Policy sales rise 10%, convention is told

DURHAM, N. C.—The 45 members of the National Insurance Association increased their insurance in force from $2 billion to $2.2 billion in the last year, while adding $16 million in assets.

This was announced by H. A Gilliam of Memphis, president of the association which convened here Monday through Thursday. The companies have $390 million in assets, a five per cent increase over a year ago, Gilliam said.

They will go after a bigger share of the market backed by intensified advertising and sales training, and concentrating on women's economic power, according to Gilliam. In an address Tuesday, Gilliam took note of the key role of women as wage earners and heads of households.

Gilliam said this aspect of the structure of colored society is changing more rapidly than that of the larger society. Their impact on the economy is greater than their members would suggest, he added, citing a younger median age and higher birth rate as factors.

• • •

GILLIAM CITED attention to the gap between average years of schooling for the races, which is rapidly being closed. He also cited the higher percentage of homes headed by women, and indicated this is one of the most important aspects of the industrial and ordinary life market.

He urged accelerated efforts to strengthen financial structures. For the insurance industry he urged cooperating inter-company teams to solve operating problems.

For the business community in general, he urged formation of holding companies to expand economic power through heavy investment across a broad spectrum of enterprises.

Some 400 executives and sales leaders studied ways of assuring profitable growth during four days of meetings at the Jack Tar Hotel here.

North Carolina Mutual Life Insurance Company, the largest member, is host to the convention. Delegates are from 25 states in which member firms do business.

• • •

IN ADDITION TO Gilliam, vice president of Universal Life Insurance Co., the convention heard Floyd Bragg, vice president of Prudential Life Insurance Co., Newark, N. J., Burkett Huey, executive vice president, Life Insurance Agency Management Assn., Hartford, and, Norman O Houston, president, Golden State Mutual Life Insurance Co., Los Angeles, and Murray J. Marvin, director of planning, North Carolina Mutual.

A panel discussion Wednesday, included Harvey Russell, vice president, Pepsi Cola Co., Dr. Jerome (Bud) Holland, president of Hampton Institute, and Watts Hill, president of Home Security Life Insurance Co., Durham. Hobart Taylor, director of the Export-Import Bank, and advisor to President Johnson, and Roy Wilkins, executive secretary of the NAACP addressed the convention banquet and the closing session.

MR. HACKETT MR. CLEMENT MR. GOODLOE MR. WALKER

PLEASANT SMILES of N.C. Mutual Life Insurance Co. executives were caught by AFRO photographer when group met in Baltimore last week. Left to right, Rufus Hackett, manager East Baltimore District; William Clement, Durham, vice president in charge of field operations; Joseph Goodloe, Durham, senior vice president and secretary; and Frank Walker manager, West Baltimore district. (Watch for photos of more N. C. Mutual personnel in an AFRO Magazine feature.)

Ship firm seeking five job applicants

NORFOLK, Va. — (UPI)— An official of the Norfolk Shipbuilding and Drydock Co. this week appealed to a biracial committee for help in finding qualified colored job applicants.

H. M. Williams, personnel director, said he was under pressure from the Federal government. He asked the Citizens Advisory Committee for help.

The company employes some 2,300 workers in three local yards. Williams said the company has tried, without success, to find about 10 colored high school graduates for openings in its apprentice programs.

He said it had found only five and was holding places open for five more, although it has a backlog of applications from more than 100 white youths.

• • •

WILLIAMS SAID his company had been hardpressed by a buildup of workers at the government-owned, Norfolk Naval Shipyards in nearby Portsmouth.

In January the competing yard announced it was seeking 800 new mechanics and since then Norfolk lost over 125 employes to the Naval yards in Portsmouth.

Williams said government investigators have told the company its racial image is "neither positive nor negative, but more or less neutral."

He said "I am here to take affirmative action to overcome the neutral or unknown concept and to make our positive position known."

HUAC eyes RAM as race riot spur

WASHINGTON (UPI) — Atty. Gen. Nicholas deB. Katzenbach said Wednesday, the Justice Department has its eye on a revolutionary group advocating racial uprisings but that he does not believe it masterminded recent big city riots.

Katzenbach made the statement in response to questioning by a member of the House Committee on Un-American Activities on an organization called RAM—The Revolutionary Action Movement—said to be directed from Cuba.

