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The Sun (1837-1985); Jun 18, 1980; ProQuest Historical Newspapers: Baltimore Sun, The (1837-1986)

pg. B1

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Peking—Maryland is starting to weave an extensive network of ties—educational, scientific, cultural and economic—with China through the two-week visit here of Governor Hughes and a 15-member state delegation.

The visit put Maryland in the forefront of the United States' rapidly developing relations with China, ties that are certain to be important for long-term trade as well as for international stability, although delegation members have acknowledged that considerable efforts will be needed to follow up these initial contacts.

"Overall, we accomplished more than we expected," Governor Hughes said. "We saw the top people in the areas in which we were interested, and the contacts we made have laid a good foundation for a long-term relationship between Maryland and China.

"No one expected to come away with any signed contracts, but we have done more than just open doors. We have some initial agreements and begun talks on important exchanges that will benefit the state in the future."

These first agreements will mean close cooperation between Maryland and Chinese institutions in research in genetics, lasers, high-energy physics and other

fields. Maryland and Chinese universities will be exchanging students and teachers, and Chinese specialists will come to study community development, agriculture and other fields in the state.

In trade, the First National Bank of Maryland—the state's leading financial institution in foreign trade and which already has several big customers doing business with China—established a correspondent relationship with the Bank of China in Peking, and Maryland businessmen in the delegation discussed Chinese purchases of American aircraft, satellite communications equipment, construction tools and technology for other products.

"In trade terms, our aim was to make good first contacts, and we made those contacts at about as high a level as you can here," said James O. Roberson, secretary of Economic and Community Development. "Our hope is that in the future this will clear the way for actual negotiations and eventual sales."

Governor Hughes met in Peking with Deng Xiaoping, China's senior vice premier, and with Wan Li, another ranking vice premier and the former head of Anhui province, with which Maryland has a sister relationship. This gave the Marylanders access to key decision-makers in a number of ministries and import-export

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our scientists could do singly," he said. "We also will have access to some quite good facilities the Chinese have, and they will come to Maryland to work with us."

The University of Maryland already has 23 senior Chinese scholars studying or doing research, and the agreements reached during the state delegation's visit here could easily double that number next year. At the same time, the university will try to replace a Maryland couple teaching English at Anhui University and perhaps provide other language and American-studies teachers to Chinese schools.

Dr. Richard S. Ross, dean of the Johns Hopkins University Medical faculty, also reached a broad understanding with the Chinese Academy of Medical Sciences for cooperation with his school's Nobel Prize-winning genetics researchers, though details remain to be worked out.

"We are very strong in genetics, and the head of the academy's genetics research program is a Hopkins graduate from the 1950s," Dr. Ross said. "So this is an area of mutual interest we can build a relationship upon. This is sounder for us, I think, than across-the-board exchanges and it will evolve into something broader."

The most extensive exchanges were proposed by Wayne A. Cawley, Jr., the Maryland secretary of agriculture, who offered to train a Chinese agronomist in modern farming techniques on his Caroline county farm and to help establish poultry-raising, livestock-breeding and crop-development programs in Anhui.

Now under consideration by Anhui officials, these proposals could contribute significantly to the agricultural breakthrough the province is striving for.

"It's just a matter of working out the whereases and therefore, I think, and we can get a good program going . . . it won't be all one way, though—they have some seeds that are disease-resistant and could help us quite a bit," Mr. Cawley said.

Trade and other economic relations will be a bit slower in coming, Maryland

businessmen on the delegation predicted, because China is still working out its long-term plans.

"China is going to become an increasingly important trading partner for the United States and for Maryland in the coming years and we had to find out what their plans are, at least in general terms," said Charles Cole, Jr., president of the First National Bank of Maryland.

First National's new correspondent relationship, which will be concluded later this summer, will enable the bank to finance Sino-American trade more easily and to arrange remittances and letters of credit more quickly for its customers, which now have to go to New York or other banks.

Other trade contacts made by the six business executives on the delegation are also long-term in nature, but none of the businessmen seemed disappointed. Eugene V. Allen, vice president of the Black and Decker Manufacturing Company, won an informal commitment in Peking that China would soon buy Black and Decker construction tools worth roughly the same amount as \$1 million in ball bearings his firm bought here last year.

Henry A. Rosenberg, chairman of Crown Central Petroleum, did not persuade China to sell him any crude oil but

did start preliminary talks on the purchase of refined oil products and on Crown Central's participation in the exploration for China's offshore oil. "We are going to pursue this," he said.

John F. Dealy, president of Fairchild Industries, met in both Peking and Shanghai with aircraft and communications industry officials, talking less about immediate sales than long-term cooperation. "We are developing a commuter aircraft I would love to get the Chinese involved in," he said.

"No one on this trip expected to come away with any signed deals," Mr. Dealy continued. "What we wanted was to cut right to the top where the decisions are made, and the governor got us there. The rest is a lot of hard work to follow up this opening."

To develop Maryland's new relationship with Anhui, Governor Hughes plans to form a new committee to work out an exchange program, particularly in education, science and culture, and to encourage the private sector to participate actively. The Rouse Company already has volunteered to receive a specialist in community planning and development at its headquarters for six months of training, and state officials hope that other firms and institutions will make similar offers.

corporations.

In Anhui, a largely agricultural province of 48 million in East Central China, the delegation discussed a variety of trade deals as well as educational, scientific and cultural exchanges.

Yesterday, after further meetings in Shanghai, the delegation left for Hong Kong, where Maryland is trying to promote its products and to attract more shipping to the Port of Baltimore. Before coming to China, Governor Hughes had stopped in Tokyo on a similar sales mission.

"Maryland must look abroad, as well as at home, for economic growth," Mr. Roberson said. "The Port of Baltimore remains the state's greatest economic asset. Western Europe is already a major source for growth for the state, and Asia, including China, will also be if we develop them."

The first major agreements, however, were reached between the University of Maryland, whose president, John S. Toll, was the originator of these contacts, and several Chinese educational and scientific institutions.

Dr. Toll, a specialist in high-energy physics, signed agreements with the elite University of Science and Technology in Hefei, the Anhui provincial capital, for a long-term exchange of students and teachers, and reached similar understandings with Peking University, the country's most prestigious school, and Anhui University, also in Hefei.

In addition, he signed an exchange agreement with the Chinese Academy of Sciences Institute of Plasma Physics in Hefei and held preliminary talks in Shanghai at the academy's Institute of Optics and Precision Instruments on joint experiments in laser research. In Peking, similar talks were held with the Institute of Physics on experiments in gravitational radiation.

"By cooperating, we will be able to do a number of significant experiments that