

Maryland Film Production Activity Tax Credit Annual Report

Pursuant to Tax General Article §10-730

Submitted by

Maryland Department of Commerce

December 2021

Maryland Film Production Activity Tax Credit

Overview

In 2018, Senate Bill 1154 – Income Tax – Film Production Activity Tax Credit – Alterations was enacted and made the following changes to the Maryland Film Production Activity Tax Credit:

- 1) The minimum spend for most film projects was lowered to \$250,000;
- 2) The maximum amount of tax credits available for a film project is now \$10,000,000;
- 3) The salary, wages, and other compensation paid to Writers, Directors and Producers are not included in total direct costs;
- 4) A new category of films was created for Maryland small or independent film entities (Maryland Small Films) with total direct costs greater than \$25,000;
- 5) Ten percent of the annual authorized credit amount is now set aside for Maryland Small Films; and,
- 6) The statute authorized \$8,000,000 in credits for FY 2019, \$11,000,000 in credits for FY 2020, \$14,000,000 in credits for FY 2021, \$17,000,000 in credits for FY2022, and \$20,000,000 in credits for FY2023 and each fiscal year thereafter.

The 2020 BRFA fixed the annual authorized credit amount for the program at \$12 million for FY 2021 and beyond.

Film Production Activity Tax Credit Funding by Fiscal Year						
Fiscal Year Full Program Funding 10% Set Aside for MD Small Films						
FY 2019	\$ 8,000,000	\$ 800,000				
FY 2020	\$11,000,000	\$1,100,000				
FY 2021	\$12,000,000	\$1,200,000				
FY 2022	\$12,000,000	\$1,200,000				
FY 2023 and beyond	\$12,000,000	\$1,200,000				

Tax General Article §10-730 requires Commerce to report on specific data before January 1 of each year:

- (1) the number of film production entities submitting applications;
- (2) the number and amount of tax credit certificates issued;
- (3) the number of local technicians, actors, and extras hired for film production activity during the reporting period;
- (4) a list of companies doing business in the State, including hotels, that directly provided goods or services for film production activity during the reporting period;
- (5) a list of companies doing business in the State that directly provided goods or services for film production activity during the reporting period that qualified during the reporting period as minority enterprise under §14-301(F) of the State finance and Procurement article;
- (6) a list of companies doing business in the State that directly provided goods or services for film production during the reporting period that, as determined by the Department, are considered small businesses; and

(7) any other information that indicates the economic benefits to the State resulting from film production activity during the reporting period.

Specifics

Three applications for qualification for FY 2021 tax credits were submitted and approved in FY 2021.

Due to the COVID-19 pandemic, the Maryland Film Office (MFO) did not begin accepting applications for qualification for FY 2021 tax credits until December 1, 2020.

Random Productions, LLC, applied for tax credits for its mini-series for HBO, *We Own this City*, on December 1, 2020. Based on the company's application, a 27% credit of the estimated total of authorized direct costs in Maryland would qualify Random Productions, LLC, for a maximum of \$10 million in tax credits as limited by statute.

Pacific 2.1 Entertainment Group, Inc. applied for tax credits for its pilot for a television series entitled *The Spook Who Sat by the Door* on February 25, 2021. Based on the company's application, a 27% credit of the estimated total of authorized direct costs in Maryland would qualify Pacific 2.1 Entertainment Group, Inc. for a maximum of \$2,417,697 in tax credits.

Safe Space Movie, LLC, submitted an application for its television film, *Safe Space*, on April 7, 2021. Based on the company's application, a 25% credit of the estimated total of authorized direct costs in Maryland would qualify Safe Space Movie, LLC, for a maximum of \$300,000 in tax credits. The remaining \$146,872 in FY 2021 tax credits were reserved for Safe Space Movie, LLC, and on July 1, 2021, an additional \$153,128 in FY 2022 tax credits were reserved for Safe Space Movie, LLC, for a maximum of \$300,000 in tax credits.

The final tax credit amount for each production, however, will be based on the companies' actual qualified direct spend determined upon conclusion of the production activity in the State and after the application for final tax credit certification and all closing documentation, including a Report on Agreed Upon Procedures from an independent, third-party CPA, have been submitted and reviewed. The MFO anticipates the final amount of tax credits issued to these productions to remain at the maximum amount reserved.

Ten applications for qualification for FY 2021 tax credits for Maryland Small Films were submitted and approved in FY 2021. One previously approved application for qualification as a Maryland Small Film was revised and a new letter of qualification was issued in FY 2021.

MegaMind Media, LLC, of Clinton submitted an application for its television film, *Holiday Heartbreak*, on August 13, 2020. Based on the company's application, a 25% credit of the estimated total of authorized direct costs in Maryland would qualify MegaMind Media, LLC, for a maximum of \$104,236 in tax credits.

TRTG Productions, LLC, of Oakland submitted an application for its film, *The Road to Galena*, on September 15, 2020. Based on the company's application, a 25% credit of the estimated total of authorized direct costs in Maryland would qualify TRTG Productions, LLC, for a maximum of \$125,000 in tax credits.

MegaMind Media, LLC, of Clinton submitted an application for its television film, *A Rich Christmas*, on November 2, 2020. Based on the company's application, a 25% credit of the estimated total of authorized direct costs in Maryland would qualify MegaMind Media, LLC, for a maximum of \$125,000 in tax credits.

Rich is Relative Media LLC dba SideXSide Studios of Takoma Park submitted an application for its corporate film series, *E4USA 2021 Instruction Video Series*, on February 25, 2021. Based on the company's application, a 25% credit of the estimated total of authorized direct costs in Maryland would qualify Rich is Relative Media LLC dba SideXSide Studios for a maximum of \$31.151 in tax credits.

