# **BOARD OF PUBLIC WORKS (BPW)**

### **ACTION AGENDA**

## **April 7, 2010**

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# DEPARTMENT OF TRANSPORTATION ACTION AGENDA

#### **CONSTRUCTION CONTRACT**

ITEM: 1-C

#### MARYLAND PORT ADMINISTRATION

**CONTRACT ID:** 508017

New 15Kv Electric Substation Dundalk Marine Terminal ADPICS NO.: P508017

**CONTRACT DESCRIPTION:** This contract includes furnishing all labor, equipment and materials to construct and energize a new electrical substation. The original substation was installed in the 1970's.

**AWARD:** Enterprise Electric Company

Baltimore, Maryland

**AMOUNT:** \$1,747,078.00

**TERM:** 375 Work Days from Notice to Proceed

PROCUREMENT METHOD: Competitive Sealed Bidding

**BIDS**:

Enterprise Electric Company \$1,747,078.00 Baltimore, Maryland

Dvorak, LLC \$2,258,100.00 Baltimore, Maryland

Tuckman and Barbee \$2,270,992.47 Upper Marlboro, MD

Chappy Corp. \$2,426,542.00 Chelsea, MA

Power Secure \$2,534,904.18 Wake Forest, NC

Facchina Construction \$2,659,485.00

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Ryan Co. \$2,908,000.00

Taunton, MA

La Plata, MD

ITEM: 1-C (Continued) BPW – 04/07/10

MBE PARTICIPATION: 36%

**PERFORMANCE SECURITY:** Performance and Payment Bond at 100% of the

**Contract Amount** 

**REMARKS:** The Engineer's Estimate for this contract was \$2,725,474.25.

This Solicitation was advertised in eMaryland Marketplace. Twelve (12) contractors received bid packages; nine (9) were Maryland firms. Seven (7) responsive and responsible bids were received.

Contract work includes furnishing all labor, equipment and materials to construct and energize a new electrical substation while simultaneously demolishing and removing the existing electrical substation located at the Dundalk Marine Terminal. The work includes electrical switchgear, lighting and heating of a 15 kV enclosure, the excavation and installation of 15kV conductors, termination, concrete construction for foundation slabs, concrete duct banks, and incidental structures. Incidental construction includes protective bollards, chain link fencing, paving patching, and demolition and removal of the existing substation, and all related work at the Dundalk Marine Terminal.

The contractor is required to coordinate with BGE to relocate the incoming BGE feeders to the new substation and coordinate the switchover between the two substations in order not to interrupt service to the Marine Terminal during regular Operations.

The MBE goal established for this contract was 33%, the Contractor is exceeding this goal by 3%.

**FUND SOURCE:** 100% Special Funds Budgeted to MPA

APPROPRIATION CODE: J03D00002

**RESIDENT BUSINESS:** Yes

**MD TAX CLEARANCE:** 10-3747-1111

BOARD OF PUBLIC WORKS ACTION- THE ABOVE-REFERENCED ITEM WAS:

APPROVED DISAPPROVED DEFERRED WITHDRAWN

WITH DISCUSSION WITHOUT DISCUSSION

W. Stanley Lane (410) 767-3355 slane1@mtamaryland.com

# DEPARTMENT OF TRANSPORTATION ACTION AGENDA

CONSTRUCTION CONTRACT American Recovery & Reinvestment Act

(ARRA)

ITEM: 2-C

MARYLAND TRANSIT ADMINISTRATION:

**CONTRACT ID**: T-0300-2040R

Bush Street Roof Replacement, Buildings 2 thru 7

& Parts of 8 & 1

ADPICS NO. T03002040

**CONTRACT DESCRIPTION**: This Contract is for the construction of completely new roofs over Buildings 2, 3, 4, 5, 6, 7, and parts of Buildings 8 and 1, at the MTA's Bush Street Division, which is approximately 130,000 square feet. The work requires the contract to remove shingles from clerestories; install vapor barrier, insulation, and underlayment and install new slate roofing system. In addition the contractor will, as required, replace missing aluminum siding of clerestories of Buildings 3, 4, 5, and 6; add "applied mullion" to secure siding against wind; replace fascia covering; repair and replace skylights; and furnish new eave gutters at buildings 4, 5, and 7.

