

**MARYLAND FOOD CENTER AUTHORITY**  
**Jessup, Maryland**

**FINANCIAL STATEMENTS**  
**June 30, 2011**

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## Independent Auditor's Report

Board of Directors  
Maryland Food Center Authority  
Jessup, Maryland

We have audited the accompanying basic financial statements of Maryland Food Center Authority (the Authority), a component unit of the State of Maryland, as of and for the year ended June 30, 2011, which collectively comprise the Maryland Food Center Authority's basic financial statements, as listed in the accompanying table of contents. These financial statements are the responsibility of the Authority's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall component unit financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Authority as of June 30, 2011, and the changes in financial position and cash flows thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated August 16, 2011, on our consideration of the Maryland Food Center Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

The Management's Discussion and Analysis is not a required part of the basic financial statements, but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures which consisted principally of inquiries of management regarding the methods of measurements and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information listed in the accompanying table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. This information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole.

*Clifton Henderson LLP*

Baltimore, Maryland  
August 16, 2011

**MARYLAND FOOD CENTER AUTHORITY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
June 30, 2011**

Our discussion and analysis of the Maryland Food Center Authority's (the "Authority") financial performance provides an overview of the Authority's financial activities for the year ended June 30, 2011. Please read it in conjunction with the Authority's basic financial statements, which begin on page 8.

**USING THIS ANNUAL REPORT**

This annual report consists of a series of proprietary fund financial statements. The Statements of Net Assets, Revenues, Expenses and Changes in Net Assets and Cash Flows provide information about the activities of the Authority as a whole, and begin on page 8.

**The Proprietary Fund Financial Statements**

One of the most important questions asked about the Authority's finances is, "Is the Authority as a whole better off or worse off as a result of the year's activities?" The Statements of Net Assets; Revenues, Expenses and Changes in Net Assets; and Cash Flows report information about the Authority as a whole and about its activities in a way that helps answer this question. These statements include all assets and liabilities using the accrual basis of accounting, which is similar to the accounting used by most private-sector companies. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

You can think of the Authority's net assets – the difference between assets and liabilities – as one way to measure the Authority's financial health, or financial position. Over time, increases or decreases in the Authority's net assets are one indicator of whether its financial health is improving or deteriorating. The Authority's activities are only business-type activities.

- Business-type activities – The Authority charges rents and entrance fees to customers to help it cover all or most of the cost of certain services it provides. The wholesale produce, wholesale seafood, capital improvements and administrative services are reported here.

You will need to consider other non-financial factors, such as the restrictive covenants attached to all businesses in the Maryland Food Center, location of the Maryland Food Center to other major food distributions facilities, and interest of food businesses looking to move into the Maryland Food Center.

**MARYLAND FOOD CENTER AUTHORITY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
June 30, 2011**

**CONDENSED FINANCIAL INFORMATION**

**Statement of Net Assets**

The following table provides comparative data as of June 30, 2011 and 2010, and for the years then ended.

	<b>2011</b>	<b>2010</b>	<b>Increase (Decrease)</b>
<b>ASSETS</b>			
Current assets	\$ 3,747,027	\$ 3,694,636	\$ 52,391
Net capital assets	21,606,097	21,271,285	334,812
Note receivable - land covenant	266,437	350,229	(83,792)
<b>Total assets</b>	<b>\$ 25,619,561</b>	<b>\$ 25,316,150</b>	<b>\$ 303,411</b>
<b>LIABILITIES AND NET ASSETS</b>			
Liabilities:			
Current liabilities	\$ 619,036	\$ 626,438	\$ (7,402)
Non-current liabilities	53,541	50,778	2,763
Total liabilities	672,577	677,216	(4,639)
Net assets:			
Invested in capital assets	21,606,097	21,271,285	334,812
Restricted for capital improvements	-	104,936	(104,936)
Unassigned	3,340,887	3,262,713	78,174
Total net assets	24,946,984	24,638,934	308,050
<b>Total liabilities and net assets</b>	<b>\$ 25,619,561</b>	<b>\$ 25,316,150</b>	<b>\$ 303,411</b>

The increase of \$52,391 in current assets is primarily attributable to a \$28,023 increase in cash and cash equivalents. This increase is attributable to the receipts from customers above the payments to suppliers and employees for operating activities.

The decrease of \$7,402 in current liabilities is primarily due to a decrease of \$109,920 in deferred revenue for prepaid rent amounts and an increase in accounts payable of \$90,641.

**MARYLAND FOOD CENTER AUTHORITY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
June 30, 2011**

**CONDENSED FINANCIAL INFORMATION (CONTINUED)**

**Statements of Revenues, Expenses and Changes in Net Assets**

The following table provides comparative data, as of June 30, 2011 and 2010, and for the years then ended.

