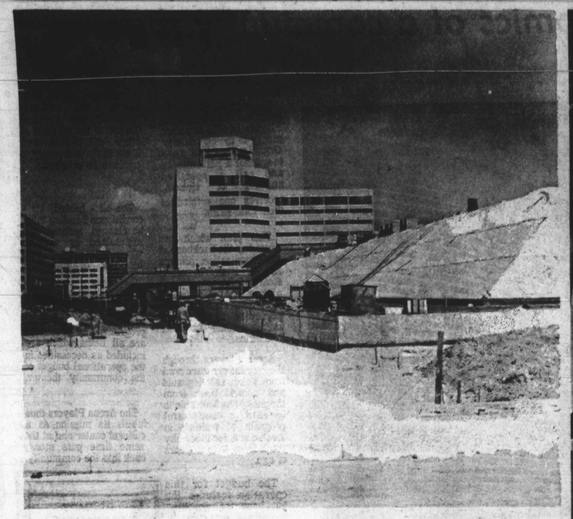

JOB OPPORTUNITIES — The Convention Center, located in downtown Baltimore, just a few blocks away from the Inner Harbor, will provide jobs for many of the city's black residents.

HARRY'S AFRO HUT features wide range of cuts the hair of customer E. Moore. styles for men and women. Owner W. A. Harry

Carver grad lady banker

"My day - to - day contact with people at the bank has been such a rewarding and fascinating experience that I could never think of working anywhere else, says Ms. Jamilla Dunn, senior operations officer at Maryland National Bank.

But as the 1965 Carver High School grad talks about her 13 - year banking career and personal life it becomes evident that she's more than just a "people person."

"I thrive on hard work," says Jamilla, who explains her success and popularity as manager of the bank's retail division in terms of "adding something extra to the job." She often spends more than 10 hours daily insuring that her department does high quality work, but she admits she wouldn't have it any other way.

Tangible proof of her enthusiasm for Maryland National banking hangs on one of the walls of her office; it's an award for "outstanding performance" presented her in January by the senior vice president of the bank's Operations Division.

It all began at the ground level for Jamilla. She landed a clerical job in the bank's bookkeeping department after Carver just at about the time Maryland National was beginning to use computers to automate its record - keeping procedures in that area of operations.

Sensing that a working knowledge of the new realm of computer technology would provide her with the chance to get ahead early in the game, Jamilla enrolled in Baltimore's Institute of Computer Management.

An understanding of the bank's growing computer operations proved vital for Jamilla when she was promoted in 1967 to senior clerk in the special checking accounts section of the bookkeeping department.

By 1971 she was supervising the bank's automated central savings department, during a critical period when it converted from manual methods of record - keeping to the use of computers.

At about the same time, she was running two other specialized phases of the bookkeeping operation.

Recently she was assigned the responsibility of managing the sections which process Maryland National Bank checking and savings accounts.

As for the future, Jamilla is planning her upward mobility at Maryland National by contributing to several important - project plans for new savings and debit card programs.

"You have to combine ambition with ingenuity and innovative ideas to get ahead in banking," Jamilla explains, "and that's where the extra effort can really make a difference."

She's an active member of the National Association of Bank Women (NABW), an organization which provides contact with members of the profession and keeps her abreast of new changes in the field.

Almost as if to say her commitment to helping people through customer service at the bank is not enough, Jamilla last year became active in strengthening the bank's support of United Way charities after she toured several of the fund's agencies. She was instrumental in convincing the 610 employees of Maryland National's Operations Division to nearly double their level of participation to 80 percent giving.

Jamilla says she is thinking about developing a successful real estate business to occupy her spare time, but that's already a reality. Last year she became the sole owner of a five unit apartment complex in the Forest Park section of the city.

"So far it's been only a break - even financial adventure," she notes.

"But I'm learning as I go along and the rewards are in dealing with the people, not the money."

'Blacks need to learn economics'

"Blacks need to learn more about economics. This should be stressed in the community so much that the minds of black people are saturated with the idea of enterprising."

This was the view expressed by W. A. Harry while speaking on the issue of black economic development.

He is the owner of Harry's AFRO Hut which is a barber shop and hairdressing salon.

The salon housed in a two - story building at 4656 York Road, offers a complete range of men's and women's fashion cuts and styles, permanents, relaxers, California curl, press and curl, scalp treatments and braids.

