

The Division also administers the Maryland Industrial Land Act which assists counties and Baltimore City to acquire and develop industrial land and shell buildings.

Community Economic Inventories and other business and industrial reference and promotional publications are prepared by the Division. It also conducts advertising programs in national and regional publications which call attention to Maryland's business and industrial advantages and opportunities, tourist attractions, and the State's seafood delicacies (Code 1957, 1971 Repl. Vol., Art. 41, secs. 258-266).

Briefly, the Division operates through the following programs:

BUSINESS AND INDUSTRIAL DEVELOPMENT

James A. McComas, Jr., *Program Head*

1745 Forest Drive,
Annapolis 21401 Telephone: 269-3514

This program provides assistance and advice on plant location/expansion (sites, buildings, labor, taxes, financing, etc.). It also provides information and technical assistance regarding exporting and importing, and acts as "ombudsman" for Maryland businessmen. A European Industrial Development Representative is stationed in Brussels, Belgium.

TOURIST DEVELOPMENT

John J. Nelson, *Program Head*

1745 Forest Drive,
Annapolis 21401 Telephone: 269-3517

The Tourist Development program promotes Maryland's scenic, recreational, cultural and historic attractions. It also provides matching funds to local jurisdictions for tourism purposes.

SEAFOOD MARKETING

Gordon P. Hallock, *Program Head*

1745 Forest Drive,
Annapolis 21401 Telephone: 269-3461

Seafood Marketing program promotes increased consumption and distribution of

Maryland seafood. It seeks more efficient methods or techniques which will reduce cost, improve product quality and marketability, as well as increased employment.

MINORITY BUSINESS ENTERPRISE

Henry Arrington, *Program Head*

1745 Forest Drive,
Annapolis 21401 Telephone: 269-3955

This program encourages, promotes and assists business ownership by minority entrepreneurs through management guidance and technical assistance.

OCEAN CITY CONVENTION HALL COMMISSION

Chairman: J. Marshall Stewart, 1978

Vice Chairman: Albert Berger, 1980

Secretary: J. Warren Frame, 1977

Mrs. Elizabeth D. Sanford, 1981; John Dale Showell III, 1981.

Consultants: Russell O. Hickman, *Member of the House of Delegates from Worcester County;* Louis L. Goldstein, *Comptroller of the Treasury;* Harry W. Kelley, *Mayor of Ocean City.*

Earl G. Baird, *Executive Director*

4001 Philadelphia Avenue,
Ocean City, Maryland 21842

Telephone: 289-8311

The Ocean City Convention Hall Commission was created by Chapter 646, Acts of 1967. The Commission consists of five members, all of whom are appointed by the Governor for five-year terms. The Governor selects the Chairman. At least two of the members of the Commission must be residents or property owners within the corporate limits of Ocean City.

The Ocean City Convention Hall is operated for housing religious, business and professional conventions, cultural events, industrial exhibits, trade shows, and other events which might stimulate the tourist trade and economy of the State. The Convention Hall has officially been open for a period of seventeen months. It has been most successful in attaining its original intent and purpose.