	<u>2011</u>	<u>2010</u>	<u>Increase (Decrease)</u>
Total operating revenues	\$ 4,472,186	\$ 4,610,579	\$ (138,393)
Total operating expenses	4,185,752	4,279,918	(94,166)
Operating income	286,434	330,661	(44,227)
Nonoperating revenues	60,579	83,059	(22,480)
Nonoperating expenses	38,963	-	38,963
<b>Change in net assets</b>	308,050	413,720	(105,670)
<b>Net assets, beginning of year</b>	<u>24,638,934</u>	<u>24,225,214</u>	<u>413,720</u>
<b>Net asset, end of year</b>	<u>\$ 24,946,984</u>	<u>\$ 24,638,934</u>	<u>\$ 308,050</u>
Total revenues	\$ 4,532,765	\$ 4,693,638	\$ (160,873)
Total expenses	<u>4,224,715</u>	<u>4,279,918</u>	<u>(55,203)</u>
<b>Total</b>	<u>\$ 308,050</u>	<u>\$ 413,720</u>	<u>\$ (105,670)</u>

The net income from operations was \$286,434 and interest and investment earnings were \$60,579.

During 2011, operating revenues decreased by \$138,393. This decrease was due primarily to a decrease in additional rental income, which is a product of cost control measures employed by the Authority. Additional rental income is correlated to the total market expenses. A decrease in additional rent income indicates a decrease in total market expenses. Operating expenses decreased by \$94,166. The increase in net assets from \$24,638,934 to \$24,946,984, or \$308,050, was attributable to an increase in capital assets.

Overall, the Authority's financial position improved during the year ended June 30, 2011.

**MARYLAND FOOD CENTER AUTHORITY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
June 30, 2011**

**BUDGETARY HIGHLIGHTS**

The Authority does not budget for revenues. Excluding depreciation and taxes, the Authority had a positive variance of \$1,248,247 when actual expenses are compared to budgeted expenses. In 2011, the Authority continued to exercise strong budgetary controls.

Refer to the following table for comparative data.

	<u>Original Budget</u>	<u>Final Budget</u>	<u>Actual</u>	<u>Positive (Negative) Variance</u>
<b>Operating expenses</b>				
Salaries, wages and related costs	\$ 1,838,015	\$ 1,838,015	\$ 1,554,917	\$ 283,098
Contractual services	888,001	888,001	805,143	82,858
Depreciation	862,002	862,002	790,100	71,902
Taxes	235,570	235,570	235,606	(36)
Fuel and utilities	372,550	372,550	358,528	14,022
Vehicle operation	225,649	225,649	116,377	109,272
Technical and special fees	60,610	60,610	76,212	(15,602)
Travel	107,225	107,225	85,467	21,758
Fixed charges	51,558	51,558	36,282	15,276
Communication	60,550	60,550	36,292	24,258
Supplies and materials	103,430	103,430	52,049	51,381
Maintenance and equipment charges	64,500	64,500	38,779	25,721
<b>Total operating expenses</b>	<u>\$ 4,869,660</u>	<u>\$ 4,869,660</u>	<u>\$ 4,185,752</u>	<u>\$ 683,908</u>

**CAPITAL ASSETS AND DEBT ADMINISTRATION**

**Capital Assets**

At June 30, 2011, the Authority had \$21,606,097 invested in capital assets, net of accumulated depreciation. This represents an increase of \$334,812 from the prior year, with the change due to the combination of \$1,169,375 in capital asset additions and \$790,100 in depreciation expense.

Major additions (those greater than \$50,000) to capital assets include:

Parking Lot Paving - Seafood Market	\$ 905,000
Electrical/Sprinkler System Project - Produce Market	<u>55,657</u>
<b>Total</b>	<u>\$ 960,657</u>

**Debt**

At June 30, 2011, the Authority had no long-term debt outstanding.

**MARYLAND FOOD CENTER AUTHORITY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
June 30, 2011**

**ECONOMIC FACTORS AND NEXT YEAR'S BUDGETS**

**Seafood Market**

The Seafood Market leases end June 30, 2015.

**Truck Parking Lot**

All spaces in the Truck Parking Lot are rented through February 28, 2013.

**Produce Market**

The Produce Market leases will expire on June 30, 2016.

**CONTACTING THE AUTHORITY'S FINANCIAL MANAGEMENT**

This financial report is designed to provide the users of these financial statements with a general overview of the Authority's finances. If you have questions about this report, or need additional financial information, contact the Authority's Deputy Director at 7801 Oceano Avenue, Jessup, Maryland 20794.

## **BASIC FINANCIAL STATEMENTS**

**MARYLAND FOOD CENTER AUTHORITY**  
**STATEMENT OF NET ASSETS**  
June 30, 2011

**ASSETS**

**CURRENT ASSETS**

Cash and cash equivalents - Unrestricted	\$ 3,446,055
Accounts receivable	187,305
Note receivable - current portion, land covenant	100,000
Prepaid expenses	13,667
Total current assets	3,747,027

**NONCURRENT ASSETS**

Note receivable - land covenant	266,437
Non-depreciable capital assets	5,568,155
Depreciable capital assets, net of accumulated depreciation	16,037,942
Total noncurrent assets	21,872,534

**TOTAL ASSETS**

**\$ 25,619,561**

**LIABILITIES AND NET ASSETS**

**CURRENT LIABILITIES**

Accounts payable	\$ 175,988
Accrued payroll and related taxes	71,147
Deferred income	57,135
Accrued compensated absences, current portion	85,446
Accrued workers' compensation, current portion	6,820
Tenant deposits	222,500
Total current liabilities	619,036

**NONCURRENT LIABILITIES**

Accrued compensated absences	21,361
Accrued workers' compensation	32,180
Total noncurrent liabilities	53,541

Total liabilities

672,577

**NET ASSETS**

Invested in capital assets	21,606,097
Unassigned	3,340,887
Total net assets	24,946,984

**TOTAL LIABILITIES AND NET ASSETS**

**\$ 25,619,561**

The accompanying notes are an integral part of the financial statements.