**AWARD**: Ruff Roofers, Inc.

Baltimore, MD

**TERM**: 720 Calendar Days

**AMOUNT**: \$8,282,792.00

PROCUREMENT METHOD: Competitive Sealed Bidding

**BIDS**:

Ruff Roofers, Inc. \$8,282,792.00

Baltimore, MD

National Roofing Co., Inc. \$8,792,698.82

Baltimore, MD

Cole Roofing Co., Inc. \$8,846,380.01

Baltimore, MD

The James Myers Co., Inc. \$9,275,000.00

Beltsville, MD

Magco, Inc. \$9,898,900.00

Jessup, MD

Vatica Contracting, Inc. \$10,174,989.00

Hyattsville, MD

ITEM: 2-C (Continued) BPW – 04/07/10

**DBE PARTICIPATION**: 10%

**PERFORMANCE SECURITY**: Performance Bond at 100% of Contract Amount

**REMARKS**: The Engineer's Estimate for this contract was \$10,135,360.

This Solicitation was advertised in eMaryland Marketplace and on MTA's Web Site. Forty-one (41) firms received bid packages; twenty-six (26) were Maryland firms. Seven (7) bids were received, one (1) bid was found not-responsive.

MTA's Bush Street Division is a more than 100-year old facility currently used to maintain approximately 25% of MTA's bus fleet. In addition all A/C, brake, and body repairs to the fleet of over 650 buses are handled at this facility. The facility is a series of converted trolley barns and also houses offices for the administration of MTA transit service.

The existing roof has been in disrepair for several years and this contract will replace the majority of the existing roof with slate or white PVC. Insulation will be added to improve the energy efficiency of the facility. In addition, new skylights will admit more light, last longer, and are highly insulative to improve heat retention in winter. Improved skylights will also allow additional natural light into the maintenance areas reducing the need for supplemental lighting.

On portions of the roof where the failed slate tiles will be replaced, MTA can expect a 100 year service life. Where roofs are not visible, the roof will be replaced with white PVC over insulation which will reduce heat retention in the summer. The PVC roof will have a 20-year warranty.

The estimated number of jobs that will be retained/created from this contract is twenty-four (24).

**FUND SOURCE**: 100% 0550 Funds

**APPROPRIATION CODE**: J05H0105

**RESIDENT BUSINESS**: Yes

**MD TAX CLEARANCE**: 10-3537-0111

BOARD OF PUBLIC WORKS ACTION - THE ABOVE-REFERENCED ITEM WAS:

APPROVED DISAPPROVED DEFERRED WITHDRAWN

WITH DISCUSSION WITHOUT DISCUSSION

W. Stanley Lane (410) 767-3355 slane1@mtamaryland.com

BPW - 4/7/10

# DEPARTMENT OF TRANSPORTATION ACTION AGENDA

CONSTRUCTION CONTRACT American Recovery and Reinvestment Act

(ARRA)

ITEM: 3-C

MARYLAND TRANSIT ADMINISTRATION:

**CONTRACT ID**: T-0341-0340R

Gilroy Road and Industry Lane TPSS

ADPICS NO. T03410340R

**CONTRACT DESCRIPTION**: This Contract is for the design, fabrication, factory testing, delivery, installation, and field and acceptance testing of two (2) new complete 1 MW prefabricated-type traction power substations for the existing MTA Central Light Rail Line (CLRL) at the Gilroy Road and Industry Lane sites.

**AWARD**: VarcoMac Electrical Construction Co.

Annapolis Junction, MD

**TERM**: 670 Calendar Days

**AMOUNT**: \$4,248,299.96

PROCUREMENT METHOD: Competitive Sealed Bidding

**BIDS**:

VarcoMac Electrical Construction, Co. \$4,248,299.96

Annapolis Junction, MD

Intelect Corporation \$5,149,566.53

Baltimore, MD

Balfour Beatty Rail Infrastructure, Inc. \$5,319,859.26

El Monte, CA

**DBE PARTICIPATION**: 20%

**PERFORMANCE SECURITY:** Performance Bond at 100% of Contract Amount

**REMARKS**: The Engineer's Estimate for this contract was \$4,595,103.73.

This Solicitation was advertised in eMM and on MTA's Web Site. Forty-three (43) firms received bid packages; Fourteen (14) were Maryland firms. Five (5) bids were received; 2 bids were found non-responsive.