THE ATTORNEY General was the first witness as the Committee opened hearings on Klan control legislation drafted as a result of its recent investigation of alleged Klan violence and intimidation.

Rep. Joe D. Pool, (D-Tex.) asked Katzenbach whether proposed legislation seeking to outlaw terroristic activities by the Ku Klux Klan — or by any other "criminal conspiracy" would be broad enough to cover such groups as RAM. If not, he asked Katzenbach to suggest additional language. Katzenbach said he would consider this.

• • •

"WE ARE AWARE of this organization," Katzenbach testified. "I am inclined to think public accounts about it, have rather overrated its membership and effectiveness."

"Well, somebody has been very effective recently in Los Angeles, Chicago and Cleveland," replied Rep. Pool, in reference to racial disturbances in those cities.

• • •

POOL REFERRED to reports that RAM appeared to be under the direction of a fugitive American named Robert H Williams, who is said to make regular broadcasts from Havana urging a racial revolt.

"I wouldn't want to create the impression that the activities of some of these youthful gangs has all been masterminded by Mr. Williams in Cuba," Katzenbach answered.

IN REFERENCE to the proposed Klan control legislation, the Attorney General said he thought the Administration's new Civil Rights Bill offered a better approach to the problem. He said the Committee bill, drafted by Chairman Edwin E. Willis, (D-La.) to curb Klan violence and intimidation would be hard to enforce and posed some constitutional questions.

"I think it's going to be tough in any circumstances," Katzenbach said and Willis agreed.

A&T College's library gets $$

GREENSBORO, N.C. — A and T College has been awarded a grant of $5,000 by the U. S. Department of Health, Education, and Welfare, Washington, D.C., for the purpose of purchasing books and other educational materials for use in its library.

Announcement of the grant was made this week by Dr. Lewis C. Dowdy, president of the college. Dr. Dowdy said Title II of the Higher Education Act was made under Title II of the Higher Education Act.

B. C. Crews, acting librarian, said the funds are to be used immediately for the purchase of books to increase holdings in the fields of fine arts and business.

Crews said the gift, when added to the annual allotment from college income of more than $70,000 for the current year, will permit the purchase of more than 7,000 additional volumes.

White student rescues tan girl from drowning

MINNEAPOLIS, Minn. (UPI) — A white Clemson University student was credited Tuesday with saving the life of a 16-year-old colored girl from Columbia at Myrtle Beach Sunday.

• • •

KIM MAYNARD, 19, a Spartanburg native, pulled Henrietta Caughman from the water onto his surf board and administered artificial respiration.

• • •

A 14-year-old Myrtle Beach youth, Danny West, pulled the girl's companion, Susan Robert, 9 of Oklahoma City, Okla., from the surf and brought her to shore on his surfboard. The Roberts girl was at Myrtle Beach for a family reunion and the Caughman girl was reported-ly serving as the family's maid.

DURHAM, N.C. — Miss Rosa Mae Williamson, a 1966 graduate of North Carolina College, has been awarded a grant by the U.S. Department of State to pursue graduate study in French literature at the University of Lille in France. She is a native of Charlotte, N.C.

Poverty agency appoints youth

NEW YORK — The HARYOU - ACT Board of Directors, at its June 6 meeting, appointed one of its youth members, 19 - year - old Calvin Alston, a representative on the New York City Council Against Poverty.

An one of the youth leaders who assisted Dr. Kenneth Clark, Kenneth Marshall and for the document "Youth in the Ghetto" Alston began his association with HARYOU in 1962.

ALBANY, Ga. — Mrs. Winifred E. Pittman, associate professor of nursing education at Albany State College attended a workshop in Maternal Child Health at Emory University recently. Mrs. Pittman also did observations in curriculum and programming while at Emory.

RCA technician gets missile job

KWAJALEIN, Marshall Islands (NPI) — For John A. Powell, 46-year-old RCA field service technician from Philadelphia, service in the South Pacific is old stuff, but his new assignment is something else again.

Powell has become the first colored person to be involved in the U.S. space research program as a missile tracking station technician.