**MARYLAND FOOD CENTER AUTHORITY**  
**STATEMENT OF REVENUE, EXPENSES AND CHANGES IN NET ASSETS**  
Year Ended June 30, 2011

<b>OPERATING REVENUES</b>	
Charges for services	\$ <u>4,472,186</u>
<b>OPERATING EXPENSES</b>	
Salaries, wages and related costs	1,554,917
Contractual services	805,143
Depreciation	790,100
Taxes	235,606
Fuel and utilities	358,528
Vehicle operation	116,377
Technical and special fees	76,212
Travel	85,467
Fixed charges	36,282
Communication	36,292
Supplies and materials	52,049
Maintenance and equipment charges	<u>38,779</u>
Total operating expenses	<u>4,185,752</u>
<b>OPERATING INCOME</b>	286,434
<b>NONOPERATING REVENUES</b>	
Interest and investment revenue	<u>60,579</u>
<b>NONOPERATING EXPENSES</b>	
Loss on Disposal of Fixed Assets	4,025
Canceled Project Costs	<u>34,938</u>
Total nonoperating expenses	<u>38,963</u>
<b>CHANGE IN NET ASSETS</b>	308,050
<b>NET ASSETS, BEGINNING OF YEAR</b>	<u>24,638,934</u>
<b>NET ASSETS, END OF YEAR</b>	<u>\$ 24,946,984</u>

The accompanying notes are an integral part of the financial statements.

**MARYLAND FOOD CENTER AUTHORITY**  
**STATEMENT OF CASH FLOWS**  
Year Ended June 30, 2011

<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
Receipts from customers	\$ 4,432,114
Payments to suppliers	(1,780,051)
Payments to employees	<u>(1,620,744)</u>
Net cash provided by operating activities	<u>1,031,319</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	
Principal payments received on notes receivable	100,000
Interest received	<u>60,579</u>
Net cash provided by investing activities	<u>160,579</u>
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES</b>	
Purchases of capital assets	(1,169,375)
Proceeds from sale of capital assets	<u>5,500</u>
Net cash used by financing activities	<u>(1,163,875)</u>
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	28,023
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>	<u>3,418,032</u>
<b>CASH AND CASH EQUIVALENTS, END OF YEAR</b>	<u>\$ 3,446,055</u>
<b>RECONCILIATION OF OPERATING INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	
Operating income	\$ 286,434
Adjustments to reconcile operating income to net cash provided by operating activities:	
Depreciation expense	790,100
Discount on note receivable	(16,208)
Effects of changes in operating assets and liabilities:	
Accounts receivable	(23,864)
Prepaid expenses	(504)
Accounts payable	90,641
Accrued payroll and related taxes	5,826
Deferred revenue	(109,920)
Tenant deposits	(5,000)
Accrued compensated absences	<u>13,814</u>
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<u>\$ 1,031,319</u>

The accompanying notes are an integral part of the financial statements.

**MARYLAND FOOD CENTER AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS**  
June 30, 2011

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The Maryland Food Center Authority (the Authority), an instrumentality and component unit of the State of Maryland, was created as a body corporate and politic of the State of Maryland by the Greater Baltimore Consolidated Wholesale Food Market Authority Act, effective June 1, 1967, under Chapter 145 of the 1967 Laws of Maryland. The Authority has statewide jurisdiction to promote the welfare of Marylanders by undertaking real estate development and management activities that facilitate wholesale food industry activity in the public interest. The Authority is involved with planning and developing regional food industry facilities, including a 400-acre specialized industrial park known as the Maryland Food Center in Jessup, Maryland. The Authority owns and manages property at the Maryland Food Center, including the Maryland Wholesale Produce Market and the Maryland Wholesale Seafood Market. The Authority's wholesale markets provide a commercial arena for competing businesses to deliver vital food services throughout the region, under the management of a publicly accountable state agency. The Authority also owns, and redeveloped, the Rock Hall Seafood Processing Plant in Rock Hall, Maryland, which it leases to the Town of Rock Hall. The Executive Board of the Authority is comprised of 12 members, including the State Comptroller, the Secretary of Agriculture, the Secretary of General Services, the Director of Agricultural Extension for the State of Maryland who is Dean of the College of Agriculture and Natural Resources at the University of Maryland, and private citizens appointed by the Governor. Significant accounting policies followed by the Authority are presented below.