Normalized Podcast Movie, LLC, of Ellicott City submitted an application for its film, Normalized, on March, 17, 2021. Based on the company's application, a 25% credit of the estimated total of authorized direct costs in Maryland would qualify Normalized Podcast Movie, LLC, for a maximum of \$7,500 in tax credits.

DBM Communications, Inc. of Towson submitted an application for its film, *Cream of the Crop*, on March 24, 2021. Based on the company's application, a 25% credit of the estimated total of authorized direct costs in Maryland would qualify DBM Communications, Inc. for a maximum of \$37,857 in tax credits.

Uplift Works Inc. of Baltimore submitted an application for its series, *SLAYY*, on April 1, 2021. Based on the company's application, a 25% credit of the estimated total of authorized direct costs in Maryland would qualify Uplift Works Inc. for a maximum of \$34,200 in tax credits.

Sonset Friday Entertainment, LLC, of Columbia submitted an application for its film, *High School Bully*, on April 2, 2021. Based on the company's application, a 25% credit of the estimated total of authorized direct costs in Maryland would qualify Sonset Friday Entertainment, LLC, for a maximum of \$13,442 in tax credits.

RowHouse, LC, of Baltimore submitted a revised application for its documentary, *Local Hero*, on April 27, 2021. Based on the company's revised application, a 25% credit of the estimated total of authorized direct costs in Maryland would qualify RowHouse, LC, for a maximum of \$125,000 in tax credits.

Turf Valley Show, LLC, of Ellicott City submitted an application for its web series, *Turf Valley*, on June 2, 2021. Based on the company's application, a 25% credit of the estimated total of authorized direct costs in Maryland would qualify Turf Valley Show, LLC, for a maximum of \$13.338 in tax credits.

MegaMind Media, LLC, of Clinton submitted an application for its television film, *Trophy Wife*, on June 14, 2021. Based on the company's application, a 25% credit of the estimated total of authorized direct costs in Maryland would qualify MegaMind Media, LLC, for a maximum of \$125,000 in tax credits.

The final tax credit amount for each production, however, will be based on the companies' actual qualified direct spend determined upon conclusion of the production activity in the State and after the application for final tax credit certification and all closing documentation have been submitted and reviewed.

Attached is a summary (*Appendix A - Maryland Film Production Activity Tax Credit Recipients FY 2012-CY 2021*) outlining tax credits that are in progress or have closed through CY 2021.

Three companies were issued a Final Tax Credit certificate during FY 2021.

DBM Communications Inc. was issued a final tax credit certificate on August 6, 2020, for its film, *Hope's Legacy*, which completed 15 days of filming on June 28, 2019. They submitted their application for final tax credit certification, along with all of their closing documentation, on December 20, 2019. The materials were reviewed by MFO staff and, after several revisions of the required documentation, the final tax credit certificate was issued on August 6, 2020. *Hope's Legacy* received a tax credit of \$55,667 and had an economic impact of \$527,847. The production hired 17 local technicians, 6 local actors and extras and provided business for 153 local Maryland companies. Attached is a copy of the vendor list for *Hope's Legacy*. (*Appendix B – Hope's Legacy Vendor List*)

A Comedy, LLC was issued a final tax credit certificate on December 23, 2020, for its film, *A Comedy of Horrors*, which completed 13 days of filming on November 2, 2019. They submitted their application for final tax credit certification, along with all of their closing documentation, on July 16, 2020. The materials were reviewed by MFO staff and the final tax credit certificate was issued on December 23, 2020. *A Comedy of Horrors* received a tax credit of \$33,910.00 and had an economic impact of \$324,666. The production hired 15 local technicians, 20 local actors and extras and provided business for 102 local Maryland companies, vendors and contractors. Attached is a copy of the vendor list for *A Comedy of Horrors*. (*Appendix C – A Comedy of Horrors Vendor List*)

Rich is Relative Media LLC dba SideXSide Studios was issued a final tax credit certificate on March 31, 2021, for its corporate film series pilot, *E4USA Instruction Video Series 2020*, which completed 2 days of filming on June 26, 2020. They submitted their application for final tax credit certification, along with all of their closing documentation, on February 24, 2021. The materials were reviewed by MFO staff and the final tax credit certificate was issued on March 31, 2021. *E4USA Instruction Video Series 2020* received a tax credit of \$6,405 and had an economic impact of \$43,554. The production hired 3 local technicians, no actors or extras and provided business for 3 local Maryland companies. Attached is a copy of the vendor list for *E4USA Instruction Video Series 2020*. (*Appendix D – E4USA Instruction Video Series 2020 Vendor List*)

Further information regarding the Maryland Film Production Activity Tax Credit can be found on the MFO website at:

http://marylandfilm.org/Pages/Film-Production-Activity-Tax-Credit.aspx

Background

CH 516 Acts of 2011 created the Film Production Activity Tax Credit (Film Tax Credit). The Act repealed the then existing Film Production Rebate Program and replaced it with a tax credit for qualified direct costs of qualified film production activities including feature films and television series. Under the Film Tax Credit, the Department of Commerce (Commerce), formerly the Department of Business and Economic Development (DBED), could award a maximum of \$7.5 million in credits in each fiscal year beginning in FY 2012 through FY 2014. Qualifying production activities were eligible for a tax credit of up to 25% of the qualified direct costs for a feature film and 27% for a television series. If the amount of the tax credit exceeded the total tax liability in the tax year, the entity could claim a refund in the amount of the excess. The Act became effective on July 1, 2011 with a sunset date of June 30, 2014.

A total of \$22.5M (\$7.5 per FY) in tax credits was available for FYs 2012 through 2014. All of those tax credits were committed by January 2012 to six productions: *House of Cards - Season 1*; *VEEP - Seasons 1 & 2; Jamesy Boy; Better Living through Chemistry*; and, *Ping Pong Summer*.