ITEM: 3-C (Continued) BPW – 4/7/2010

A study completed by MTA's Office of Engineering concluded that the addition of two substations will improve reliability of MTA Light Rail service and will ensure that should a substation north of MTA's North Avenue facility experience a localized outage, MTA service would be able to continue uninterrupted. This need was not contemplated when the Light Rail system was originally constructed; however, based on in service experience, MTA has realized the need for additional substations.

The DBE goal established for this contract is 9%. The Contractor is exceeding the goal by 11%.

The number of jobs that have been retained by this contract is twelve (12) and six (6) new jobs have been created.

**FUND SOURCE**: 100% 0550 Funds

**APPROPRIATION CODE**: J05H0105

**RESIDENT BUSINESS**: Yes

**MD TAX CLEARANCE**: 10-3526-1111

BOARD OF PUBLIC WORKS ACTION - THE ABOVE-REFERENCED ITEM WAS:

APPROVED DISAPPROVED DEFERRED WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION

W. Stanley Lane (410) 767-3355 slane1@mtamaryland.com

BPW - 04/07/10

# DEPARTMENT OF TRANSPORTATION ACTION AGENDA

#### CONSTRUCTION CONTRACT

ITEM: 4-C

#### MARYLAND TRANSIT ADMINISTRATION:

CONTRACT ID: T-1295

Ancillary Repairs, Maintenance & Minor Construction –

Central Light Rail Line (CLRL)

ADPICS NO. T1295

**CONTRACT DESCRIPTION**: This contract is for miscellaneous minor construction, repair, and maintenance work for the MTA's Central Light Rail Line (CLRL) located in Baltimore City, Baltimore County, and Anne Arundel County, Maryland. Work will include minor construction consisting of structural, civil, architectural, mechanical, and electrical work.

**AWARD**: Southern Improvements Co., Inc.

Hunt Valley, MD

**TERM**: 1095 Calendar Days

**AMOUNT**: \$3,250,750.00

PROCUREMENT METHOD: Competitive Sealed Bidding

**BIDS**:

Southern Improvement Co., Inc. \$3,250,750.00

Hunt Valley, MD

Denver-Elek, Inc. \$3,345,250.00

Baltimore, MD

Ruskey & Co. Builders, Inc. \$3,353,975.00

Pasadena, MD

M. Stancliff Construction Co. \$3,405,786.00

Seabrook, MD

OMF Contractors, Inc \$3,731,500.00

Beltsville, MD

Multicorp, Inc. \$3,863,500.00

Westminster, MD

Total Environmental Concepts, Inc. \$3,924,400.00

Gaithersburg, MD

ITEM: 4-C (Continued) BPW – 04/07/10

**DBE PARTICIPATION**: 30%

**PERFORMANCE SECURITY**: Performance Bond at 100% of Contract Amount

**HIRING AGREEMENT ELIGIBLE**: Yes

**REMARKS**: The Engineer's Estimate for this contract was \$3,519,200.00.

This Solicitation was advertised in eMaryland Marketplace and on MTA's Web Site. Seventy-Four (74) firms received bid packages; Fifty-Five (55) were Maryland firms. Seven (7) bids were received.

In the past, contractors have completed tasks such as preventative maintenance on HVAC units at the North Ave maintenance facility; clean and repair Light Rail vehicle car wash; repair of retaining walls, sidewalks, or platforms at Light Rail Stations; graffiti removal; repair of lamps and lights throughout Light Rail system; repair of drinking fountains and eye wash stations; or painting at Light Rail stations. These items are only representative of the types of work that might be completed under this contract.

The DBE goal established for this contract is 30%; however the current contractor is exceeding the goal by 5%.

**FUND SOURCE**: 80% Federal Funds

20% Special Funds Budgeted to MTA

**APPROPRIATION CODE**: J05H0105

**RESIDENT BUSINESS**: Yes

**MD TAX CLEARANCE**: 10-4000-0111

BOARD OF PUBLIC WORKS ACTION - THE ABOVE-REFERENCED ITEM WAS:

ARD OF TUBLIC WORKS ACTION - THE ADOVE-REFERENCED HEM WAS.