**Basis of Presentation**

The accounting system is organized and operated on a fund basis. A fund is defined as a fiscal and accounting entity with a self-balancing set of accounts, which are segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions, or limitations. The Authority operates one proprietary fund.

In June 1999, the Governmental Accounting Standards Board (GASB) approved GASB Statement No. 34, entitled *Basic Financial Statements and Management Discussion and Analysis for State and Local Governments*.

GASB Statement No. 34 identified three types of special-purpose governments (SPG): (1) those engaged only in governmental activities, (2) those engaged only in business-type activities, and (3) those engaged in both governmental and business-type activities. Governmental activities are generally financed through taxes, intergovernmental revenues and other nonexchange transactions. Business-type activities, on the other hand, are financed in whole or part by fees charged to external parties for goods and services. Given the importance of rental income, the Authority adopted the financial reporting model required of SPGs engaged in business-type activities (BTA). The Authority follows GASB standards applicable to proprietary (enterprise) funds.

The BTA model requires the following financial statement components:

- Management's Discussion and Analysis
- Statement of Net Assets
- Statement of Revenue, Expenses, and Changes in Net Assets
- Statement of Cash Flows
- Notes to the Financial Statements

**MARYLAND FOOD CENTER AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS**  
June 30, 2011

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Basis of Presentation** (continued)

In accordance with GASB Statement No. 20, entitled *Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting*, and as amended by GASB Statement No. 29, entitled *The Use of Not-for Profit Accounting and Financial Reporting Principles by Governmental Entities*, the Authority has elected not to implement FASB pronouncements issued after November 30, 1989 for any proprietary fund type activity.

**Basis of Accounting**

In accordance with GASB Statement No. 34, entitled *Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments*, the Authority is required only to present financial statements required for proprietary funds and not government-wide financial statements. The accrual basis of accounting is used in proprietary funds. The accrual basis of accounting recognizes revenues when earned. Expenses are recorded when incurred.

**Net Assets**

Beginning with fiscal year 2011, the Authority implemented GASB Statement No. 54, "Fund Balance Reporting and Governmental Fund Type Definitions." This Statement provides more clearly defined fund balance categories to make the nature and extent of the constraints placed on a government's fund balances more transparent. The following classifications describe the relative strength of the spending constraints:

- Nonspendable fund balance—amounts that are not in nonspendable form (such as capital assets) or are required to be maintained intact.
- Restricted fund balance—amounts constrained to specific purposes by their providers (such as grantors, bondholders, and higher levels of government), through constitutional provisions, or by enabling legislation.
- Committed fund balance—amounts constrained to specific purposes by the Authority itself, using its highest level of decision-making authority (i.e., board of directors). To be reported as committed, amounts cannot be used for any other purpose unless the Authority takes the same highest level action to remove or change the constraint.
- Assigned fund balance—amounts the Authority intends to use for a specific purpose. Intent can be expressed by the board of directors or by an official or body to which the board of directors delegates the authority.
- Unassigned fund balance—amounts that are available for any purpose. Positive amounts are reported only in the general fund.

Board of Directors establishes (and modifies or rescinds) fund balance commitments by passage of an ordinance or resolution. This is typically done through adoption and amendment of the budget. A fund balance commitment is further indicated in the budget document as a designation or commitment of the fund (such as for special incentives). Assigned fund balance is established by the board of directors through adoption or amendment of the budget as intended for specific purpose (such as the purchase of fixed assets, construction, debt service, or for other purposes).

**MARYLAND FOOD CENTER AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS**  
June 30, 2011

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Revenues**

Program and operating revenues consist primarily of rent and entrance fees. Non-operating revenues are comprised primarily of interest and investment earnings and revenues related to the land covenant agreement. Revenue is recognized as earned. Rents received in advance of recognition are recorded as deferred revenues.

**Restricted Resources**

It is the Authority's policy to apply restricted resources first when an expense is incurred for purposes for which both the restricted and unrestricted net assets are available.

**Cash and Cash Equivalents**

The Authority's cash and cash equivalents are pooled with the State's funds and are under the custody of the State's Comptroller of the Treasury. Cash equivalents are considered to be investments that are both: (a) short-term, highly liquid investments which are readily convertible to known amounts of cash; and (b) so near to maturity that they present insignificant risk of changes in value because of changes in interest rates. Investments included in cash equivalents include, Treasury bills and government certificates with original maturities of less than three months when acquired.

**Capital Assets and Depreciation**

Capital expenditures greater than \$1,000 with an estimated useful life greater than one year are capitalized. The valuation basis for general capital assets is historical cost, or where historical cost is not available, estimated historical cost based on replacement cost. Donated capital assets are capitalized at estimated fair market value on the date donated.

Depreciation of capital assets is computed and recorded by the straight-line method. Estimated useful lives of the various classes of depreciable capital assets are as follows: buildings - 15 to 50 years; improvements/infrastructure - 10 to 40 years; equipment - 5 to 10 years.

