

Glendening will promote trade overseas; Governor leaves Saturday for stops in Europe  
Waldron, Thomas. The Baltimore Sun [Baltimore, Md] 02 May 1996: 2B.

---

## Abstract

Gov. Parris N. Glendening takes wing on his first overseas trade-promotion trip Saturday, with stops in Norway, Germany, the Netherlands and England.

While the trip is Mr. Glendening's first as governor, his lieutenant governor, Kathleen Kennedy Townsend, spent four days in Ireland at taxpayer expense last fall to support President Clinton's peace-making efforts there and to promote Maryland.

Mr. Glendening will meet with in Oslo, Norway, and Hamburg, Germany, with officials of shipping lines that call on Baltimore. In the Netherlands, he will meet representatives of Dutch companies with operations in Maryland. In London, he will meet a group from the company that owns Domino Sugar.

---

## Full Text

Gov. Parris N. Glendening takes wing on his first overseas trade-promotion trip Saturday, with stops in Norway, Germany, the Netherlands and England.

The governor said yesterday he hopes the eight-day jaunt eventually will lead to more business activity in the state, particularly at the Port of Baltimore.

"The reality is that a significant portion of the state's economy is based in the international market," Mr. Glendening said.

He cautioned that the trip is intended to develop long-term business activity, not immediate investment plans.

"We don't expect and no one should have any sense of false expectations that we'll come back waving all kinds of contracts around," Mr. Glendening said.

"This type of business development is about business relationships," he added. "It's about opening doors."

State officials estimated that the trip will cost Maryland taxpayers about \$50,000.

While the trip is Mr. Glendening's first as governor, his lieutenant governor, Kathleen Kennedy Townsend, spent four days in Ireland at taxpayer expense last fall to support President Clinton's peace-making efforts there and to promote Maryland.

Accompanying Mr. Glendening will be five state officials -- James T. Brady, secretary of economic development; David L.

Winstead, secretary of transportation; Tay Yoshitani, executive director of the Maryland Port Administration; Jim Hughes, director of the state's office of international trade, and Will Castleberry, an aide to the governor.

A leading Republican legislator said he was skeptical about the potential benefits of the governor's trip.

"Generally, I think these so-called **trade missions** are overblown," said Del. Robert L. Flanagan of Howard County. "They are really not an appropriate use of taxpayers' funds." Mr. **Glendening** will meet with in Oslo, Norway, and Hamburg, Germany, with officials of shipping lines that call on Baltimore. In the Netherlands, he will meet representatives of Dutch companies with operations in Maryland. In London, he will meet a group from the company that owns Domino Sugar.

Pub Date: 5/02/96

---

## Indexing (details)

People	Glendening, Parris
Title	Glendening will promote trade overseas; Governor leaves Saturday for stops in Europe:[FINAL Edition]
Author	Waldron, Thomas
Publication title	The Baltimore Sun
Pages	2B
Number of pages	0
Publication year	1996
Publication date	May 02, 1996
Year	1996
Section	METRO
Publisher	Tribune Publishing Company
Place of publication	Baltimore, Md.
Country of publication	United States
ISSN	19439504
Source type	Newspapers
Language of publication	English
Document type	NEWSPAPER
ProQuest document ID	406923256
Document URL	<a href="http://search.proquest.com/docview/406923256?accountid=2739">http://search.proquest.com/docview/406923256?accountid=2739</a>
Copyright	(Copyright 1996 @ The Baltimore Sun Company)
Last updated	2011-08-11
Database	Baltimore Sun

[<< Link to document in ProQuest](#)

---

### Contact ProQuest

© 2011 ProQuest LLC. All rights reserved. - [Terms and Conditions](#)