APPROVED DISAPPROVED

**DEFERRED** WI'

**WITHDRAWN** 

WITH DISCUSSION

WITHOUT DISCUSSION

rgav@sha.state.md.us

# DEPARTMENT OF TRANSPORTATION ACTION AGENDA

#### MAINTENANCE CONTRACT

**ITEM:** 5-M

#### STATE HIGHWAY ADMINISTRATION

CONTRACT ID: PG7726114

Landscape & Turf Maintenance at Various Locations in

Prince George's County ADPICS NO. PG7726114

**CONTRACT DESCRIPTION:** This Contract consists of landscape & turf maintenance at

various locations in Prince George's County.

**AWARD:** The Kalika Construction Group USA, LLC

Towson, MD

**AMOUNT:** \$219,498.00 NTE

**TERM OF CONTRACT**: April 19, 2010 through March 30, 2012

PROCUREMENT METHOD: Competitive Sealed Bidding

**BIDS:** 

The Kalika Construction Group \$219,498.00

USA, LLC Towson, MD

Poole Landscaping, Inc. \$263,196.00

Frederick, MD

Tote It, Inc. \$264,200.00

Baltimore, MD

Denison Landscaping, Inc. \$274,081.00

Fort Washington, MD

Lorenz Lawn & Landscape \$286,200.00

Baltimore, MD

H. F. Huber & Son, Inc. \$322,346.00

Reisterstown, MD

J & M Trucking \$1,389,279.50

Bowie, MD

ITEM: 5-M (Continued) BPW – 04/07/10

**MBE PARTICIPATION:** 0% (Single element of work)

**PERFORMANCE SECURITY:** None

**REMARKS:** The Solicitation was advertised on eMaryland Marketplace and SHA's Internet Web Page. Two-hundred forty five (245) contractors were notified for this project on eMaryland Marketplace; Forty two (42) of which were MDOT Certified MBE's.

All bids are a result of Contractor submitted unit prices or labor rates extended by SHA estimated quantities.

100% of the work will be performed by a Certified Small Business Enterprise.

**FUND SOURCE:** 100% Special Funds Budgeted to SHA

**APPROPRIATION CODE:** J02B0102

**RESIDENT BUSINESS:** Yes

**MD TAX CLEARANCE:** 10-3913-0111

BOARD OF PUBLIC WORKS ACTION - THE ABOVE REFERENCED ITEM WAS:

APPROVED DISAPPROVED DEFERRED WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION

### DEPARTMENT OF TRANSPORTATION **ACTION AGENDA**

#### MAINTENANCE CONTRACT

ITEM: **6-M** 

#### STATE HIGHWAY ADMINISTRATION

**CONTRACT ID:** 424D61411

> Miscellaneous Concrete and Drainage Repair at Various Locations in Allegany, Garrett & Washington Counties

(District 6)

ADPICS NO. 424D61411

**CONTRACT DESCRIPTION:** This Contract consists of the miscellaneous concrete & drainage repair at various locations in District 6.

**AWARD:** Harbel, Inc.

Cumberland, MD

**AMOUNT:** \$1,095,137.50 NTE

TERM OF CONTRACT: April 19, 2010 through December 31, 2011

**PROCUREMENT METHOD: Competitive Sealed Bidding** 

**BIDS:** 

Harbel, Inc. \$1,095,137.50

Cumberland, MD

Brawner Builders, Inc. \$1,188,287.50

Hunt Valley, MD

MBE PARTICIPATION: 5%

**PERFORMANCE SECURITY:** Payment & Performance Bonds for 100% of the award

amount exist for this contract

**REMARKS:** The Solicitation was advertised on eMaryland Marketplace and SHA's Internet Web Page. Three hundred eighty eight (388) contractors were notified for this project on eMaryland Marketplace; Eighty (80) of which were MDOT Certified MBE's.

All bids are a result of Contractor submitted unit prices or labor rates extended by SHA estimated quantities.