**Interest Expense**

Interest costs are capitalized when incurred on debt where proceeds were used to finance the construction of assets. Interest earned on proceeds of tax-exempt borrowing arrangements restricted to the acquisition of qualifying assets is offset against interest costs in determining the amount to be capitalized.

**Compensated Absences**

Authority employees are granted annual leave in varying amounts depending on tenure. Employees may carry over up to 75 days of annual leave at the end of the calendar year, and will be compensated for unused leave when employees leave the Authority's service. However, an employee whose employment is terminated for unlawful behavior or for gross misconduct may forfeit all unused annual leave and all compensation for unused annual leave. Employees earn 15 days of sick leave per year.

The estimated liability for vested vacation is recorded as a liability and charged to expense.

**MARYLAND FOOD CENTER AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS**  
June 30, 2011

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Accounts Receivable**

Accounts Receivable are uncollateralized obligations which generally require payment within thirty days from the invoice date. The Authority considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required. Accounts receivable are considered delinquent after 30 days, at which point the Authority will contact the party to discuss collection. Accounts receivable delinquent for greater than six months are turned over to the State of Maryland for further collection efforts. If amounts become uncollectible, they will be charged to operations when that determination is made.

**NOTE 2 – CASH AND CASH EQUIVALENTS**

**Cash on Hand**

At year-end, petty cash on-hand totaled \$3,000 and gate receipts not yet deposited totaled \$5,880, for total cash on hand of \$8,880.

**Deposits**

At year-end, the carrying amount of the Authority's deposits was \$3,437,175 and the bank balance was \$3,396,092. The deposits of the Authority were not exposed to custodial credit risk at June 30, 2011. The Authority's deposits are pooled with the State's funds under the custody of the State Treasurer. Collateral must be at least 102% of the book value and must be delivered to the State Treasurer's custodian for safekeeping.

**Cash Equivalents**

*Interest rate risk*

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment.

Under the State Finance and Procurement Article of the Annotated Code of Maryland, Title 6, Subtitle 2, the State Treasurer may only invest in the following: (1) any obligation for which the United States Government has pledged its faith and credit for the payment of principal and interest, (2) any obligation that a United States agency issues in accordance with an act of Congress, (3) repurchase agreements that any of the above obligations secure, (4) bankers acceptances, (5) money market funds and (6) commercial paper. The State invests the Authority's deposits primarily in short-term repurchase agreements. The Authority had no such investments at June 30, 2011.

Cash on hand	\$ 8,880
Carrying amount of deposit	<u>3,437,175</u>
<b>Total cash and cash equivalents per Statement of Net Assets</b>	<b>\$ <u>3,446,055</u></b>

Non-operating revenues include the following for the year ended June 30, 2011:

Net interest and dividends	\$ <u>60,579</u>
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**MARYLAND FOOD CENTER AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS**  
June 30, 2011

**NOTE 3 – CAPITAL ASSETS AND DEPRECIATION**

A summary of changes in capital assets is as follows:

	Balance June 30, 2010	Additions	Disposals	Transfers	Balance June 30, 2011
<b>Non-depreciable capital assets</b>					
Land	\$ 1,882,342	\$ -	\$ -	\$ -	\$ 1,882,342
Land held for development	3,220,843	-	-	-	3,220,843
Construction in progress	1,652,231	140,052	(34,938)	(1,292,375)	464,970
Total non-depreciable capital assets	6,755,416	140,052	(34,938)	(1,292,375)	5,568,155
<b>Depreciable capital assets</b>					
Buildings and improvements:					
Henry Hein Building and other	984,846	21,040	-	-	1,005,886
Wholesale Produce Market	15,155,622	55,657	-	1,292,375	16,503,654
Wholesale Seafood Market	7,212,682	909,290	-	-	8,121,972
Storm Water Management Pond	22,144	-	-	-	22,144
Cross Dock	2,485,751	4,950	-	-	2,490,701
Rock Hall Seafood Plant	688,919	-	-	-	688,919
Total buildings and improvements	26,549,964	990,937	-	1,292,375	28,833,276
Equipment - administrative	302,627	38,385	(54,887)	-	286,125
Equipment - produce and seafood	1,177,065	-	-	-	1,177,065
Total depreciable capital assets	28,029,656	1,029,322	(54,887)	1,292,375	30,296,466
<b>Accumulated Depreciation</b>					
Building and improvements	(12,680,264)	(682,086)	-	-	(13,362,350)
Equipment - administrative	(207,919)	(21,686)	45,362	-	(184,243)
Equipment - produce and seafood	(625,603)	(86,328)	-	-	(711,931)
Total accumulated depreciation	(13,513,786)	(790,100)	45,362	-	(14,258,524)
<b>Total capital assets, net</b>	<b>\$ 21,271,286</b>	<b>\$ 379,274</b>	<b>\$ (44,463)</b>	<b>\$ -</b>	<b>\$ 21,606,097</b>

The Authority owns approximately 38 acres which may be used for future development consistent with the Authority's mission. This land is valued at cost, and is included in land held for development.

