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By Anthony Barbieri, Jr.

Tokyo Bureau of The Sun

TOKYO — Governor Hughes wound up a weeklong economic development mission to Japan yesterday, declaring that state officials had succeeded "beyond our expectations" in laying the groundwork for increased Japanese investment in Maryland.

One major expectation, however, went unfulfilled: formal announcement by Kyoto-based Shimadzu Scientific Instruments, Inc., of a significant expansion of its Columbia marketing and assembly operations.

The governor's office had prepared press releases in advance of the expected expansion announcement and had touted it throughout

the week as the "big one" of Mr. Hughes's tour.

When the members of the Maryland party arrived in Kyoto yesterday, however, they were told that Shimadzu's top management had not yet given final approval to the expansion plans and that formal announcement would have to wait until they had.

The delay appears to reflect the differing requirements of American politics and Japanese business rather than any last-minute change of heart by Shimadzu over expanding its Columbia operation, which currently has 31 employees.

"It is certain that our Maryland subsidiary wants to make an expansion, but it is a little early for us to make an announcement," a Shimadzu

spokesman said in a telephone interview from Kyoto. "We expect top management [in Kyoto] will make that decision in the future."

J. Hugh Nichols, the Howard county executive, was among the Marylanders who visited Shimadzu with Governor Hughes yesterday and was also among those who received his first lesson in Japanese management style.

"They didn't come out and say it in the same words we would use in America," Mr. Nichols said. "I was warned at least a half a dozen times about that . . . but I interpret all this to mean that an affirmative decision will be made."

The decision could be an impor-

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tant one for Mr. Nichols's county, where 12 of the 33 Japanese companies with operations in Maryland are situated.

Shimadzu, a manufacturer of precision scientific instruments, is considered to be a leader in its field and has grown rapidly in recent years. Expanded operations at its 10-acre site at the Rivers Corporate Park in Columbia could add as many as 30 new jobs to its work force.

More important, state officials are hoping any expansion will mean the start of manufacturing opera-

tions in Maryland.

The economic development mission was timed to coincide with the Orioles' current exhibition baseball tour of Japan.

In addition to the delegation of state officials headed by Mr. Hughes, the Economic Development Council of Greater Baltimore has sent 11 chief executive officers from top Maryland companies to try to promote Japanese investment in the state.

The Maryland Port Administration also has a nine-member team here attempting to drum up business for the port of Baltimore.

"I think it has been very successful, beyond our expectations," Mr. Hughes said.

Besides trying to lure new businesses to Maryland, the governor said, a key aspect of the trip was to cement ties with the companies that are already in the state.

"They have all sent delegations over to see us, and it is very important that we reciprocate," he said.

Monday, Ando Electric Company, Ltd., announced that it would open a sales and service office in Rockville for East Coast marketing of its electrical measuring instruments. That move involves only three new jobs,

however, state officials said.

Mr. Hughes said he also met with officials of at least two other Japanese firms, which he declined to name, who expressed strong interest in either locating in Maryland or expanding existing facilities.

"They have become hot prospects, and they weren't before we got here," Mr. Hughes said.

Mr. Hughes is scheduled to leave Osaka this morning for a brief vacation in Hawaii. He is expected to return to Maryland Wednesday. A spokesman for the governor said Mr. Hughes voted by absentee ballot before leaving for Japan.