ITEM: 6-M (Continued) BPW – 04/07/10

**FUND SOURCE:** 100% Special Funds Budgeted to SHA

**APPROPRIATION CODE:** J02B0102

**RESIDENT BUSINESS:** Yes

**MD TAX CLEARANCE:** 10-3868-1111

BOARD OF PUBLIC WORKS ACTION - THE ABOVE REFERENCED ITEM WAS:

APPROVED DISAPPROVED DEFERRED WITHDRAWN

WITH DISCUSSION WITHOUT DISCUSSION

rgav@sha.state.md.us

### DEPARTMENT OF TRANSPORTATION **ACTION AGENDA**

#### MAINTENANCE CONTRACT

ITEM: **7-M** 

#### STATE HIGHWAY ADMINISTRATION

**CONTRACT ID:** 4261071412

> Application of Herbicide and Plant Growth Regulators to Roadside Vegetation and Soil at Various Locations in

Frederick County

ADPICS NO. 4261071412

**CONTRACT DESCRIPTION:** This Contract consists of the application of herbicide and plant growth regulators to roadside vegetation and soil at various locations in Frederick County.

**AWARD:** Asplundh Tree Expert Co.

Odenton, MD

**AMOUNT:** \$307,214.50 NTE

**TERM OF CONTRACT:** April 19, 2010 through December 31, 2012

**PROCUREMENT METHOD: Competitive Sealed Bidding** 

**BIDS**:

Asplundh Tree Expert Co.

\$307,214.50

Odenton, MD

DeAngelo Brothers, Inc.

\$629,793.00

Hazelton, PA

**MBE PARTICIPATION:** 0% (Single element of work)

**PERFORMANCE SECURITY:** None

**REMARKS:** The Solicitation was advertised on eMaryland Marketplace and SHA's Internet Web Page. Ninety eight (98) contractors were notified for this project on eMaryland Marketplace; Thirteen (13) of which were MDOT certified MBE's.

**ITEM:** 7-M (Continued) **BPW** – 04/07/10

All bids are a result of Contractor submitted unit prices or labor rates extended by SHA estimated quantities.

**FUND SOURCE:** 100% Special Funds Budgeted to SHA

**APPROPRIATION CODE:** J02B0102

**RESIDENT BUSINESS:** Yes

**MD TAX CLEARANCE:** 10-3614-1111

BOARD OF PUBLIC WORKS ACTION - THE ABOVE REFERENCED ITEM WAS:

APPROVED DISAPPROVED DEFERRED WITHDRAWN

WITH DISCUSSION WITHOUT DISCUSSION

### W. Stanley Lane 410-767-3355

Slane1@mtamaryland.com

#### BPW-04/07/10

### DEPARTMENT OF TRANSPORTATION ACTION AGENDA

### **EQUIPMENT CONTRACT**

**ITEM:** 8-E

#### MARYLAND TRANSIT ADMINISTRATION

**CONTRACT ID:** T8000-0310

Bus Fluids Management System ADPICS NOS. T80000310

**DESCRIPTION:** The contract provides for acquisition and installation of an automated bus fuel/fluids management system to monitor fluid usage within the maintenance locations of the MTA Bus Divisions.

**AWARDS:** S & A Systems, Inc.

Rockwall, TX

**TERM:** Five (5) Years from Notice to Proceed

April 26, 2010 through April 25, 2015

**AMOUNT:** \$1,361,450.00

PROCUREMENT METHOD: Competitive Sealed Bidding (Multi-Step)

**BIDS:** 

S & A Systems, Inc. \$1,207,339.00 Base Contract

Rockwall, TX \$32,704.00 Spare ACU Control Units

\$121,407.00 Four (4) Year Service Contract

Total Bid: \$1,361,450.00

E.J. Ward, Inc. \$1,594,505.00 Base Contract

San Antonio, TX \$48,000.00 Spare ACU Control Units

\$216,454.50 Four (4) Year Service Contract

Total Bid: \$1,858,959.50

MBE PARTICIPATION: 23%

**PERFORMANCE SECURITY:** Yes

ITEM: 8-E (Continued) BPW – 04/07/10

**REMARKS:** This Solicitation was advertised in eMaryland Marketplace, thereby contacting fifty five (55) vendors in the general field of fuel management. Five (5) firms were notified directly of the advertisement of the solicitation. Three (3) Multi-step Bids including technical responses and sealed bid pricing were received and one bidder was deemed nonresponsive.

