Tire sales & service - Chicago, Illinois; Last year's sales: $5 million.

CENTRAL NEWS WAVE PUBLICATIONS - Newspaper publishing - Los Angeles, California; Last year's sales: $5 million.

SYSTEMS MANAGEMENT ASSOCIATES, INC. - Applied information technology - Virginia Beach, Virginia; Last year's sales: $5 million.

BOB HARRISON FORD-MERCURY, INC. - Auto sales & service - Fayetteville, Tennessee; Last year's sales: $5 million.

—Robinson

(Continued from Page 4)

training division. He was responsible for curriculum planning and development of entrance level, in-service and specialized police education and training programs.

He served as a sergeant in the criminal investigation division from 1966 until 1969.

Born in Baltimore, Robinson is a graduate of Douglass High School. He received a bachelor of science degree in law enforcement from the University of Baltimore and obtained a master of education degree from Coppin State College.

Robinson is the recipient of numerous certificates from professional law enforcement training institutions throughout the nation. He is actively involved in civic and community activities.

Currently he is the national president of the National Organization of Black Law Enforcement Executives (NOBLE).

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Who is best for our business— Democrats or Republicans?

Ronald Reagan

By James M. Abraham
AFRO Staff Writer

What can blacks look forward to under a Republican administration? Unless Jimmy Carter pulls off a near-miracle, the Oval office will be occupied by Ronald Reagan, and the answer to the opening question surely will be answered.

Traditionally, Democrats have pumped money into the black community as a sort of stop-gap sop.

One can look back to the "New Deal" days of President Franklin Roosevelt for a classic example of this phenomenon. Roosevelt spent untold millions on such projects as the Civilian Conservation Corps in an effort to bolster the sagging economy and placate millions of men who were unemployed as a result of the depression.

Although his policy was successful, in that it gave jobs to many, it also created a legacy of government assistance which is still in evidence today.

Another component of his policy was the current welfare and Social Security system. Today, almost 40 years after he initiated these actions, there are third and fourth-generation welfare recidents who have become enmeshed in the system.

The Social Security System, according to the latest reports, is going broke, and, as the median age of U.S. citizens climb, an additional strain on the already-taxed system is inevitable.

What do the Republicans want to do about this?

According to Ronald Reagan, a means must be found to keep money in the black community, while decreasing the amount of federal money funneled into that same community.

He says that black dollars leave the black community after the first or second transaction, instead of remaining in the community. Reagan says that he believes in encouraging black citizens to "buy black".

He also believes in giving control of the welfare system back to the states.

According to the Rev. St. George Crosse, "one must remember that the Minority Business Enterprise system and a more vigorous thrust by the Small Business Administration are both innovations of the Republican Party. The thrust of black entrepreneurship began during the Nixon administration."

He said that when he spoke with Reagan, the candidate decried the aforementioned lack of turnover of black dollars in black communities.

He said that Reagan wants to shore up the black business community so that black dollars turn over four or five times.

"Many black business men cannot afford to hire black youth because of the high minimum wage," he said. "What Reagan is saying is hire these teenagers, but hire them at less than the minimum wage so that they can gain experience. At the same time, give the businessmen tax incentives to hire these youth."

Black business has to prosper under the GOP administration because all business would prosper, and blacks would not be ignored in this prosperity, Crosse concluded. He pointed out that the per capita income in the state of California doubled during Reagan's term as governor, which he says supports his claim that there will be more prosperity under a GOP term.

Nathaniel McFadden, to the Democratic Convention, disagrees with Crosse.

"Traditionally Democrats have been strong supporters of programs that bring jobs to people," he said. "But big business has to play a greater role in providing employment. The Democratic party has these concepts in its 1980 platform."

McFadded feels that several of President Carter's appointments, and actions have made black business ventures possible to succeed.

"For example, he appointed Danny, (Daniel), Henson to the Small Business Administration, and in that position Henson was able to give black folks access to SBA monies. Carter has also been a strong supporter of set-aside legislation, while Ford and the Republican administration was against it."

He decried Reagan's comments concerning the future of black business, and said that blacks "should not be deceived into thinking that the Republicans and Reagan will be beneficial to their interests."

"Reagan plans to give the states the power to run the welfare system," he pointed out. "Can you imagine Mississippi or

President Carter
Arkansas giving black people a fair share of the dollar?"