In order to retain the filming of the two television series *House of Cards* and *VEEP* in Maryland, CH 28 Acts of 2013 authorized \$32.5 million in additional film tax credits over three years and extended the sunset through FY 2016. All of the tax credits were committed by the end of the first day Commerce began accepting applications (April 17, 2013). Those credits were committed to *House of Cards – Season 2* and *VEEP – Seasons 3 & 4*.

During the 2014 legislative session, House Bill 520 Business and Economic Development – Film Production Activity Tax Credit Program was introduced to increase the amount of tax credits the Secretary could issue in FY 2015 from \$7.5 million to \$11 million. Senate Bill 1051 Business and Economic Development – Film Production Activity Tax Credit Program was also introduced and proposed an increase from \$7.5 million to \$18.5 million. Both bills passed with amendments but failed to pass before the end of the legislative session. SB172 - the Budget Reconciliation and Financing Act - authorized funds from the Economic Development Opportunities Fund (Sunny Day) and Special Fund for Preservation of Cultural Arts to provide a \$7.5 million grant to enhance the Film Tax Credit, thus providing \$11.5 million in incentives for *House of Cards – Season 3*.

Senate Bill 905, Income Tax – Film Production Activity Tax Credit, introduced in the 2015 legislative session, was originally proposed to increase the amount of tax credits available for production activity in a fiscal year and extend the program's sunset date (\$25 million per fiscal year through FY 2019). However, during the last week of the session, the bill was amended to create the Film Production Tax Credit Reserve Fund with no funding attached. The new structure of the program required the Department to report the amount of tax credits necessary to maintain

the current level of film production activity and to attract new production activity to the Governor. This amount would then be considered for inclusion in the Governor's FY budget and acted upon by the General Assembly during the legislative session. In addition, some new reporting and promotional requirements were mandated. The legislation went into effect on July 1, 2015.

As previously stated, in 2018, the legislature passed Senate Bill 1154 which (1) repealed the Reserve Fund, (2) eliminated the sunset on the program, (3) authorized specific tax credit funding for each fiscal year through FY 23 and beyond, (4) capped the maximum amount per project at \$10 million, and (4) created a new category of films, Maryland small and/or independent productions (Maryland Small Films), eligible for the tax credit. The legislation also mandated that 10% of the annual authorized credit amount must be set aside for Maryland Small Films.

In 2019, the statutory requirement that in order to qualify as a Maryland Small Film an entity must be organized in Maryland for at least one year was altered to at least three months. And, in 2020, the BRFA fixed the annual authorized credit amount for the program at \$12 million for FY 2021 and beyond.

Film Production Activity Tax Credit				
Funding by	Fiscal Year			
Fiscal Year	Funding			
FY 2012	\$7,500,000.00			
FY 2013	\$7,500,000.00			
FY 2014	\$25,000,000.00			
FY 2015	\$7,500,000.00			
FY 2016	\$7,500,000.00			
FY 2017	\$11,510,000.00*			
FY 2018	\$5,000,000.00*			

^{*}Film Production Tax Credit Reserve Fund

Film Production Activity Tax Credit Funding by Fiscal Year							
Fiscal Year	Total Funding	For All Other Films	10% for MD Small Films				
FY 2019	\$8,000,000.00	\$7,200,000.00	\$800,000.00				
FY 2020	\$11,000,000.00	\$9,900,000.00	\$1,100,000.00				
FY 2021	\$12,000,000.00	\$10,800,000.00	\$1,200,000.00				
FY 2022	\$12,000,000.00	\$10,800,000.00	\$1,200,000.00				
FY 2023 and beyond	\$12,000,000.00	\$10,800,000.00	\$1,200,000.00				

Appendix A - Film Tax Credit-Report 2021 APP A-Maryland Film Production Activity Tax Credit Recipients FY 2012-CY 2021

Appendix B - Film Tax Credit-Report 2021 APP B-Hope's Legacy Vendor List Appendix C - Film Tax Credit-Report 2021 APP C-A Comedy of Horrors Vendor List Appendix D - Film Tax Credit-Report 2021 APP D-E4USA Instruction Video Series Vendor List