MORTON & DYETT
Funeral Home
ONE MAN STANDARD OF SERVICE
A fitting tribute to a loved one, ministered with reverence and dignity, available for all in Baltimore's most modern, conveniently located Funeral Home.
ALL SERVICES Personally Supervised by JAMES A. MORTON and LEROY D. DYETT
Phone 945-5070
Memorial Chapels:
1701 LAURENS ST.
103 AVONDALE ROAD

NUTTER
Funeral Home
"A SERVICE WHICH INSPIRES CONFIDENCE"
3035 W. NORTH AVE.
WI. 7-8688 WI. 7-7618

LOCKS FUNERAL HOME
"5 Generations of Dignified and Sympathetic Service"
3 MODERN CHAPELS
1302-04 N. CENTRAL AVE.
MU. 5-7555
Joseph G. Locks, Jr. Max C. Locks
Joseph G. Locks III

LEROY H. WILLIAMS,
FUNERAL DIRECTOR
CHARLES H. POWELL,
FUNERAL DIRECTOR and EMBALMER
319-23 N. SCHROEDER ST.
Successors to Clarence and Katie R. Williams
DAY — WI. 7-8778 NIGHT — CI. 2-4409
Expedient Service 24 Hours
Limousines for all occasions

ARBUTUS MEMORIAL PARK
Sulphur Spring and Shelbourne Rds.
NOW OFFERS
GARDEN CRYPTS FOR ABOVE GOUND ENTOMBMENT
At A Cost Far Less Than Ground Burial
BUY NOW ON OUR MONTHLY INSTALLMENT PLANS. FOR INFORMATION.
PHONE 242-2700

May I Serve You In Your Hour of Sorrow?
SERVICE TO YOU, THE PUBLIC, IS OUR MOST IMPORTANT PRODUCT.
DONALD E. GLOVER
FUNERAL CHAPEL
1701-03 N. PATTERSON PARK AVE,
Office: 342-3553 Res.: NO. 9-6067
Ask Those Whom We Have Served!

Perfection of Detail is A Tradition
Considerate of all wishes and circumstances
That each funeral shall be a worthy tribute to the departed without creating a financial hardship for the living is our steadfast aim . . . maintaining always the highest standard of service.
PHILLIPS
FUNERAL HOME
1721 N. MONROE ST. LA. 3-4919

Prompt, Efficient, Considerate Service
GEORGE G. KELSON
FUNERAL HOME
1348-50 N. Calhoun St. — NO. 9-7585 LA. 3-1520
NOT ASSOCIATED WITH ANY OTHER FIRM

THE MARSHALL W. JONES, JR.
FUNERAL HOME
Announces The Enlargement Of Its Staff
MARSHALL W. JONES, JR. Funeral Director and Embalmer
GLENN ADAMS JONES Funeral Directress
BERNICE JONES Funeral Director and Embalmer
JOYCE J. GAMBLE Receptionist and Secretary
THIS HIGHLY TRAINED STAFF IS DEDICATED TO THE HIGHEST STANDARDS OF FUNERAL SERVICE.
OUR FACILITIES INCLUDE
TWO AIR CONDITIONED CHAPELS
CASKET DISPLAY ROOM
OFF STREET PARKING
1733-35-37 HARFORD AVE., BALTIMORE, MD. 21213
Phones: 752-5971 - 685-3604 - 664-7651

1942 1966
The Charles R. Law Mortuary
Our Growth Is Based On Personal Service
SA. 7-7560 OFFICE — 802 MADISON AVE., BALTO., MD.
BRANCH — 307 MAIN ST., TURNER STATION
A PERFECT TRIBUTE ANYONE CAN ENJOY
Beautiful, reverent and appropriate.
Every family wants the last tribute to be the finest possible.
We strive to add the utmost in beauty and refinement to every memorial conducted in our funeral home.
Our desire is to be of the Greatest Service.
CHARLES R. LAW RES. 448-2344
KENNETH N. LAW RES. AT. 4-4437

MRS. DORA
READER & ADVISOR
Everyone welcome at her home. What you see with your eyes your heart will believe. Are you sick? Do you need help? Bring your problems to her today and let her help you solve them. Her advice on all affairs of life.
2414 N. CHARLES ST.
467-0006

MME LEJUNE
Spiritual Reader & Advisor
She will help you with all problems of life. If you are sick or in trouble see her. Opens 7 days a week 8 a.m. to 10 p.m.
3324 Edmondson Ave.
Call 566-9664
Donations Only