**NOTE 4 – NOTE RECEIVABLE**

On January 25, 2005, Atlantic Realty Companies, Inc. (Atlantic) signed a note payable to the Authority in the amount of \$1,000,000, payable in 10 payments of \$100,000 over 10 years. The note was provided to the Authority in exchange for an Approval Agreement, in which the Authority approved the designated use of a parcel of land currently owned by Atlantic.

This parcel of land had previously been owned by the Authority. The land is subject to protective covenants that restrict the use of the land to certain activities that promote the Authority's mission. These covenants shall remain in effect until January 3, 2020.

**MARYLAND FOOD CENTER AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS**  
June 30, 2011

**NOTE 4 – NOTE RECEIVABLE (CONTINUED)**

This note is carried at the present value of the remaining payments, calculated using the current 10-year Treasury bill rate of 3.6%. The balance of the note at June 30, 2011 was \$366,437.

**NOTE 5 – LONG-TERM OBLIGATIONS**

Changes in long-term obligations for the year ended June 30, 2011 are as follows:

	Balance Ending June 30, 2010	Additions	Reductions	Balance Ending June 30, 2011	Amounts Due Within 1 Year
Compensated absences	\$ 92,993	\$ 75,295	\$ (61,481)	\$ 106,807	\$ 85,446
Workers' compensation	39,000	-	-	39,000	6,820
<b>Total</b>	<u>\$ 131,993</u>	<u>\$ 75,295</u>	<u>\$ (61,481)</u>	<u>\$ 145,807</u>	<u>\$ 92,266</u>

**NOTE 6 – RESERVE FOR CAPITAL IMPROVEMENTS AND MAINTENANCE**

Pursuant to lease agreements with the produce and seafood market tenants, the Authority is required to establish and maintain a reserve account for capital improvements and maintenance in the amount of \$335,000 annually. As of June 30, 2011, the capital improvements and maintenance reserve for the Produce Market and Seafood Market had a balance of (\$2,878,097) and (\$718,901), respectively. The following balance is a restricted portion of net assets.

	Balance Ending June 30, 2010	Additions	Capital Improvements and Reductions	Balance Ending June 30, 2011*
Produce Market	\$ (2,912,712)	\$ 230,000	\$ 195,385	\$ (2,878,097)
Seafood Market	104,936	105,000	928,837	(718,901)

\* A negative balance signifies that there are no restrictions on the cash received from a market. A negative balance does not constitute a liability for the Authority.

**NOTE 7 – RISK MANAGEMENT**

The Authority is exposed to various risks of loss related to torts; thefts of, damage to, and destruction of assets; errors and omissions; injuries to workers; and natural disasters. The State is self-insured for general liability, property and casualty, workers compensation, environmental and anti-trust liabilities and certain employee health benefits. All funds, agencies, and authorities of the State participate in the Self-Insurance Program (the Program). The Program allocates the cost of providing claims servicing and claims payment by charging a "premium" to each fund, agency or public authority, based on a percentage of each organization's estimated current-year payroll or based on an average loss experienced by each organization. This charge considers recent trends in actual claims experience of the State as a whole and makes provisions for catastrophic losses.

**MARYLAND FOOD CENTER AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS**  
**June 30, 2011**

**NOTE 7 – RISK MANAGEMENT (CONTINUED)**

This is a total risk and cost sharing pool for all participants. In the event that the risk pool falls into a deficit that cannot be satisfied by transfers from the risk pool's capital and surplus accounts, the risk pool shall determine a method to fund the deficit. The Program could assess an additional premium to each participant, including the Authority. The Authority's management believes that an additional premium to fund a deficit would not be material.

A more complete description of the State's risk management program may be found in the State's Comprehensive Annual Financial Report (CAFR). The CAFR may be obtained by writing to the State Comptroller, P. O. Box 466, Annapolis, Maryland 21404-0466. The Authority's premiums for fiscal years 2011, 2010 and 2009 were \$14,956, \$14,145, and \$14,189, respectively.

**NOTE 8 – MINIMUM LEASE RECEIPTS**

The Authority owns a Produce Market and a Seafood Market that are rented out by segregated units to area businesses. The Produce Market leases end June 30, 2016. The Seafood Market leases end June 30, 2015.

The Authority also owns a parking lot that is rented out for tractor trailer parking. This lease ends February 28, 2013.

The Authority also owns the Rock Hall Seafood Processing Plant, which it leases to the Town of Rock Hall. This lease ends June 30, 2016.