Also featured are manicures, pedicures and facials.

Recognizing that making the best of ones appearance is one of the many steps toward self - improvement and self - fulfillment, Harry states that he wants "each customer to feel like a king or queen as they come through the door."

Because he wants to keep a range of customers, he offers a complete selection of services but has tried to maintain moderate prices.

"No matter how much a woman makes, whether she's on welfare or middle class, she likes to have her hair look nice. So I keep my prices in a range that most people can afford," states the entrepreneur who has had his salon for four years.

Harry who at one time worked in a factory, decided to go to barbering school after witnessing the lay - offs of several co - workers.

"I started working part - time in the barbering business and became more and more interested," he says.

He admits that although there is progress being made in black economic development, there are still not enough black businesses.

"We have the tools but we don't use them," he points out. Going into business we don't have the professional attitude we should have."

Harry stressed the need for blacks to support each other in business and cited an example where one businessman in his block travels several blocks just to buy coffee from business owned by someone of his same race.

"We deal too much with convenience. We won't walk an extra block to patronize a black business."

Harry originally started his business in the West Baltimore area but is very entusiastic about his present location. It is situated within the York - Coldspring Action Area of the York Road Planning Area Committee.

VISTA workers wanted

RICHMOND

Volunteers in Service to America will have seven positions open in November.

The position are: a prison health advocate, three neighborhood organizers, an employment discrimination investigator, a community affairs coordinator, and a volunteer coordinator. These are full - time, one - year jobs, requiring an ability to work well with people.

For more information persons should contact the VISTA coordinator at 644 - 4611 before Sept. 7.

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—Urban League's comprehensive programs

(Continued from Page 10)

sumer oriented issues which included general buying hints, credit, insurance, where to find consumer protection agencies and the importance of compiling important papers into one easily accessible package.

In addition, the department continued to conduct consumer education sessions for senior citizens enrolled in the city's Eating Together Program. This program has been very successful in helping this segment of our community to become more aware consumers. The program is particularly helpful since many senior citizens live on a fixed income.

Also during the year, staff held training sessions for the staff of the Martin Luther King Child - Parent Center which were aimed at helping them to better deal with consumer problems. Highlighted during the sessions was the recycling of old or outdated goods.

Realizing that the field of consumerism has not only expanded but has become more sophisticated and political, a new approach was developed and implemented by the department.

Of prime concern in the new program is the department being able to increase the sound, accurate and professional counseling and assistance to the agency's constituency. Therefore, staff has undergone a series of training sessions to further enhance its capabilities as consumer specialists. This training will be an on - going part of staff development.

The department's goal is to be able to reach more members of the community in order to alert them about various pitfalls in the marketplace.

One such example is the area of consumer credit and finance. Department staff not only provides counseling on the various types of traditional credit and how to shop for it, but also, sessions on some not - so - traditional types such as buying co - ops and neighborhood credit unions.

The Consumer Services Department will continue to work with other community organizations and persons interested in stimulating legislative changes that will aid individual consumers. This portion of departmental programing is long - term because it is important to work with legislators and businessmen to try and find equitable solutions to the problems which plague members of the community in the area of consumerism.

During 1978, a total of 8,407 persons were served by the department.

Labor Education Advancement Program (LEAP

The Labor Education Advancement Program (LEAP) was established in Baltimore, in 1967, as the first such initiative in the apprenticeship area by the Urban League Movement. Because of the local affiliate's success during the pilot era, other LEAP projects have been established in 45 Urban League affiliates across the country.

LEAP, which is funded by the U.S. Department of Labor via the National Urban League, promotes, locates, motivates, guides, assists and places both men and women, primarily minorities, into registered apprenticeship training programs in the building and construction trades.

The project also assists men and women who are over the apprenticeable age and who have appropriate work experience to enter the construction trade as journeymen, advanced trainees and trainees.

In the mid - 70s a women's component was added to this program as well as 20 other LEAPs around the country. The component assists women in obtaining non - traditional high paying jobs in the construction trade as well as in the industrial and manufacturing fields.

The apprenticeship program is geared for persons interested in receiving training for a career rather than persons just looking for short term employment. Persons who complete the program and become journeymen, have before them many career opportunities.