Miracle Lady of Balto.
MRS. CARMEN
Spiritual Reader & Advisor
She has helped thousands in all walks of life, and she will surely help you whatever your problems may be. 9 A.M. to 9 P.M.
229 E. 25th St. 243-9206

MADAM BROOKS
THE WOMAN WHO HAS HELPED THOUSANDS!
Send stamped envelope for free incense.
2910 Ridgewood Ave.
BALTIMORE 15, MD.
MO. 4-7350

HANGOVER?
Garfield's Sedatin Powders
Sparkling ANTACID effervescent
QUICKLY RELIEVES THE EFFECTS OF TOO MUCH FOOD AND DRINK

MAIL ORDER
FAST - SAFE - EASY

WIG SALE
GLAMOUR WIGS HIGH FASHION Beautiful STYLES
FULL CAP $7.95 Style No. 16
FULL CAP $6.95 Style No. 1
FULL CAP $8.95 Style No. 28
INSTANT BEAUTY FOR YOU
The PLIMT Style No. 7 $9.95
Cleopatra Style No. 8 $12.95
The FLIP Style No. 9 $10.95
BE ATTRACTIVE TO MEN—Get Latest Fashion Wig.
Instantly have more beautiful. All Wigs to Full Cap—Adjustable inside to fit any size. Each Wig has 6 Colors. Natural looking. We are known from our wonderful quality. Hand-tied for long wear. Not to be confused with cheap wigs. Wig Care Kit—Shampoo, Comb, Brush, Net—Based or Mesh Cap. Order one or more of different styles. Life time Guar. Have money—$1.00 deposit if you order two wigs.
SEND NO MONEY—Just send name, address, Hair Style & Style. Pay postman the price above plus postage on delivery. Satisfaction Guaranteed.
PALMER HAIR SUPPLIES, Dept. M-412, 5441 Prairie Ave., Chicago, Ill.

MAIDS — N.Y. to $70 wk. Rush references. Top jobs. Fare sent quickly. HAV-A-MAID, 4 Bond St., Great Neck, N.Y.

'LUCK BAD? Do something about it—Get A SNAPPY, LIVELY — RELEASE for this week. $1 Cash Deposit. If not pleased, will be refunded. Send stamped-addressed envelope. MODERN WIGS Box 1410 Atlantic City, N.J. 08404

MAIDS FOR NEW YORK UP TO $70 WEEK
Top jobs, best homes in N.Y. City and New Jersey. Fare sent, rush references. Free Gift.
MISS DIXIE EMPLOYMENT AGENCY
300 W. 40 ST., N.Y.C. Dept. 206

RED WORMS
Why do fish bite more readily on red worms than worm-colored worms? Ask the fish.

RECREATION SPOT where there was only a vacant lot before, is enjoyed by neighborhood youngsters due to the efforts of Sharp Street Memorial Methodist Church 1206 Etting St. Youngsters enjoy the swings and Stephanie Moore, 12, 1219 Etting St., has just punched the ball over the volleyball net as her sister, three-year-old Pamela, is caught as the end of the sliding board by Sharp Street pastor, the Rev. Kelly L. Jackson.

First 'Phillip Needle Play Area' was Sharp Street Church project

By ROGER J. NISSLY

A small sign reads "Phillip Needle Play Area, 1965" on the small surfaced lot near the Sharp Street Community Center in the 1200 block of Etting St.

A covey of youngsters play happily on the swings, sliding board and see-saw of the playground, which is the only recreation area for blocks around and would not even be there if it had not been for the minister of Sharp Street Memorial Methodist Church and a willing businessman.

The Rev. Kelly L. Jackson noticed a year ago that the lot was for sale and together with a trustee of the church, Henry Sampson, went to visit the man who owned the lot, Philip Needle.

• • •

"WE ASKED him if he would give the lot to the church for a playground, since he had tenants in the area," Rev. Jackson recalls.

Mr. Needle consented, and in August, the playground resurfaced and supplied with all the accoutrements, opened.

Mr. Sampson, who helped engineer the lot more than anyone else, wanted "to do something for the kids," the minister said.

He died about six months ago having done "something for the kids."

The elderly trustee and other members of the church helped pour concrete at the entrance and the church paid for resurfacing the lot and providing the swings.

A NEIGHBOR Mrs. Lena Boone, 1332 Etting St., first volunteered to supervise the playground and her job has escalated into director of the youth activities at the center.