Black real estate brokers make mayor special member

D.C. Mayor Marion Barry this week received an honorary membership from the minority - run organization, the Washington Real Estate Brokers, a chapter of the National Association of Real Estate Brokers. NAREB is a trade association of minority realtors which pushes for democracy and equal opportunity in the real estate industry throughout the nation.

Sam Reynolds, president of the Washington Real Estate Broker, told the AFRO that because of the mayor's demonstrated sensitivity to the housing needs of low - and moderate - income city residents, the honorary membership was warranted.

The vote to award the mayor was made during the administration of the past president of WREB, Watson Goffney, whose term expired this past June.

The award that the association presented to the mayor reads, "Because of your unrelenting concerns in bringing better housing to all the citizens of the District of Columbia, the officers and members of the Washington Real Estate Brokers woul like to present to you an honorary membership."

Citing the Bates Street Project, Julius Hobson Plaza, and the city's housing program that helps low - and moderate - income apartment tenants buy their buildings when they go on sale, as examples, Reynolds said, "these are viable programs . . . these programs that he has now . . . these are down - to - earth programs.

"The benefits are going where the need is," Reynolds said. "These programs are going to the heart of the problem."

Reynolds said the future of housing for low - and moderate - income people is "bleak". The average price for a house in the Washington metropolitan area is about one hundred thousand dollars, he said. For houses in the city's boundaries, the average price is about $75,000, he added.

"They're beginning now to eliminate moderate-income people from the market," Reynolds said. The mayor's programs are helping to fight this trend, he said.

Nettie Hailes, vice - president of WREB, said of the trend which is displacing low - and moderate - income people from the city, "the mayor has tried to circumvent some of this" and has "been outstanding in his attempt".

WREB has a membership of about 90, according to Reynolds.

In a related occurrence, early the same day, Mayor Barry swore - in Donald John Edwards as a member of the city's real estate commission.

Edwards replaces Carolyn Jordan, who is leaving the five-member commission. Edwards will serve a three-year term.

Edwards, who once served as president of the Washington Real Estate Brokers, is president and owner of Dear Realty Inc. He also served as chairperson of the Washington Board of Realtors' Equal Opportunities Committee and also chairperson of its Professional Standards Committee.

He also served as president of the Channing Street Area Neighborhood Civic Association.

Males wanted for new study

Volunteers are needed for a new cholesterol study at George Washington Medical Center. If you are a man, between the ages of 18 and 70, with a history of high cholesterol or triglycerides.

Please call the Lipid Research Clinic at 676-4156 to schedule a free blood test.

Carter, Reagan promise jobs

NEW YORK (UPI) — Angrily fencing with communist hecklers, President Carter promised black voters Wednesday he will soon propose an economic plan to modernize U.S. industry and create "millions and millions and millions of jobs."

The president received frequent and loud applause during a hard - hitting address to the National Urban League convention. He was also heckled by less than a dozen black members of the American Communist Party, and at one point retorted angrily:

"We have a lot of people trying to escape communist countries and trying to come to our country.

You don't see many boats trying to escape Key West and come to Cuba."

"As I was saying before the communist speaker," Carter said when he was interrupted at another point.

Most of the 15,000 delegates to the convention at the New York Hilton Hotel joined him in supressing further heckling with loud boos.

The President said that he will shortly propose an economic renewal program that will "modernize our industrial capabilities . . . stimulate more research and development . . . build new facilities for alternative energy sources and put millions and millions and millions of people back to work."

His remarks followed a similarly economic focused speech by Republican presidential candidate Ronald Reagan to the delegates Tuesday, when he promised that if elected he would provide more "jobs, jobs, jobs."

Carter also said that his program would be directed toward "putting people back to work in distressed areas."

—East Baltimore Medical Plan

(Continued from Page 14)

housed. Each physician that renders treatment to a patient has access to the patient's medical chart.

This provides continuity of care and can be a factor in reducing the probability of the patient receiving conflicting medications from different providers.

Fifth, the medical plan primarily operates on a prepaid basis. This enables the members to budget their health care, thus removing out-of-pocket considerations in receiving adequate health care.

This also is very economical to plan members in receiving total health care for their entire families.

The East Baltimore Medical Plan is located at Ensor and Eager Streets. This new facility has the capacity to serve from 30,000 - 40,000 members.

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