	MARYLAND FILM PRODUCTION ACTIVITY TAX CREDIT RECIPIENTS								
(FY2012 - FY2021)									
RECIPIENT	CERT TYPE & DATE ISSUED	FY FUNDS	TAX CREDIT A	MT	PRODUCTION EXPENDITURES	ECONOMIC IMPACT	NO. OF MD BUSINESSES	MARYLAND LOCAL HIRES	
VEEP (Season 1)	FINAL CERT 10/17/2012	FY12	\$3,410,885	FINAL	\$14,126,384	\$30,654,254	1,141	Technicians - 187 Actors/Extras - 791	
Better Living Through Chemistry	FINAL CERT 3/5/2013	FY12	\$691,189	FINAL	\$2,811,459	\$6,100,865	571	Technicians - 82 Actors/Extras - 114	
Jamesy Boy	FINAL CERT 4/1/2013	FY12	\$600,000	FINAL	\$2,526,121	\$5,481,683	338	Technicians - 99 Actors/Extras - 189	
House of Cards (Season 1)	FINAL CERT 7/12/2013	FY12, FY13, FY14	\$11,676,029	FINAL	\$63,680,906	\$138,187,567	1,814	Technicians - 381 Actors/Extras - 1,817	
Ping Pong Summer	FINAL CERT 4/22/2013	FY12	\$231,250	FINAL	\$962,531	\$2,088,692	421	Technicians - 32 Actors/Extras - 37	
VEEP (Season 2)	FINAL CERT 3/14/2014	FY14	\$5,415,019	FINAL	\$23,246,730	\$39,519,441	1,033	Technicians - 215 Actors/Extras - 864	
House of Cards (Season 2)	FINAL CERT 8/6/2014	FY14	\$14,397,626	FINAL	\$54,817,158	\$93,189,169	3,085	Technicians - 341 Actors/Extras - 1,280	
VEEP (Season 3)	FINAL CERT 4/15/2015	FY14, FY15	\$5,156,525	FINAL	\$25,691,073	\$43,674,824	708	Technicians - 192 Actors/Extras - 820	
House of Cards (Season 3)	FINAL CERT 6/19/2015	FY15 FY14	\$4,000,000 \$7,500,000 (grant)	FINAL	\$61,901,094	\$105,231,860	2,050	Technicians - 372 Actors/Extras - 1,749	
VEEP (Season 4)	FINAL CERT 5/6/2016	FY15, FY16	\$5,384,173	FINAL	\$31,132,855	\$52,925,853	1,066	Technicians - 242 Actors/Extras - 1,073	
House of Cards (Season 4)	FINAL CERT 9/9/2016	FY16, FY17	\$13,500,000	FINAL	\$75,572,507	\$128,473,262	1,963	Technicians - 349 Actors/Extras - 2,329	
House of Cards (Season 5)	FINAL CERT 9/8/2017	FY16, FY17, FY18	\$7,047,304	FINAL	\$76,054,938	\$129,293,395	1,757	Technicians - 341 Actors/Extras - 1,468	
House of Cards (Season 6)	FINAL CERT 12/21/2018	FY19	\$7,200,000	FINAL	\$68,002,806	\$115,604,770	1,736	Technicians - 350 Actors/Extras - 1,290	
We Own this City (6 episode series)	LTR OF QUAL 1/5/2021	FY21	\$10,000,000	MAX	\$48,743,678	\$82,864,253	1,300	Technicians - 281 Actors/Extras - 3,094	
TSWSBTD / FX (series pilot)	LTR OF QUAL 3/11/2021	FY21	\$2,417,697	MAX	\$8,954,434	\$15,222,538	1,300	Technicians - 110 Actors/Extras - 560	
Safe Space	LTR OF QUAL 5/10/2021	FY21/FY22	\$300,000	MAX	\$1,200,000	\$2,040,000	400	Technicians - 15 Actors/Extras - 8	
total # of productions	16	TOTAL	\$91,427,697		\$559,424,674	\$990,552,424	AVERAGE/SHOW 1,293	AVERAGE LOCAL HIRES / SHOW 1,317	

NOTE: Items above in red contain projected data submitted on applications for qualification for a tax credit or based on actuals from similarly-sized productions. Actual amounts will be determined once the applications for final certification and all closing documentation are submitted by the production companies and reviewed by Commerce.

NOTE: New multiplier in effect as of January 1, 2014. Previous analyses using IMPLAN, an industry-recognized economic modeling software package, calculated a multiplier of 2.17 to estimate the total effect that film industry spending has on the Maryland economy. The revised analysis using updated IMPLAN data calculated a slightly lower multiplier of 1.7.

MARYLAND FILM PRODUCTION ACTIVITY TAX CREDIT RECIPIENTS (FY2019-FY2021)									
RECIPIENT & Production Title	CERT TYPE & DATE ISSUED	FY FUNDS	Maryland Small Films Program FY FUNDS TAX CREDIT AMT PRODUCTION ECONOMIC NO. OF MD MARYLAND EXPENDITURES IMPACT BUSINESSES LOCAL HIRES						
DBM Communications Inc Hope's Legacy	FINAL CERT 8/6/2020	FY21	\$55,667	FINAL	\$310,498	\$527,847	153	Technicians - 17 Actors/Extras - 6	
A Comedy LLC A Comedy of Horrors	FINAL CERT 12/23/2020	FY21	\$33,910	FINAL	\$190,980	\$324,666	102	Technicians - 15 Actors/Extras - 20	
Guavatron LLC Strawberry Mansion	Ltr of Qual 12/9/2019	FY22	\$32,500	MAX	\$130,000	\$221,000	100	Technicians - <i>20</i> Actors/Extras - <i>10</i>	
Get Gone Movie Partners MD, LLC <i>Cyst</i>	FINAL CERT 6/8/2020	FY20	\$35,431	FINAL	\$151,387	\$257,358	83	Technicians - 18 Actors/Extras - 1	
RowHouse LC <i>Local Hero</i>	Ltr of Qual rev 5/4/2021	FY22	\$125,000	MAX	\$562,124	\$955,611	25	Technicians - 12 Actors/Extras - 0	
SideXSide Studios E4USA Instruction Video Series	FINAL CERT 3/31/2021	FY21	\$6,405	FINAL	\$25,620	\$43,554	3	Technicians - 3 Actors/Extras - 0	
MegaMind Media LLC Holiday Heartbreak	Ltr of Qual 9/8/2020	FY22	\$104,236	MAX	\$416,945	\$708,807	100	Technicians - 35 Actors/Extras - 60	
TRTG Productions LLC The Road to Galena	Ltr of Qual 12/15/2020	FY22	\$125,000	MAX	\$504,600	\$857,820	100	Technicians - 25 Actors/Extras - 50	
MegaMind Media LLC A Rich Christmas	Ltr of Qual 12/7/2020	FY22	\$125,000	MAX	\$558,221	\$948,976	100	Technicians - 35 Actors/Extras - 10	
NormalizedPodcastMovie LLC Normalized	Ltr of Qual 4/5/2021	FY22	\$7,500	MAX	\$30,000	\$51,000	25	Technicians - 39 Actors/Extras - 29	
SideXSide Studios E4USA Instruction Video Series	Ltr of Qual 4/27/2021	FY22	\$31,151	MAX	\$124,605	\$211,829	10	Technicians - 3 Actors/Extras - 0	
Uplift Works Inc Slayy the series	Ltr of Qual 5/4/2021	FY22	\$28,750	MAX	\$136,801	\$232,562	100	Technicians - 11 Actors/Extras - 58	
Sonset Friday Entertainment LLC High School Bully	5/4/2021	FY22	\$13,442	MAX	\$53,768	\$91,406	25	Technicians - 14 Actors/Extras - 24	
DBM Communications Inc Cream of the Crop	Ltr of Qual 6/8/2021	FY22	\$37,857	MAX	\$151,429	\$257,429	100	Technicians - 20 Actors/Extras - 20	
MegaMind Media LLC Trophy Wife	Ltr of Qual in process	FY22	\$125,000	MAX	\$746,564	\$1,269,159	100	Technicians - 47 Actors/Extras - 30	
Turf Valley Show LLC <i>Turf Valley</i>	Ltr of Qual in process	FY22	\$13,338	MAX	\$55,440	\$94,248	25	Technicians - 24 Actors/Extras - 14	
total # of productions	16	TOTAL	\$900,187		\$4,148,982	\$7,053,270	AVERAGE 72	AVERAGE LOCAL HIRES / SHOW	