During the school months the center has sports activities in its gym, drama classes and storytelling activities for the youngsters.

About 4:30 p.m. Tuesday the Rev. Mr. Jackson was watching the children play while Mrs. Boone was attending a Community Action Commission meeting.

Darnell Maddox, age six, 1221 Etting St., slid down the sliding board and said he comes to the playground "just about every night."

Pamela Moore, age three, 1219 Etting St., who had two of her sisters with her at the playground, slid down the board, but was too shy to say anything.

Carolyn Hall, 11, 528 W. Lanvale St., came to her rescue.

"I think it's fun," she said. She comes to the playground "most of the time."

THE SMALL lot, now a haven for neighborhood youngsters, is also outfitted with a set of rings in lieu of one swing a portable basketball net, a volleyball net and hopscotch outlines on the asphalt surface.

After seeing the success of this lot, Mr. Needle recently donated to the city another lot in the 2100 block of Brunt St. which it developed into a similar playground on the urgings of the Civic Interest Group.

See the spirit of '66!
See Frank Robinson and the Orioles' other big bats at the stadium!

SWIMMING MEET participants in the recent Junior Olympic competition sponsored by the Knights of Columbus at Patterson Park included (clockwise) Buster Yonych, setter of three mee records from Calvert Hall High; Greg Wunder, Calvert Hall, one of the three triple-event winners; Wallis Lansey from Morgan State, second place in 200-yard breast-stroke; Joe Seehusen of St. Paul's and winner of 100-yard backstroke; Ken Mosely, Morgan State; and James Early, Douglass High.

The "Say-Hey Kid" speaks out . . .
on his home runs and his heartaches, on his managers and his marriage, on his fellow ball players and his fellow Negroes.
Willie Mays
My Life in and Out of Baseball
by Willie Mays
as told to Charles Einstein
With 30 dramatic photographs and complete career statistics.
$4.95 DUTTON

THE KING!
Snap the crown off a bottle of Bud.. You'll know why it's King... and the biggest-selling beer in America!
ANHEUSER-BUSCH, INC. • ST. LOUIS • NEWARK • LOS ANGELES • TAMPA • HOUSTON

WANTED
PHOTO ENGRAVERS
LINOTYPE OPERATORS
MAKE-UP & FLOORMEN
JOURNEYMEN PREFERRED
• 2/44 HOUR WEEK
• VACATION WITH PAY
• GROUP INSURANCE
APPLY — Personnel Dept.
AFRO-AMERICAN CO.
628 N. EUTAW ST. BALTO. 1, MD.

A used car that won't give you gas pains? We have a lot of them.
They're called Volkswagens. And we guarantee them all 100% for the repair or replacement of all major mechanical parts for 30 days or 1000 miles. Why no gas pains? They still get that legendary VW economy. Just like the new ones.
• engine • transmission • rear axle • front axle assemblies • brake system • electrical system
'65 VOLKSWAGEN SEDAN $1395
'63 VOLKSWAGEN DELUXE SEDAN $1095
'62 VOLKSWAGEN WHITE TUDOR $1095
'60 VOLKSWAGEN BLUE SEDAN $795
'59 VOLKSWAGEN GRAY SQUIREAR $895
'61 CORVAIR 4-DOOR SEDAN $595
Maryland VOLKSWAGEN
1212 EAST 25th STREET 889-7616
"Md.'s Oldest and Most Conveniently Located Volkswagen Dealer"

Ingram and Mays win 'successful' tourney

With a field of over 150 competing for prizes, last Sunday, the Wake Robin Golf Club —Washington's only such group for women — enjoyed one of its most successful tournaments.

And that goes back 29 years, says club reporter Mrs. Helen Harris, who called the Amateur Tournament one of the most successful in Wake Robin's history.

The top contestants — who came from many cities to compete — were Ernest Ingram, who was far out in front of the men's championship flight with a 69, and club member Mrs. Frances Mays, who put a 41 and a 44 together for 85.

• • •

JOHN FRAZIER was tops among the boys ages 15 to 17 with a 76. In the 9-hole match for boys aged 10 to 14, Mike Spencer's 44 was the best.

The big excitement among the women was provided by Ethel Funches and Alma Arvin, who finished their 18 holes with a tie for second in the championship flight, with 86 each.