The minimum future lease receipts which the Authority is scheduled to receive are as follows:

<b>Year Ended June 30:</b>	
2012	\$ 1,479,327
2013	697,473
2014	626,577
2015	122,745
2016	<u>122,745</u>
<b>Total</b>	<b><u>\$ 3,048,867</u></b>

The following assets have been leased to customers of the Authority:

Wholesale Produce Market	\$ 16,503,654
Wholesale Seafood Market	8,121,972
Cross Dock	2,490,701
Rock Hall Seafood Plant	<u>688,919</u>
Cost of leased assets	27,805,246
Less accumulated depreciation	<u>(12,858,631)</u>
<b>Carrying amount of leased assets</b>	<b><u>\$ 14,946,615</u></b>

**MARYLAND FOOD CENTER AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS**  
June 30, 2011

**NOTE 9 – RETIREMENT PLAN**

Generally, all regular Authority employees participate in the Maryland State Employees Retirement and Pension Systems (Systems), a cost sharing multiple-employer defined benefit plan sponsored and administered by the State Retirement and Pension System of Maryland. The Systems were created by the Maryland General Assembly. As of June 30, 2011, all Authority employees are enrolled in the Employees Pension System and not the Employees Retirement System. The Authority's total current-year payroll for all employees was \$1,067,022. The payroll of employees covered by the Maryland State Retirement and Pension Systems was \$1,067,022.

**Plan Description and Contribution Information**

Cost Sharing Multiple-Employer Plan:

The Systems provide retirement, disability, and death benefits to participants and their beneficiaries. The State Retirement and Pension System of Maryland issues a publicly available financial report that includes financial statements and required supplementary information. The financial report may be obtained by writing to the State Retirement Agency of Maryland, 120 East Baltimore Street, Baltimore, Maryland 21201.

Cost Sharing Multiple-Employer Plan (Continued)

Authority employees were required to contribute 5% of their salaries annually for fiscal year ending June 30, 2011, 2010 and 2009. The Authority's contributions to the System for the fiscal years ending June 30, 2011, 2010 and 2009, exclusive of contributions made directly by the State of Maryland, were \$124,721, \$108,503, and \$96,505, respectively. The percentage of required contributions for the Authority for fiscal years ending June 30, 2011, 2010 and 2009 was 12.41%, 12.30%, and 9.05%, respectively.

	<u>Actual Contributions</u>	<u>Required Contributions</u>	<u>Actual as a Percentage of Required</u>
Fiscal Year Ending:			
June 30, 2011	\$ 124,721	\$ 132,417	94.19%
June 30, 2010	108,503	131,724	82.37%
June 30, 2009	96,505	101,170	95.39%

Actual contributions are calculated and reported based on payroll periods that were paid during the fiscal year ending. Required contributions are calculated and reported based on the current year salary expense, which include current year payroll accruals, and exclude prior year payroll accruals. As such, the actual contributions differ from the required contributions due to timing differences arising from the amount of accrued payroll included in the salary expense used to calculate the required contributions. These differences do not constitute a net pension asset or obligation for the Authority.

**MARYLAND FOOD CENTER AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS**  
June 30, 2011

**NOTE 10 – OTHER POSTEMPLOYMENT BENEFITS**

*Plan Description* - The Authority, in conjunction with the State's personnel management system, provides postemployment health care benefits to retired employees and their dependents via the State Employee and Retiree Health and Welfare Benefits Program (Plan). The Plan is a single-employer defined benefit healthcare plan established by State Personnel and Pensions Article, Sections 2-501 – 2-516, of the Annotated Code of Maryland. The Plan is self-insured to provide medical, hospitalization, prescription drug and dental insurance benefits to eligible state employees, retirees, and their dependents. State law grants authority to establish and amend benefit provisions to the Secretary of the Department of Budget and Management (Secretary). In addition, the Secretary shall specify by regulation the types or categories of State employees who are eligible to enroll, with or without State subsidies, or who are not eligible to enroll. A more complete description of the State's post-employment benefits may be found in the State's CAFR, which can be obtained from the Comptroller of Maryland, LLG Treasury Building, Annapolis, Maryland 21404.

*Funding Policy* – The contribution requirements of Plan members are established by the Secretary. The State subsidizes approximately 50% to 85% of covered medical, dental, prescription and hospitalization costs, depending on the type of insurance plan. The State assesses a surcharge for postemployment health care benefits which is based on health care insurance charges for current employees.

The Authority contributed \$55,088 to the retirees' postemployment benefits for the fiscal year ending June 30, 2011.

**NOTE 11 – DEFERRED COMPENSATION PLAN**

The Authority offers its employees a deferred compensation plan (the Plan) created in accordance with Internal Revenue Code 457. The Plan is offered through the State. The Plan, available to all State employees, permits them to defer a portion of their salary until future years. Participation in the Plan is optional. The deferred compensation is not available to employees until termination, retirement, death or unforeseeable emergency. The Plan is accounted for as an Agency Fund of the State. Investments are managed by the Plan's third-party administrator under one of several investment options, or a combination thereof. The choice of the investment option(s) is made by the participants. The State has no liability for losses under the Plan, but does have the duty of due care that would be required of an ordinary prudent investor. A more complete description of the State's deferred compensation plans may be found in the CAFR.

**NOTE 12 – GRANTS**

The Authority receives grants from time-to-time. Expenditures from certain grants are subject to audit by the grantor, and the Authority is contingently liable to refund amounts received in excess of allowable expenditures. In the opinion of the Authority's management, no material refund will be required as a result of disallowed expenditures, if any.