NOTE: Items above in red contain projected data submitted by the production companies on their applications for qualification for a tax credit. Actual amounts will be determined once the applications for final certification and all closing documentation are submitted by the production companies and reviewed by Commerce.

Vendor	Address	MBE	SB
606 Baltimore Ave. Condominium Inc.	6301 N. Charles St., Suite 2, Baltimore MD 21204	NO	NO
7-Eleven	7201 baltimore aveCollege Park, MD 20740	NO	NO
Advance Auto Parts	2018 Maryland Ave. Baltimore, MD 21218	NO	NO
Aldi	1811 York Rd Timonium, MD 21093	NO	NO
Amazon Market Place	2010 Broening Hwy, Baltimore, MD 21224	NO	NO
At Home Store	1811 Monocacy Blvd, Frederick, MD 21701	NO	NO
Auto Spa Hand Car Wash	10117 York Rd, Cockeysville, MD 21030	NO	NO
AVENUE CAFE	409 Washington Ave Towson, MD 21204	NO	NO
Baltimore County Revenue Authority	115 E Towsontown Blvd, Baltimore, MD 21286	NO	NO
Barnes and Noble Baugher Restaurant	Town Center, 15455 Emerald Way, Bowie, MD 20716	NO NO	NO NO
BB&T	Westminster, MD 600 Washington Ave., Towson, MD 21204	NO	NO
Bertucci's	1818 York Rd Timonium, MD	NO	NO
Beth Kates (trailer rental)	MD	NO	NO
BGE	G&E Building, 39 West Lexington St. 500 G&E, Baltimore MD 21201	NO	NO
Bill Eaton (trailer rental)	MD	NO	NO
Birdies Cafe	233 E Main St, Westminster, MD 21157	NO	NO
BJ's Restaurants	MD	NO	NO
Blanchard Communications, Inc.	2521 Riva Rd, Annapolis, MD 21401	NO	NO
Bluestone Restaurant	MD 5713 Harford rd Baltimore, MD 21214	NO NO	NO NO
BMV Enterprises, DBA Big Bad Wolf's Bonefish Grill	127 E Joppa Rd, Towson, MD 21218	NO	NO
BP	738 Crain Hwy, MD-3, Gambrills, MD 21054	NO	NO
Buffalo Wild Wings	8200 Perry Hall Blvd	NO	NO
BWI ESP Lot	Baltimore, MD 21240	NO	NO
Car Wash	10117 York Rd, Cockeysville, MD 21030	NO	NO
Carl Anderson Production Servies LLC	7501 Overlook Drive Boonsboro, MD	NO	NO
Carrabbas	130 Shawan Road Hunt Valley, MD	NO	NO
Carsons Creek	1110 Beech Drive Baltimore, MD 21220	NO	NO
Checker's Chef Paolino Cafe	5705 Baltimore Nat Pike Randalstown, MD 21228 730 Freferick Rd Catonsville, MD	NO NO	NO NO
Chesapeake Employers Annual Fee	8722 Loch Raven Blvd, Baltimore, MD 21286	NO	NO
CHICK-FIL-A	2008 East Joppa Rd., Carney MD 21234	NO	NO
Chipotle	410 York Rd Towson, MD	NO	NO
Chuck's Auto Parts	4643 Clifton Rd., Clifton, MD 20748	NO	NO
Citgo	3949 Sykesville Rd Finksburg, MD 21048	NO	NO
Clark Auto Repair	5902 Harford rd Baltimore, MD 21214	NO	NO
Comcast	5801 Metro Drive, Baltimore MD 21215	NO	NO
Corract Balton	Parkville, MD	NO	NO
Corner Bakery Cracker Barrel Old Country Store	823 Goucher Blvd Towson, MD 21286 MD	NO NO	NO NO
CVS	1001 York Road Towson, MD 21204	NO	NO
Dollar Tree	2157-A York Rd Lutherville Timonium, MD 21204	NO	NO
Dominoes Pizza	MD	NO	NO
Doug Ray Production Services	14 North Homeland Ave., Annapolis, MD 21401	NO	NO
Duclaw	8901 Yellow Brick Rd ste b, Rosedale, MD 21237	NO	NO
Dunkin	201 York Rd Towson, MD 21204	NO	NO
Eagle Mart	3101 Pulaski Hwy, Baltimore, MD 21224	NO	NO
Eddie's EL SALTO	MD 8816 Waltham Woods Rd Parkville, MD	NO NO	NO NO
Eleven Courses Catering & Event	MD	NO	NO
Exxon	2343 W Joppa Rd Brooklandville, MD 21022	NO	NO
EXXON MOBIL	3201 Pennsylvania ave Washington, DC	NO	NO
EXXON MOBIL	8816 Urbana Church Rd Frederick, MD	NO	NO
EXXON MOBIL	8825 Friendsville rd Friendsville, MD	NO	NO
EXXON MOBIL	2344 W Joppa Rd Brooklandville,MD	NO	NO
EXXON MOBIL	3031 Baltimore Blvd Finksburg, MD	NO NO	NO
EXXON MOBIL E-Z Pass	11904 Reisterstown Rd Reisterstown, MD Baltimore Harbor Tunnel, 1200 Frankfurst Avenue, Baltimore, MD 21226	NO	NO NO
Fair Hill Citgo	4428 Telegraph Rd Elkton, MD 21921	NO	NO
FedEx	10317 ReisterstownRd Owings Mills, MD 21117	NO	NO
Firestone	6386 York Rd, Towson, MD 21212	NO	NO
First National Bank of PA	300 East Lombard Street, Baltimore, MD 21202	NO	NO