The Bus Fuel/Fluids Management System provided by this contract will enable the MTA to monitor and control fuel and fluids such as diesel fuel, engine oil, transmission fluid and antifreeze used in all transit vehicles operating from four Bus maintenance garage locations. This system will also provide electronic usage data compatible with the current MTA maintenance management system.

This system will capture actual mileage from the vehicles rather than scheduled mileage that is currently being entered into the MTA's maintenance management system manually thereby providing more accurate vehicle mileage. Accurate mileage is important for tracking preventative maintenance activities and ensuring efficient usage of the fleet. In addition, the MTA will be able to track workload for fuelers, cleaners, and maintainers. The system will also provide the MTA the ability to meet EPA compliance requirements for storage and usage of bus fluids. Finally the Fuel/Fluids Management system will allow management the ability to retrieve reports on various factors affecting bus performance to ensure the fleet is ready for service each day. More than 700 MTA buses run approximately 23.3 million miles a year and use approximately 7,300,000 gallons of diesel fuel and 30,000 gallons of engine oil per year.

The overall MBE goal for this procurement was 18% and the subject vendor committed to 23.15% subcontracting participation.

**FUND SOURCE:** 80% Federal Funds

20% Special Funds Budgeted MTA

**APPROPRIATION CODE:** J05-H0105

**TAX COMPLIANCE NO.:** 10-3500-0000

**RESIDENT BUSINESS:** No

BOARD OF PUBLIC WORKS ACTION - THE ABOVE-REFERENCED ITEM WAS:

**APPROVED** 

**DISAPPROVED** 

**DEFERRED** 

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION

# DEPARTMENT OF TRANSPORTATION ACTION AGENDA

#### SERVICE CONTRACT

ITEM: 9-S

#### MARYLAND PORT ADMINISTRATION

**CONTRACT ID:** 210113-S

Traffic Controller/Cashier Services Cruise Terminal

ADPICS NO. P100049

**CONTRACT DESCRIPTION:** Contractor will provide traffic controllers and cashiers for parking operations at the South Locust Point Cruise Terminal in Baltimore.

**AWARD:** Dunbar Guard Services, Inc.

Baltimore, MD

**AMOUNT:** \$600,000.00 NTE Budget Amount (3 years – initial term)

\$416,000.00 NTE (1<sup>st</sup> option, up to 4% CPI increase) \$432,640.00 NTE (2<sup>d</sup> option, up to 4% CPI increase) \$1,448,640.00 NTE (aggregate value including renewals)

**TERM:** April 8, 2010 – April 7, 2013 (w/ two (2), two-year renewal

options)

PROCUREMENT METHOD: Competitive Sealed Bidding

BIDS: Evaluated Bid Price

**Dunbar Guard Services** 

Baltimore, MD

\$597,013.02

Abacus Corporation

Baltimore, MD

\$690,530.94

**MBE PARTICIPATION:** 0% (single element of work)

**PERFORMANCE SECURITY:** Performance Bond, 100% of the contract amount - one year,

renewable annually

**REMARKS:** This Solicitation was advertised on eMaryland Marketplace. Eighty-one (81) contractors received the solicitation on eMaryland Marketplace, of which fifty-one (51) were Maryland firms. Two responsive and responsible bids were received.

ITEM: 9-S (Continued) BPW – 04/07/10

The Maryland Port Administration (MPA) provides long-term parking (for a fee) to cruise passengers embarking and debarking at the Cruise Terminal, and the MPA needs the assistance of a contractor to handle traffic control and collection of parking fees.

Bidders bid hourly rates for the services to be provided. The MPA evaluated bids by extending the unit prices bid over typical hours per vessel call to arrive at a typical price per vessel call, which was then multiplied by 303 vessel calls to arrive at an evaluated bid price for the three-year term of the contract. Dunbar Guard Services, Inc. submitted the lowest evaluated bid price.