While in the apprenticeship program, the learner of the trade not only receives actual work experience, but he or she attends classes on a regular basis to expand his or her knowledge of the particular trade.

During this period of training, apprentices are paid on a graduating scale which will ultimately bring them up to the salary level of a journeyman when they complete their training.

Minimum qualifications for entrance into most of the skilled trades are that an applicant be at least 18 years of age, have a high school diploma or its equivalent and have good basic math and reading skills.

A special dimension of the program is that limited tutoring is offered to refresh applicants' memories in the areas of math and English so that they will be prepared to take the entrance exams for the trade they wish to pursue.

Since there is no set time when the various trades will accept applications, the LEAP office takes applications of interested persons year round.

The number of persons which are accepted into the various training programs is dependent upon the amount of work available in the particular skilled trades within the industry. The economic health of the country has a tremendous effect on the availability of training positions. However, the industry is optimistic about the starting of new endeavors which will increase the demand for apprentices and journeymen.

Construction and buding trades which utilize apprentices are: asbestos workers, bricklayers, boilermakers, carpenters (millwrights and piledrivers), cement masons, electricians, ironworker, lathers, operating engineers, painters, plasterers, plumbers, sheet metal workers, steamfitters, sprinklefitters, roofers (helper) and elevator constructors.

The prime objective of LEAP remains the same as it was in 1967. Methods have been refined to better serve applicants, and staff enjoys a closer working relationship with coordinators of the various training programs; the end result being increased minority participation in the skilled trades.

For the contract period of Nov. 1, 1977 to Oct. 31, 1978, LEAP placed a total of 127 persons in one of the skilled apprenticeship programs or related industrial fields.

Economic Development and Employment Department

The Economic Development and Employment Department (ED&E) primary charge is to recruit, interview, counsel and refer qualified persons to available jobs in the Baltimore metropolitan area. In addition to referring persons to positions, the department works with private and governmental sectors to develop more positions.

Staff is gravely concerned with the present and future employment trends as they relate to the community which the department serves. The demand for employment continues to outdistance job openings which has resulted in more lense

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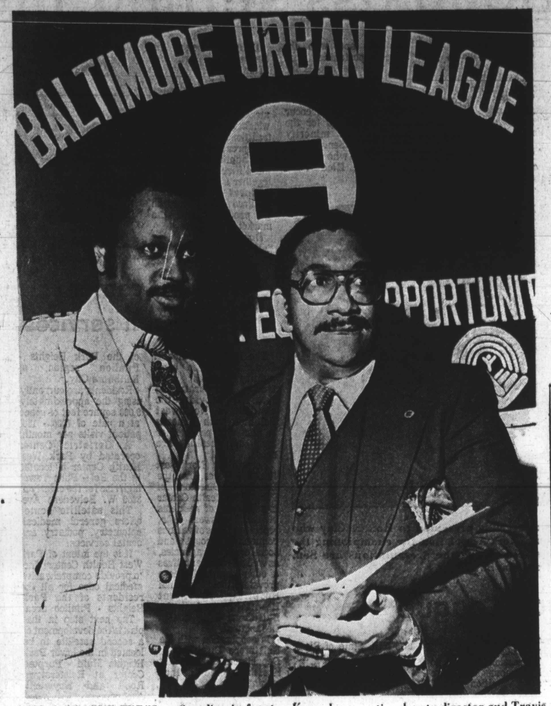

URBAN LEAGUE EXECS — Standing in front of the organization's banner which carries the equal sign symbolizing equality, are Harold Kennedy, executive deputy director and Travis Vauls, president of the Baltimore Urban League.

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MORGAN STATE UNIVERSITY has five Fulbright scholars for 1979-1980. Four are pictured above: Stephen Meeks, Jr., who will study in West Germany; Cassandra Harp, who will study in Switzerland; Leroy Graham, who will also study in West Germany; and Dr. Sandye Jean McIntyre, II, Fulbright Program Advisor. Not pictured is Yvette Armstead, who has just gone to the Philippines for a year of study.

Exxon Company, U.S.A. offers congratulations to this group, to Morgan State University, to Dr. McIntyre for the continuity he has maintained during the 27 years he has been associated with the program, and to Professor Carleen Leggett, the Assistant Fulbright Program Advisor.

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