Food Lion	3000 Gamber Rd Finksburg, MD 21048	NO	NO
Full Moon Pub and Grill	100 Westminister Rd Reisterstown, MD 21136	NO	NO
GBMC Nearly New Sale	6701 N. Charles Street, Towson, MD 21204	NO	NO
Giant Glyndon Grill	2145 York Rd Timonium, MD 21093 4844 Butler Rd, Glyndon, MD 21071	NO NO	NO NO
Greek on the Street	7833 Severn, MD 2114	NO	NO
Green Turtle	118 Shawan Rd Hunt Valley, MD	NO	NO
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Vendor	Address	MBE	SB
GreenMount Farms	Baltimore, MD 21201	NO	NO
Habitat for Humanity	3741 Commerce Dr #309, Baltimore, MD 21227	NO	NO
HIGHS 114	15301 Hanover Pike Fowlesburg, MD	NO	NO
Highs 51	3155 Biggs hwy North East, MD	NO	NO
Highs 51	10825 Beaver Dam Rd Cockeysville MD	NO	NO
Hobby Lobby	3333 Corridor Marketplace, Laurel, MD 20724	NO	NO
Holiday Inn	MD	NO	NO
Home Depot	1811 Monocacy Blvd, Frederick, MD 21701	NO	NO
HUGHES OCEANIC	1501 York Rd Lutherville, MD 21204	NO	NO
HUGHES OCEANIC	2344 W Joppa Rd Brooklandville,MD	NO	NO
IMC Optical	10 Gerard Avenue, Suite 109, Timonium MD 21093	NO	NO
Iron Rooster	50 Shawan Rd, Cockeysville, MD 21030	NO	NO
Italian Gardens	814 Kenilworth Dr Towson, MD	NO	NO
Jason's Deli Ledo Pizza	MD MD	NO NO	NO NO
Little Ceasars	MD	NO	NO
Lowe's	19 Texas Station Court Timonium, MD 21093	NO	NO
Macy's	MD	NO	NO
Marathon Petro	1613 East Joppa Rd Towson, MD 21286	NO	NO
Marshalls	600 E Pratt St, Baltimore, MD 21202	NO	NO
Marthena Septic	MD	NO	NO
McDonald's	2116 York Rd Timonium, MD 21093	NO	NO
McDonald's	3406 Urbana Pike Urbana, MD	NO	NO
McDonald's	934 York Rd Towson, MD	NO	NO
McDonald's	2501 Franklin St Baltimore, MD	NO	NO
MD Saddlery Consign	1413 Defense Hwy suite 101, Gambrills, MD 21054	NO	NO
Michaels	1238 Putty Hill Ave Towson, MD 21286	NO	NO
Northeast Liquors	107 N.E. Plaza North East, MD 21901	NO	NO
Panera Bread	1238 Putty Hill Ave, Towson, MD 21286	NO	NO
Pappa Restaurant & Lounge	MD	NO	NO
Parkville CMF	8601 Old Harford Rd, Parkville, MD 21234	NO	NO
Pizza Hut	6323 Sykesville Rd Eldersburg, MD 43130	NO	NO
Poulet Fresh Cuisine	2235 York Rd Timonium, MD	NO	NO
Putty Hill Body Shop	8225 Bel Air Rd Nottingham MD 21236	NO	NO
Qdoba	1255 E. Joppa Rd Towson, MD	NO	NO
Qdoba	2157 York Rd Towson, MD	NO	NO
Quality Inn and Suites Ramshead Dockside	MD MD	NO NO	NO NO
Red Robin	1238 Putty Hill Ave, Baltimore MD 21284	NO	NO
Red Roof Inn	Timonium, Lutherville-Timonium, MD 21093, USA	NO	NO
Residence Inn	4980 Mercantile Rd. Baltimore MD 21236	NO	NO
Rick's Market	MD	NO	NO
Rite Aid	3000 Gamber Rd Finksburg, MD 21048	NO	NO
Ross Stores	2500 Gwynns Falls Pkwy, Baltimore, MD 21216	NO	NO
Royal Farms	1630 West Joppa Rd Ruxton, MD 21204	NO	NO
Royal Farms	4007 Sykesville Rd Gamber, MD 21048	NO	NO
Royal Farms	379 Conowingo Rd Conowingo, MD 21918	NO	NO
Safeway	1017 York Rd Towson, MD 21204	NO	NO
Sandy Point State Park	1100 E College Pkwy, Annapolis, MD 21409	NO	NO
Santoni's	4854 Butler Rd Glyndon, MD 21071	NO	NO
Serious Grip and Electric	2615 Willow Ave, Halethorpe, MD 21227	NO	NO
Shell Oil	2753 Annapolis rd Jessup, MD	NO	NO
Shell Oil	935 York rd Towson, MD 21204	NO	NO
Sonic Drive In	MD	NO	NO
Sparks Station	MD	NO	NO
Sprouts Farmer Market	MD	NO	NO
Staples Starbucks	803 Goucher Blvd Towson, MD MD	NO NO	NO NO
Stop N Go Mart	3949 Sykesville Rd Finksburg, MD 21048	NO	NO
Subway	1254 Putty Hill Towson, MD 21286	NO	NO
Subway	10041 York Rd Cockeysville, MD	NO	NO
Sunbelt Rentals	MD	NO	NO
Sunset Cove	3408 Red Rose Farm Rd Middle River, MD 21220	NO	NO
Szechuan House	1427 York Rd Timonium, MD	NO	NO
Taco Bell	1429 Liberty Rd Eldersburg, MD 21784	NO	NO
Target	1238 Putty Hill Ave Towson, MD 21286	NO	NO
Target	9901 York Rd Timonium, MD 21030	NO	NO
Target	11200 Reisterstown Rd, Owings Mills, MD 21117	NO	NO
Texas Roadhouse	113300 McCormick Rd Hunt Valley, MD 21031	NO	NO
The Equiery	15928 Frederick Rd, Woodbine, MD 21797	NO	NO