Mrs Arvin, who eventually won on the playoff, finished with a 44 on her first set. Mrs. Funches shot a 45 for second.

BUT THE second 9-hole set was the telling factor as Mrs. Arvin's 42 was one below her Wake Robin competitor's second set score.

The two stayed close until the 4th hole of the playoff, when the runner-up's putt for a par 3 on the hole was one better than 4 for Mrs. Funches.

Co-sponsor of the tournament with Wake Robin was American Trophies Inc. Mrs. Bessie Yates headed the tournament committee, with aid from Tim Thomas.

Mrs. Harris, a former president, now handles public relations for the golf club.

WOMEN'S CHAMPIONSHIP
Frances Mays 41, 44—85
Alma Arvin 42, 44—86
Ethel Funches 41, 45—86
x-Won second on playoff
MEN'S CHAMPIONSHIP
Ernest Ingram — 69
Otis Lee (1st) — 74
Otis Proune (tie) — 74
Lee and Proune will play off, date unannounced
BOYS 15-17
John Frazier — 76
Ronald Terry, Baltimore — 79
Bob Beiser, Ariz. — 81
BOYS 10-14
Mike Spencer 44
Cleveland James 46
Gregory Duvall 47
FIRST WOMEN'S: Odell Smith, Philadelphia; Agnes Parrish, Washington; Audrey Davis, Phila.
SECOND WOMEN'S: Wilhelmina Young, Harlem; "Y" Golf Club; Pauline Peeples, Phila.; Estelle Flowers
FIRST MEN'S — Bernard Montgomery, Joseph Boatick, Sidney Salts
SECOND MEN'S — Phillip Fields, Vernon Harrison, Julius Lee

THIRD MEN'S — Mack Sanders, Bruce Weaver, James Byrd.

AFRO SPORTS

AMOCO GASOLINE CUTS REPLACEMENT COSTS

Dr. Leroy Johnson, Veterinarian, Pocomoke, Md.

"Men in my profession still do a lot of 'country driving.' My Rambler has racked up more than 58,000 tough miles and I've never changed a spark plug or a muffler. Why? I use Lead-Free AMOCO. Gasoline exclusively."
You expect more from American and you get it!*
AMOCO
SUPER PREMIUM GASOLINE • CERTIFIED LEAD-FREE, THE ONLY ONE!
AMERICAN
© 1966, THE AMERICAN OIL COMPANY, CHICAGO, ILL. *Trademark

Little League

RESULTS

Jets 7, Orioles 5;
Yankees 1, Dodgers 0;
Pirates 8, Cubs 5;
Braves 13, Tigers 3;
Athletics 15, Beavers 0;
Dodgers 22, Pirates 1;
Jets 13, Beavers 0;
Dodgers 14, Tigers 2;

TEAM STANDINGS

NATIONAL DIVISION			
Yankees	9	1	.900
Athletics	6	2	.750
Jets	7	3	.700
Pirates	2	7	.222
Tigers	0	9	.000
AMERICAN DIVISION			
Dodgers	8	1	.889
Braves	4	4	.500
Cubs	4	6	.400
Orioles	3	6	.333
Beavers	3	7	.300

(including games played 7/18)

Rebels coach not too happy

RICHMOND

Head Coach Steve Sucic of the Richmond Rebels has stated that he is not satisfied with the progress of the players to date.

That the inability of being able to have players at double practices make additional work for the coaching staff.

Although he optimistically stated that he was pleased with the condition of the players reporting to date, and also of the arrival of Flanker-back — Jim Gatske, End-Bill Barber, Tackle-Owen McKoy, Quarterback-Alex Zaykowski, Fullback-Guy Whitaker, Defensive Halfback-Mel Meyers, Defensive Halfback-Jim Rossi, Center Linebacker-Don Christman, and Guard-Roscoe Perkins.

The fact of the extreme hot weather in the Richmond area has slowed down the amount of work that could be accomplished and coach Sucic doesn't feel the team will really be ready for the intra-squad game in Chester, Va., on Saturday night.

Practice will continue on twice a day basis at 10 a.m. and at 7 p.m. but the team will move their practices to John Marshall High School, where the public is invited to attend.

IN 153 B.C. the first pay, as you leave restaurant in Rome failed — due to "forgetfulness" of patrons.