**FUND SOURCE:** 100% Special Funds Budgeted to MPA

**APPROPRIATION CODE:** J03-D00001

**RESIDENT BUSINESS:** Yes

**MD TAX CLEARANCE:** 10-3775-1111

BOARD OF PUBLIC WORKS ACTION- THE ABOVE-REFERENCED ITEM WAS:

#### DEPARTMENT OF TRANSPORTATION

#### **ACTION AGENDA**

**CONTRACT MODIFICATION:** 

ITEM: 10-GM-MOD

MARYLAND AVIATION ADMINISTRATION:

**ORIGINAL CONTRACT NO. & TITLE:** On-Airport Rental Auto Concession at BWI

Thurgood Marshall Airport

MAA-LC-02-027 Alamo MAA-LC-02-028 Avis MAA-LC-02-029 Budget MAA-LC-02-030 Dollar MAA-LC-02-031 Enterprise MAA-LC-02-032 Hertz MAA-LC-02-033 National MAA-LC-02-034 Thrifty

**ORIGINAL CONTRACT APPROVED:** Item 23-GM, DOT Agenda 05/22/02

**CONTRACTOR:** 

Alamo Rental (US) Inc.

Avis Rent-A-Car Systems, Inc. Budget Rent A Car System, Inc.

DTG Operations, Inc. d/b/a Dollar Rent-A-Car Enterprise RAC Company of Baltimore LLC

The Hertz Corporation National Rental (US) Inc. Thrifty Rent-A-Car System, Inc

**MODIFICATION:** Supplement No.1 provides for the modification of the contract definition of gross revenues, and adds a Transportation Facility Charge (TFC) to the existing contract.

### ADDITIONAL MAA REVENUE ATTRIBUTED TO SUPPLEMENT NO. 1:

\$530,000 – revenue generated annually - ten percent of the TFC revenues collected from rental car customers.

\$400,000 – revenue generated annually – ten percent of the concession fee collected from rental car customers.

**CONTRACT TERM:** Ten (10) years (December 22, 2003 – December

21, 2013), with one (1) ten (10) year renewal

option

**ORIGINAL DBE PARTICIPATION:** 10%

**ITEM:** 10-GM-MOD (Continued)

BPW - 04/07/10

**REMARKS:** Supplement No. 1 amends the definition of Gross Revenues in every rental car concession contract to include both the TFC and the Concession Recovery Fee which will generate approximately an additional \$930,000 per annum to the MAA.

In 2004, 25 clean natural gas (CNG) busses were acquired by MAA to provide transportation to and from the Consolidated Rental Car Facility and the airport terminal building. In addition, the CRCF including a separate CNG bus maintenance facility was constructed by MAA with bond proceeds. The rental car company lessees are responsible for operating and maintaining the CNG bus fleet and the CRCF facility at a combined cost of approximately \$5.3 million per annum.

The TFC would be set annually by the rental car companies in consultation with MAA, subject to MAA audit and collected on a per-transaction-day basis. The rental car companies will be required to collect the TFC from their customers when the Proposed Action printed in the Maryland Register on August 28, 2009 and September 25, 2009 become a final regulation and the effective date has occurred. A TFC of \$1.60 per transaction day will be collected by rental car companies from their customers. The TFC is set each year in consultation with the MAA to cover the actual total operation and maintenance costs of the rental car companies. The TFC will be added to the definition of Gross Revenues in the contracts and will generate approximately \$530,000 per annum for MAA and the Transportation Trust Fund (TTF). Supplement No. 1 also expands the definition of Gross Revenues to include the ten percent Concession Recovery Fee which will generate an estimated \$400,000 per annum to MAA and TTF.

**FUND SOURCE:** N/A

**APPROPRIATION CODE:** N/A

**RESIDENT BUSINESS:** Yes

MD TAX CLEARANCE: 09-3245-0000 Alamo

09-3244-1110 Avis 09-3243-1111 Budget 09-3215-1111 Dollar 09-3217-0001 Enterprise 09-3299-1111 Hertz 09-3255-1110 National

09-3216-0001 Thrifty

BOARD OF PUBLIC WORKS ACTION - THE ABOVE-REFERENCED ITEM WAS:

**APPROVED** 

**DISAPPROVED** 

**DEFERRED** 

WITHDRAWN