**MARYLAND FOOD CENTER AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS**  
June 30, 2011

**NOTE 13 – SUBSEQUENT EVENTS**

Management evaluated subsequent events through August 16, 2011, the date the financial statements were available to be issued. Events or transactions occurring after June 30, 2011, but prior to August 16, 2011 that provided additional evidence about conditions that existed at June 30, 2011, have been recognized in the financial statements for the year ended June 30, 2011. Events or transactions that provided evidence about conditions that did not exist at June 30, 2011, but arose before the financial statements were available to be issued, have not been recognized in the financial statements for the year ended June 30, 2011.

This information is an integral part of the accompanying financial statements.

**SUPPLEMENTARY INFORMATION**

**MARYLAND FOOD CENTER AUTHORITY  
SCHEDULE OF EXPENSES  
BUDGET AND ACTUAL (BUDGETARY BASIS)  
Year Ended June 30, 2011**

	<u>Original Budget</u>	<u>Final Budget</u>	<u>Actual</u>	<u>Variance with Final Budget Positive (Negative)</u>
<b>OPERATING EXPENSES</b>				
Salaries, wages and related costs	\$ 1,838,015	\$ 1,838,015	\$ 1,554,917	\$ 283,098
Contractual services	888,001	888,001	805,143	82,858
Depreciation	862,002	862,002	790,100	71,902
Taxes	235,570	235,570	235,606	(36)
Fuel and utilities	372,550	372,550	358,528	14,022
Vehicle operation	225,649	225,649	116,377	109,272
Technical and special fees	60,610	60,610	76,212	(15,602)
Travel	107,225	107,225	85,467	21,758
Fixed charges	51,558	51,558	36,282	15,276
Communication	60,550	60,550	36,292	24,258
Supplies and materials	103,430	103,430	52,049	51,381
Maintenance and equipment charges	64,500	64,500	38,779	25,721
<b>TOTAL OPERATING EXPENSES</b>	<u>\$ 4,869,660</u>	<u>\$ 4,869,660</u>	<u>\$ 4,185,752</u>	<u>\$ 683,908</u>

**MARYLAND FOOD CENTER AUTHORITY**  
**COMBINING SCHEDULE OF REVENUES AND EXPENSES**  
Year Ended June 30, 2011

	Administrative Operating Accounts	Wholesale Produce Market Operating Accounts	Wholesale Seafood Market Operating Accounts	Capital Improvements	Total
<b>OPERATING REVENUE</b>					
Rental income	\$ 2,219,365	\$ 923,163	\$ 862,221	\$ -	\$ 4,004,749
Entrance fees	-	325,922	93,612	-	419,534
Registration	-	26,473	15,100	-	41,573
Railroad	-	5,130	-	-	5,130
Pallet sales	-	1,200	-	-	1,200
Total operating revenue	<u>2,219,365</u>	<u>1,281,888</u>	<u>970,933</u>	<u>-</u>	<u>4,472,186</u>
<b>OPERATING EXPENSES</b>					
Salaries, wages and related costs	596,028	629,398	329,491	-	1,554,917
Contractual services	177,463	258,151	305,647	63,882	805,143
Depreciation	61,611	62,448	36,577	629,464	790,100
Taxes	235,606	-	-	-	235,606
Fuel and utilities	21,579	149,686	187,263	-	358,528
Vehicle operation	3,294	64,035	49,048	-	116,377
Technical and special fees	19,989	31,114	25,109	-	76,212
Travel	73,218	9,232	3,017	-	85,467
Fixed charges	23,300	9,618	3,364	-	36,282
Communication	19,144	10,326	6,822	-	36,292
Supplies and materials	5,810	27,578	18,661	-	52,049
Equipment charges	2,543	30,302	5,934	-	38,779
Total operating expenses	<u>1,239,585</u>	<u>1,281,888</u>	<u>970,933</u>	<u>693,346</u>	<u>4,185,752</u>
Operating income (loss)	979,780	-	-	(693,346)	286,434
<b>NONOPERATING REVENUE</b>					
Interest and investment	<u>60,579</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>60,579</u>
<b>NONOPERATING REVENUE</b>					
Loss on sale of equipment	4,025	-	-	-	4,025
Abandoned construction in progress loss	<u>-</u>	<u>-</u>	<u>-</u>	<u>34,938</u>	<u>34,938</u>
<b>CHANGE IN NET ASSETS</b>	<u>\$ 1,040,359</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (728,284)</u>	<u>\$ 308,050</u>

**REPORT REQUIRED BY GOVERNMENT AUDITING STANDARDS**

**Independent Auditor's Report on Internal Control  
Over Financial Reporting and on Compliance and  
Other Matters Based on an Audit of Financial Statements  
Performed in Accordance with *Government Auditing Standards***

Board of Directors  
Maryland Food Center Authority  
Jessup, Maryland

We have audited the financial statements of Maryland Food Center Authority (the Authority) as of and for the year ended June 30, 2011, and have issued our report thereon dated August 16, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

**Internal Control Over Financial Reporting**

In planning and performing our audit, we considered the Authority's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the entity's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, the Board of Directors, others within the entity, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

*Clifton Henderson LLP*

Baltimore, Maryland  
August 16, 2011