



BLACK SWAN RECORDS



CHARLES WINTER WOOD
A New Black Swan Artist
Presents
HONEY YOU SHO' LOOKS BAD
And
WHEN DE CO'N PONE'S HOT
Black Swan Record
No. 2112

In Charles Winter Wood we find a rare combination of business and artistic ability. In addition to his activities in the interest of Tuskegee Institute, of which he is financial secretary, Mr. Wood is an elocutionist who possesses every qualification that must be included in the equipment of interpreters of Negro dialect.

APRIL RELEASES

- | | |
|---|--|
| 7106—There Is a Green Hill Far Away.....
I'm So Glad Trouble Don't Last Always
HATTIE KING REAVIS | 2033—Christians Awake
My Task
IVAN H. BROWNING |
| 2031—The Holy City.....
Jesus I Come.....
LORENZO WELLS | 2112—Honey, You Sho' Looks Bad.....
When De Co'n Pone's Hot.....
CHARLES WINTER WOOD |

BLUES

- | | |
|---|--|
| 14140—Laughin' Cryin' Blues.....
Starvin' for Love.....
JULIA MOODY | 14141—I Want To
That's Why I'm Loving You.....
ISABELLE WASHINGTON |
|---|--|

DANCE RECORDS

- | | |
|---|---|
| 2113—That Red Head Gal.....
You Said Something When You Said Dixie.....
SAMMY SWIFT'S JAZZ BAND | 2114—Who Cares
The World Is Waiting for the Sunrise.....
FRED SMITH'S SOCIETY ORCHESTRA |
| 2115—Little Rover
Love Sends a Little Gift of Roses.....
LAUREL DANCE ORCHESTRA | |

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The Black Swan Phonograph Company offers a Hall of Fame unique in that it contains the names of some of the most prominent Negro artists. Our intention is to add many new names to the list.

Inquire at your dealers or write direct to us for records made by FLORENCE COLE TALBERT, ANTOINETTE GARNES, KEMPER HARRELD, REVELLA HUGHES, C. CARROLL CLARK, HARRY DELMORE, J. ARTHUR GAINES, MARIANNA JOHNSON and other well known artists.

The income of Black Swan Agents compares favorably with that of the average professional man or woman. We will gladly inform you how to increase your income.

Black Swan Phonograph Company, Inc.

HARRY H. PACE, Pres.

2289 Seventh Avenue

New York, N. Y.

Mention THE CRISIS

AUSTIN N. JENKINS, Gen'l. Manager
OSCAR KELLER, Secretary
EDWARD S. GREEN

IF FUTURE REFERENCE TO THIS SUBJECT IS NECESSARY, WRITING YOUR REPLY
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IT ESPECIALLY PROMPT ATTENTION

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