Hope's Legacy	MARYLAND VENDOR LIST	Total Number of Vendors:	153
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Vendor	Address	MBE	SB
The Grille	Frederick Rd Lisbon, MD	NO	NO
The Home Depot	1811 Monocacy Blvd, Frederick, MD 21701	NO	NO
The Orient Restaurant	MD	NO	NO
Towson Pizzeria	23 Alleghany Ave Towson, MD 21204	NO	NO
Trader Joe's	800 Kennilworth Drive Towson, MD 21204	NO	NO
USPS	808 Gleneagles Ct Towson, MD 21284	NO	NO
Walgreens	MD	NO	NO
Walmart	1 Frankel Way Cockeysville, MD 21030	NO	NO
Walmart	1238 Putty Hill Ave Towson, MD 21286	NO	NO
Walmart	8118 Perry Hills Ct Nottingham, MD 21236	NO	NO
Walmart	75 North East Plz North East, MD 21901	NO	NO
Walmart	6205 Baltimore National Pike Catonsville, MD 21228	NO	NO
Wegmans	MD	NO	NO

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A Comedy, LLC Checks for All Vendors

All Transactions

Vendor	Address	
	7.51 0000 Lil	
7-Eleven	7-Eleven 2033 Liberty Road Skesville, MD 21784	
7-Eleven	7-Eleven 1527 Forest Drive Annapolis, MD 21403	
AirBnB	AirBnB 2111 Colonel Way Odenton, MD	
Amazon	Amazon	
Annapolis Antiques	Annapolis Antiques 27 Riverview Avenue Annapolis, MD 21401	Small Busines
Bay Ridge Wine & Spirits	Bay Ridge Wine & Spirits 111 Hillsmere Drive Annapolis, MD 21403	Small Busines
Bed Bath & Beyond	Bed Bath & Beyond 9021 Snowden River Parkway Columbia, MD 21046	
Best Western	Best Western 2520 Riva Road Annapolis, MD 21401	
Blanchard Communications	Blanchard Communications 2521 Riva Road Suite P-2 Annapolis, MD 2140	Small Busines
Bridget Mauer	Bridget Mauler 812 Mockingbird Lane, #302 Towson, MD 21286	
Charmcine	Charmcine 202 Azar Court Baltimore, MD 21227	Small Busines
Chester Creates, LLC	Chester Creates, LLC 242 South Dean Street Baltimore, MD 21224	Small Busines
Costco	Costco 6675 Marie Curie Drive Annapolos, MD 21075	
Dicks Sporting Goods	Dicks Sporting Goods Gambrills, MD	
Digital Cave	Digital Cave 3617 Chestnut Avenue Baltimore, MD 21211	Small Busines
Dollar Tree	Dollar Tree 81 Forest Plaza Annapolis, MD 21401	
Dollar Tree	Dollar Tree 1641 Crofton Center, Crofton, MD 21114	
DSW	DSW 2550 Solomon Island Road Annapolis, MD 21401	
Dunkin Donuts	Dunkin Donuts 7916 Dorsey Run Road Jessup, MD	
Dunkin Donuts	Dunkin Donuts 1930 Fairfax Road Annapolis, MD 21401	
Exxon	Exxon 6411 York Road Baltimore, MD 21212	
Exxon	Exxon 1000 Forest Drive Annapolis, MD 21403	
Exxon	Exxon 2401 West Street Annapolis, MD 21402	
Family Dollar	Family Dollar 5925 South Blvd Charlotte, NC 28212	
Farm House Greens	Farm House Greens 730 Frederick Rd, Unit 1, Catonsville, MD 21228	Small Busines
Five Below	Five Below 1417 South Main Chapel, Gambrills, MD	
Food Lion	Food Lion 705 Lisbon Center Drive Woodbine, MD	
Gaither Market	Gaither Market 7252 Gaither Road Sykesville, MD 21784	Small Busines
Giant	Giant 4715 Dorsey Hall Drive Ellicott City, MD 21043	
Giant	Giant 6340-50 York Road Baltimore, MD 21212	
Giant	Giant 948 Bay Ridge Road Annapolis, MD 21403	
Giant	Giant 2323 Forest Drive Annapolis, MD 21401	
Giant5	Giant 9200 Baltimore National Pike Ellicott City, MD 21042	
Goodwill	Goodwill 1346 Liberty Road Eldersburg, MD 21784	
Goodwill	Goodwill 1605 West Street Annapolis, MD 21401	
Goodwill	Goodwill 619 South Frederick Road Gaithersburg, MD 20878	
Hampton Inn & Suites	Hampton Inn & Suites 124 Womack Drive Annapolis, MD, 21401	
Hertz	Hertz 225 Brae Blvd, Park Ridge, NJ 07656	
Highs 48	Highs 48 1624 Annapolis Road Oldenton, MD 21113	
Hillman Garage	Hillman Garage 150 Gorman St Annapolis, MD	
Home Depot	Home Depot 145 Defense Highway Annapolis, MD 21401	
Home Depot2	Home Depot 55 Forest Plaza Annapolis, MD 21401	
Joann	Joann 150 Jennifer Road Annapolis, MD 21401	
Jokesters	Jokesters 17208 York Road Parkton, MD 21120	
Kohl's	Kohl's 207 Marlboro Ave Easton, Maryland 21601	
Linda Townsend Mgmt Inc	Linda Townsend Mgmt Inc 11117 New England Drive Clinton, MD 20735	Small Busine
Liquor Mart & Deli	Liquor Mart & Deli 100 Defense Highway Annapolis, MD 21401	Small Busines
Mac Business Solutions, Inc.	Mac Business Solutions, Inc. 9057 Gaither Road Gaithersburg, MD 20877	Small Busines
McDonalds	McDonalds 1136 Annapolis Rd. Odenton, MD	Jiliali Busiiles
MD DNR Michaels	MD DNR 8020 Baltimore National Pike, Ellicott City, MD 21043	
NULL COOKE	Michaels 2309 B Forest Drive Annapolis, MD 21401	1

A Comedy, LLC Checks for All Vendors

All Transactions

Vendor Mobil	Address Mobil 6411 York Road Baltimore, MD	
Naval Bages	Naval Bagels 609 A Taylor Avenue Annapolis, MD 21401	
NextCar Annapolis	NextCar Annapolis 1930 West Street Annapolis, MD 21401	+
Nicholas Triantafillides	Nicholas Triantafillides 9804 Woodbridge Court Ellicott City, MD 21042	+
Nordstrom Rack	Nordstrom Rack 2540 Solomans Island Road Annapolis, MD 21401	
Panera	Panera Annapolis, MD 21401	+
Panera	Panera Columbia, MD 21045	+
	Party City 2325 H Forest Drive, Annapolis, MD 21401	+
Party City	PNC 4715 Dorsey Hall Ellicott City, MD 21042	+
Party City PNC2	PNC 6130 Columbia Crossing Columbia, MD 21045	+
	Potbelly Sandwhich Shop 2002 Annapolis Mall Annapolis, MD	+
Potbelly Sandwhich Shop		102
Potbelly Sandwhich Shop	Reliable Real Estate Services, LLC 186 West Lake Drive Annapolis, MD 214	403 T
Robert Alexander	Robert Alexander 7612 Woodbrine Drive Laurel, MD 20707	+
Royal Farm	Royal Farm 7204 York Road Baltimore, MD 21212	+
Safeway	Safeway 10000 Baltimore Ntl. Pike Ellicott City, MD 21043	1
Safeway	Safeway 1313 London Towns Blvd. Eldersburg, MD 21784	1
Safeway	Safeway 1451 Ritchie Highway Arnold, MD 21008	1
Safeway	Safeway 2635 Housley Road Annapolis, MD 21401	
Sam's Club	Sam's Club Annapolis, MD	_
Sara Ritmiller	Sara Ritmiller 5300 Wright Avenue Baltimore, MD 21205	
Sears	Sears 1040 Annapolis Mall Annapolis, MD 21402	
Serious Grip & Electric	Serious Grip & Electric 2615 C Willow Avenue Baltimore, MD 21224	Small Busines
Shell	Shell 1229 Generals Highway Crownsville, MD 21032	
Shell	Shell 2232 Bay Ridge Ave Annapolis, MD 21403	
Shoppers	Shoppers 10501 MLK Jr Highway Bowie, MD 20720	
St. Anne's	St. Anne's 3112 Arundel on the Bay Road Annapolis, MD 21403	
Staples	Staples 4380-B Montgomery Road Ellicott City, MD 21043	
Staples	Staples 2631 Housley Road Annapolis, MD 21398	
Staples	Staples 9091 Snowden River Columbia, MD 21047	
Target	Target Lanham, MD	
Target	Target Columbia, MD	
Target	Target Ellicott City, MD	
The Greene Turtle	The Green Turtle BWI Airtport, MD	
The Hideaway	The Hideaway 1439 Odenton Rd Odenton, MD	Small Busines
The Sound Dept. LLC	The Sound Dept. LLC 709 Frederick Road, Suite 2 Catonsville, MD 21228	Small Busines
Thirfty Car Rental	Thirfty Car Rental BWI Airport, MD	
Union Jack's	Union Jack's 2702 Somerville Road Annapolis, MD 21401	
USPS	USPS 6801 Oak Hall Lane Columbia, MD 21045	
Value Village	Value Village Brooklyn Park, MD	
Walgreens	Walgreens 10097 Baltimore Nat'l Pike Ellicott City MD	
Walmart	Walmart 6400A Ridge Road Skkesville, MD 21784	
Walmart, EC	Walmart 3200 North Ride Road Ellicott City, MD 21042	
Walmart	Walmart 2399 North Point Blvd Dundalk, MD 21223	†
Walmart	Walmart 3300 Crain Highway Bowie, MD 20716	†
Walmart	Walmart 20910 Frederick Road Germantown, MD 20876	1
Walmart	Walmart 7081 Arundel Mills Circle Hanover, MD 21076	
Walmart	Walmart 10601 Arunder Wills Gride Harlover, MD 21076 Walmart 10600 Town Center Blvd Dunkirk, MD 20754	1
Wawa	Wawa 10245 Kirksville Lane Dunkirk, MD 20754	+
		+
Wegmans	Wegmans 8855 McGaw Road Columbia, MD 21045	_

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Rich is Relative Media LLC dba SideXSide Studios

E4USA Instruction Video Series

Vendor List

NAME	ADDRESS	MBE	Small Bus
The Home Depot	14000 Georgia Ave, Aspen Hill, MD 20906		
Marathon Deli	7412 Baltimore Ave, College Park, MD 20740		
Old Takoma Ace Hardware	7001 Carroll Ave, Takoma Park, MD 20912		

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